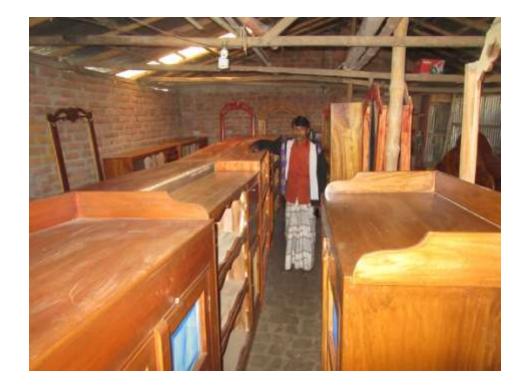
Proposed NU Business Name: BISMILLA FARNITURE



Project identification and prepared by: Md. Sahabuddin, Mohanpur Unit, Rajshahi

Project verified by: Md. Abdul Mannan Talukder



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD. ISRAFIL HOSSIN			
Age	:	02-02-1987 (29 Years)			
Education, till to date	:	Class Five			
Marital status	:	Married			
Children	:	01 Doughter			
No. of siblings:	:	04 Brother, 03 Sister			
Address	:	Vill: Rokhit para , P.O: Hatkhujipur , P.S: Bagmara , Dist: Rajshahi			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MOST. KHALEDAI MOST. KHALEDAI MD. KOSIM UDDIN Branch: Achpara,Bagmara Centre 1 (Female), Member ID: 5706, Group No: 08 Member since: 2002-2008 <i>(6Years)</i> First Ioan: BDT 3,000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GB, BRAC ASA etc		Existing Loan: BDT 20,000 Outstanding loan: Paid/= No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Eight years experience in running business.
Training Info	:	He has No training.
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01755-118272
Mother's Contact No.	:	01728-245565
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mohanpur unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

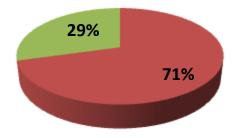
MOST. KHALEDA joined Grameen Bank since 6 years ago. At first she took 3,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	BISMILLA FARNICHAR			
Location	:	Hatgangopara Bazar, Bagmara, Rajshahi			
Total Investment in BDT	:	BDT 1,70,000/-			
Financing	:	Self BDT 1,20,000/-(from existing business) 70% Required Investment BDT 50,000(as equity) 30%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	45 ft x 35 ft =1575 sft			
Implementation	:	 The business is planned to be scaled up by investment in existing; Farnichar item etc. Average 20% gain on sale. The business is operating by entrepreneur. Existing No employees. After getting equity fund no employee will be appointed. The shop is Rent Collects goods from Shajatpur. Agreed grace period is 3 months. 			

Exsisting Business						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Farnichar Item	4000	1,20,000	14,40,000			
Total Sales (A)	4000	1,20,000	14,40,000			
Less. Variable Expense						
Farnichar Item	3,200	96,000	11,52,000			
Total variable Expense (B)	3,200	96,000	11,52,000			
Contribution Margin (CM) [C=(A-B)	800	24,000	2,88,000			
Less. Fixed Expense						
Rent		800	9,600			
Electricity Bill		1200	14,400			
Mobile Bill		500	6,000			
Salary (self)		5,000	60,000			
Salary (staff)						
Guard		1500	18,000			
Transportation		2,000	24,000			
Entertainment		500	6,000			
Bank service Charge						
Total fixed Cost (D)		11,500	1,38,000			
Net Profit (E) [C-D)		12,500	1,50,000			

		Inves	tment Breal	kdown			
	Proposed						
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
Khat	5	5000	25,000	-	-	-	25,000
Shokes	6	5000	30,000	-	-	-	30,000
Dresing Table	8	2500	20,000	-	-	-	25,000
Mik saf	2	3000	6,000	-	-	-	6,000
Wardrop	1	1600	1,600	-	-	-	1,600
Khath	46	500	23,000	100	500	50,000	73,000
Total	64		1,20,000	100		50,000	1,70,000

Source of Finance



Entrepreneur's Contribution 120,000

Investor's Investment 50,000

Total 170,000

	Financial Projectio	al Projection (BDT)				
Particular	Daily	Monthly	1st Year	2nd year	3 rd Year	
Revenue (sales)						
Farnichar Item	5,000	1,50,000	18,00,000	18,90,000	19,84,500	
Total Sales (A)	5,000	1,50,000	18,00,000	18,90,000	19,84,500	
Less. Variable Expense						
Farnichar Item	4,000	1,20,000	14,40,000	15,12,000	15,87,600	
Total variable Expense (B)	4,000	1,20,000	14,40,000	15,12,000	15,87,600	
Contribution Margin (CM) [C=(A-B)	1,000	30,000	3,60,000	3,78,000	3,96,900	
Less. Fixed Expense						
Rent		800	9,600	9,600	9,600	
Electricity Bill		1500	18,000	19,000	20,000	
Mobile Bill		500	6,000	6,500	7,000	
Salary (self)		5,000	60,000	60,000	60,000	
Transportation		2500	30,000	32,000	35,000	
Entertainment		500	6,000	6,500	7,000	
Guard Bill		1500	18,000	18,000	18,000	
Bank service Charge		100	1,200	1,200	1,200	
Total Fixed Cost		12,400	1,48,800	1,52,800	1,57,800	
Net Profit (E) [C-D)		17,600	2,11,200	2,25,200	2,39,100	
Investment Payback			20,000	20,000	20,000	

Cash flow projection on business plan (rec. & Pay)

<i>SI</i> #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	2,11,200	2,25,200	2,39,100
1.3	Depreciation (Non cash item)		-	
1.4	Opening Balance of Cash Surplus		1,91,200	3,96,400
	Total Cash Inflow	2,61,200	4,16,400	6,35,500
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	1,91,200	3,96,400	6,15,500



Strength **W**_{EAKNESS} Lack of Capital/Investment Employment: Self: 01 Family:0 Others:05 Experience & Skill : 8 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures



NO P

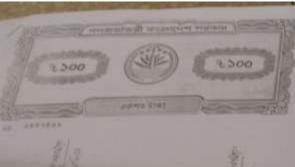












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