Proposed NU Business Name : Matsho Chas Khamer



GRAMEEN TRUST

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	•	Omar Dash			
Age	••	16-02-1983 (32years)			
Marital status		Married			
Children		N/A			
No. of siblings:	••	01 brother, 02 sisters			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF (ix) Others		Father N/A N/A N/A N/A N/A			
Education	•	Class Five			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Fish Farming
Trade License	:	237
Business Experiences and Training Info	:	10 years
Other Own/Family Sources of Income	:	N/A
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info	:	01821475511
NU Project Source/Reference	:	GT- Chandpur Sadar Unit

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's mother took GB loan in 2007.NU's father used this loan for fisheries and agriculture. They purchased some agricultural land and repaired their house. NU's younger brother has Grocery shop .His father also have agricultural land. They Improve their financial and social condition.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Matsho Chas Khamer
Address/ Location	:	Vill- Narayanpur , Matlab (South) ,Chandpur
Total Investment in BDT	:	500000
Financing	:	Self BDT 400000 (from existing business) 80% Required Investment BDT 100,000(as equity) 20%
Present salary/drawings from business (estimates)	:	6000
Proposed Salary		6000
Proposed Business		
(i) % of present gross profit margin	:	20%
(ii) Estimated % of proposed gross profit		20%
margin (iii) Agreed grace period		05 months

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars		Existing Business (BDT) (1)	Proposed (BDT) (2)	Total (BDT) (1+2)
(i) Present stock items Pond Lease (2) –(200000+150000 Child fish (Approx60000)- Fish feed Medicine, Calcium &Others	0) 350000 20000 20000 10000	400000		400000
(ii) Proposed items Child Fish (60000) 30000 Grower feed 20000 Fish feed normal 10000 Khoil 10000 Vushi 10000 Urea fertilizer 10000 Vitamin 10000			100000	100000
Total Capital		400000	100000	500000

INFO ON EXISTING BUSINESS OPERATIONS

	Existing Business (BDT)				
Particulars Particulars	Half yearly	Yearly			
Sales (A)(Rui,katla,mrigel,telapiya,sorputi,sing mach)	300000	600000			
Total sales(A)	300000	600000			
Less: Operating Costs					
Cost of lease	10000	20000			
Electricity bill	1200	2400			
Preparing pond(using area,phosphate,calcium etc)	10000	20000			
Medicine	10000	20000			
Child fish(60000)	80000	160000			
Labor Cost (Part time)	3000	6000			
Fish feed(6x15000)	90000	180000			
Mobile bill(300*6)	1800	3600			
Present salary/Drawings- self(6*6000)	36000	72000			
Others (fee)(6*300)	1800	3600			
Net and other security items for fish	6000	12000			
Total Operating Cost (D)	229800	459600			
Net Profit (C-D):	50200	100400			

FINANCIAL PROJECTION OF NU BUSINESS PLAN

	Year :	l (BDT)	Year	2 (BDT)	Year	Year 3 (BDT)		
Particulars	Half yearly	Yearly	Half yearly	Yearly	Half yearly	Yearly		
Estimated Sales (A): Sale various fish as, Ruhi, Carp, Karphu, Big head, Katla, Mrigal, Sorputi, Tellapia, kalibaush, etc.	500000	1000000	550000	1100000	600000	1200000		
Total Sales	500000	1000000	550000	1100000	600000	1200000		
Less: Operating Costs								
Lease money proportion	10000	20000	10000	20000	10000	20000		
Electricity bill(6*200)	1200	2400	1800	3600	1800	3600		
Preparing pond	30000	60000	40000	80000	40000	80000		
Child fish(80000, pcs)	150000	300000	160000	320000	160000	320000		
Fish feed(6*20000)	130000	260000	140000	280000	150000	300000		
Medicine	15000	30000	20000	40000	30000	60000		
Labor Cost (Part time)	10000	20000	15000	30000	15000	30000		
Mobile Bill (SMS & Reporting inclusive)(6*500)	3000	6000	3000	6000	3000	6000		
Proposed Salary- Self(6*6000)	36000	72000	36000	72000	36000	72000		
Others(6*500)	3000	6000	3000	6000	3000	6000		
Net(5*2000)	10000	20000	10000	20000	10000	20000		
Total Operating Cost (D)	398200	796400	438800	877600	458800	917600		
(Net Profit C-D) :	101800	203600	111200	222400	141200	282400		
Payback to GT		40000		40000		40000		
Retained Income:		163600		182400		242400		

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	100000		
1.2	Net Profit	203600	222400	282400
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		163600	346000
	Total Cash Inflow			
2.0	Cash Outflow	303600	386000	628400
2.1	Purchase of Product	100000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	40000	40000	40000
	Total Cash Outflow	140000	40000	40000
3.0	Net Cash Surplus	163600	346000	588400

SWOT ANALYSIS

Strength

Skilled and 04 years experienced. Well-known in local area. Position and size of pond very fine.

