Proposed NU Business Name: M/S AIREN DAIRY FAM



Project identification and prepared by: Md. Sahinur Rahman, Sherpur Unit, Bogra

Project verified by: MD. Mozaharul Islam Sarker



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. RUHUL AMIN		
Age	:	09-05-1982 (34 Years)		
Education, till to date	:	Class Five		
Marital status	:	Married		
Children	:	01 Son		
No. of siblings:	:	02Brothers 01Sister		
Address	:	Vill: Dorikaga P.O:Khanpur , P.S: Sherpur, Dist: Bogra		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST.LILY BIBI MD. SHABALY PORMANIK Branch: Garidaho Sherpur, Centre # 16 (Female), Member ID: 3755, Group No: 05 Member since: 08-10-1998(18 Years) First loan: BDT 3,000 /-		
Further Information:		Outstanding loan: Nil Father		
(v) Who pays GB loan installment (vi) Mobile lady		No		
(vii) Grameen Education Loan	:	No		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	07 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01728-976319
Family's Contact No.	:	01755-392986
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Dakshinkhan Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

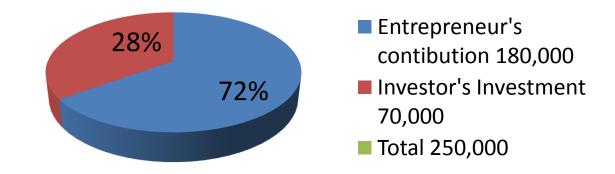
MST.LILYE BIBI joined Grameen Bank since 18 years ago. At first she took BDT 3,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	M/S AIREN DAIRY FAM	
Location	:	Dorikaga ,Khanpur , Sherpur, Bogra	
Total Investment in BDT	:	BDT 2,50,000/-	
Financing	:	Self BDT 1,80,000/- (from existing business) 65% Required Investment BDT 70,000/- (as equity) 35%	
Present salary/drawings from business (estimates)	:	BDT 4,000	
Proposed Salary	:	BDT 4,000	
Size of shop	:	24 ft x 12 ft= 288 square ft	
Security of the shop	:	-	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Millk ,etc. Average 80% gain on sales. The business is operating by entrepreneur. Existing one employee. One will be appointed in the future. Collects goods from Local ,Sherpur, Bogra. Agreed grace period is 3 months. 	

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Millk etc.(16*50)	500	15,000	180,000		
Total Sales (A)	500	15,000	180,000		
Less. Variable Expense					
Feed & Medicine	200	2400	252000		
Total variable Expense (B)	200	6000	72000		
Contribution Margin (CM) [C=(A-B)	300	9,000	108,000		
Less. Fixed Expense					
Rent					
Electricity bill		200	2,400		
Transportation		500	6,000		
Salary (self)		4,000	48,000		
Entertainment		200	2,400		
Feed & Medicine		500	6,000		
Mobile		200	2,400		
Total fixed Cost (D)		5,600	67,200		
Net Profit (E) [C-D)		5,600	40,800		
			28000		

Investment Breakdown						
Particulars	Existing	Proposed	Proposed Total			
Cow(Australian)	80,000	70,000	150,000			
Cow(Local)	40,000		40,000			
Cow(Local)	20,000		20,000			
Total	180,000	70,000	250,000			

Source of Finance



Financial Projection (BDT)						
Particular	Daily	Monthly	1 st Year	2 nd Year	3 rd Year	
Revenue (sales)						
Millk etc.(16*50)	800	24000	288000	302400	317520	
Total Sales (A)	800	24000	288000	302400	317520	
Less. Variable Expense						
Feed & Medicine	300	9000	108000	113400	119070	
Total variable Expense (B)	300	9000	108000	113400	119070	
Contribution Margin (CM) [C=(A-B)	500	15000	180000	189000	198450	
Less. Fixed Expense						
Rent						
Electricity bill		200	2400	2520	2646	
Transportation		500	6000	6300	6615	
Salary (self)		4000	48000	50400	52920	
Entertainment		200	2400	2520	2646	
Feed & Medicine		500	6000	6300	6615	
Mobile		200	2400	2520	2646	
Total Fixed Cost		5600	67200	70560	74088	
Net Profit (E) [C-D)		9400	112800	118440	148176	
Investment Payback			28000	28000	28000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	70,000		
1.2	Net Profit	138,000	157,800	157,800
1.3	Depreciation (Non cash item)	12,000	12,000	12,000
1.4	Opening Balance of Cash Surplus		60,000	60,000
	Total Cash Inflow	300,000	229,800	229,800
2	Cash Outflow			
2.1	Purchase of Product	70,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	28,000	28,000	28,000
	Total Cash Outflow	240,000	28,000	28,000
3	Net Cash Surplus	60,000	139,800	139,800

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:01

Experience & Skill: 07 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures







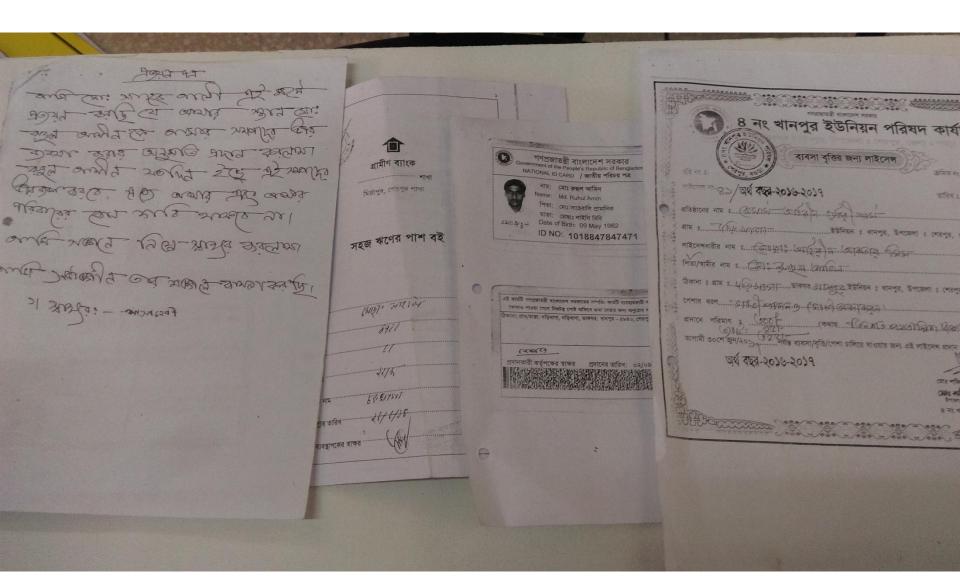












FAMILY PICTURE

