A Nobin Udyokta Project

Proposed NU Business Name : M/S Khan Poultry & Fisheries



NU Identified and PP Prepared:

Md. Nazmul karim (Manikganj Unit)

Verified by : Md.Khalilur Rahman

Presented by:

Md. Abdul Kaium Khan Cellno: 01740913873

GRAMEEN TRUST



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Nome		Md. Abdul Kajum Khan
Name	:	Md. Abdul Kaium Khan
Age	:	31 Years
Marital status	:	Married
Children	:	1 Daughter
No. of siblings:	:	3 Sisters
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc (ix) Others	: : : : : : : : : : : : : : : : : : : :	NU N/A N/A N/A N/A
Education	:	S.S.C

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Poultry and Fisheries Business
Trade License/ Drug License	:	404 /15-16
Business Experience And Training Info	:	10 Years (On Hand Training)
Other Own/Family Sources of Income	:	No
Other Own/Family Sources of Liabilities	:	No
NU Contact Info		01740913873
NU Project Source/Reference	:	GT Manikganj Unit, Manikganj

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's Mother has been a member of Grameen Bank Since 1998 (17 Years). At first she took a loan amount BDT 3,000 from Grameen Bank. NU's use this GB loan. Mother gradually improved their life standard by using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name		M/S Khan Paultry & Eisheries
Address/ Location		Angurpara , Pukhuria , ghior , Manikganj.
Total Investment in BDT	:	7,60,000
Financing		Self BDT : 5,60,000 (from existing business) - 74 % Required Investment BDT : 2,00,000 (as equity) - 26%
Present salary/drawings from business (estimates)		BDT 8,000
Proposed Salary		BDT 9,000
i. Proposed Business % of present gross profit margin	:	20%
ii. Estimated % of proposed gross profit margin		20%
iii. Agreed grace period	:	5 months

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
i. Present stock items: (i) Cage/Coop (Made by Rod) : 1,00,000 (ii) Hen (White) (1000*350) : 3,50,000 (iii) Food (10 Bag * 1,500) : 15,000 Fishes : 80,000 Food : 15,000	5,60,000		5,60,000
i. Proposed Stock Items: ii. Total Goods : 2,00,000		2,00,000	2,00,000
Total Capital	5,60,000/-	2,00,000/-	7,60,000/-

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Present Stock items				
Product name with quantity	Amount			
Hen White(1000Pc*350)	3,50,000			
Hen Food (10 Bag * 15000	15,000			
Fish	80,000			
Food	15,000			
Cage / Coop	1,00,000			
Total Present Stock	5,60,000			

Proposed items				
Product Name with quantity	Amount			
Hen (Red) (1000Pc*70)	70,000			
Telapia Fish (50000pc*1)	50,000			
Hen Food	30,000			
Fish Feed				
Mega 1 Powder	15,000			
Mega 2 Powder	10,000			
Mega 3 Powder	10,000			
Mega 4 Powder	15,000			
Total Proposed Stock	2,00,000			

বিদ্রঃ মোট জমি = 150 শতাংশ পুকুরের আয়তন (125*130*21 ft)= 3,41,250 SQF

INFO ON EXISTING BUSINESS OPERATIONS

S		Existing Business (BDT)			
Particulars Particulars	Daily	Monthly	Yearly		
Sales 9A)	5,000	1,50,000	18,00,000		
Less: Cost of Food (B) (80 Bag *1500)	4,000	1,20,000	14,40,000		
Profit (20%) [C] (A-B) = C	1,000	30,000	3,60,000		
Less: Operating Costs					
Electricity bill		800	9,600		
Shop Rent (Own)		-	-		
Medicine		1,500	18,000		
Transport		1000	12,000		
Mobile bill		500	6,000		
Present salary/Drawings- self		8,000	96,000		
Present salary employee (1)		5,000	60,000		
Others(Chada, SMS, TL)		300	3,600		
Non Cash Item:					
Depreciation Expenses(100,000*15%)		1,250	15,000		
Total Operating Cost (D)		18,350	2,20,200		
Net Profit (C-D):		11,650	1,39,800		

