

Proposed NU Business Name : **Tania Garments**

Business Category: Clothing, Footwear and Apparels



Project Identified by: Md. Asaduzzaman, Asst. Officer, Gobindoganj, Gaibandha Business Proposal Prepared by: Fahina Yesmin Happy

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address	:	Md. Azad Islam Vill: Guntayeer Aagpara, Union: Mohimaganj, Post: Mohimaganj, Upazila: Gobindoganj, District: Gaibandha.
Age	:	24 years
Marital status	:	Married
Children	:	01 (One) Daughter.
No. of siblings:	:	03 (Three) Brothers and 01 (One) Sister
Parent's and GB related Info: (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother ✓ Father Mst. Parul Begum Md. Amirul Islam Branch: Mohimaganj, Gobindoganj, Centre # 35/mo, Loan no.: 2753, Membership since March 02, 1989 First loan: Tk. 2,000 Existing loan: Tk. 250,000, Outstanding Loan: Tk. 21,950
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan	: :	Entrepreneur's Father No Nil Nil

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Education, till to date	:	Class Five
Present Occupation (Besides own business, i.e., perusing further studies, other business etc.)	:	Nil
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)	:	08 (Eight) years experience is running his own business. He started the business with BDT 300,000. (Three lac). He has on hand training from his father's Cloth business (3Years).
Other Own/Family Sources of Income	:	His father's income from business, his elder brother's income from fishery business and younger brother's income from entrepreneur's business as an assistant.
Other Own/Family Sources of Liabilities	:	Nil
NU's Contact No.	:	01740327212
NU's National ID No.	:	19913213050000046
NU Project Source/Reference	:	Grameen Telecom Trust

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

- Mst. Parul Begum is a GB member since March 02, 1989 at first she took GB loan BDT 2,000 (Two thousand).
- Successively several times she utilized GB loan for household and cultivation purposes, built own house and assisting her husband in Cloth business
- Finally GB loan helped his to improve economic condition and livelihood.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Tania Garments
Address/ Location	:	Mohimaganj bazar, Gobindoganj, Gaibandha.
Total Investment in BDT	:	Tk. 585,000
Financing	:	Self Tk. 435,000 (from existing business) Required Investment Tk. 150,000 (as equity)
Present salary/drawings from business	:	BDT 3,000 (Three thousand)
Proposed Salary	:	BDT 5,000 (Five thousand)
Proposed Business Implementation Plan		
(i) % of present gross profit margin	:	On products 20%
(ii) Estimated % of proposed gross profit margin	:	On products 20%
(iii) In future risk mgt. plan (from fire, disaster etc.)		

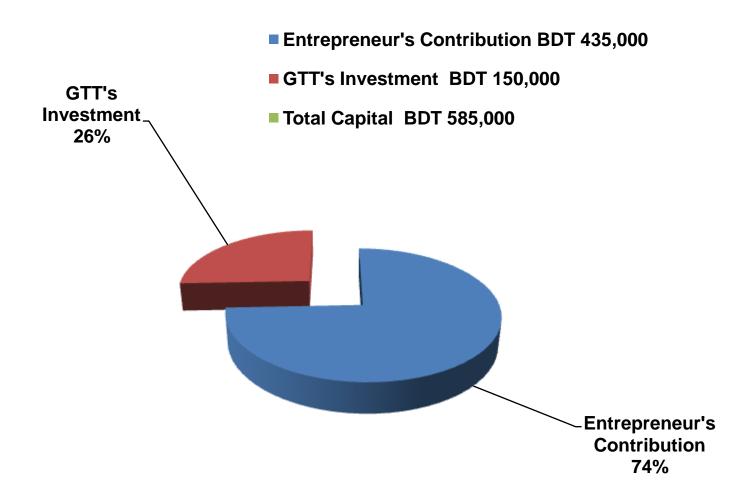
INFO ON EXISTING BUSINESS OPERATIONS

		EB (BDT)				
Particulars	Daily	Monthly	Yearly			
Sales income from products	2,000	56,000	672,000			
Cost of products (Product Purchase) (B)	1,600	44,800	537,600			
Gross Profit (C) [C=(A-B)]	400	11,200	134,400			
Less: Operating Cost:						
Electricity bill		650	7,800			
Night Guard bill		50	600			
Solar Panel (Grameen Shakti)		-	-			
Shop rent		200	2,400			
Mobile bill		700	8,400			
Conveyance		500	6,000			
Provision of bad Debt		17	200			
Present Salary (Self & family)		3,000	36,000			
Present Salary (Assistant-1-Brother)		500	6,000			
Other Cost (stationary & Entertainment etc.)		1,000	12,000			
Non Cash Item:		·	·			
Depreciation Expenses		204	2,450			
Total Operating Cost (D)		6,821	81,850			
Net Profit (C-D):		4,379	52,550			

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars			Proposed	Total	
Existing	Proposed	(BDT)	(BDT)	(BDT)	
Investment in Products (Gauge cloth, shirt pieces, pant pieces, ladies wear, baby wear etc.	Investment in Products (Gauge cloth, shirt pieces, pant pieces, ladies wear, baby wear, lungi etc.	388,000	150,000	538,000	
Investment in Machineries & Equipment (Solar Panel-Grameen Shakti, Calculator, fan, light etc.)			-	10,000	
Cash in hand			-	7,500	
Debtors (Since January 2016 to at present)			-	20,000	
Decoration (fixture and fittings)			-	9,500	
Total Capital			150,000	585,000	

