### Proposed NU Business Name: **NEW EKOTA THAI ALUMUNIUM HOUSE**



Project identification and prepared by: MD. Hafizur Rahman, Elenga Unit, Dhaka

Project verified by: Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta					
Name	:	RASEL MIA			
Age	:	05-04-1990 (26 Years)			
Education, till to date	:	SSC			
Marital status	:	Married			
Children	:	1 daughter			
No. of siblings:	:	2 Brothers 1 sister			
Address	:	Vill: Ichapur,P.O: Ichapur, P.S: Kalihati,Dist: Tangail			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : : :	Mother Father  MST:JABEDA BEGUM  MD.SHAWKAT MIA  Branch: Khilda,Kalihati,Centre # 29(Female),  Member ID: 1994,Group No: 01  Member since: 05-08-1998 (17Years)  First loan: 2,000 taka.			
Further Information: (v) Who pays GB loan installment		Existing Loan: BDT 40,000, Outstanding loan: BDT 16,360 Father			
(vi) Mobile lady		No			
(vii) Grameen Education Loan	:	No			
(viii) Any other loan like GB, BRAC ASA etc	:	No			

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and		Nine years experience in running business.
Training Info	:	He has four years training
Other Own/Family Sources of Income		Business
Other Own/Family Sources of Liabilities	••	None
Entrepreneur Contact No.	:	01721708437
Mother's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Elenga Unit, Tangail

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST. JABEDA BEGUM joined Grameen Bank since 17 years ago. At first she took 2,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in agriculture. land purchase and fisheries & house development.

Proposed Nobin Udyokta Business Info				
Business Name	:	NEW EKOTA THAI ALUMINIUM HOUSE		
Location	:	Balla road,Elenga,Kalihati,Tangail		
Total Investment in BDT	:	BDT 2,71,000		
Financing	:	Self BDT 1,21,000(from existing business) 45% Required Investment BDT 1,50,000(as equity) 55%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	12ft x 16ft= 192 square ft		
Security of the shop	:	BDT 50,000		
Implementation	•	<ul> <li>The business is planned to be scaled up by investment in Thai aluminium and Thai glass.</li> <li>Average 35% gain on sales.</li> <li>The business is operating by entrepreneur. Existing one employee.</li> <li>After getting equity fund one employee will be appointed.</li> <li>The shop is rented.</li> <li>Collects goods from Ghatail, Tangail</li> <li>Agreed grace period is 4 months.</li> </ul>		

Existing Business (BDT)					
Particular	Monthly	Yearly			
Revenue (sales)					
Thai aluminium	60,000	7,20,000			
Total Sales (A)					
Less. Variable Expense	39,000	4,68,000			
Thai aluminium					
Total variable Expense (B)					
Contribution Margin (CM) [C=(A-B)	21,000	2,52,000			
Less. Fixed Expense					
Rent	2,500	30,000			
Electricity bill	500	6,000			
Mobile Bill	200	2,400			
Transportation	1,500	18,000			
Salary (self)	5,000	60,000			
Salary (staff)	4,000	48,000			
Entertainment	500	6,000			
Total fixed Cost (D)	14,200	1,70,400			

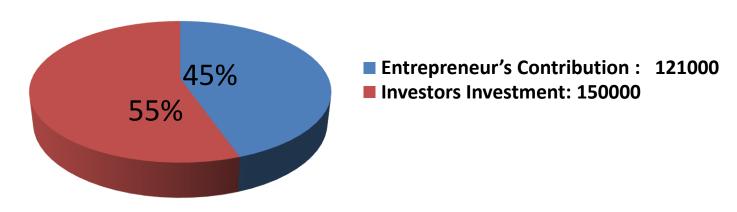
Net Profit (E) [C-D)

6,800

81,600

Investment Breakdown						
Particulars	Existing	Proposed	Proposed Total			
Fixed channel & interlock (490ftx67)	32,830		32,830			
New channel (280ftx67)	18,760		18,760			
Outer top , bottom, star top(406x65)	26,390		26,390			
Star bottom(140ftx63)	8,820		8,820			
Star lock(98ftx75)	7,350	52,200	59550			
Outer side(105x83)	8,715		8,715			
Fixed bottom(105ftx52)	5,460		5,460			
Sealing board(45x13)	5,850	52,000	57,850			
Cutter Machine (1)	7,000		7,000			
Thai glass		58,500	58,500			
Wheel(140x90)		15,400	15,400			
Total	1,21,000	1,50,000	2,71,000			

