



Grameen kalyan

Proposed NU Business Name : Zinia cow farm



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address	:	Razu Malitha. Vill: Shaldha, Post: Hatos horipur. Thana: kushtia, District: Kushtia
Age	:	32 Years.
Marital status	:	Married.
Children	:	1(one)Son 1(one) Daughter.
No. of siblings:	:	2 (two) Brothers 2(Two) Sisters
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/> Kulsum khatun Dobir Uddin Malitha Branch: Hatos horipur, Group # 04, Centre # 9/M, Loan no: 1782/2 Member since: 2003 , First loan: Tk. 10,000, Last GB loan: 40,000, Outstanding 17208. Father. No Nil Nil Nil
Education, till to date	:	Class Five.

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Agriculture.
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)	:	No formal training but he has twenty years cow rearing experience.
Other Own/Family Sources of Income	:	Father income from agriculture business.
Other Own/Family Sources of Liabilities	:	Nil
Contact number	:	01743468062.
National ID number	:	5017944290733
NU Project Source/Reference	:	GK/ Kushtia Unit, Habibur Rahman(2478).

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

Entrepreneur's Mother is a GB member since 2003. At first she took GB loan BDT 10,000 (ten thousand) and Purchase a Cow. Subsequently she borrowed loan from GB for several times for different activities including cow rearing business.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

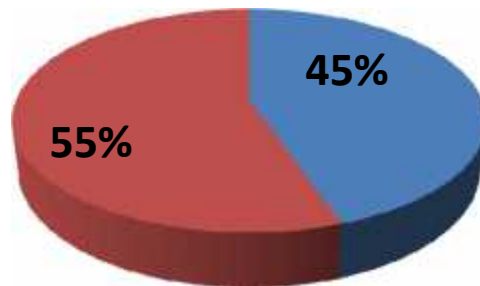
Business Name	:	Zinia Cow Fattening Farm.
Address/ Location	:	Vill : Shaldha,Post: Hatos horipur Thana : kushtia, District: Kushtia
Total Investment in BDT	:	BDT: 2,17,000/-
Financing	:	Self financing: BDT: 97,000/- Required Investment: BDT: 1,20,000/-
Present salary	:	Nil
Proposed Salary	:	BDT 3000 (Three thousand only)
Proposed Business Implementation Plan:	:	<ul style="list-style-type: none"> ➤ Start with having 3 cows @ TK. 40,000/- each; ➤ In every six months the cows will be sold and new cow will purchase; i.e. each cycle of cow fattening will be for six months; ➤ Feeding cost of each cow/cycle = BDT 18,000/-; ➤ Selling price of each cow after every cycle BDT 80,000/-; ➤ Expected doctor and medicine cost for each cow per cycle = 1,000/-; ➤ Payback period to the investor is 3 years; ➤ Expected date to start the project is as soon as possible.

PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business/ NU (BDT)	Proposed Business (BDT)		Total (BDT)
		NU	Investor	
Investments in different categories:				
Cow Shade (Ready)	30,000	0	0	30,000
Cost of 3 cows (Tk. 40,000 per Cow)	-	0	120,000	120,000
Fan 01 Piece	-	3,000	0	3,000
Working Capital (Feeding Cost per cow 18000 per six month)	-	54,000	0	54,000
Medicine		3,000		3,000
Water supply motor & Fittings	7,000	0	0	7,000
Total Capital	37,000	60,000	120,000	217,000

Source of Finance

Source	Amount in BDT	In %
Entrepreneur's Contribution (NU)	97,000	45
Investor's Contribution(GK)	120,000	55
Total Investment	217,000	100



- Entrepreneur's Contribution (NU)
- Investor's Contribution(GK)

FINANCIAL PROJECTION OF NU BUSINESS PLAN

Particulars	Year 1 (BDT)			Year 2 (BDT)			Year 3 (BDT)		
	1st Cycle	2nd Cycle	Yearly (1st Cycle+2nd Cycle)	1st Cycle	2nd Cycle	Yearly(1st Cycle+2nd Cycle)	1st Cycle	2nd Cycle	Yearly 1st Cycle+2nd Cycle)
Revenue:									
Estimated Sales (Cow)	240,000	240,000	480,000	264,000	264,000	528,000	290,400	290,400	580,800
Cow Dung Sales	5,400	5,400	10,800	5,670	5,670	11,340	5,954	5,954	11,907
(A) Total Revenue	245,400	245,400	490,800	269,670	269,670	539,340	296,354	296,354	592,707
Less: Cost of sales									
Cow Cost	120,000	120,000	240,000	126,000	126,000	252,000	132,300	132,300	264,600
Cow Food	54,000	54,000	108,000	56,700	56,700	113,400	59,535	59,535	119,070
(B) Total Cost of Sales	174,000	174,000	348,000	182,700	182,700	365,400	191,835	191,835	383,670
Gross profit (GP) [C=(A-B)]	71,400	71,400	142,800	86,970	86,970	173,940	104,519	104,519	209,037
Less: Operating Costs:									
Electricity bill	900	900	1,800	945	945	1,890	992	992	1,985
Transportation	3,000	3,000	6,000	3,150	3,150	6,300	3,308	3,308	6,615
Doctors and Medicine	3,000	3,000	6,000	3,150	3,150	6,300	3,308	3,308	6,615
Mobile bill	900	900	1,800	945	945	1,890	992	992	1,985
Proposed salary-self	18,000	18,000	36,000	18,000	18,000	36,000	18,000	18,000	36,000
Non Cash Item:									
Depreciation Expenses	2,700	2,700	5,400	2,970	2,970	5,940	3,267	3,267	6,534
Total Operating Cost (D)	28,500	28,500	57,000	29,160	29,160	58,320	29,867	29,867	59,733
(C-D)Net Profit:	42,900	42,900	85,800	57,810	57,810	115,620	74,652	74,652	149,304
Retained Income:	85,800		115,620			149,304			

Notes: 1. Agreed Grace period: Six Months.

2. Investment Payback schedule: Half yearly installment including ownership transfer fee after six months grace period.

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

	Year 1	Year 2	Year 3
Cash inflow			
Opening Balance	-	217,800	285,420
Capital Infusion by Udyokta	60,000	-	-
Capital Infusion by Investor	120,000	-	-
Sales	490,800	539,340	592,707
Total Receipts	670,800	757,140	878,127
<u>Cash Outflow:</u>			
Cost of goods sold	348,000	365,400	383,670
Operating expenses	57,000	58,320	59,733
Return to investor	48,000	48,000	48,000
Total payment	453,000	471,720	491,403
Closing Balance	217,800	285,420	386,724

SWOT ANALYSIS

STRENGTH

- Employment:
Self: 1
Others (beyond family): 0
Future employment: 0
- Ownership in his own name.

WEAKNESS

- Shortage of foods in rainy season.

OPPORTUNITIES

- Local Veterinary Doctors;
- This area is famous for cattle fattening;
- Investor's money will be payback in three years.

THREATS

- Theft;
- Disease.

Presented at 28th Ex. SB Design Lab on 27th July ,
2016 at Grameen Kalyan

Thank you

Existing Shade











NU With his Mother



Thank You