#### Proposed NU Business Name: New Bhaggow Jewelers



**NU Identified and PP Prepared:** 

S. M. Arafatuzzaman (Manikgonj Unit) Verified by: Md.Khalilur Rahman Presented by:

Md. Washim mia

Cell: 01759242640

**GRAMEEN TRUST** 



### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	••	Md. Washim mia
Age		35
Marital status	••	Married
Children	••	Son-1 , Daughter- 1
No. of siblings:	••	02 Brothers, 02 sisters
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother √ Father  Bhaggow begum  Md. Hiru Matubbnor  Branch: Mohadebpur Shebaloy Br. Centre #60(M),  Loanee no.:4675 Member since : 1998  First loan: Tk. 5000  Existing loan: Tk. 3,00,000 Outstanding: 1,00,000
Further Information:  (v) Who pays GB loan installment  (vi) Mobile lady  (vii) Grameen Education Loan  (viii) Any other loan like GCCN, GKF etc  (ix) Others		NU mother  N/A  N/A  N/A  N/A  N/A
Education	:	Class Five

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	••	Jewelry Business Trade License No: MUP/421
Business Experiences	-	03 years
Other Own/Family Sources of Income	•••	Younger brother businessman.
Other Own/Family Sources of Liabilities	:	No
Nu contact info	:	01759242640
NU Project Source/Reference	:	GT Manikgonj Unit Office, Manikgonj

# BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's Mother has been a member of Grameen Bank since 1998. At first she took a loan amount BDT 5,000 from Grameen Bank. Nu mother use the loan in his business. NU's mother gradually improved their life standard by using GB loan.

### PROPOSED NOBIN UDYOKTA BUSINESS INFO

Bus	siness Name	:	New Bhaggow Jewelers
Ado	dress/ Location	:	Mohadebpur Bazar, manikganj,
Tot	al Investment in BDT	•	5,50,000
Fin	ancing	:	Self BDT: 3,50,000 (from existing business) - 63% Required Investment BDT: 2,00,000 (as equity) - 37%
	sent salary/drawings from siness (estimates)	:	BDT 7,000
Pro	posed Salary		BDT 7,000
i.	Proposed Business % of present gross profit margin	:	15%
ii.	Estimated % of proposed gross profit margin	:	15%
iii.	Agreed grace period	:	2 months
1		1	

### PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
i. Present stock items:  Decoration: (show case (1*5000)+ locker (1*15000)+ machine( 1*9000)+ working tool (2*300)+ sitting tool (2*200)+ instruments 1000 : 31,000 Advanced : 40,000 Gold 2,09,000 + silver 70,000 : 2,79,000	3,50,000		3,50,000
Proposed Stock Items:  Gold (4*38,000): 1,52,000  Silver (69*700): 48,000		2,00,000	2,00,000
Total Capital	3,50,000	2,00,000	5,50,000/-

#### PRESENT & PROPOSED INVESTMENT BREAKDOWN

Present Stock item	Present Stock items	
Product name with quantity	Amount	
Gold Chain 2.5*38,000	95,000	
Bala 1.5*38,000	57,000	
Jhumka 1.5* 38,000	57,000	
Silver ornaments 100*700	70,000	
Total Present Stock	2,79,000	

Proposed items	
Product Name with quantity	Amount
Jhumka 1* 38,000	38,000
Bala 1.*38,000	38,000
Gold Chain 1*38,000	38,000
Gold ring 1*3800	38,000
Silver ornaments 69*700	48,000
Total Proposed Stock	2,00,000

## INFO ON EXISTING BUSINESS OPERATIONS

Particulars		Existing Business (BDT)					
r ai ticulai s	Daily	Monthly	Yearly				
Sales (A)	6,000	1,80,000	21,60,000				
Less: Cost of sales (B)	5,100	1,53,000	18,36,000				
Gross Profit (5%) (C) [C=(A-B)]	900	2,7000	3,24,000				
Less: Operating Costs							
Electricity bill		450	4,800				
Generator bill		100	1,200				
Shop rent		1,000	12,000				
Night guard bill		50	600				
Mobile bill		463	6,000				
Present salary/Drawings- self		7,000	84,000				
Present salary-Employee -2		10,000	1,20,000				
Conveyance/transport		1,000	12,000				
Others		500	6,000				
Non Cash Item:							
Depreciation Expenses							
:12000*10%+19000*15%		337	4050				
Total Operating Cost (D)		20,900	2,50,800				
Net Profit (C-D):		6,100	73,200				

