

Proposed NU Business Name : Bandhu Telecom

Business Category

Shopkeeping, Electric & Mobile

Telecom



Business Proposal Identified & Prepared by

Md. Shofiqel Islam, Assistant Nobin, Gobindaganj Unit, Main Zone.

Business Proposal Verified by

Super Admin

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

BRIEF BIO OF THE PROPOSED NOBIN ODYOKIA							
Name and address	:	Md Rangha Mia					
		Vill: Kamardaha, Union: Kamardaha, District: Gaibandha					
Age	:	24 years					
Marital Status	:	Married					
Children	:	No childrens					
No. of siblings	•	1 (One) Brother and 1 (One) Sister					
Parent's and GB related Info:							
(i) Who is GB member	:	Mother					
(ii) Mother's name	:	Mst. Sajeda					
(iii) Father's name	:	Md. Abdul Samad					
(iv) GB member's info	:	Branch: Kamdia Gobindaganj, Gobindogonj, Centre # 0111-1084					
		Loan no.: 1844, Member since 01 February 2001					
		First loan: Tk. 3,000					
		Last loan: Tk. 22,000					
Further Information:							
(v) Who pays GB loan installment	:	N/A					
(vi) Mobile lady	:	No					
(vii) Grameen Education Loan	:	N/A					
(viii) Any other loan	:	N/A					

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Education, till to date	:	Secondary School Certificate
Present Occupation (Besides own business, i.e., perusing further studies, other business etc.)	:	Nil
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)	:	He has 3 (Three) year(s) of experience in running his own business. He started the business with BDT 150,000 (One Lac Fifty Thousand) Servicing-Mobile
Other Own/Family Sources of	:	Father's occupation: Farmer Income: Tk. 7,000
Income		Mother's occupation: Housewife
		Occupation of other member(s): Farmer
		Developements from entrepreneur's current business are Investment, Land Purchased etc.
Other Own/Family Sources of Liabilities	:	N/A
NU's Contact No.	•	01764721585
NU's NID/Birth Certificate No.	:	19913213027015518
NU Project Source/Reference	:	Grameen Telecom Trust

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

■ Mst. Sajeda was a GB member from 01 February 2001 to 04 January 2010, at first she took GB loan BDT 3,000 (Three Thousand).

■ Gradually she took GB loan several times and utilized it for Business, Household.

■ Finally GB loan helped her to improve Economic Condition, Livelihood.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Bandhu Telecom
Address/ Location	••	Famitola, Gobindagong, Gaibandha
Total Investment Required in BDT		Tk. 412,800
Financing		Self Tk. 332,800
		Required Investment Tk. 80,000
Present salary/drawings from business	:	BDT 8,000 (Eight Thousand)
Proposed Salary	:	BDT 9,000 (Nine Thousand)
Proposed Business Implementation Plan		
(i) % of present gross profit margin	:	From Product 15%, From All 100%, From bKash 100%
(ii) Estimated % of proposed gross profit margin	:	From Product 15%, From All 100%, From bKash 100%
(iii) In future risk mgt. plan (from fire, disaster etc.)	:	N/A

INFO ON EXISTING BUSINESS OPERATIONS

Particulars		EB(BDT)				
Faiticulais	Daily	Monthly	Yearly			
Sales income from Product(s)	4,200	117,600	1,411,200			
Commission on bKash, All etc.	248	6,944	83,328			
Total Sales/commission (A)	4,448	124,544	1,494,528			
Less: Cost of Sales						
Cost of Product(s)	3,560	99,680	1,196,160			
Total Cost of Sales and Services (B)	3,560	99,680	1,196,160			
Gross Profit (C) [C=(A-B)]	888	24,864	298,368			
Less: Operating Cost						
Electricity Bill		500	6,000			
Generator Bill		300	3,600			
Shop Rent		500	6,000			
Entertainment Exp		1,500	18,000			
Transportation Expense		500	6,000			
Mobile Bill		300	3,600			
Salary/Wages		6,000	72,000			
Others		300	3,600			
Self & Family Expense		8,000	96,000			
Provision of bad debt		12	144			
Non Cash Item						
Depriciation Expenses		450	5,395			
Total Operating Cost (D)		18,362	220,339			
Net Profit (C-D)		6,502	78,029			

