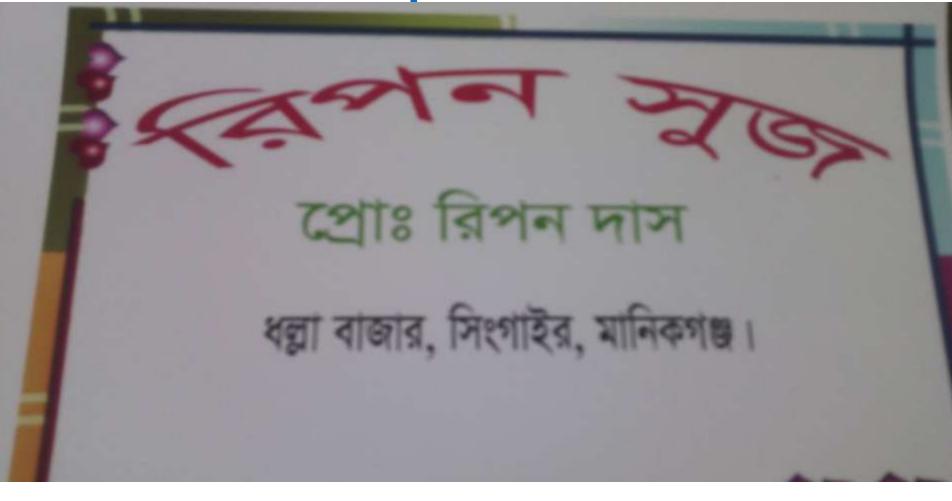
**Ripon Shoes** 



NU Identified and PP Prepared by-Farzana Akter (Singair Unit) Verified By: A.S.M Shahidul Haque

Presented by Ripon Das

**GRAMEEN TRUST** 



# BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

HHI HILLIAM HALAS	and the second	CIBELLY HIS WINKIN SIDER IN ST		
Name	:	Ripon Das		
Age	:	01-01-1988 (27 years)		
Marital status	:	Married		
Children	:	N/A		
No. of siblings:	:	02 Brothers, 04 Sisters		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : : :	Mother √ Father		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady	:	Group No : 05 Loanee No. 6766  Member since: 2000-2013 (14 years)  First loan: BDT 5,000 last loan:40,000  N/A		
(vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF (ix) Others	:	N/A N/A N/A		
Education	:	Class- 7		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Shoes making & sales
Trade License/ Drug License		08
Business Experience And Training Info	:	7 years (5 years own shop)
Other Own/Family Sources of Income	:	Brother (land business)
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01914620352
NU Project Source/Reference	:	Singair Unit

# BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's mother has been a member of Grameen Bank since 2000-2013 (14 years). At first she took BDT 5,000 from GB. NU's brother invested GB Loan in his land business. NU's mother gradually improved their living standard by using GB loan.

# PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Ripon shoes
Address/ Location	:	Dhalla Bazar, Singair, Manikgonj
Total Investment in BDT	:	BDT 3,50,000
Financing	:	Self BDT 2,50,000 (from existing business) 71% Required Investment BDT 1,00,000/-(as equity) 29%
Present salary/drawings from business (estimates)	:	BDT 9,000
Proposed Salary		BDT 9,000
Proposed Business  (i) % of present gross     profit margin  (ii) Estimated % of     proposed gross profit     margin  (iii) Agreed grace period	:	22% 22% 5 Months

### PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Items: Goods Advance Furniture	1,82,900 50,000 17,100		2,50,000
Proposed items:		1,00,000	1,00,000
Total Capital	2,50,000	1,00,000	3,50,000

### PRESENT & PROPOSED INVESTMENT BREAKDOWN

Present Items					
Item		Amount			
		711104110			
Gents shoes	200 pairs*400	80,000			
Ladies shoes	225 pairs*200	45,000			
Barmiest shoes	200*100	20,000			
Skin	100 fit*75	7,500			
Soul	10 doz*700	7,000			
Raber fiber	10p*350	3,500			
Centerik fiber	3p*500	1,500			
Diamond Atha	3lit*2100	6,300			
Alco Atha	2 container*850	1,700			
solution	2bottle*300	600			

