

Proposed NU Business Name: **ALIF DRUG HOUSE**



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Tangail Sadar, Tangail

Project verified by: MD Mizanur Rahman Patowary



Brief Bio of The Proposed Nobin Udyokta

Name	:	MDAFZAL HOSSEIN
Age	:	11-06- 1982 (34 Years)
Education, till to date	:	SSC
Marital status	:	Married
Children	:	2 Sons
No. of siblings:	:	4 Brothers
Address	:	Vill: Sinabaha P.O: Bashtoli ,P.S: Kaliakoir Dist: Gazipur
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	HAZERA BEGUM
(iii) Father's name	:	MD KALU MIA
(iv) GB member's info	:	Branch: Atabaha, Kaliakoir Centre # 11(Female), Member ID: 1802, Group No:02 Member since: 20-01-1988 (28 Years) First loan: BDT 3000
Further Information:		Existing Loan: BDT 100000, Outstanding loan: 47800
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	11 years experience in running business. Own business 11 Years He has training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01929-224401
Mother's Contact No.	:	01824-501179
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd kaliakoir Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

HAZERA BEGUM joined Grameen Bank since 28 years ago. At first she took 3000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info

Business Name	:	ALIF DRUG STORE
Location	:	
Total Investment in BDT	:	BDT 180,000/-
Financing	:	Self BDT 100000/-(from existing business) 50% Required Investment BDT 80,000/-(as equity) 50%
Present salary/drawings from business (estimates)	:	BDT 5,000/-
Proposed Salary	:	BDT 5,000/-
Size of shop	:	12ft x 10 ft= 120 square ft
Security of the shop	:	BDT 25000
Implementation	:	<ul style="list-style-type: none"> ▪The business is planned to be scaled up by investment in existing goods like; Medicine etc ▪Average 10% gain on sale. ▪The business is operating by entrepreneur. Existing no employee. ▪01 will be appointed after getting equity fund. ▪The shop is rented.. ▪Collects goods from Shafipur. ▪Agreed grace period is 3 months.

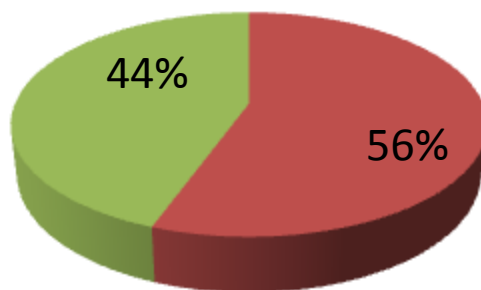
Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Medicine	5000	150000	1800000
Total Sales (A)	5000	150000	1800000
Less Variable Expense			
Medicine	4500	135000	1620000
Total variable Expense (B)	4,500	135000	1620000
Contribution Margin (CM) [C=(A-B)]	500	15000	180000
Less Variable Expense			
Rent		600	7200
Electricity bill		200	2400
Transportation		1,000	12000
Salary (self)		5000	60000
Entertainment		100	1200
Guard		300	3600
Generator		300	3600
Mobile bill		300	3600
Total fixed cost (D)		7,500	90000
Net Profit (E)= [C-D]		7,500	90000

Investment Breakdown

Existing				Proposed			
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed
			(BDT)			(BDT)	Total
Seclo, Nexum, Cipcorn	0	0	19,000	0	0	29,000	48,000
Amodosil, Pantonix, Tenoloc	0	0	29,000	0	0	17,000	46,000
Globexing, Flockcox	0	0	17,000	0	0	15,000	32,000
Others	0	0	35,000	0	0	19,000	54,000
Total		0	100,000	0	0	80,000	180,000

Source of Finance



- Entrepreneur's Contribution 100,000
- Investor's Investment 80,000
- Total 180,000

Financial Projection (BDT)

Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Medicine	9000	270000	3240000	3402000
Total Sales (A)	9000	270000	3240000	3402000
Less Variable Expense				
Medicine	8100	243000	2916000	3061800
Total variable Expense (B)	8,100	243000	2916000	3061800
Contribution Margin (CM) [C=(A-B)	900	27000	324000	340200
Less Variable Expense				
Rent		600	7,200	16,800
Electricity bill		400	4800	5000
Transportation		1,500	18000	19,000
Salary (self)		5000	60000	60000
Salary(Staff)		5000	60000	60000
Entertainment		100	1200	1200
Guard		300	3600	3600
Generator		300	3600	3600
Mobile bill		400	4800	5000
Total fixed cost (D)		13,300	159600	170,600
Net Profit (E)= [C-D]		13700	164400	169,600
Investment Payback			48,000	48,000

Cash flow projection on business plan (rec. & Pay)

SR#	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	164,400	169,600
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		116,400
	Total Cash Inflow	264400	286000
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	48000	48000
	Total Cash Outflow	148,000	48000
3	Net Cash Surplus	116,400	238000

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:0
Experience & Skill :08 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures

আলিফ ড্রাগ হাউজ

এখানে ডায়গনস্টিক পরীক্ষা করা হয় এবং প্রাপ্ত ফলাফলের পেশাদার পরামর্শ দেয়া হয়

আমরা বেনাপোল জেলায়
সমগ্র জিলা মার্কেট
সেবা করি



Senora

Senora

স্বাস্থ্য পরামর্শ

স্বাস্থ্য পরামর্শ

স্বাস্থ্য পরামর্শ



10 pads
(belt system)
Manufactured by
Health A
SQU
DILETTES LTD
Dhaka, Bangladesh

BUCHON
12 x 40000

Globex

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আলোরার ফার্মেসী
ফার্মেসী







RUCHITON
12x450ml

Globex

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FAMILY PICTURE

