Proposed NU Business Name: Poultry Farm Foler Dokan



NU Identified and PP Prepared By- Sonia Sultana (Chandpur Sadar)

Presented by Binoy Sarkar



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	:	Binoy Sarkar
Age	:	03/01/1981(34 years)
Marital status	:	Married
Children	:	01 doughter
No. of siblings:	:	04Brothers & 01 Sister
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: :	Mother Father Gita Rani Sarkar Late. Omrito Sarkar Branch: Narayanpur Centre # 64/m , Loan no:6774 Member since: 2007 First loan:10000 Last loan: 20000 Outstanding: Nil
Further Information:		
(v) Who pays GB loan installment	:	N/A
(vi) Mobile lady		N/A
(vii) Grameen Education Loan	:	N/A
(viii) Any other Ioan like GCCN, GKF	:	N/A
etc	:	N/A
(ix) Others		
Education,	:	Eight Pass

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Fruit business and Poultry Tread license# 204
Business Experiences and Training Info	:	10 years
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities	:	N/A
NU Project Source/Reference	:	Chandpur Sadar unit
NU CONTACT NO		01813393129

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's mother has been a member of GB since 2007. At first she took a loan amount of 10000 Taka from Grameen Bank. NU's father used this loan in his work. He also increased his asset from the business income.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	Ι.	Doultmy Form Folor Dokon
Business Name	Ŀ	Poultry Farm Foler Dokan
Address/ Location	:	Machukhal bazar, Matlab Dakhin, Chandpur
Total Investment in BDT	:	220000
Financing	:	Self BDT 150000 (from existing business) 68% Required Investment BDT 70000 (as equity) 32%
Present salary/drawings from business (estimates)	:	8000
Proposed Salary		8000
Proposed Business (i) % of present gross profit margin (ii) Estimated % of proposed gross profit margin	:	20%
(iii) Agreed grace period		2 months

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT) (1)		Total (BDT) (1+2)
Investments in different categories:			
Present stock it (i) Fan 2pcs 2000 (ii) Electric meter 2500 (iii) Wood bed 500 (iv) Various Fruit 95000 (v) Poultry50000	150000		150000
Proposed stock items: Enclosed in next slide.		70000	70000
Total Capital	150000	70000	220000

Present & proposed Item Details

•	Present Stoo	:k	:
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(i) Varieties apple 20000

(ii) Varieties orange 20000

(iii) Orange (Malta) 20000

(iv) Bedana 10000

(v) Various Grave 10000

(vi) Various Banana 5000

(vii) Anar 5000

(viii) Others Fruit 5000

Total --- 95000

Proposed It

(i) Varieties apple 20000

(ii) Varieties orange 10000

(iii) Orange (Malta) 20000

(iv) Bedana 10000

(v) Various 10000

Total --- 70000

INFO ON EXISTING BUSINESS OPERATIONS

Particulars		Existing Business (BDT)					
raiticulais	Daily	Monthly	Yearly				
Sales Income (A)	4000	120000	1440000				
Less: Cost of sales (B)	3200	96000	1152000				
Gross Profit (C) [C=(A-B)]	800	24000	288000				
Less: Operating Costs							
Electricity bill		400	4800				
Generator bill		100	1200				
Shop Rent		1250	15000				
Night Guard bill		100	1200				
Entertainment		200	2400				
Mobile bill		600	7200				
Present salary/Drawings- self		8000	96000				
Others cost(convince cost etc)		300	3600				
Non Cash Item:							
Depreciation Expenses(5000*10%,)		42	500				
Total Operating Cost (D)		10992	131904				
Net Profit (C-D):		13008	156096				

FINANCIAL PROJECTION OF NU BUSINESS PLAN

		Year 1 (Bl	DT)	Year 2 (BDT)			Year 3 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Estimated Sales (A)	5000	150000	1800000	5500	165000	1980000	6000	180000	2160000
Less: cost of sales (B)	4000	120000	1440000	4400	132000	1584000	4800	144000	1728000
Gross Profit (C) [C=(A-B)]	1000	30000	360000	1100	33000	396000	1200	36000	432000
Less: Operating Costs									
Electricity bill		400	4800		500	60000		500	6000
Generator		100	1200		100	1200		100	1200
Shop Rent		1250	15000		1250	15000		1250	15000
Night Guard bill		100	1200		100	1200		100	1200
Entertainment		200	2400		200	2400		200	2400
Mobile Bill (SMS & Reporting inclusive)		600	7200		600	7200		600	7200
Proposed Salary- Self		8000	96000		8000	96000		8000	96000
Others		300	3600		300	3600		300	3600
Non Cash Item:									
Depreciation Expenses		42	500		42	500		42	500
Total Operating Cost (D)		10992	131904		11092	133104		11092	133104
(Net Profit C-D):		19008	228096		21908	2474256		24908	298896
Payback to GT loan	28000	28000		28000			28000		
Retained Income:	200096			2446256			270896		

Notes:

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	70000		
1.2	Net Profit	228096	2474256	298896
1.3	Depreciation (Non cash item)	500	500	500
1.4	Opening Balance of Cash Surplus		137596	2584352
	Total Cash Inflow	235596	2612352	2883748
2.0	Cash Outflow			
2.1	Purchase of Product	70000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	28000	28000	28000
	Total Cash Outflow	98000	28000	28000
3.0	Net Cash Surplus	137596	2584352	2855748

SWOT ANALYSIS

Strength

Long-standing relationship with GB. Locally renowned with mouth of words.