FINANCIAL PROJECTION OF NU BUSINESS PLAN

2		Year 1 (BD	Τ)	Year 2 (BDT)			Year 3 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	6,000	1,80,000	21,60,000	8,000	2,40,000	28,80,000	10,000	3,00,000	36,00,000
Less: Cost of Food (B) (120 Bag *1500) (On Average)	4,800	1,44,000	17,28,000	6,400	1,92,000	23,04,000	8,000	2,40,000	28,80,000
Profit (20%) [C] (A - B)= C	1,200	36,000	4,32,000	1,600	48,000	5,76,000	2,000	60,000	7,20,000
Less: Operating Costs									
Electricity bill		800	9,600		800	9,600		800	9,600
Shop Rent (Own)		-	-		-	-		-	-
Transport		1000	12,000		1,000	12,000		1,000	12,000
Medicine		2,000	24,000		2,000	24,000		2,000	24,000
Mobile Bill		500	6,000		500	6,000		500	6,000
Present salary/Drawings- self		9,000	1,08,000		9,000	1,08,000		9,000	1,08,000
Present salary employee (1)		5,000	60,000		6,000	72,000		6,000	72,000
Others (Chada,SMS,TL)		300	3,600		300	3,600		300	3,600
Non Cash Item:									
Depreciation Expenses (1,00,000*15%)		1,250	15,000		1,250	15,000		1,250	15,000
Total Operating Cost (E)		19,850	2,38,200		20,850	2,50,200		20,850	2,50,200
Net Profit		16,150	1,93,800		27,150	3,25,800		39,150	4,69,800
Gt payback			80,000			80,000		1	80,000
Retained Income:		1,13,	,800		2,45,	800			3,89,800

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particular	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	2,00,000		
1.2	Net Profit (Ownership Tr. Fee added back)	1,93,800	3,25,800	4,69,800
1.3	Depreciation (Non cash item)	15,000	15,000	15,000
1.4	Opening Balance of Cash Surplus		1,02,000	3,62,800
	Total Cash Inflow	4,08,800	4,42,800	8,47,600
2.0	Cash Outflow			
2.1	Purchase of Product	2,00,000		
2.2	Payment of GB Loan*	26,800		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	80,000	80,000	80,000
	Total Cash Outflow	3,06,800	80,000	80,000
3.0	Net Cash Surplus	1,02,000	3,62,800	7,67,600



Strength

- > Availability of Products Sourcing.
- ➤ Skilled & 10 Years of Experience
- ➤ Good Communication System.

WEAKNESS

> Lack of Capital

OPPORTUNITIES

- > Expansion Of Business
- ➤ To acquire financial solvency

THREATS

- > Fire
- > Theft
- Dieases

Pictures

















































গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladesh

NATIONAL ID CARD / জাতীয় পরিচয় পত্র



সোঃ আঃ কাইয়ুম খান

Name: Md Abdul Kaium Khan

পিতা: মোঃ আবুল ইসলাম খান

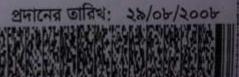
মাতা: খোদেজা খাতুন

Date of Birth: 16 Sep 1984

ID NO: 5612211897183

এই কার্ডটি গণপ্রজ্ঞাতন্ত্রী বাংলাদেশ সরকারের সম্পত্তি। কার্ডটি ব্যবহারকারী ব্যতীত অন্য কোখাও পাওয়া গেলে নিকটছ পোষ্ট অফিসে জমা দেয়ার জন্য অনুরোধ করা হলো।

ঠিকানা: গ্রাম/রান্তা: আঙ্গার পাড়া, আঙ্গার পাড়া, ডাকঘর: পেচারকান্দা - ১৮০০, ঘিওর, মানিকগঞ্জ





সহজ ঋণের পাশ বই

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मानिकण्डा



Presented at GT's 27th Internal Design Lab On December 31, 2015

Thank You