Present Items					
Item		Amount			
Milk Atha	5lit*250	1,250			
Cover	5goz*110	550			
Apper	8doz*1000	8,000			
Sub total		1,82,900			
Stitch machine	1*3000	3,000			
Spray machine	1*6000	6,000			
Agro motor	1*3000	3,000			
Frame	18p*50	900			
Glass	2*300	600			
Log	4*200	800			

Present items					
Item		Amount			
Design stick	1*500	500			
Scanner	2*500	1,000			
Ceiling fan	1*700	700			
Chair	1	300			
Sit	2*150	300			
Sub total		17,100			
Advance		50,000			
Total		2,50,000			

$\Big] \Big[$	Proposed items					
	Item		Amount			
	Barmiest shoes	150*100	15,000			
$\left\{ \ \right[$	Skin	300fit*75	22,500			
$\left\{ \ \right[$	Soul	50doz*700	35,000			
-	Raber fiber	50p*350	17,500			
$\frac{1}{1}$	Centerik fiber	20p*500	10,000			
1	Total		1,00,000			
-						

# INFO ON EXISTING BUSINESS OPERATIONS

Double de	Existing Business (BDT)				
Particulars Particulars	Daily	Monthly	Yearly		
Sales (A)	3,500	1,05,000	12,60,000		
Less: Cost of sales (B)	2,730	81,900	9,82,800		
Profit (C) [C=(A-B)]	770	23,100	27,7200		
Income Fromload (D)					
Gross Profit E= (C+D)					
Less: Operating Costs					
Electricity bill		500	6,000		
Shop Rent		2,000	24,000		
Night Guard bill		300	3,600		
Mobile bill		300	3,600		
Present salary/Drawings- self		9,000	1,08,000		
Staff salery-1		6,000	72,000		
Others cost (Fees, Entertainment, TL renew)		500	6,000		
Non Cash Item:					
Depreciation Expenses					
(4400*10%,12700*15%)		195	2340		
Total Operating Cost (F)		18,795	2,25,540		
Net Profit (E-F):		4,305	51,660		

## FINANCIAL PROJECTION OF NU BUSINESS PLAN

		Year 1 (BD	Γ)	Year 2 (BDT)			Year 3 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	3,700	1,11,000	13,32,000	3,900	1,17,000	14,04,000	4,100	1,23,000	14,76,000
Less: Cost of Sale (B)	2,886	86,580	10,38,960	3,042	91,260	10,95,120	3,198	95,940	11,51,280
Gross Profit C= (A+B)	814	24,420	2,93,040	858	25,740	3,08,880	902	27,060	3,24,720
Less: Operating Costs									
Electricity bill		500	6,000		500	6,000		500	6,000
Shop Rent		2,000	24,000		2,000	24,000		2000	24,000
Night Guard bill		300	3,600		300	3,600		300	3,600
Mobile bill		300	3,600		300	3,600		300	3,600
Present salary/Drawings- self		9,000	1,08,000		9,000	1,08,000		9,000	1,08,000
Present salary/ Drawing – Staff-		6,000	72,000		6,500	78,000		7000	84,000
Others cost (fees, Entertainment, TL renew)		500	6,000		500	6,000		500	6,000
Non Cash Item:									
Depreciation Expenses		195	2,340		195	2,340		195	2,340
Total operating cost (D)		18,795	2,25,540		19,295	2,31,540		19795	2,37,540
Net Profit (C-D) = (E)		5,625	67,500		6,445	77,340		7265	87,180
GT payback			40,000			40,000			40,000
Retained Income:			27,500			37,340			47,180