WEAKNESS

Lack of fund.
Fruits wastage/ damage
Credit sale

OPPORTUNITIES

Would create more entrepreneur in market.

People will get their taste wise products.

THREATS

Theft. Load shedding.

Political problem













গণপ্ৰজাতপ্ৰী বাংলাদেশ সৱকার

NATIONAL ID CARD / WINE -FEET -ME



गाय: जिंगह गावकात

Name: Binoy Sacker

भिष्ठा: प्रमुख महत्वतर प्राचा: सीवा वाली

Date of Birth: 03 Jan 1981

ID NO: 19811317634042016

এই বাটে পালেকট বালেনে নাকারে লগতে কাট বাকারকট বাটার কর কোন পালা গোলা নিকার পেট বাইন্য কা সেবার কর কালের কর হাজ। ট্রকার বাল্যার্কির উন্তবিদ্ধ বাল্যাক্ত পালাট, যাকার বাল্যার কর হাজ। মানার বাইল, বিশ্বার

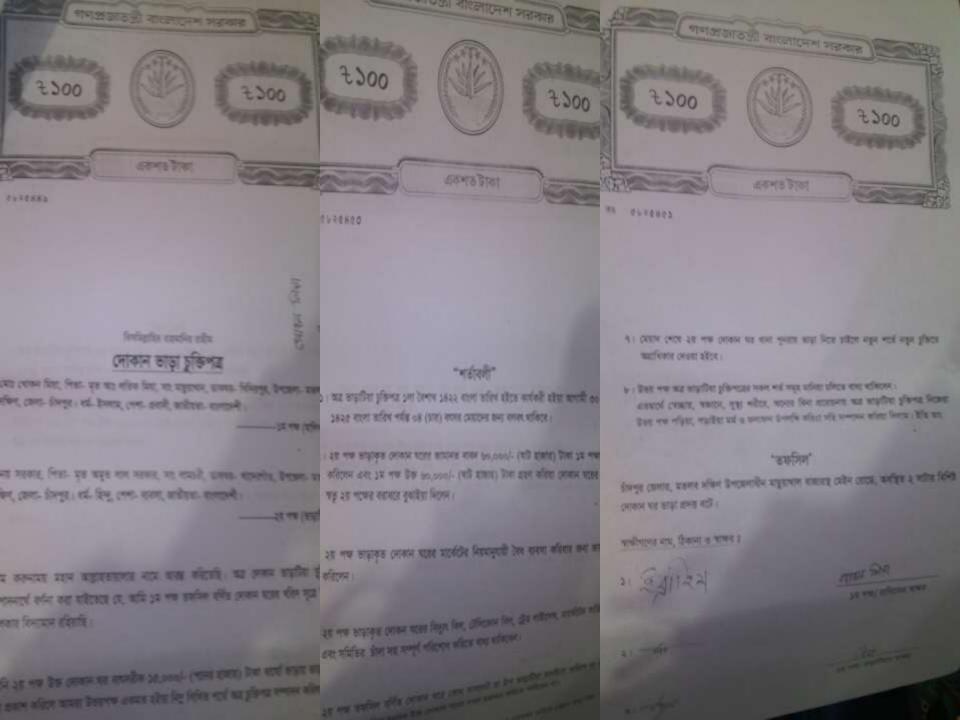
OUTERS!

अधिक मर २० ८ मादिरम् अधिक व्याप्त कार्य व्याप्त व्यापत्य व्याप्त व्याप्त व्याप्त व्याप्त व्याप्त व्याप्त व्याप्त व्या

সা চালিয়ে যাবার অনুমতি দেওয়া হলে। -০৮-২০:৯৮৮ কৈবিশ পর্যন্ত অত্র লাইদেশ বৈধ বলিয়া নিবেচিক হটুবে এবং বাভি বত

-০৬-২০,মান্ত্রীরথ পমত অন্ত লাহদেশ বৈধ বাদয়া নিবাচন হবনে এবং বাদ ন যন করিতে হইবে।

(क्यावयाने



Presented at GT's 27th Internal Design Lab On December 31, 2015

Further Information Grameen Trust 029005261 Binoy Sarkar 01813393129

