A Nobin Udyokta Project

Proposed NU Business Name : One Class Mobil



NU Identified and PP Prepared By: Md.Nazmul Karim (Manikganj Unit) Verified By: Md.Khalilur Rahman Presented by Md. Babul

GRAMEEN TRUST



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	:	Md. Babul
Age	•	31
Marital status	•	Married
Children	•	1 Daughter
No. of siblings:	•	2 Brothers
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Mrs. Monowara Begum Mr. Md. Shajahan Branch: Muljan Manikganj Branch, Centre: 75/M Group No.: 08, Loanee no.: 5769/1 Member since: 2000, First loan: Tk. 5000 Existing loan: 25,000 Outstanding: 20,784
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc (ix) Others	: : : : : : : : : : : : : : : : : : : :	NU N/A N/A N/A N/A
Education	:	SSC

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Oil, Mobil Business
Trade License	:	04799
Business Experiences	:	10 years
Other Own/Family Sources of Income	:	Brother (job) Bus Service (NU)
Other Own/Family Sources of Liabilities	:	N/A
Contact Info		01743-946410
NU Project Source/Reference	:	GT Manikganj Unit, Manikganj

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's Mother has been a member of Grameen Bank since 2000 (15 years). At first she took a loan amount of BDT 5,000 from Grameen Bank. NU uses this GB loan. NU's mother gradually improved their life standard by using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	One Class Mobil
Address/ Location	:	Shop No.: 38,Howkers Market, Bus stand, Manikganj.
Total Investment in BDT	:	3,40,000
Financing	:	Self BDT 1,90,000 (from existing business) - 57 % Required Investment BDT 1,50,000 (as equity) - 43 %
Present salary/drawings from business (estimated)	:	7,000
Proposed Salary	:	7,000
i. Proposed Business % of present gross profit margin	:	10%
ii. Estimated % of proposed gross profit margin	:	10%
iii. Agreed grace period	:	5 Months

PRESENT & PROPOSED INVESTMENT BREAKDOWN

	Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
	Investments in different categories:	(1)	(2)	(1+2)
(i) (ii)	Present stock items: Advance : 30,000 Various kinds of Goods* : 1,50,000 Metal Rack+ Chair , Table : 10,000	1,90,000		
(ii)	Proposed stock items: Various kinds of Goods* : 1,50,000		1,50,000	
	Total Capital	1,90,000	1,50,000	3,40,000

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Present Stock ite	Present Stock items		
Product name with quantity	Amount		
BP Mobil – 205 Liter	45,000		
Gulf Multi205 Liter	40,000		
Luzon205 Liter	30,000		
Power Oil 24 pc	10,000		
Break oil 15 pc	10,000		
Mobil Fiften & Mis.	15,000		
Total Present Stock	1,50,000		

Proposed items	
Product Name with quantity	Amount
5 Liter can 20 pc	28,000
Volcan 20 pc	24,000
Grece oil	5,000
Gear oil 30 Liter	6,000
Lubjon	32,000
BP Mobil—205 Liter	45,000
Break Oil	5,000
Power Oil	5,000
Total Proposed Stock	1,50,000

INFO ON EXISTING BUSINESS OPERATIONS

	Exi	Existing Business (BDT)				
Particulars Particulars Particulars	Daily	Monthly	Yearly			
Sales (A)	5,000	1,50,00	18,00,000			
Less: Cost of sales (B)	4,500	1,35,000	16,20,000			
Gross Profit (10%) (C) [C=(A-B)]	500	15,000	1,80,000			
Less: Operating Costs						
Electricity bill		200	2400			
Mobile bill		300	3,600			
Shop Rent		1,500	18,000			
Night Guard bill		100	1,200			
Transport		300	3,600			
Present salary/Drawings- self		7,000	84,000			
Others (Chada, SMS,TL)		200	2,400			
Non Cash Item:						
Depreciation Expenses (10%)		83	1,000			
Total Operating Cost (D)		9,683	1,16,196			
Net Profit (C-D):		5,317	63,804			

FINANCIAL PROJECTION OF NU BUSINESS PLAN

	Year 1 (BDT)			Year 2 (BDT)			Year 3 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	6,000	1,80,000	21,60,000	7,000	2,10,000	25,20,000	8,000	2,40,000	28,80,000
Less: Cost of sales (B)	5,400	1,62,000	19,44,000	6,300	1,89,000	22,68,000	7,200	2,16,000	25,92,000
Gross Profit (10%) (C) [C=(A-B)]	600	18,000	2,16,000	700	21,000	2,52,000	800	24,000	2,88,000
Less: Operating Costs									
Electricity bill		200	2,400		200	2,400		300	3,600
Shop Rent		1,500	18,000		1,500	18,000		1,500	18,000
Mobile bill		400	4,800		400	4,800		500	6,000
Night Guard bill		100	1,200		100	1,200		150	1,800
Transport		400	4,800		400	4,800		400	4,800
Present salary/Drawings- self		7,000	84,000		7,000	84,000		7,000	84,000
Others (Chada, SMS,TL)		200	2,400		200	2,400		200	2,400
Non Cash Item:									
Depreciation Expenses (10%)		83	1,000		83	1,000		83	1,000
Total Operating Cost (D)		9,883	1,18,596		9,883	1,18,596		10,133	1,21,596
Net Profit (C-D):		8,117	97,404		11,117	1,33,404		13,867	1,66,404
GT payback			60,000			60,000			60,000
Retained Income:			37,404			73,404	1,06,404		

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	1,50,000		
1.2	Net Profit	97,404	1,33,404	1,66,404
1.3	Depreciation (Non cash item)	1,000	1,000	1,000
1.4	Opening Balance of Cash Surplus		17,620	92,024
	Total Cash Inflow	2,48,404	1,52,024	2,59,428
2.0	Cash Outflow			
2.1	Purchase of Product	1,50,000		
2.2	Payment of GB Loan	20,784	-	-
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60,000	60,000	60,000
	Total Cash Outflow	2,30,784	60,000	60,000
3.0	Net Cash Surplus	17,620	92,024	1,99,428

Strength

- > Availability of Products Sourcing.
- Ownership of Business: Would Be Owner Gradually.
- ➤ Skilled & 10 Years of Experience

WEAKNESS

- > Opponent in same areas
- > Strike

OPPORTUNITIES

- > Expansion Of Business
- > To acquire financial solvency.

THREATS

- > Fire
- > Theft

Pictures

















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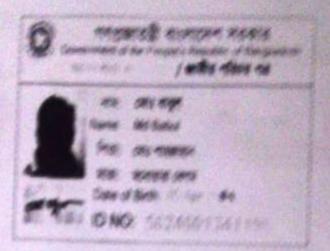
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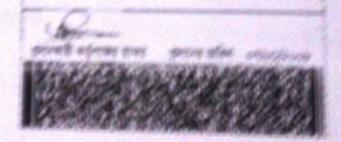
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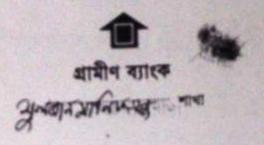
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Presented at

GT's 16th Internal Design Lab

on August 31, 2015 at GT

Thank You