### **Source of Finance**



<b>Financia</b>	I Project	tion	(BDT	·)

Filialiciai Projection (BD1)						
Particular	Monthly	1st Year	2nd Year	3rd Year		
Revenue (sales)						
Thai aluminium	90,000	10,80,000	11,34,000	11,90,700		
Total Sales (A)	90,000	10,80,000	11,34,000	11,90,700		
Less. Variable Expense						
Thai aluminium	58,500	7,02,000	7,37,100	7,73,955		
Total variable Expense (B)	58,500	7,02,000	7,37,100	7,73,955		
Contribution Margin (CM) [C=(A-B)	31,500	3,78,000	3,96,900	4,16,745		
Less. Fixed Expense						
Rent	2,500	30,000	30,000	30,000		
Electricity bill	500	6,000	6,500	7,000		
Mobile bill & SMS Monitoring	400	4,800	4,800	4,800		
Transportation	3,000	36,000	40,000	43,000		
Salary (self)	5,000	60,000	60,000	60,000		
Salary (staff)	7,000	84,000	84,000	84,000		
Entertainment	500	6,000	6,000	6,000		
Total Fixed Cost	18,900	2,26,800	2,31,300	2,34,300		
Net Profit (E) [C-D)	12,600	1,51,200	1,65,600	1,82,445		
Investment Payback		60,000	60,000	60,000		

# Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	1,50,000		
1.2	Net Profit	1,51,200	1,65,600	1,82,445
1.3	Depreciation (Non cash item)		-	_
1.4	Opening Balance of Cash Surplus		91,200	1,96,800
	Total Cash Inflow	3,01,200	2,56,800	3,79,245
2	Cash Outflow			
2.1	Purchase of Product	1,50,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	60,000	60,000	600,000
	Total Cash Outflow	2,10,000	60,000	60,000
3	Net Cash Surplus	91,200	1,96,800	3,19,245

## SWOT ANALYSIS

# Strength

Employment: Self: 01 Family:0 Others:03

Experience & Skill: 9 Years Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

# **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest















### গণপ্রজাতন্ত্রী বাংলাদেশ জন্ম ও মৃত্যু নিবন্ধকের কার্যালয় বাংড়া ইউনিয়ন পরিষদ কালিহাতী, টাঙ্গাইল জন্ম সন্দ

[বিধি- ৯, জন্ম ও মৃত্যু নিবন্ধন (ইউনিয়ন পরিষদ) বিধিমালা, ২০০৬] (জন্ম নিবন্ধন বহি হইতে উদ্ধৃত)

নিবন্ধন বহি নং ব

নিবন্ধনের তারিখ: ০৮-১০-২০১৫

সনদ ইস্যুর তারিখ: ০৮-১০-২০১৫

জন্ম নিবন্ধন নম্বর:\* ১৯৯০৯৩১৪৭১৪১০০৯৪৫

নাম: রাসেল মিয়া

জন্ম তারিখ: ০৫-০৪-১৯৯০

পাঁচই এপ্রিল উনিশ শত নকাই

জন্ম স্থান: গ্রাম- ইছাপুর, ডাকঘর- ইছাপুর, উপজেলা- কালিহাতী, জেলা- টাঙ্গাইল।

পিতার নাম: মো. শওকত মিয়া

মাতার নাম: মোসা. জবেদা বেগম

স্থায়ী ঠিকানা: গ্রাম- ইছাপুর, ডাকঘর- ইছাপুর, উপজেলা- কালিহাতী, জেলা- টাঙ্গাইল।

০৮/০০/১৫
০৮/০০/১৫
(ইউপি সচিব - স্বাক্ষর ও সিল)
নাছিমা খ্যাক্তার
সচিব
কো বাংড়া ইউনিয়ন গরিবদ
কালিবাতী,টাগাইল।

নিবন্ধবৈর স্বাক্ষর ও নামসহ সীল) মোঃ নোশারফ হোসেন ভারমাও চেয়ারমান বনং বাংড়া ইউনিয়ন পরিষদ কালিহাতী, টাসাইস।

(নিবন্ধকের কার্যালয়ের সীলমোহর)

निञ: পুরুষ

জাতীয়তা: বাংলাদেশী

জাতীয়তা: বাংলাদেশী

# **FAMILY PICTURE**