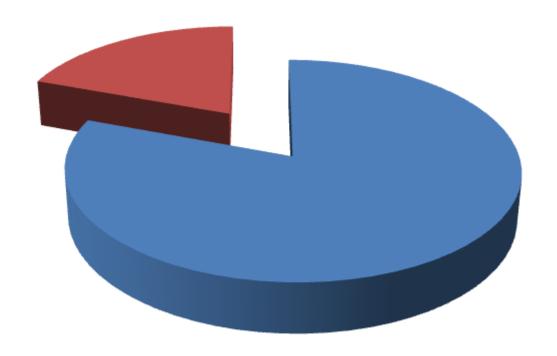
PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business	Proposed (BDT)	Total (BDT)		
Existing	Proposed	(BDT)	(== 1)		
Investment in products (mobile set and different types of mobile accessories etc.)	Investment in products (Different Types Of Mobile Accessories etc.)	164,150	40,000	204,150	
Investment in Mobile Transaction (bKash, DBBL, All etc.)	Investment in Mobile Transaction (bKash, DBBL etc.)	40,000	40,000	80,000	
Investment in Machinaries (Computer, IPS, rack, Counter box, Fan, Table, Mobile, Table, Light etc.)		53,950		53,950	
Cash in hand		10,700		10,700	
Bank Balance		0		0	
Advance		50,000		50,000	
Debtors		14,000		14,000	
Creditors		(0)		(0)	
Other Arrear Expense		(0)		(0)	
Total (332,800	80,000	412,800		

SOURCE OF FINANCE

- **■** Entrepreneur's Contribution BDT 332,800 (80%)
- **GTT's Investment BDT 80,000 (20%)**
- Total Capital BDT 412,800

Amount (BDT)



FINANCIAL PROJECTION OF NU BUSINESS PLAN

Particulars		Year 1 (BD	T)	Year 2 (BDT)			Year 3 (BDT)		
		Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Estimated sales income from Product(s)	4,800	134,400	1,612,800	5,520	154,560	1,854,720	6,072	170,016	510,048
Estimated commission on bKash, All etc.	322	9,016	108,192	370	10,360	124,320	407	11,396	34,188
Total Sales/commission (A)	5,122	143,416	1,720,992	5,890	164,920	1,979,040	6,479	181,412	544,236
Less: Cost of Sales									
Estimated cost of Product(s)	4,060	113,680	1,364,160	4,669	130,732	1,568,784	5,136	143,808	431,424
Est. Total Cost of Sales and Services (B)	4,060	113,680	1,364,160	4,669	130,732	1,568,784	5,136	143,808	431,424
Gross Profit (C) [C=(A-B)]	1,062	29,736	356,832	1,221	34,188	410,256	1,343	37,604	112,812
Less: Operating Cost									
Electricity Bill		500	6,000		550	6,600		605	1,815
Generator Bill		300	3,600		330	3,960		363	1,089
Shop Rent		500	6,000		550	6,600		605	1,815
Entertainment Exp		2,000	24,000		2,200	26,400		2,420	7,260
Transportation Expense		500	6,000		550	6,600		605	1,815
Salary/Wages		7,000	84,000		7,700	92,400		8,470	25,410
Others		300	3,600		330	3,960		363	1,089
Self & Family Expense		9,000	108,000		9,900	118,800		10,890	32,670
Ownership Transfer Fee		667	6,003		667	8,004		667	1,993
Provision of bad debt		12	144		12	144		12	36
Non Cash Item									
Depriciation Expenses		450	5,395		450	5,395		450	1,350
Total Operating Cost (D)		21,229	252,742		23,239	278,863		25,450	76,342
Net Profit (C-D)		8,507	104,090		10,949	131,393		12,154	36,470
Retained Income			104,090			235,483			271,953

Notes: 1. Agreed grace period: Three months

2. Investment Payback schedule: Monthly installment would also include ownership transfer fee from the date of cheque deposited in NU's business account