WEAKNESS

No formal training Lack of fund

OPPORTUNITIES

Would be a big entrepreneur. Employment opportunities Expansion his business

THREATS

Floods.

Theft.

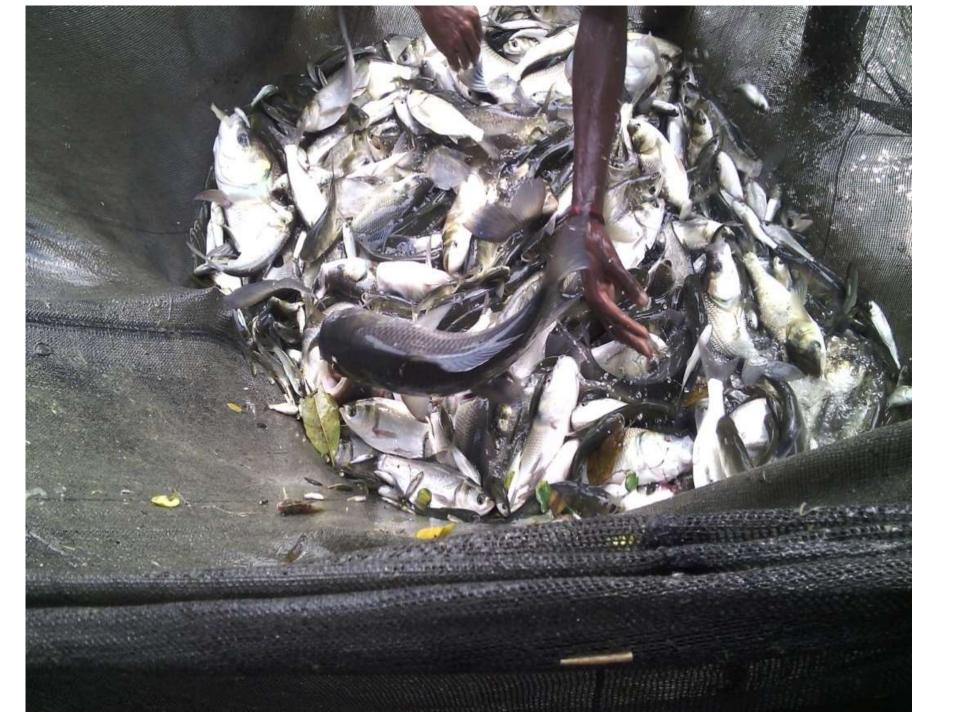
Fish diseases





















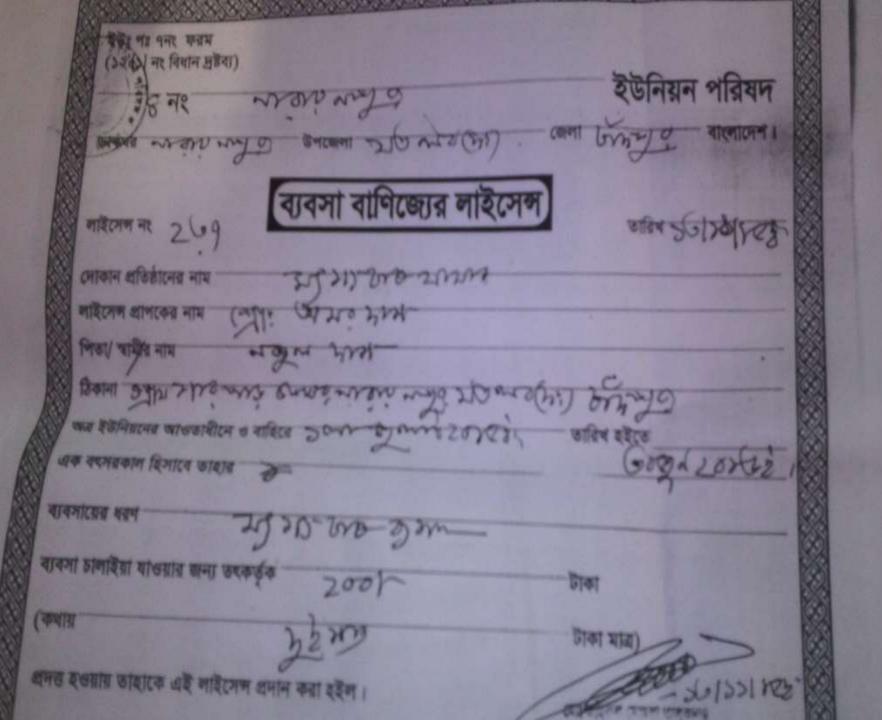


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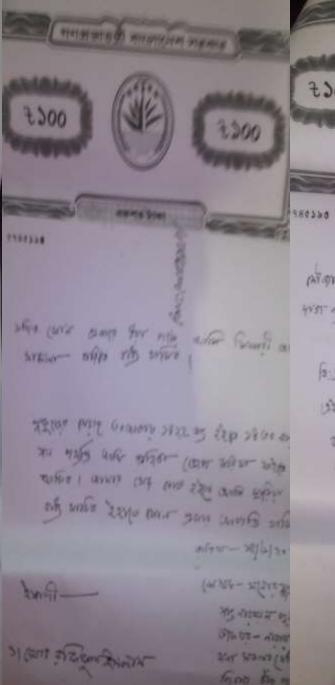
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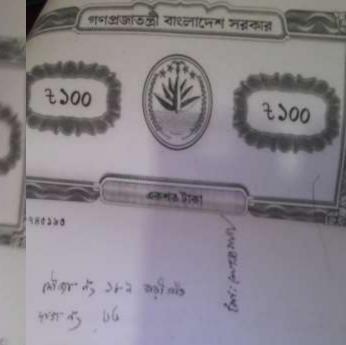