### FINANCIAL PROJECTION OF NU BUSINESS PLAN

Dantianlam		Year 1 (BD)	Τ)		Year 2 (BD	Τ)		Year 3 (BD	T)
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	7000	2,10,000	25,20,000	8,000	2,40,000	28,80,000	9000	2,70,000	32,40,000
Less: Cost of sales (B)	5950	1,78,500	21,42,000	6,800	2,04,000	24,48,000	7650	2,29,500	27,54,000
Gross Profit (15%) (C) [	1,050	31,500	3,78,000	1200	36,000	4,32,000	1350	40,500	4,86,000
Less: Operating Costs									
Electricity bill		500	6,000		550	6,600		600	7,200
Generator bill		100	1,200		100	1,200		100	1,200
Shop rent		1,000	12,000		1,000	12,000		1,000	12,000
Night guard bill		50	600		50	600		50	600
Mobile bill		563	6,756		663	7,956		760	9,120
Present salary -self		7,000	84,000		7,000	84,000		7,000	84,000
Present salary-Employee									
-2		10,000	1,20,000		10,000	1,20,000		10,000	1,20,000
Conveyance/transport		1,100	22,000		1,200	24,000		1,300	26,000
Others		500	6,000		500	6,000		500	6,000
Non Cash Item:									
Depreciation Expenses :12000*10%+19000*15%		337	4,044		337	4,044		340	4080
Total Operating Cost (D)		21,150	2,53,800		21,400	2,56,800		21,650	2,59,800
Net Profit (C-D):		10,350	1,24,200		14,600	1,75,200		18,850	2,26,200
Gt payback			80,000			80,000			80,000
Retained Income:		44,200			95,200			1,46,20	D

### CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	2,00,000		
1.2	Net Profit (Ownership Tr. Fee added back)	1,24,200	1,75,200	2,26,200
1.3	Depreciation (Non cash item)	4050	4050	4050
1.4	Opening Balance of Cash Surplus	-	48,250	1,47,500
	Total Cash Inflow	3,28,250	2,27,500	3,77,750
2.0	Cash Outflow			
2.1	Purchase of Product	2,00,000		
2.2	Payment of GB Loan*	-		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	80,000	80,000	80,000
	Total Cash Outflow	2,80,000	80,000	80,000
3.0	Net Cash Surplus	48,250	1,47,500	2,97,750

# SWOT ANALYSIS

# Strength

- > Availability of Products Sourcing.
- ➤ Skilled & 03 Years of Experience
- > Position of his store beside Highway.

### WEAKNESS

- > Opponent in same areas
- > Low investment.

