Bandhu Pharmacy



NU Identified and PP Prepared by-Abu Musa Bhuiyan (Chandpur Sadar Unit) Verified By: Nazrul Islam Presented by: Pradip Gosh





BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

KNIPP KILLIN I FIR		
Name	:	Pradip Gosh
Age	:	08 May, 1981(34 years)
Marital status	••	Married
Children	:	One son and One Daughter
No. of siblings:	:	Two Brothers and One Sister
Parent's and GB related Info		
(i) Who is GB member	:	Mother √ Father
(ii) Mother's name	:	Kiron Bala Gosh
(iii) Father's name	:	Kusha Chandra Gosh
(iv) GB member's info	:	Branch: Barakul Hazigonj Centre 08/mo, Group no:02 Loanee no.:1203 Member since: 22.04.1999 to 26.03.2008
Further Information:		First loan: 3000
(v) Who pays GB loan installment	:	N/A
(vi) Mobile lady	:	N/A
(vii) Grameen Education Loan	:	N/A
(viii) Any other loan like GCCN, GKF		N/A
Education	:	Class Eight

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Medicine Business
Trade License Drug License		87/15/16 CM-5296/B
Business Experience And Training Info	:	12 years UDR MP Training (Photocopy Attached)
Other Own/Family Sources of Income	:	Agriculture (Self), Service (Wife)
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01732486211
NU Project Source/Reference	:	Chandpur Sadar Unit, Chandpur

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's Mother has been a member of Grameen Bank since 22/04/1999 to 26/03/2008 (9 years). At first She/he took 3000 taka from GB. NU's mother has invested GB Loan in NU's business for expansion. NU's mother gradually improved their living standard by using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Bandhu Pharmacy
Address/ Location	:	8 Ramchandrapur, PS: Hazigonj, Chandpur
Total Investment in BDT	:	4,12,000
Financing	:	Self BDT 2,62,000 (from existing business) 64% Required Investment BDT 1,50,000/-(as equity) 36%
Present salary/drawings from business (estimates)		10,000
Proposed Salary		10,000
Proposed Business (i) % of present gross profit margin (ii) Estimated % of proposed gross profit margin	:	15% 15%
(iii) Agreed grace period		2months

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Stock Items: Medicine 240200 Furniture 6800 Advance 15000	262000		262000
Proposed items: Medicine		150000	150000
Total Capital	262000	150000	412000

Present stock items

PARACETAMOL = TK. 10,000 RANITIDINE = TK. 5,000OMEPRAZOL = TK. 25,000PANTOPRAZOL = TK. 10,000ESOMEPRAZOL = TK. 5,000SEFRADINE = TK. 5,000RABE PRAZOL = TK. 5,000CIPROFLOXACNE = TK. 4,0,000 FLUCLOXACIN = TK. 5,000 AZITHROMYCIN = TK.4 0,000 CFFEXIM = TK.40,000CEFUROXIME =TK. 5,000 VITAMIN = TK. 40,000 CALCIM = TK. 15,000ETORICOXIB =TK. 2,000 ACECLOFENAC = TK. 3,000 NAPROXAN = TK. 2,000FEXOFENADINE = TK. 3,000

Proposed items

i)Paracetamol	15000
ii)Vitamin	15000
iii)Naproxan	10000
iv)Calciam	30000
v)Pantoprazol	10000
vi)Omeprazol	25000
vii)rabeprazol	20000
viii)Ranitidin	10000
ix)Sefradine	15000
Total-	150000
1	

INFO ON EXISTING BUSINESS OPERATIONS

	Existing Business (BDT)				
Particulars	Daily	Monthly	Yearly		
Sales (A)	4000	120000	1440000		
Less: Cost of sales (B)	3400	102000	1224000		
Gross Profit 15%	600	18000	216000		
Add Income From service charge	200	6000	72000		
Total income	800	24000	288000		
Less: Operating Costs					
Electricity bill		400	4800		
Shop rent		1300	15600		
Night Guard Bill		60	720		
Mobile Bill		200	2400		
Generator Bill		300	3600		
Salary (Self)		10000	120000		
Depreciation Expenses		65	780		
Total Operating Cost		12325	147900		
Net Profit		11675	140100		

FINANCIAL PROJECTION OF NU BUSINESS PLAN

Doutioulous	•	Year 1 (BDT)	Year 2 (BDT)			Year 3 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales	4500	135000	1620000	4700	141000	1692000	5000	150000	1800000
Cost of sales	3825	114750	1377000	3995	119850	1438200	4250	127500	1530000
Gross Profit 15%	675	20250	243000	705	21150	253800	750	22500	270000
Add service charge									
(pressure and blood sugar)	200	6000	72000	200	6000	72000	200	6000	72000
Total income	875	26250	315000	905	27150	325800	950	28500	342000
Less- operating cost									
Electricity bill		400	4800		500	6000		600	72000
Shop rent		1300	15600		1300	15600		1300	15600
Night Guard bill		60	720		80	960		100	1200
Mobile bill		400	4800		500	6000		500	6000
Generator bill		300	3600		400	4800		500	6000
Salary (self)		10000	120000		10000	120000		10000	120000
Depreciation Expenses		65	780		65	780		65	780
Total operating cost		12525	150300		12845	154140		13065	156780
Net Profit (C-D) = (E)		13725	164700		14305	171660		15435	185220
GT payback		_	60000		_	60000			60000
Retained Income:			104700			111660			125220

