Proposed NU Business Name: BHAI BHAI RICE MILL



Project identification and prepared by: Sahab Uddin, Mohonpur, Rajshahi

Project verified by: Md Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. JEWEL RANA		
Age	:	19 Years		
Education, till to date	:	SSC		
Marital status	:	Unmarried		
Children	:	-		
No. of siblings:	:	2 Brothers		
Address	:	Vill: Keshor, P.O: Mohonpur P.S: Mohonpur Dist: Rajshahi		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father JOSNA BEGOM MD. HASAN ALI Branch: Rayghati, Mohonpur, Centre # 97(Female), Member ID: 3909/1,Group No:04 Member since: 24-03-2012 (04Years) First loan: 10,000 taka.		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 40,000 Outstanding loan: 32960 BDT Nil No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	5 years.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Own
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01765497368
Mother's Contact No.	:	
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Mohonpur Unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

JOSNA BEGOM joined Grameen Bank since 04 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business & house development.

Proposed Nobin Udyokta Business Info				
Business Name	:	BHAI BHAI RICE MILL		
Location	:	Keshorhat Bajar, Mohonpur, Rahshahi		
Total Investment in BDT	•	BDT 2,35,000		
Financing	:	Self BDT 1,35,000(from existing business) 57% Required Investment BDT 1,00,000(as equity) 43%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	15 ft x 15.ft= 215 square ft		
Security of the shop	:	Nil		
Implementation :		 The business is planned to be scaled up by investment in existing goods like; Chili, Turmeric etc. Average 10 % gain on sales. The business is operating by entrepreneur. Existing 1 employee. 1 will be appointed after getting equity fund. The shop is own. Collects goods from Keshorhat Bajar, Mohonpur, Rahshahi. Agreed grace period is 3 months. 		

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Spice	1,000	30,000	360,000		
Service	1,000	30,000	360,000		
Total Sales (A)	2,000	60,000	720,000		
Less. Variable Expense					
Spice	900	27,000	324,000		
Total variable Expense (B)	900	27,000	324,000		
Contribution Margin (CM) [C=(A-B)	1,100	33,000	396,000		
Less. Fixed Expense					
Electricity Bill		16,000	192,000		
Mobile Bill		200	2,400		
Salary (self)		5,000	60,000		
Transportation		1,000	12,000		
Entertainment		500	6,000		
Salary (staff)		4,500	54,000		
Total fixed Cost (D)		27,200	254,400		
Net Profit (E) [C-D)		5,800	141,600		

Investment Breakdown						
Particulars	Existing	Proposed	Proposed Total			
Chili, Turmeric	3,000	0	3,000			
Paddy Broken Machine	20,000	0	20,000			
Wheat Broken Machine	20,000	0	20,000			
Rice Broken Machine	12,000	0	12,000			
Chili Broken Machine	20,000	0	20,000			
Motor	60,000	0	60,000			
Chili	0	65,000	65,000			
Turmeric	0	35,000	35,000			
Total	135,000	100,000	235,000			

Source of Finance



Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year		
Revenue (sales)						
Spice	1,500	45,000	540,000	567,000		
Service	1,300	39,000	468,000	491,400		
Total Sales (A)	2,800	84,000	1,008,000	1,058,400		
Less. Variable Expense						
Spice	1,350	40,500	486,000	510,300		
Total variable Expense (B)	1,350	40,500	486,000	510,300		
Contribution Margin (CM) [C=(A-B)	1,450	43,500	522,000	548,100		
Less. Fixed Expense						
Electricity Bill		16,000	192,000	200,000		
Mobile Bill		200	2,400	3,000		
Salary (self)		5,000	60,000	60,000		
Transportation		1,500	18,000	20,000		
Entertainment		500	6,000	7,000		
Salary (staff)		8,000	96,000	98,000		
Non Cash Item						
Depreciation		1,000	12,000	12,000		
Total Fixed Cost		32,200	386,400	400,000		
Net Profit (E) [C-D)		11,300	135,600	148,100		
Investment Payback			60,000	60,000		

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	135,600	148,100
1.3	Depreciation (Non cash item)	12,000	12,000
1.4	Opening Balance of Cash Surplus		87,600
	Total Cash Inflow	247,600	247,700
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including		
2.3	Ownership Tr. Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	87,600	187,700

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:02

Experience & Skill: 05 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures





























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FAMILY PICTURE

