Proposed NU Business Name: M/S TINNATH HARDWARE



Project identification and prepared by: MD. Shohidul Islam, Elasin Unit, Tangail

Project verified by: MD. Mizanur Rahman Patwari



Brief Bio of The Proposed Nobin Udyokta									
Name	:	UTTAM KUMAR SHEEL							
Age	:	10-10-1990 (25 Years)							
Education, till to date	:	H.S.C							
Marital status	:	Unmarried							
Children	: N/A								
No. of siblings:	:	2 Brothers							
Address	:	Vill: Goyhata, P.O: Goyhata, P.S: Nagorpur, Dist: Tangail							
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father ARCHANA RANEE SHEEL RASHU CHANDRA SHEEL Branch: Goyhata Nagorpur, Centre # 20(Female), Member ID: 6352, Group No: 09 Member since: 10-04-2009 to 08-12-2015 (6Years) First loan: BDT5,000							
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: Nil, Outstanding loan: Nil N/A No No No							

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	2 years experience in running business.
Training Info	:	He has 6 months training.
Other Own/Family Sources of Income	:	Barber Shop
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01918-267183
Mother's Contact No.	:	01934-778707
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Elasin Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

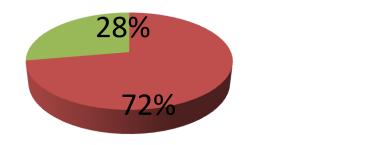
ARCHANA RANEE SHEEL joined Grameen Bank since 6 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info										
Business Name	:	M/S TINNATH HARDWARE								
Location	:	Goyhata, Tangail								
Total Investment in BDT	:	BDT 3,60,000/-								
Financing	:	Self BDT 2,60,000/-(from existing business) 72% Required Investment BDT 1,00,000/-(as equity) 28%								
Present salary/drawings from business (estimates)	:	BDT 5,000/-								
Proposed Salary	:	BDT 5,000/-								
Size of shop		10 ft x 15 ft= 150 square ft								
Security of the shop	:	-								
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Color, Energy bulb, Chair etc. Average 15% gain on sale. The business is operating by entrepreneur. Existing no employee. The shop is owned. Collects goods from Dhaka, Chalkbazaar. Agreed grace period is 3 months. 								

Existing Business (BDT)									
Particular	Daily	Monthly	Yearly						
Revenue (sales)									
Hardware Item	4,000	120,000	1,440,000						
Total Sales (A)	4,000	120,000	1,440,000						
Less. Variable Expense									
Hardware Item	3,400	102,000	1,224,000						
Total variable Expense (B)	3,400	102,000	1,224,000						
Contribution Margin (CM) [C=(A-B)	600	18,000	216,000						
Less. Fixed Expense									
Rent		700	8,400						
Electricity Bill		400	4,800						
Mobile Bill		500	6,000						
Salary (self)		5,000	60,000						
Transportation		3,000	36,000						
Generator Bill		150	1,800						
Guard		100	1,200						
Total fixed Cost (D)		9,850	19,200						
Net Profit (E) [C-D)		8,150	196,800						

Investment Breakdown										
Particulars	Existing	Proposed	Proposed Total							
Color (220 x 125)	27,500	5,000	32,500							
Gas Cylinder (13 x 2250)	29,250	0	29,250							
Gift box (75 x 500)	37,500	0	37,500							
Chair (28 x 425)	11,900	0	11,900							
Bucket (40 x 127)	5,080	0	5,080							
Polythene Paper (4 x 1270)	5,080	0	5,080							
Hardboard	28,900	0	28,900							
Electric Cable	10,000	0	10,000							
Hardware Item	40,000	0	40,000							
Plastic Door, Pipe, Pin etc	64,790	0	64,790							
Fan (50 x 1500)	0	50,000	50,000							
Tube well (20 x 2450)	0	45,000	45,000							
Total	260,000	100,000	360,000							

Source of Finance



- Entrepreneur's Contribution 260,000
- Investor's Investment 100,000
- Total 360,000

Financial Projection (BDT)											
Particular	Daily Monthly		1st Year	2nd Year							
Revenue (sales)											
Hardware Item	6,000	180,000	2,160,000	2,268,000							
Total Sales (A)	6,000	180,000	2,160,000	2,268,000							
Less. Variable Expense											
Hardware Item	5,100	153,000	1,836,000	1,927,800							
Total variable Expense (B)	5,100	153,000	1,836,000	1,927,800							
Contribution Margin (CM) [C=(A-B)	900	27,000	324,000	340,200							
Less. Fixed Expense											
Rent		700	8,400	8,400							
Electricity Bill		400	4,800	13,000							
Mobile Bill		600	7,200	8,000							
Salary (self)		5,000	60,000	60,000							
Transportation		4,000	48,000	44,000							
Generator Bill		150	1,800	1,800							
Guard		100	1,200	3,000							
Total Fixed Cost		10,950	131,400	138,200							
Net Profit (E) [C-D)		16,050	192,600	202,000							
Investment Payback			60,000	60,000							

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	192,600	202,000
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		132,600
	Total Cash Inflow	292,600	334,600
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership		
2.3	Tr. Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	132,600	274,600

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 02 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures













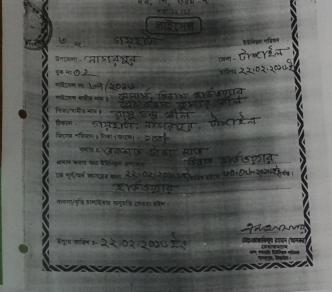












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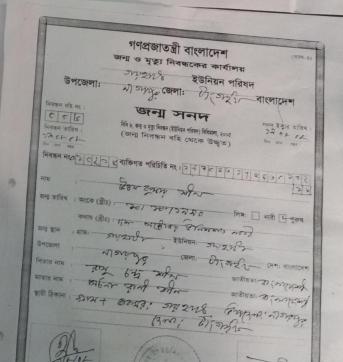
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FAMILY PICTURE

