**Tahmina Furniture House** 



NU Identified and PP Prepared by-Md. Sohrab Hossain (Hajiganj) Presented by Md Shohag 01812545470



## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	•	Md. Shohag
Age	:	28 years
Marital status	:	Married
Children	:	2 Daughters
No. of siblings:	:	4 brothers, 3 sisters
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: :	Mother yes Father  Moriyom Begum Nargis Abdul Mannan Branch: kalcho, Hajigonj, Centre #, 37/m Group no: 07 Loanee no.: 3652/2 Member since: 30/03/2000 to 11/07/2008
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF (ix) Others	:	First Ioan: 5000 NU N/A N/A N/A N/A
Education	:	Class Seven

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Furniture Business
Trade License/ Drug License		104. 15-16
Business Experience And Training Info	:	5 years
Other Own/Family Sources of Income	:	Brothers- business, rajmistri Father- agriculture
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01812545470
NU Project Source/Reference	:	GT- Hajiganj Unit

# BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's mother has been a member of Grameen Bank since 30/03/2000 to 11/07/2008 (8 years). At first She took 5000 taka from GB. She invested GB Loan in her family . NU's mother gradually improved their living standard by using GB loan.

## PROPOSED NOBIN UDYOKTA BUSINESS INFO

<b>Business Name</b>	:	Tahmina Furniture House
Address/ Location	:	Rampur bazar Hajigonj, Chandpur.
Total Investment in BDT	:	289000
Financing	:	Self BDT 189000 from existing business) 66% Required Investment BDT 100000/-(as equity) 34%
Present salary/drawings from business (estimates)	:	7000
Proposed Salary		7000
Proposed Business		
(i) % of present gross profit margin	:	25%
(ii) Estimated % of proposed gross profit margin		25%
(iii) Agreed grace period		02 months

# PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Stock Item  Decoration 24000  Furniture and Different kinds of wood 150000  Advance 15000  Total= 189000	189000		2,89,000
Proposed Stock Item 1,00,000		1,00,000	
Total Capital	189000	100000	2,89,000

## PRESENT & PROPOSED INVESTMENT BREAKDOWN

Present Stock items				
Product name with quantity	Amount			
Furniture	40000			
81 wood	10000			
mahogany wood	10000			
karri wood	20000			
Cherai wood	70000			
Total Present Stock	150000			

Proposed items					
Product Name with quantity	Amount				
Koroi wood	30000				
81 wood	10000				
Mahogany	10000				
Segun wood	10000				
Loha wood	10000				
Jam wood	10000				
Akashmoni wood	10000				
Shisho wood	10000				
Total Proposed Stock	100000				

# INFO ON EXISTING BUSINESS OPERATIONS

Post de la cons	Existing Business (BDT)					
Particulars Particulars	Daily	Monthly	Yearly			
Sales (A)	5200	156000	1872000			
Less: Cost of sales (B)	3900	117000	1404000			
Gross Profit (C)=(A-B)]	1300	39000	468000			
Less: Operating Costs						
Electricity bill		900	10800			
Shop Rent		2500	30000			
Night Guard bill		100	1200			
Mobile bill		300	3600			
Present salary/Drawings- self		7000	84000			
Present salary/drawing of employee(2)(9500+9000)		18500	222000			
Others (Fees, Entertainment, TL Renew)		350	4200			
Non Cash Item:						
Depreciation Expenses(10)%		200	2400			
Total Operating Cost (F)		29850	358200			
Net Profit (E-F):		9150	109800			

#### FINANCIAL PROJECTION OF NU BUSINESS PLAN

8.60	Year 1 (BDT)			Year 2 (BDT)			Year 3 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly		Daily	Monthly	Yearly
Sales (A)	6000	180000		6500		2340000	7000	_	2520000
Less: Cost of Sale (B)	4500	135000	1620000	4875	146250	1755000	5250	157500	1890000
Gross Profit (A-B)=(C)	1500	45000	540000	1625	48750	585000	1750	52500	630000
Less: Operating Costs									
Electricity bill		900	10800		950	11400		1000	12000
Generator bill									
Shop Rent		2500	30000		2500	30000		2500	30000
Night Guard bill		100	1200		100	1200		100	1200
Mobile bill		400	4800		450	5400		500	6000
Present salary/Drawings- self		7000	84000		7000	84000		7000	84000
Present salary/drawing of employee(2)(9500+9000)		18500	222000		19500	234000		20500	324000
Others (fees, Entertainment, TL renew)		450	5400		450	5400		500	6000
Non Cash Item:									
Depreciation Expenses		200	2400		200	2400		200	2400
Total operating cost		30050	366600		31150	373800		32300	387600
Net Profit		14950	179400		17600	211200		20200	242400
GT Payback			40000			40000			40000
Retained Income		13940	0		17120	0		202400	

# CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	100000		
1.2	Net Profit	179400	211200	242400
1.3	Depreciation (Non cash item)	2400	2400	2400
1.4	Opening Balance of Cash Surplus		191800	365400
	Total Cash Inflow	331800	405400	610200
2.0	Cash Outflow			
2.1	Purchase of Product	100000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	40000	40000	40000
	Total Cash Outflow	140000	40000	40000
3.0	Net Cash Surplus	191800	365400	570200

# **SWOT Analysis**

Strength

Local Fame and strong bondage with customers Business goodwill WEAKNESS

Less Stock Credit sales

**O**PPORTUNITIY

Situated in a large Market

THREATS

Fire
Rainfall
Theft

Political problems

















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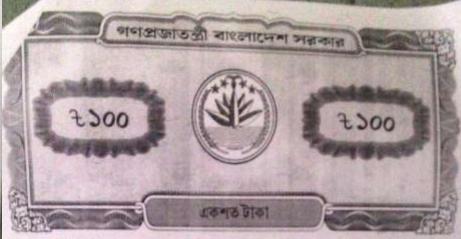
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# GT's 27<sup>th</sup> Internal Design Lab On December 31, 2015

**For Further Information** 

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