# CASH FLOW PROJECTION ON BUSINESS PLAN (REC, & PAY,)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	1,00,000		
1.2	Net Profit	67,500	77,340	87,180
1.3	Depreciation (Non cash item)	2,340	2,340	2,340
1.4	Opening Balance of Cash Surplus		29,840	69,520
	Total Cash Inflow	1,69,840	1,09,520	1,59,040
2.0	Cash Outflow			
2.1	Purchase of Product	1,00,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	40,000	40,000	40,000
	Total Cash Outflow	1,40,000		
3.0	Net Cash Surplus	29,840	69,520	1,19,040

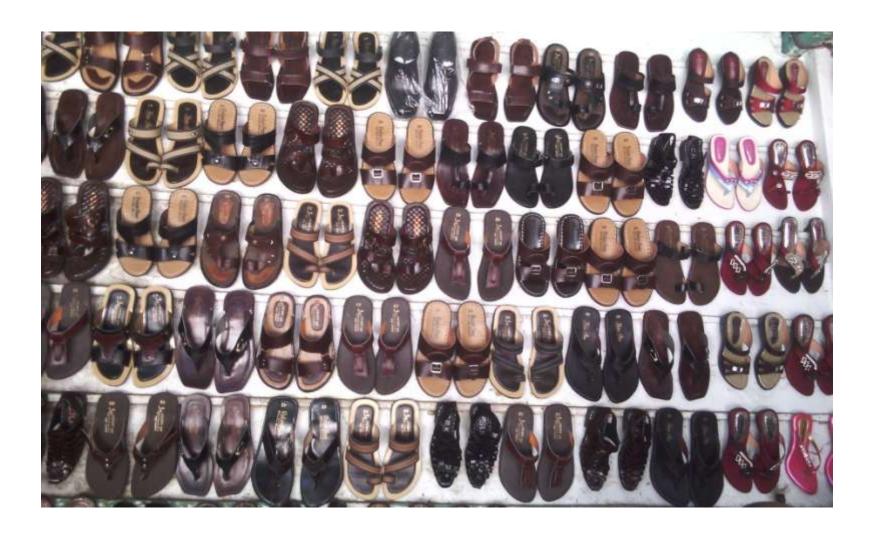
# **SWOT Analysis**

STRENGTH Well Known Person in locality. Ownership of business	WEAKNESS Lack of fund
OPPORTUNITY In side of Dhalla Bazar	THREATS Opponent party Fire Theft

# Pictures









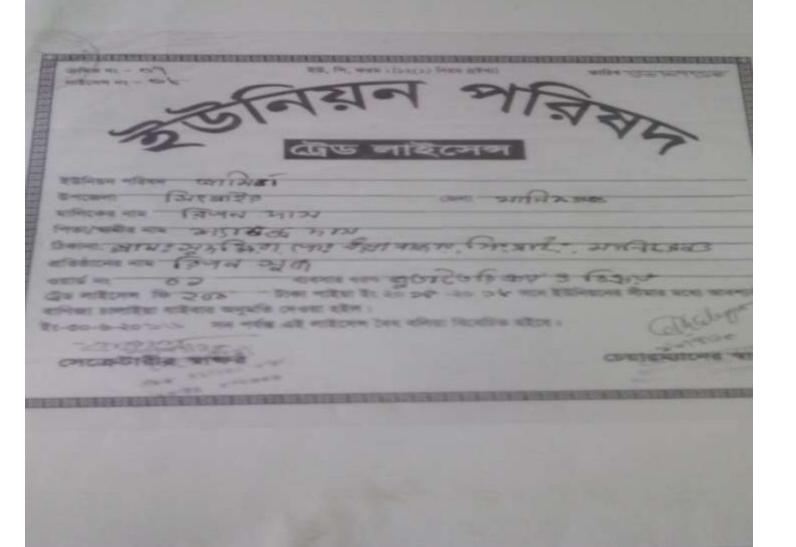














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# Presented at GT's 19<sup>th</sup> Internal Design Lab on 19 October, 2015

