

NEW GALLERY SHOES



*Presented by
Shamim Rari*

**NU PP Identified & Prepared by
Abu Musa Bhuiyan (Chandpur Sadar Unit)**

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	:	Shamim Rari
Age	:	12/09/1991(24 years)
Marital status	:	Unmarried
Children	:	N/A
No. of siblings:	:	2 Brothers, 2 sisters
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	Mrs. Anoara Akter Rina
(iii) Father's name	:	Mr. Shirajul Islam (Nanu)
(iv) GB member's info	:	Branch: Bagadi Centre #11/m, Loanee no.1208/2, Member since 18/08/2010, First loan:5000Tk , Last loan: 20000TK (2012),
Further Information:		
(v) Who pays GB loan installment	:	NU
(vi) Mobile lady	:	N/A
(vii) Grameen Education Loan	:	N/A
(viii) Any other loan like GCCN, GKF	:	N/A
(ix) Others	:	N/A
Education	:	Class 8

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Shoe business
Trade License		1049/15
Business Experiences and Training Info	:	4 years Startup Investment: 150000
Other Own/Family Sources of Income	:	Brother work in Dubai since 2011
Other Own/Family Sources of Liabilities	:	N/A
NU Project Source/Reference	:	Chandpur Sadar Unit

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's mother has been a member of GB since 2010. At first she took a loan amount of 5000 Taka from Grameen Bank. NU used this loan for his Business .He also increased his asset from the business income. Now NU's mothers doesn't have any loan from GB.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	New Gallery Shoes
Address/ Location	:	Mazumdar super Market west baburhat Chandpur Sadar
Total Investment in BDT	:	7,30000
Financing	:	Self BDT 5,30000 (from existing business) 72 % Required Investment BDT 200000 (as equity) 28%
Present salary/drawings from business (estimates)	:	8000
Proposed Salary		8000
Proposed Business		
(i) % of present gross profit margin	:	25%
(ii) Estimated % of proposed gross profit margin		25%
(iii) Agreed grace period		5 months

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT) (1)	Proposed (BDT) (2)	Total (BDT) (1+2)
Investments in different categories:			
(i) Different kind of stock items:			
Enclosed in next slide	5,30000		
(ii) Proposed items:			
Enclosed in next slide.		200000	
Total Capital			7,30000

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Present Stock Items

I)normal Sleeper (8 Dozens) -----	10000
li)burmese Shoes(50 Dozens)-----	30000
lii)sandal Ladies(10 Dozens)-----	30000
Iv)sandal Baby With Belt(5 Dozens)----	15000
V)gents Sandal(10 Dozens)-----	30000
Vi)sponge(15 Dozens)-----	15000
Vii)cares(4 Dozens)-----	20000
Viii)decoration(false ceiling, Shelf, Hanger)-----	50000
Ix)shop Advance-----	3,30000

TOTAL-	530000

Proposed Items:

I)gents SANDAL(15 DOZENS)-----	50000
li)ladies SANDAL(15 DOZENS)-----	50000
lii)burmese+sponge(25+25 DOZENS)---	60000
Iv)cares(8 DOZENS)-----	40000

TOTAL-----	200000

INFO ON EXISTING BUSINESS OPERATIONS

Particulars	Existing Business (BDT)		
	Daily	Monthly	Yearly
Sales A)	3000	90000	1080000
Less: Cost of sales (B)	2231	66930	803160
Gross Profit (C) [C=(A-B)]	769	23076	276912
Less: Operating Costs			
Electricity bill		500	6000
Generator bill		300	3600
Shop Rent		3500	42000
Night Guard bill		100	1200
Entertainment		100	1200
Mobile bill		300	3600
Present salary/Drawings- self		8000	96000
Present salary-Employee (no.1)		3000	36000
Others		200	2400
Non Cash Item:			
Depreciation Expenses(50000*10%)		41	500
Total Operating Cost (D)		16041	192492
Net Profit (C-D):		7035	84420

FINANCIAL PROJECTION OF NU BUSINESS PLAN

Particulars	Year 1 (BDT)			Year 2 (BDT)			Year 3 (BDT)		
	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Estimated Sales (A)	3500	105000	1260000	4000	120000	1440000	4300	129000	1548000
<i>Less: cost of sales (B)</i>	2603	78090	937080	2975	89250	1071000	3200	96000	1152000
Gross Profit (C) [C=(A-B)]	897	26910	322920	1025	30750	369000	1100	33000	396000
<i>Less: Operating Costs</i>									
<i>Electricity bill</i>		500	6000		500	6000		500	6000
Shop Rent		3500	42000		3500	42000		3500	42000
Night Guard bill		100	1200		100	1200		100	1200
Entertainment		100	1200		100	1200		100	1200
Mobile Bill (SMS & Reporting inclusive)		400	12000		500	6000		500	6000
Proposed Salary- Self		8000	96000		8000	96000		8000	96000
Proposed Salary- Staff (no.1)		4000	48000		4000	48000		4000	48000
Others		200	2400		200	2400		200	2400
Non Cash Item:									
Depreciation Expenses		41	500		41	500		41	500
Total Operating Cost (D)		16841	202092		16941	203292		16941	203292
(Net Profit C-D) :		10069	120828		13809	165708		16059	192708
Payback to GT			80000			80000			80000
Retained Income:		40828			85708			112708	

CASH FLOW PROJECTION ON BUSINESS PLAN

(REC. & PAY.)