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SL#	Particular	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion By Investor	80000		
1.2	Net Profit (Ownership Transfer Fee Added Back)	110093	139397	38463
1.3	Depreciation Expense	5395	5395	1350
1.4	Opening Balance of Cash Surplus	10700	90188	186980
	Total Cash Inflow	206188	234980	226793
2.0	Cash Outflow			
2.1	Product Purchase	80000		
2.2	Investment Payback Including Ownership Transfer Fee	36000	48000	12000
	Total Cash Outflow	116000	48000	12000
3.0	Total Cash Surplus	90188	186980	214793

SWOT ANALYSIS

Strength

Present employment:

Self: 1, Family: 0

Others (beyond family): 0

Future employment: 0

- Trade License in his own name
- He has done Servicing-Mobile training(s);
- Skilled and working experiences (3 Years)

WEAKNESS

 Can not supply goods and Service as per demand;

OPPORTUNITIES

- increasing demand;
- Location of shop;

THREATS

Increase of local competitors;

Pictures

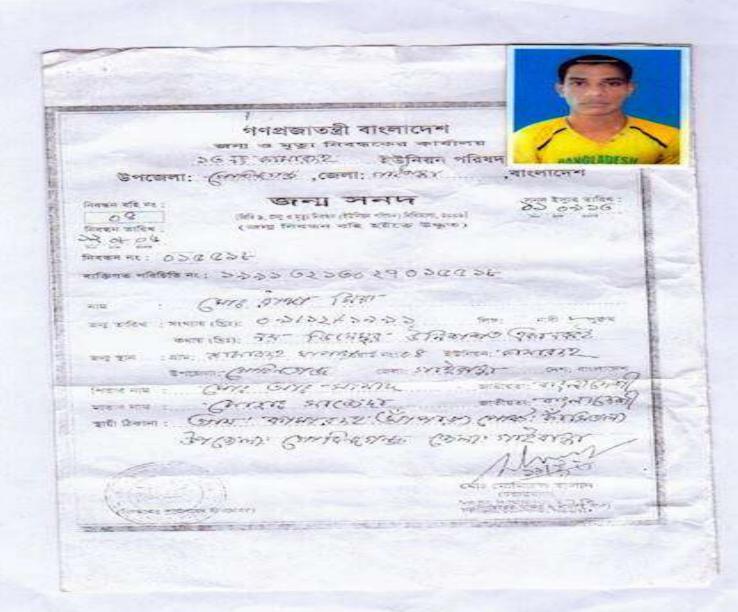








ইউপি ফরম -১৩ লাইসেন্স ফি আদায় রেজিষ্টার ad 4018 2.0.2161.2029 ্ৰৈড লাইসেল্) ১৩নং কামারদহ ইউনিয়ন পরিষদ কার্যালয় ভাক্ষরঃ ফাঁসিতলা/চাঁদপাড়া, উপজেলা ঃ গোবিন্দগঞ্জ, জেলা ঃ গাইবাদ্ধা । বহি নম্বর০.২ ক্ষিক নম্বর 120 লাইসেল নম্বর তারিখ ..১.১.১.১.১.১.১.১.১.১.১.১.১.১ नाइरमन्यातीत नाम क्रिकेट हिर्मा क्रिकेट हैं। क्रिकेट हिर्मा क्रिकेट हैं। क्रिकेट हैं। क्रिकेट हैं। क्रिकेट हैं निर्धा/बामीत नाम क्रिकेट क्रिकेट क्रिकेट हैं। क्रिकेट हैं। क्रिकेट हैं। क्रिकेट हैं। क्रिकेट हैं। क्रिकेट हैं। विकास २०११ (579 कर) (577 कि. 2785) 578 7 रूप *60 BR - 2029 2 তারিখ পর্যন্ত বৈধ*। কি আদায়ের পরিমাণ ...৯০০(.... কথায় .. ক্রিক)কে.১/ক্রা...১৯০০... প্রাপ্ত হয়ে তার ব্যবসা/বৃত্তি/পেশা ... ১/৫.১৮/... এ. বি.ম.০. চালিয়ে যাবার জন্য এই লাইসেল প্রদান করা হইল।





अगर्वन्तरक अत्राम् अगर्याम वर्गम्य :-

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