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	150000		
1.2	Net Profit	164700	171660	185220
1.3	Depreciation (Non cash item)	780	780	780
1.4	Opening Balance of Cash Surplus	-	105480	217920
	Total Cash Inflow	315480	277920	403920
2.0	Cash Outflow			
2.1	Purchase of Product	150000	-	-
2.2	Payment of GB Loan	-	-	-
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60000	60000	60000
	Total Cash Outflow	210000	60000	60000
3.0	Net Cash Surplus	105480	217920	343920

SWOT Analysis

Strength

Well renowned and have good communicational skills

First aid services

WEAKNESS

All medicines are not available No MBBS doctors available Credit sales

OPPORTUNITIY

The transportation is getting better and more people will come for health care and service THREATS

Competitive condition



















গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladash NATIONAL ID CARD / জাতীয় পরিচয় পত্র



নাম: প্ৰদিশ ঘোৰ

Name: Pradip Gosh

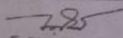
পিতা: মৃত কুণা ঘোষ

মাতা: কিরন বাগা ঘোষ

Date of Birth: 08 May 1981

ID NO: 1314920546668

এই কাউটি গণপ্ৰজাতত্ত্বী বাংলাদেশ সরকারের সম্পত্তি। কাউটি ব্যবহারকারী বাতীত অন্য কোবাত পাতত্তা পোলে নিকট্ছ পোট অভিনে জমা দেয়ার জন্য অনুবাধ করা হলো। ঠিকালাঃ বানা/হোতিংঃ ঘোৰ বাড়ী, প্রাম/রাডাঃ নাটেহরা উঃ নাটেহরা উঃ ভাক্ধরঃ কাশেমাবাদ-৩৬১০, হাজীগজ, চাঁদপুর।



প্রদানকারী কর্তৃপক্ষের স্বাক্তর

প্রদানের তারিখ: ২১/০৫/২০০৮

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888	इँडः भः धनः कतम (১২ (১) नः विधान मुहेना)
883	१ न विकार अधिक इंडिनियन अतियम
838	वाकत क्रिक्सिक्स् इन्स्वमा इस्रीमुड्ड क्रमा स्मिर्स् व वाकातन।
88	नारम नः 14/ अ/ अह
8888	पाकान शिक्षांतित नाम व्यापिक केन्द्र एएस गाहरमन शांतिक नाम व्यापिक केन्द्र एएस
88	विकास क्षाम- नामन्त्र में राम्या रामी नियं के किया राम्य व
88	व्यव इंडेनियान व्याखासीत व वादित ००.०५, ५० ४८१२ व्याख्य व्याख्य व्याख्य व्याख्य व्याख्य व्याख्य व्याख्य व्याख्य
88	এক বৎসরকাশ হিসাবে ভাহার ব্যবসায়ের ধন্য
XX 8	ব্যবসা চালাইয়া যাওয়াৰ জন্য তৎকৰ্তৃক ই এচপু
8	(क्था र १२० रिका प्राप्त)
88	ব্ৰদত হত্যায় তাহাকে এই গাইলেগ প্ৰদান করা হইল। চেয়ারিকানিন
X	व्यामहाम् अविद्यामा मृत्य वर्गा सकृत्या गाँवर प्रवासक स्थापन, श्रीवर्षक
888	

(Bay CPI offin) 706 IAB

THE BENGAL DRUS BULES, 1946 -

600-e234/6-

PORM 9.

(See rule 20 (2)

LICENCE TO SELL. STOCK AND EXHIBIT FOR SALE AND DISTRIBUTE BIOLOGICAL AND OTHER SPECIAL PRODUCTS SPECIFIED IN SCHROOLES &

Witz के स्मिल्या - 600 सी वार्य दे विक

is are hereby located to sell, stock and exhibit for sale and delightle on the primities

------ श्रीसहत्त्र में अधि अधिकारण , आर्थिएक भीति :

the biological and other special products specified in Schodule C to the Drugs Rules. 1946, subject to the conditions specified below and to the provisions of the Drugs Act., 1940 and the rules thereunder.

