## **MOTHER ENGINEERING WORKSHOP**



NU Identified and PP Prepared by :

Md: Alauddin (Ramgonj unit)

**PP Checked By: Shamminaz Sobhan** 

Presented by Md. Farad Hossain

**GRAMEEN TRUST** 



## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	:	Md. Farhad hossain
Age	:	10/07/1991( 25years )
Marital status	:	Un Married
Children		N/A
No. of siblings:		04 brothers, 04 sister
Parent's and GB related Info		
(i) Who is GB member	:	Mother Father
(ii) Mother's name	:	Mrs. Fatema Begum
(iii) Father's name	:	Mr. Abul kasem
(iv) GB member's info  Further Information:	:	Branch: porcoat chatkhil Centre # 35/m Loanee no: 7808; Member since 09/04/2010 First loan: Tk. 10000/-; Existing loan: Tk. 20000, Out standing: 768/
	:	N/U
(v) Who pays GB loan installment		14/0
(vi) Mobile lady	:	N/A
(vii) Grameen Education Loan		
Education		s.s.c

# BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	C n g Track Servicing & Parts Retailer
Trade License		131
Business Experiences	:	05 Years. Practical Training in Chatkhil.
Other Own/Family Sources of Income	:	One brother help NU in his business. Two brothers has furniture business.
Other Own/Family Sources of Liabilities	:	N/A
Nu contact Info	:	01763946515
NU Project Source/Reference	:	Ramgonj unit

# BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's Mother has been a member of Grameen Bank since 2010(05years). At first She took 10000/- from GB. NU was invested GB Loan in his business. They also bought some agro- land. NU's mother gradually improved their life standard by using GB loan.

### PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Mother Engineering Workshop			
Address/ Location	:	Dosghoria bazar main road			
Total Investment in BDT	:	4,00,000/-			
Financing	:	Self BDT 3,00,000/-(from existing business) 66 % Required Investment BDT 1,00,000/- (as equity) 34 %			
Present salary	:	7000/			
Proposed Salary		7000/-			
Proposed Business Implementation Plan	:				
(i) % of present gross profit margin		20%			
(ii) Estimated % of proposed gross profit		20%			
margin (iii) Agreed grace period		5 months			

### PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars		Existing Business (BDT) (1)	Proposed (BDT) (2)	Total (BDT) (1+2)
<ol> <li>1.Laith machine (1pc)</li> <li>2.Boring Machine (1pc)</li> <li>3. Gas Cylinder (1pc)</li> <li>4. Wielding machine (1Pc</li> <li>5. C N G Dal Machine</li> <li>6. Furniture</li> <li>7. Shop Advance</li> <li>20,000</li> </ol>	80,000 1,00,000 40,000 30,000 25,000 5,000	3,00,000/		
2. Laith machine (1pc)	1,00,000		1,00,000/-	
Total Capital		3,00,000/-	1,00,000/-	4,00,000/-

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# INFO ON EXISTING BUSINESS OPERATIONS

Double of the section	Existing Business (BDT)					
Particulars	Daily	Monthly	Yearly			
Income (Motor cycle parts)	800	15000	180000			
Less; Operating Costs	640	19200	230400			
Gross Profit (C) [C=(A-B)]	160	4800	57600			
Income From Servicing	900	27000	324000			
Total income	1060	31800	381600			
Electricity bill		300	3600			
Generator bill		300	3600			
Shop Rent		750	9000			
Night Guard bill		50	600			
Mobile bill		600	7200			
Present salary/Drawings- self		7000	84000			
Present salary-Employee (3)		10000	120000			
Others cost		400	4800			
Non Cash Item:						
<b>Depreciation Expenses</b> (5000*10% 30000*15)		417	5004			
Total Operating Cost (D)		19817	237804			
Net Profit (C-D):		11983	143796			

### FINANCIAL PROJECTION OF NU BUSINESS PLAN

Particulars		Year 1 (BD	Τ)	Year 2 (BDT)				Year3(BDT)	
i di ticulai 3	Daily	Monthly	Yearly	Daily	Monthly	Yearly			
Estimated Sales (A)	1000	30000	360000	1200	36000	432000	1300	39000	468000
Less: cost of sales (B)	800	24000	288000	960	28800	345600	1040	31200	374400
Gross Profit (C) [C=(A-B)]	200	6000	72000	240	7200	86400	260	7800	93600
Motor cycle servicing	1000	30000	360000	1000	30000	360000	1100	33000	396000
Total	1200	36000	432000	1240	37200	446400	1360	40800	489600
Less: Operating Costs									
Electricity bill		300	3600		300	3600		300	3600
Generator bill		300	3600		300	3600		300	3600
Shop Rent		750	9000		750	9000		750	9000
Night Guard bill		50	600		50	600		50	600
Mobile bill		800	9600		800	9600		800	9600
Present salary/Drawings-		7000	84000		7000	84000		8000	96000
Present salary-Employee(3)		10000	120000		10000	120000		11000	132000
Others cost(fees, entertain		600	7200		600	7200		600	7200
Non Cash Item:									
Depreciation Expenses		417	5004		417	5004		417	5004
Total Operating Cost (D)		20217	242604		20217	242604		22217	266604
(Net Profit C-D) :		15783	189396		16983	203796		18583	222996
Pay back			40000			40000			40000
Retained Income:		149396			163796				182996

# CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3(BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	100000		
1.2	Net Profit ( Ownership Tr. Fee added back)	189396	203796	222996
1.3	Depreciation (Non cash item)	5004	5004	5004
1.4	Opening Balance of Cash Surplus		153632	322432
	Total Cash Inflow	294400	362432	550432
2.0	Cash Outflow			
2.1	Purchase of Product	100000		
2.2	Payment of GB Loan	768		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	40000	40000	40000
	Total Cash Outflow	140768	40000	40000
3.0	Net Cash Surplus	153632	322432	510432

## **SWOT Analysis**

# STRENGTH

- ✓ Long standing relationship with Grameen Bank.
- **√** Well Known Person in locality.
- ✓ Provide quality products to meet demand for the community.

