#### Proposed NU Business Name: IMRAN STEEL KING



Project identification and prepared by: Md Habil Uddin, Nagorpur, Unit, Tanagail Project verified by: Mizanur Rahman Patwary



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta						
Name	:	MD NURUJJAMAN (THANDU)				
Age	:	01-01-1985 (32 Years)				
Education, till to date	:	Class 5				
Marital status	:	Married				
Children	:	1Son & 1 Daughter				
No. of siblings:	:	3 Brothers & 3 Sisters				
Address	:	Vill: Bara Posha, P.O: Bara Posha. P.S: nagorpur, Dist: Tangail.				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MOST. ROYFA BEGUM MD JONAB ALI Branch: Nagorpur, Centre # 31 (Female), Member ID: 4876, Group No: 01 Member since: 13-05-2013 (03 Years) First Ioan: BDT 5,000/-				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: :	Existing loan: BDT 50,000/- Outstanding loan: BDT 47,800 Father No No No				

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	No
Business Experiences and	:	08 years experience in running business. 08 Years in own business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01980-672462
Family's Contact No.	:	01874-449052
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Nagorpur Unit ,Tangail

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

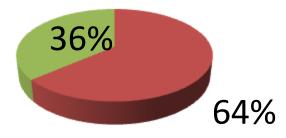
**MOST. ROYFA BEGUM** joined Grameen Bank since 03 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in agriculture.

Proposed Nobin Udyokta Business Info				
Business Name	:	IMRAN STEEL KING		
Location	:	Goya hata road (bot tola), Nagorpur, Tangail		
Total Investment in BDT	:	BDT 275,000/-		
Financing	:	Self BDT 175,000/- (from existing business) 64% Required Investment BDT 100,000/- (as equity) 36%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	20 ft x 15 ft= 300 square ft		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; steel furniture etc.</li> <li>Average 35% gain on sales.</li> <li>The business is operating by entrepreneur. Existing 2 employee.</li> <li>One employee will be appointed.</li> <li>The shop is rented.</li> <li>Collects goods from Tangail.</li> <li>Agreed grace period is 3 months.</li> </ul>		

Existing Business (BDT)					
Particular	Monthly	Yearly			
Revenue (sales)					
Steel Furniture	90,000	1,080,000			
Total Sales (A)	90,000	1,080,000			
Less. Variable Expense					
Steel and others	58,500	702,000			
Total variable Expense (B)	58,500	702,000			
Contribution Margin (CM) [C=(A-B)	31,500	378,000			
Less. Fixed Expense					
Electricity Bill	400	4,800			
Mobile Bill	300	3,600			
Salary (self)	5,000	60,000			
Transportation	4,000	48,000			
Rent	2,500	30,000			
Entertainment	500	6,000			
Salary (staff)	10,000	120,000			
Total fixed Cost (D)	22,700	272,400			
Net Profit (E) [C-D)	8,800	105,600			

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit	Amoun	Qty.	Unit	Amount	Proposed
		Price	t (BDT)		Price	(BDT)	Total
Plane sheet	500	85	42,500	1.43	70000	100,000	142,500
Steel Almirah	2	12000	24,000	0	0	0	24,000
Вох	2	3000	6,000	0	0	0	6,000
Others	1	2500	2,500	0	0	0	2,500
Security	1	100000	100,000	0	0	0	100,000
Total	506		175,000	1		100,000	275,000

#### **Source of Finance**



- Entrepreneur's Contribution 175,000
- Investor's Investment 100,000
- 64% Total 275,000

Financial Projection (BDT)							
Particular	Monthly	1st Year	2nd Year	3rd Year			
Revenue (sales)							
Steel Furniture	130,000	1,560,000	1,638,000	1,719,900			
Total Sales (A)	130,000	1,560,000	1,638,000	1,719,900			
Less. Variable Expense							
Steel and others	84,500	1,014,000	1,064,700	1,117,935			
Total variable Expense (B)	84,500	1,014,000	1,064,700	1,117,935			
Contribution Margin (CM) [C=(A-B)	45,500	546,000	573,300	601,965			
Less. Fixed Expense							
Electricity Bill	400	4,800	5,500	6,000			
Mobile Bill	400	4,800	4,000	6,000			
Salary (self)	5,000	60,000	60,000	60,000			
Transportation	5,500	66,000	68,000	70,000			
Rent	2,500	30,000	30,000	30,000			
Entertainment	500	6,000	7,000	8,000			
Salary (staff)	15,000	180,000	180,000	180,000			
Total Fixed Cost	29,300	351,600	354,500	360,000			
Net Profit (E) [C-D)	16,200	194,400	218,800	241,965			
Investment Payback		40,000	40,000	40,000			

Cash flow projection on business plan (rec. & Pay)							
SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)			
1	Cash Inflow						
	Investment Infusion by						
1.1	Investor	100,000					
1.2	Net Profit	194,400	218,800	241,965			
1.3	Depreciation (Non cash item)		-	-			
	Opening Balance of Cash						
1.4	Surplus		154,400	333,200			
	Total Cash Inflow	294,400	373,200	575,165			
2	Cash Outflow						
2.1	Purchase of Product	100,000					
2.2	Payment of GB Loan						
	Investment Pay Back (Including						
2.3	Ownership Tr. Fee)	40,000	40,000	40,000			
	Total Cash Outflow	140,000	40,000	40,000			
3	Net Cash Surplus	154,400	333,200	535,165			



### Strength **W**<sub>EAKNESS</sub> Lack of Capital/Investment Employment: Self: 01 Family:0 Others:03 Experience & Skill : 8 Years Quality goods & services; Skill and experience; THREATS PPORTUNITIES Theft Huge demand in the community Fire Location of farm; Political unrest Regular customers;

Pictures















THE PARTY ानराजारुष्टी वारनारम्भ तत्रकात स्वर्थ सब People's Hendlic of Bengladush स्वर्थ ID CARD / बाउँग्वि चडिंडच सत्र হন্ড, পি, করম - ৭ MTS1-32 (5) नामः त्याः नुकच्चायान् (काक) 61 27(C) 25 Anno AID NURCHIAMAN (THANDO) 11:01: CAT2 BEAT MICH. প্ৰাৰ্থনাথন প্ৰতিষ্ঠন A1171243 ute of Birth: Of Jan 1985 TANTA : IT- MUT हमारामा - जा मारे मुख U NO: 9317610023531 2001 06400 1NOIS 14 FL 00 लहितम् मा 92 E-1516 गावरमक शातीत माम । २१ ट्रेक्सट - की रा फिल् लिड/पामीस नाम । - (आ: तका! दुक कटाका/ gover also also also also anto של שובר ברווים ביוויים במונסבת אוויוים או אבשי לבוים לא Clistvin) באראות יוועבו ביום בייום שלקבא מעו נויי זע איון שונגות אים אנתו ফিসের পরিমান : টাফা (আংকে) - ২০০০-(हेकाला: आव्द्र/ताक) काल गण भगवन, वातानुषा, काकपत मार्गवनुष - २७०२, The well are the set and and Brand-क्षमान कहाता जात इडिनिसन धनाकाता. रक भूग/यर्थ करमातन समा टा) की 1200 र गतिन इहेरड Cal hale ( धमासकारी कईभद्रभग जाजन Teltar BERNAM अमारमन्न फाहिल: 28/03/2001 খাবসা/বৃত্তি চালাইখার অনুমতি দেওয়া হইল। इत्रात जातिम 8- 0 - 10 / 10 / 20 /

# **FAMILY PICTURE**