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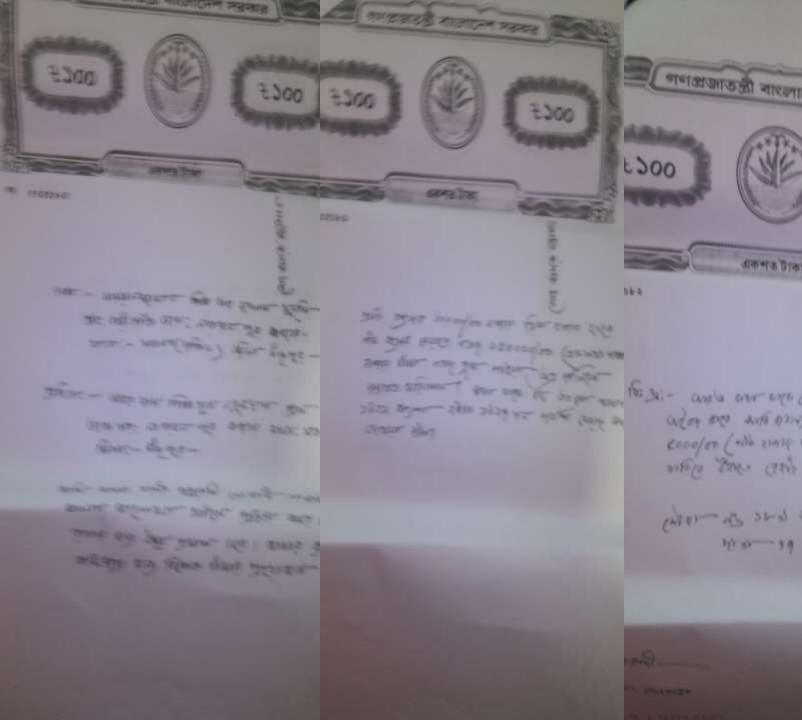
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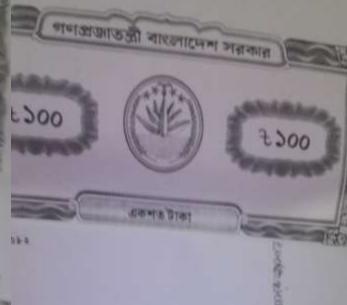


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Presented at

26th Internal Design Lab

On December 24, 2015 at GT

Further Information
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