Proposed NU Business Name: TANVIR FUEL WOOD GODOWN



Project identification and prepared by: Md. Mozammel Haque, Jamurki Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta			
Name	:	MD. TANVIR MIA	
Age	:	25-08-1993(22 Years)	
Education, till to date	:	HSC	
Marital status	:	Single	
Children	:	No	
No. of siblings:	:	1 Brothers & 3 Sister	
Address	:	Vill: Pakulla, P.O: Pakulla, P.S: Mirjapur, Dist: Tangail	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father TAHARA BEGUM MD. REZAUL KARIM MOJNU Branch: Jamurki, Centre # 5(Male), Member ID: 1186, Group No: 01 Member since: 12-09-2002 (13 Years) First loan: 3,000 taka.	
Further Information: (v) Who pays GB loan installment	:	Existing Loan: Nill Outstanding loan: Nill Father	
(vi) Mobile lady	:	No	
(vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	No No	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	7 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Father's income (Wood Business)
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01686-865222
Mother's Contact No.	:	01734-776737
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Jamurki Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

TAHARA BEGUM joined Grameen Bank since 13 years ago. At first She took 3,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	TANVIR FUEL WOOD GODOWN		
Location	:	Pakulla, Mirjapur, Tangail.		
Total Investment in BDT	:	BDT 210,000		
Financing	:	Self BDT 1,10,000(from existing business) 52% Required Investment BDT 1,00,000(as equity) 48%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	75ft x 20 ft= 1400 square ft		
Security		-		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Fuel Wood, Raw wood, etc. Average 33% gain on Sale. The business is operating by entrepreneur. Existing two employee. After getting equity, one employee will be appointed The shop is Owned. Collects goods from Nagorpur, Lawahati. Agreed grace period is 4 months. 		

	Existing Business (BDT)		
Particular		Daily	
Revenue (sales)			

Particular	Daily	Monthly	Yearly
Revenue (sales)			
Fuel Wood, Raw wood, etc. (20*150)	3,000	90,000	1,080,000
Total Sales (A)	3,000	90,000	1,080,000
Less. Variable Expense			
Fuel Wood, Raw wood, etc. (20*150)	2,010	60,300	723,600
Total variable Expense (B)	2,010	60,300	723,600
Contribution Margin (CM) [C=(A-B)	990	29,700	356,400
Less. Fixed Expense			
Electricity bill		300	3,600
Transportation		4,000	48,000
Mobile Bill		500	6,000
Salary (self)		5,000	60,000
Salary (staff)		12,000	144,000
Entertainment		500	6,000
Total fixed Cost (D)		22,300	267,600
Net Profit (E) [C-D)		7,400	88,800

Investment Breakdown				
Particulars	Existing	Proposed	Proposed Total	
Fuel Wood (920*120)	110000	-	110,000	
Raw wood (100*100)	-	100,000	100,000	
Total	110,000	100,000	210,000	

Source of Finance



Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year		
Revenue (sales)						
Fuel Wood, Raw wood, etc. (32*150)	4,800	144,000	1,728,000	1,814,400		
Total Sales (A)	4,800	144,000	1,728,000	1,814,400		
Less. Variable Expense						
Fuel Wood, Raw wood, etc. (32*150)	3,216	96,480	1,157,760	1,215,648		
Total variable Expense (B)	3,216	96,480	1,157,760	1,215,648		
Contribution Margin (CM) [C=(A-B)	1,584	47,520	570,240	598,752		
Less. Fixed Expense						
Electricity bill		300	3,600	4,100		
Transportation		6,500	78,000	78,500		
Mobile Bill		600	7,200	7,200		
Salary (self)		5,000	60,000	60,000		
Salary (staff)		21,000	252,000	252,000		
Entertainment		500	6,000	6,000		
Total Fixed Cost		33,900	406,800	407,800		
Net Profit (E) [C-D)		13,620	163,440	190,952		
Investment Payback			60,000	60,000		

Cash flow projection on business plan (rec. & Pay)

		Year 1	Year 2
SI#	Particulars Particulars	(BDT)	(BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	163,800	191,330
1.3	Depreciation (Non cash item)	•	-
1.4	Opening Balance of Cash Surplus	-	103,800
	Total Cash Inflow	263,800	295,130
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan	-	
	Investment Pay Back (Including		
2.3	Ownership Tr. Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	103,800	235,130

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:3

Experience & Skill: 7 Years Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures











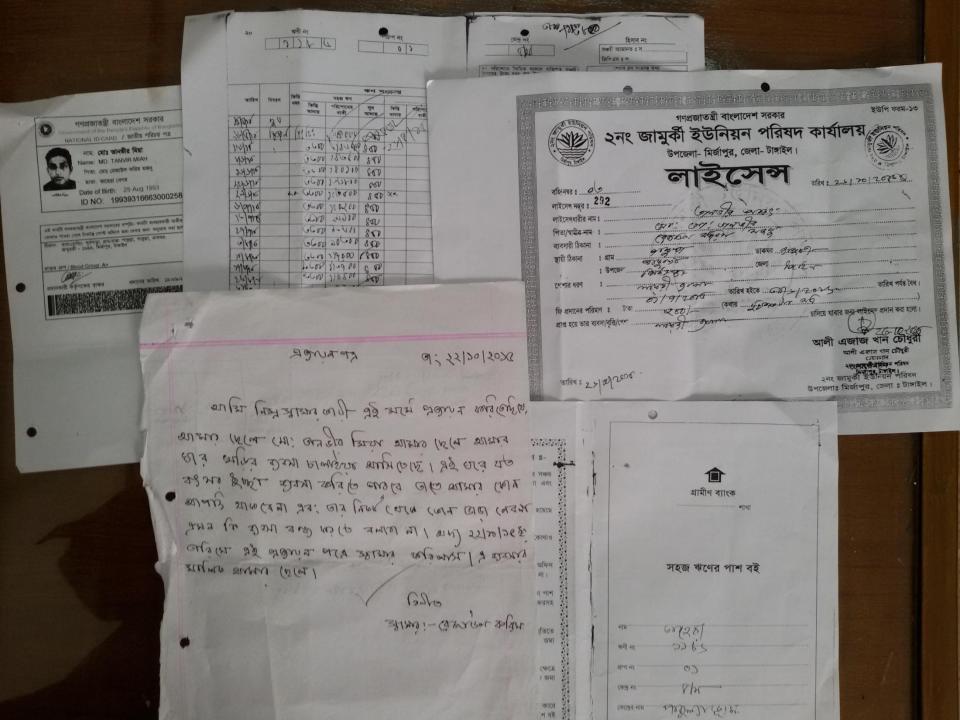












FAMILY PICTURE