# WEAKNESS

- ✓ Credit sales.
- ✓ Less stock.

# **O**PPORTUNITIY

- ✓ Huge demand of Motor parts items.
- √ Shop located in the Main Road

### THREATS

- ✓ Political Unrest.
- **✓** Other competition.













নাম: করতাক হোলেন Name: Farhad Hossain

শিবা: অবুল কালের

NIST WICKET CHICK

Date of Birth: 10 Jul 1991

ID NO: 19917511066000283

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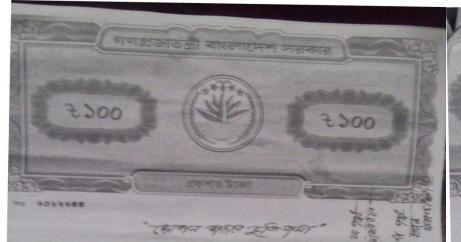
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इউনিয়ন পরিষদ ফরম নং - 9 ১২(১) नः निशम महिना এনং পরকোট ইউনিয়ন পরিষদ ডাকঘর ঃ দশঘরিয়া, উপজেলা ঃ চাটখিল, জেলা ঃ নোয়াখালী। 131 পেশা ও ব্যবসা বাণিজ্যের লাইসেন্স লাইসেল নং- ১ ৬ ১ ভারিব ঃ স্থেতিসাহতাত্ महित्मन बहीजात नामा दठार २७४ (२४८४२ - निज/बामीत नाम ४ - करहरू पर र स्मार माकाब माम इ दिन्द् प्रिय (ठडप्रम ) कन्द्रवा इ हम्हिन्सी म् व्यापा इ द्वाप्रकार्य भा क बाबना खिकांत्मव माम । प्राप्तित चे नियु नियानिय कार्मिन् लना ७ वावनाव वक्य । ववन वयरक जिल्मित्य त्मापुर्त्य, त्मापुर्त्य, त्मापुर्व्य तानिक रिक्रात्व जानिक वानुका साकाम ३ - स्टूर इंडिएर वडाउ) र.० -- के शत्का । कांक्रिक, त्का । त्मायभागी। অবস্থিত তাহার বাৰসাষ্ট্ৰণ বা দোকান উল্লেখিত পেশা ও বাৰসা-বাপিজা পরিচালনার নিমিত্তে আবশ্যকীয় ট্যাক্স আদাৰক্তমে নিমোলিখিক শৰ্কাখীন চলকি আৰ্থিক বংসর ২০৯৫ /২০৯৫ ইং সনের লাইলেল মঞ্জুর করা খেল। नारितम कि इ (B) 58160 (4) 4(61)-(प) द्वाकी कविभाना -মেটি (অংক) 1 CLUE LOLD ONE GUA: (ENE) ক্ষ্মিক 1 (5) ব্যবহার স্থান সোজান, এইবাশ প্রায়ণার মইকে হাঁচে এবং এমনভাৱে পরিচলতা ক্ষিতে হাঁচে, যেন প্রতিরোধী ক ন্ধানাৰ্মৰ কোন আৰ্থিয়া, বাহুল গলে অভিকৰ এবং বিবলিয়ানত কোন বিজু বা মান্ত -(a) बाह गाहितमा (काम काम्हादको स्थापक करा ५ मिरा पर । (4) ME WITCHM CHARLES SHEETSFEED MARKE MAIN SAVING রেই লাইনেক যে স্থান বা প্রানের অংশ বিশেশের অধ্য মনুধী লেখার মইবাছে, তপু লৈ স্থানের অধ্যতি চারতত মহিল। লোন অবস্থাতে एक लिखिक पारमाञ्चास्य सर्वता ना शिवा स्थितवर्वत्र तारा स्थितवर्वत्र कता प्रवित्तवृत्ता । es office after officers are \$50 state and all afficenses arenge at open office ore, are are বিশ্বনিক্ত লাইকেল প্রচানকারী কর্তৃপজের নিকট লিভিডভাবে জালাইকে ক্ষরিত ট (a) করি বির্থাপ্রের জন্য ব্যবসায়ানে ন্যাবর পক্তে পুরতি বাদরি মানিকে হালৈ । 4% সাইক্রেল প্রতিকা করিলেক্তক স্থানের বা ব্যবসাধ বিধি সংক্রান্ত ব্যবিশ্বিক কর্ত্বপথ্যক উপুন্তের অনুস্থাবনী ব্যবহর্ত। লা কৰিছে মইছে। পৰিচৰ্পত আৰ্থপাঞ্চৰ বিষয়নাৰ যাত্ৰা অনাকৃতি কৰিছা ক্ৰামীয়খান কাঁপে, আহা বাংগান্তাম বা নোভানে ধাৰিতে बाद माहित्स के दे दिन् दिन दे दिन है। माहित के देश माहित कारण माहित है।

PREPARATERY'S

Character Application of the Character Charact

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# Presented at 29<sup>th</sup> Internal SB Design Lab on 31 January, 2016

#### For more information

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