### **O**PPORTUNITIES

- > Expansion Of Business
- > To acquire financial solvency

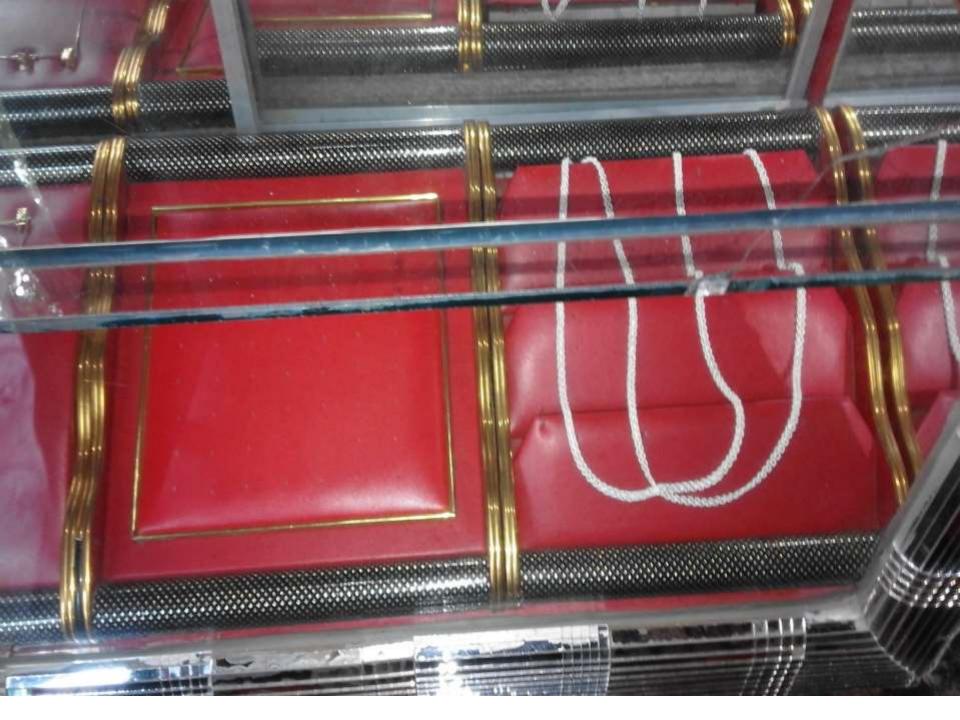
#### THREATS

- > Fire
- > Theft

# Pictures



















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#### গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladesh NATIONAL ID CARD / MISTE MADE MA



याः उग्रामीय

Name: Md Wasim

পিতা: মোঃ হিক মাতকার

মাতা: ভাগা বেগম

Date of Birth: 01 Oct 1980

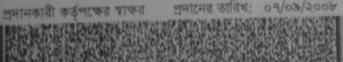
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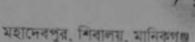
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প্রদানের তারিখ: ০৭/০৯/২০০৮









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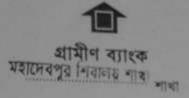
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#### ১ম পকঃ ঃ(মালিক)

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डिल्टकसा-निरामस दक्ता प्रतिकाक।

অমাধ সদ্য নৰাগত মহাদেশপুৰ ৰাজাৰে একটি নিমূৰ চাৰ চালা ছাণড়া ঘৰ আছে মহা ভাড়া দেওমাৰ লক্ষাৰ কৰণে উক্ত চৰাকাৰ ঘৰটি ভাড়া দেওয়াৰ লকাৰ কৰিলে অছিম জামানত বাদে ৪০,০২০/= (চড়াৰ হাজাত) থিকা লাক্স কতে ২য় কক্ষ মোঃ বহালিম,পিঠাঃ হিক মাপ্তব্যব,ছাটা টিকালঃ হাম্য মহদেবক্ত থাকালর মহামেবপুর, উপ্রেল্যা-শ্বালয়,কেলা মানিকাক।

ট্টরা আছা যেওলার ইলো পোষন কলগে নিনোকে শতনিলীতে ভাড়া প্রদান করবাম।

#### 州谷村州

- ০১। ২ব পাত ভাষ্টিয়া ৪০,০০০ (চাঁরুগ হাজাত) টাকা খবের আমানত বাবদ ১ম পাছতে প্রদান করতে।
- 03 । अहे प्रतिक लाट जाना २०/३०/२०२० हर अर्थित इहेंटक जागायी ७०६गाई) रहत दणना भावत्व ।
- ওঠ : ১ম পক বাবের মালিক জামানারের টাকা ফেবত হিলে ২য় পক সংখুর্ন অক্সত অবস্থায় লোকানার वर्णक्या निटंड दासा बाटकटर ।
- নম। নৈশ পাহাভার চালা, বিদুহ বিল ২খ পথা চাড়ানিয়া বহন কবাব।
- তত। এই লক্ষ ডাড়াদিয়া লোকান যতে কোন তথ্য অবৈধ বাবদা করতে লাভাব যা।
- তর। মেরাল কেল বলে উভয় পর্কের আলোচনার মাধানে চুকিব মেয়াল বাড়ারে পারতে।

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#### Presented at

### 25<sup>th</sup> Internal Design Lab

On December 23, 2015 at GT

# Thank You