Sl #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	200000		
1.2	Net Profit	120828	165708	192708
1.3	Depreciation (Non cash item)	500	500	500
1.4	Opening Balance of Cash Surplus	321328	41328	127536
	Total Cash Inflow		207536	320744
2.0	Cash Outflow			
2.1	Purchase of Product	200000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	80000	80000	80000
	Total Cash Outflow	280000	80000	80000
3.0	Net Cash Surplus	41328	127536	240744

SWOT ANALYSIS

STRENGTH

Longstanding relationship with GB.
Young ,energetic .
Locally renowned

WEAKNESS

Lack of fund.

OPPORTUNITIES

Would create more job opportunities .
Would create more entrepreneur in market.
People will get their taste wise products.

THREATS

Theft
loadshedding
Fire.



















নিউ গ্যালারী সুজ-১

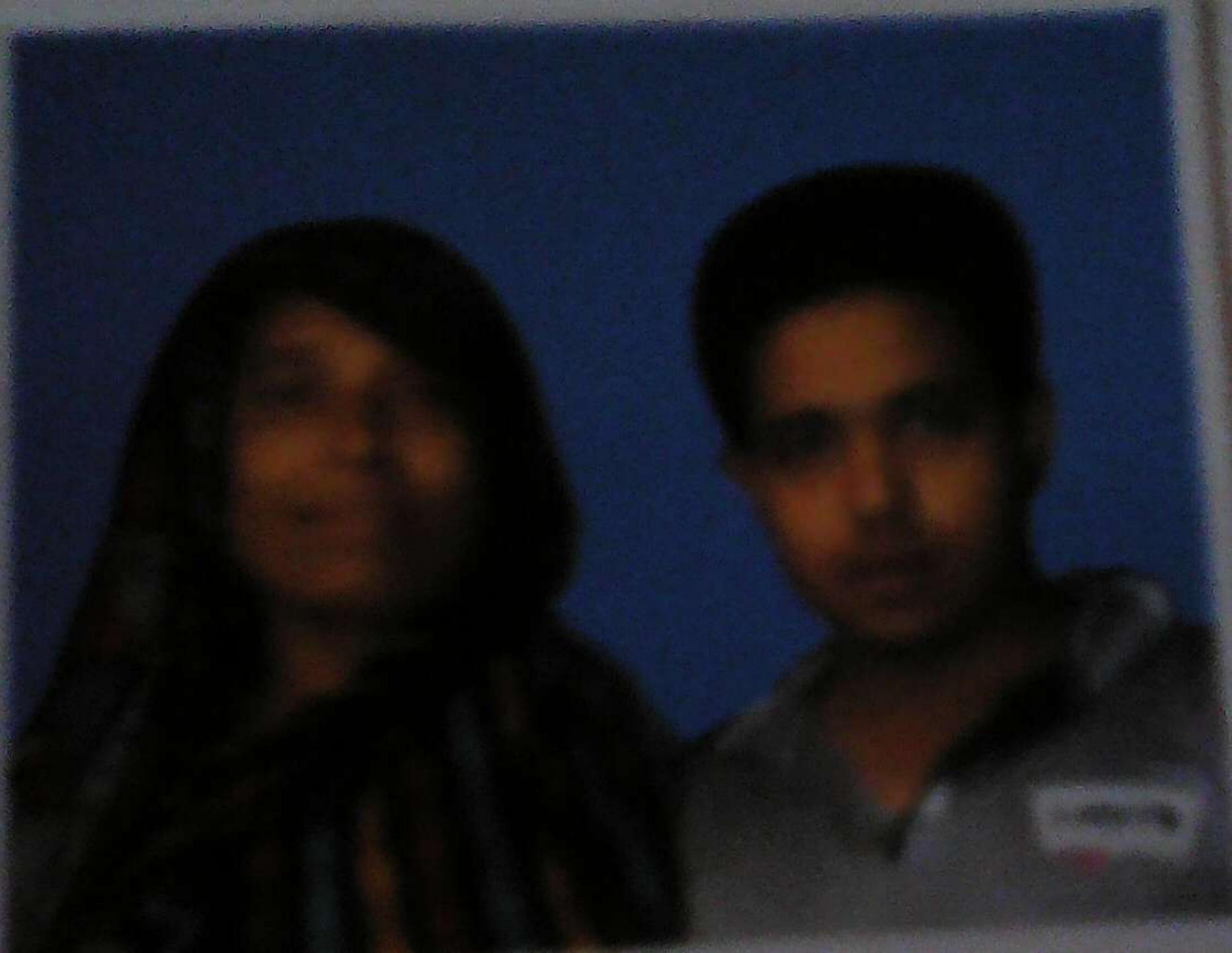
এখানে দেশী-বিদেশী সকল প্রকার জুতা পাইকারী ও খুচরা পাওয়া যায়।

প্রাঃ সামিম ওসমান
01921 367641
01846 017748

শুক্রাবাদী, কলকাতা







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For more information
Grameen Trust
Phone No : 9017038
Md. Saiful Islam
Cell No-01988082935