SOURCE OF FINANCE



FINANCIAL PROJECTION OF NU BUSINESS PLAN

	Year 1 (BDT)			Year 2 (BDT)			Year 3 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Estimated sales income from products (A)	3,200	89,600	1,075,200	3,584	100,352	1,204,224	4,050	113,398	1,360,773
Cost of products (Product Purchase) (B)	2,560	71,680	860,160	2,867	80,282	963,379	3,240	90,718	1,088,618
Gross Profit (C) [C=(A-B)]	640	17,920	215,040	717	20,070	240,845	810	22,680	272,155
Less: Operating Cost:									
Electricity bill		850	10,200		950	11,400		1,050	12,600
Night Guard bill		100	1,200		200	2,400		300	3,600
Solar Panel (Grameen Shakti)		_	-,					_	-
Shop rent		200	2,400		200	2,400		200	2,400
Mobile bill (SMS & Reporting)		1,000	12,000		1,000	12,000		1,100	13,200
Conveyance		700	8,400		1,200	14,400		1,500	18,000
Provision of bad Debt		17	200		17	200		17	200
Ownership Transfer Fee		1,000	6,000		1,000	12,000		1,000	12,000
Proposed Salary (Self & family)		5,000	60,000		5,500	66,000		6,000	72,000
Proposed Salary (Assistant-1-Brother)		1,000	12,000		1,000	12,000		1,300	15,600
Bank Charge (DD, PO, SC)		100	1,200		130	1,560		180	2,160
Other Cost (stationary & Entertainment etc.)		1,000	12,000		1,200	14,400		1,200	14,400
Non Cash Item:		,	, - 3 -		, , ,	, , ,		,	,
Depreciation Expenses		204	2,450		204	2,450		204	2,450
Total Operating Cost (D)		11,171	128,050	-	12,601	151,210	•	14,051	168,610
Net Profit (C-D):	-	6,749	86,990	-	7,470	89,635	_	8,629	103,545
Retained Income			86,990			176,625			280,169

Notes: 1. Agreed Grace period: Six months

2. **Investment Payback schedule:** Quarterly installment would also include ownership transfer fee from the date of cheque deposited in NU's business account.

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	150,000	-	_
1.2	Net Profit (ownership tr. Fee added back)	92,990	101,635	115,545
1.3	Depreciation Expenses	2,450	2,450	2,450
1.4	Opening Balance of Cash Surplus	-	59,440	91,525
	Total Cash Inflow	245,440	163,525	209,519
2.0	Cash Outflow			
2.1	Product Purchase	150,000	-	-
2.2	Investment Payback including Ownership Transfer Fee	36,000	72,000	72,000
	Total Cash Outflow	186,000	72,000	72,000
3.0	Total Cash Surplus	59,440	91,525	137,519

SWOT ANALYSIS

STRENGTH Present employment: Self: 01 Family: 01 (Brother) Others (beyond family): 0 Future employment: 0 Trade License in his own name; Ownership of business in his own name; He has on hand training; Experience: 11yrs.	WEAKNESS ☐ Can not supply goods as per demand.
OPPORTUNITIES □ Location of Shop; □ Have some fixed customers; □ Increasing demand; □ The Capital of the entrepreneur will be BDT 715,169 after 3 years excluding payback of investor's money.	THREATS ☐ Increase of local competitors;

Presented at 183rd as Yunus Centre and 41st In-house Executive Social Business Design Lab (GTT) on February 11, 2016 at Grameen Telecom Trust Premises

Thank you

Pictures















গণপ্রজাতন্ত্রী বাংলাদেশ সরকার লাইসেন্স ফি আদায় রেজিষ্টার 2020-2022 ্ট্রেড লাইসেন্স ১৬নং মহিমাগঞ্জ ইউনিয়ন পরিষদ কার্যালয় ডাকঘরঃ মহিমাগল, উপজেলাঃ গোবিন্দগঞ্জ, জেলাঃ গাইবানা। 96 ক্রেমিক মানব कार्क भागत STATE 22/02/22 AND ALICE LA COLLE (2): CAL: CAL 312 3200M Deutosso, en Somela zun 60 क्रिन २०२४ रे जातिच भर्मछ देवध विकेशीवात जना अर्थ नार्वेद्रमण 101 Had > 2 \7 10/

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নাম: মোলাদ ইপলাম

Name: Md. Azad Islam

পিতা: মোঃ আমিকল ইসলাম

মাতা: মোছাঃ পাকল বেগম

Date of Birth: 25 Nov 1991

ID NO: 19913213050000046

এই কাডটি গণপ্ৰয়াৰ্ড্ৰী বাংলাদেশ সৰকাৰেন সম্পত্তিঃ কাডটি বাৰহাৰকানী বাতীত অন্য কোখাৰ শাৰ্মা গেলে নিকটছ শোট অফিলে জমা দেয়াৰ জন্য অনুৱোধ কৰা যলো। ঠিকানা: গ্ৰাম/বাজা: পুনৱাইড়, পুনতাইড় আগলড়ো, ভাকমর: মহিমাগঞ্জ – ৫৭৪১, গোবিদ্যাঞ্জ, গাইৰাছা

CELETE

প্রদানকারী কর্ত্পভের সাকর

প্রদানের তারিব: ৩০/০৮/২০১০



গ্রামীণ ব্যাংক

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Thank You