

Proposed NU Business Name: **MANNAN MOTORS**



Project identification and prepared by: MD Nurul Islam
Kaliakoir Unit, Gazipur

Project verified by: Md Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta

Name	:	ABDUL MANNAN MIA
Age	:	18-09-1984 (32 Years)
Education, till to date	:	Class Five
Marital status	:	Married
Children	:	2 Son
No. of siblings:	:	3 Brothers 1 Sister
Address	:	Vill: Uttar Rangamati P.O: Bashtoli P.S: Kaliakoir Dist: Gazipur
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	MONOWARA BEGUM
(iii) Father's name	:	MD KALU MIA
(iv) GB member's info	:	Branch: Ataboho Kaliakoir, Centre # 14(Male), Member ID: 2071, Group No: 05 Member since: 20-03-1988(28Years) First loan: BDT 3000
Further Information:		Existing Loan: BDT 90000, Outstanding loan: Nil
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	N/A
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	10 years experience in running business. He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01760762479
Mother's Contact No.	:	01946961773
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Kaliakoir Unit, Gazipur

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MONOWARA BEGUM joined Grameen Bank since 28 years ago. At first she took 3,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info

Business Name	:	SABBIR ELECTRONICS
Location	:	Sinabaha Baazar
Total Investment in BDT	:	BDT 250,000/-
Financing	:	Self BDT 150,000/-(from existing business) 60% Required Investment BDT 100,000/-(as equity) 40%
Present salary/drawings from business (estimates)	:	BDT 5,000/-
Proposed Salary	:	BDT 5,000/-
Size of shop	:	15ft x 12ft= 180 square ft
Security of the shop	:	BDT 400,000/-
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like; Automobile parts & accessories▪Average 15% gain on sale.▪The business is operating by entrepreneur. Existing no employees.▪The shop is rented.▪Collects goods from▪Agreed grace period is 3 months.

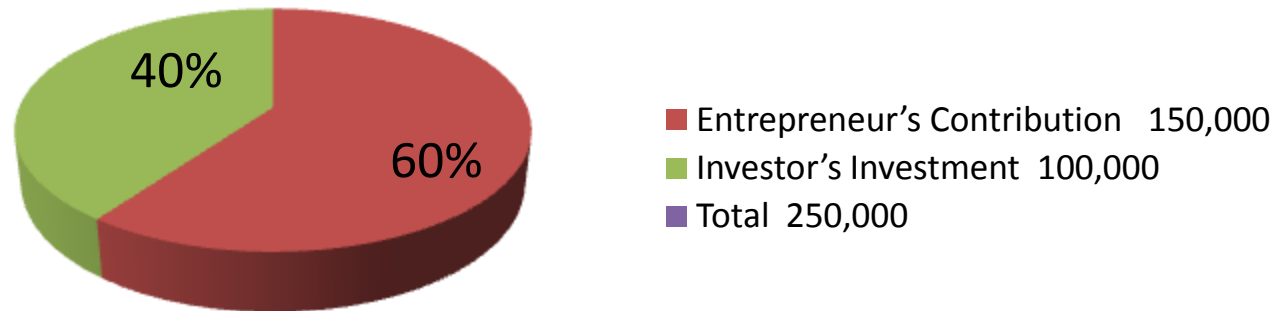
Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Automobile parts & accessories	5200	156000	1872000
Servicing	700	21000	252000
Total Sales (A)	5900	177000	2124000
Less Variable Expense			
Automobile parts & accesories	4420	132600	1591200
Total variable Expense (B)	4,420	132600	1591200
Contribution Margin (CM) [C=(A-B)	1,480	44400	532800
Less Variable Expense			
Rent		3,000	36000
Electricity bill		2000	24000
Transportation		5,000	60000
Salary (self)		5000	60000
Salary(Staff)		16000	192000
Entertainment		300	3600
Guard		1000	12000
Others		4000	48000
Mobile bill		200	2400
Total fixed cost (D)		36,500	438000
Net Profit (E)= [C-D]		7,900	94800

Investment Breakdown

Particulars	Existing	Proposed	Total
Soket, Bush, bigin,Cylinder,Con etc	53,000	0	53000
Rabar bsush,Engine parts, piston	44,000	0	44000
Scraps	2,000	0	2000
Gas cylindar	25,000	0	25000
Welding	20,000	0	20000
Air compressure	6,000	0	6000
Bush,Headlight,Horn.Diesel; filter etc	0	100,000	100000
	150,000	100,000	250000

Source of Finance



Financial Projection (BDT)

Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Automobile parts & accessories	6200	186000	2232000	2343600
Servicing	800	24000	288000	302400
Total Sales (A)	7000	210000	2520000	2646000
Less Variable Expense				
Automobile parts & accesories	5270	158100	1897200	1992060
Total variable Expense (B)	5,270	158100	1897200	1992060
Contribution Margin (CM) [C=(A-B)]	1,730	51900	622800	653940
Less Variable Expense				
Rent		3,000	15,000	15,000
Electricity bill		2500	30000	31000
Transportation		5,500	66,000	67,000
Salary (self)		5000	60000	60000
Salary(Staff)		16000	192000	192000
Entertainment		300	3600	3600
Guard		1000	12000	12000
Others		4000	48000	48000
Mobile bill		300	3600	3800
Total fixed cost (D)		37,600	418,200	420,400
Net Profit (E)= [C-D]		14300	171600	233,540
Investment Payback			60,000	60,000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	171,600	233,540
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		111,600
	Total Cash Inflow	271600	345140
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60000	60000
	Total Cash Outflow	160,000	60000
3	Net Cash Surplus	111,600	285140

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:1
Experience & Skill : 10Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures

বিনমিত্তাহির রাহমানির রাহিব

মান্নান হাটব্রজ

সকল প্রকার থ্রী-হুইলার গাড়ীর স্পেয়ার পার্টস আমদানীকারক
সিনাবহ বাজার, সফিপুর, কালিয়াকৈর, গাজীপুর।

থোঃ মোঃ আব্দুল মান্নান

মোবাঃ ০১৭৬০-৭৬১৭১



সরকার

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প্ৰজাতান্ত্ৰীক বাংলাদেশ সৰ্বকাৰ
Government of the People's Republic of Bangladesh
NATIONAL ID CARD / জাতীয় পরিচয় পত্ৰ



নাম: আব্দুল মান্নান মিয়া
Name: ABDUL MANNAN MIA
পিতা: মোঃ কাশু মিয়া
মাতা: মনোহাৰা বেগম
Date of Birth: 18 Sep 1984

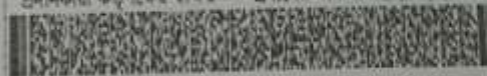
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ID NO: 3313266884917

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কোনো পত্ৰত প্ৰেমে নিষ্কাৰণ নকৰিবলৈ লক্ষ্য লৈ লৈয়াত ব্যৱহাৰ কৰা হ'ব নোৱাৰে।

ঠিকনা: প্ৰায়/ভাৰা: উত্তৰ হাৰামাটী, উত্তৰ হাৰামাটী, জাৰ্জিয়া: বাপৰী - ১৭০০,
ক'ম্পিউটাৰ, শাহীশুৰ

প্ৰদানকাৰী কৰ্তৃপক্ষৰ স্বাক্ষৰ প্ৰদানৰ তাৰিখ: ২৭/০৪/২০০৮



FAMILY PICTURE