- 2. This laterace will be in force for two years from the date given below, we pro-
- 3. Particulars of billogical products to be sold

हिवाशास्त्र जारणस्य वाद्याक्त कार्य कळन चेवर दावा वादेरद ना।

* 4 Numers) of qualified personics in charge

निश्च प्रमीत , तिन्दे १३३२

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This lience shall be displayed in a performed place in a part of the premions
open to the public.

 The learner shall report firstwish to the learning authority any change or the qualified shall re-clayer.

3. No drug to which this horner applied shall be sold arises the presented in necessary for preserving the properties of the contents have been observed throughout the period during which it has been in the presentate of the horner.

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মোলাশ্যন আখুব বাশীন উপল ক্ষেত্ৰালয়ত ক্ষম প্ৰশাসন আইটি ইম্ম প্ৰশাসন হালপুত।

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GOVERNMENT OF THE PEOPLE'S REPUBLIC OF BANGLADESH DEPUTY DIRECTOR F.P. OFFICE CHANDPUR

R.H.J. Craining Certificate

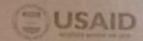
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Member of Bunglufesty Village Tectors (Me	Yure) Issociation, Government Registration No. 9-1361.
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Has participable to Belovier Training	Vist: Chandbirg. Course (RTC) on Rimary Health Care. Dianheeal
Disease Control, Acute Respiratory tract in	feetien, Repudieties Health, Mether and Child Health
Care & Family Nanning Held in Hajigen	
In this regard we hope for their contribution.	
Date: 14.17.2005	1 active

Dr. Abdus Satter President & Project Director

CLS-20-30-1-

Dr. A. B. M. Sajjad MO-MCH & FP Hajigori, Chandpur

A.T. M. Borhan Uddin A. B. M. Masudul Alam Uparilla Family Planning Officer Deputy Director, (In-charge) F.P. Chandpur





ভ্রোম্নাসলে স্থাতি বিশ্ব প্রোভাইডারস ট্রেনিং প্রোগ্রাম

अलम्भूय

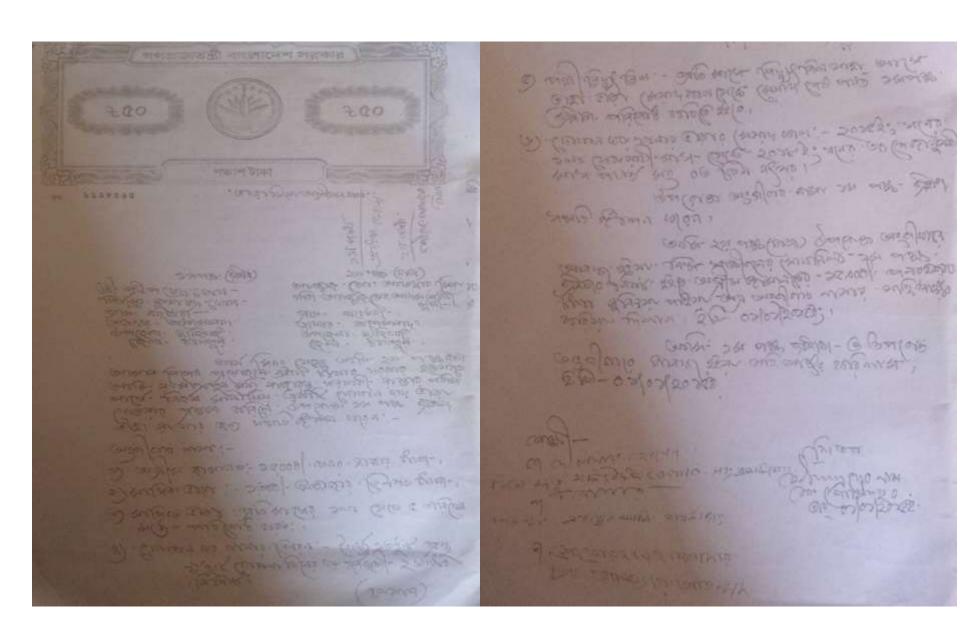
ख्याग्रनं वन्त्रा घाटाइ (य,

ङ्नाव/सम्म प्रापिति कि द्विष्य प्रापित प्रतिक्रम पर्पात्री मक्नजात्र माथ प्रमान प्रापिति वामानी वर्ष्य आधार्षिक ङ्नप्राम्, मुन्दिक मित्रपात्र मित्रपान विषया २२.२२.२८ दिद २५.२२.२८ जात्रिथ अनुष्ठिक प्रदेशित प्रतिक्रम पर्पात्री मक्नजात्र माथ प्रमान प्रपाद्ध।

Sahved

ভাঃ সাধাহ উদ্দিন আহমেদ হেড, ট্রেনিং এত সার্তিস তেলিভারী किरोप U. इ.ज. क्रमीय केंदिन बात

वनीताम भारतकात, क्षांप्राम



Presented at GT's 16th Internal Design Lab on August 31, 2015 at GT

