#### **Proposed NU Business Name: DAFFODIL BEAUTY PARLOR**



Project identification and prepared by: Md Asif Istear, Ashulia Unit, Dhaka

Project verified by: MD. Rofiqul Islam



Brief Bio of The Proposed Nobin Udyokta			
Name	:	SHEEN HOSSEN BHUIYA	
Age	:	15-05-1988 (27 Years)	
Education, till to date	:	HSC	
Marital status	:	Single	
Children		No	
No. of siblings:	:	One Brother Three Sister	
Present Address		Vill: Chapain P.O: C.R.P P.S: Saver, Dist: Dhaka.	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  MRIDULA HOSSEN BHUIYA  MD ABUL HOSSEN BHUIYA  Branch: Asulia, , Centre # 83 (Female),  Member ID: 9256 Group No: 07  Member since: 22-10-2010 (05 Years)  First loan: 5,000 taka.	
Further Information:  (v) Who pays GB loan installment  (vi) Mobile lady  (vii) Grameen Education Loan  (viii) Any other loan like GB, BRAC ASA etc		Existing Loan: BDT 15,000, Outstanding loan: BDT 3200 Mother No No No	

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil	
Business Experiences and	:	Three years experience in running business.	
Training Info	:	He has One Years training.	
Other Own/Family Sources of Income	:	Father Business (Agriculture)	
Other Own/Family Sources of Liabilities	:	None	
Entrepreneur Contact No.	:	01918-939357	
Mother Contact No.	:	01911-029625	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Asulia Unit	

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MRIDULA HOSSEN BHUIYA** is a member of Grameen Bank since 05 years. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in her Husband business. She brought a change in their life by getting and properly utilizing loan from GB.

Proposed Nobin Udyokta Business Info			
Business Name	:	DAFFODIL BEAUTY PARLOR	
Location	:	Varsha Market, saver , Dhaka.	
Total Investment in BDT	:	216000 taka	
Financing	:	Self BDT 1,16000 (from existing business) 54% Required Investment BDT 1,00,000 (as equity) 46%	
Present salary/drawings from business (estimates)	:	7,000 Taka	
Proposed Salary	:	7,000 Taka	
Siege of Shop		12fx10f=120 sf	
Security		1,00,000	
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing cloths like: Variese Types of cosmatic.</li> <li>Average 50% gain on sales.</li> <li>The business is operating by entrepreneur.</li> <li>After getting equity one employee will be appointed.</li> <li>Collects goods from Fansi Market, Dhaka.</li> <li>Agreed grace period is 4 months.</li> </ul>	

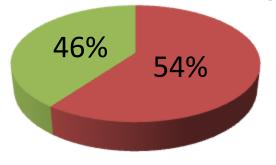
<b>Existing E</b>	Business (	(BDT)
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Existing dusiness (DD1)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Differing types Cosmatic	1,000	30,000	360,000	
Service Charge	250	7,500	90,000	
Total Sales (A)	1,250	37,500	450,000	
Less. Variable Expense				
Differing types Cosmatic	500	15,000	180,000	
Total variable Expense (B)	500	15,000	180,000	
Contribution Margin (CM) [C=(A-B)	750	22,500	270,000	
Less. Fixed Expense				
Rent		4,500	54,000	
Electricity Bill		1,200	14,400	
Mobile Bill		500	6,000	
Entertainment		300	3,600	
Transportation		1,000	12,000	
Salary (self)		7,000	84,000	
Total fixed Cost (D)		14,500	174,000	
Net Profit (E) [C-D)		8,000	96,000	

investment breakdown				
Particulars	Existing	Proposed	Proposed Total	
Cosmetic	20,000	25,000	45,000	
Hear drasser	1,500	-	1,500	
Hear Iron	1,500	-	1,500	
Facial	1,500		1,500	
Facial Stream	1,500	-	1,500	
Decoration (Fan, socase, sofa)	80,000	19,000	99,000	
Facial Bed	5,000	-	5,000	
Chair 2 x8000	-	16,000	16,000	
Chair (5p x1000)	5,000	-	5,000	
IPS	-	40,000	40,000	
Total	116,000	1,00,000	216,000	

Investment Breakdown

#### **Source of Finance**



Entrepreneur Contribution: 1,16,000

Investor Investmenr: 1,00,000

Total Investment: 216,000

Particular	Daily	Monthly	1st Year	2nd Year
Revenue (sales)				
Differing types Cosmatic	1,800	54,000	648,000	680,400
Service Charge	300	9,000	108,000	113,400
Total Sales (A)	2,100	63,000	756,000	793,800
Less. Variable Expense				
Differing types Cosmatic	900	27,000	324,000	340,200
Total variable Expense (B)	900	27,000	324,000	340,200
Contribution Margin (CM) [C=(A-B)	1,200	36,000	432,000	453,600
Less. Fixed Expense				
Rent		4,500	54,000	54,000
Electricity Bill		2,000	24,000	25,000
Mobile Bill		750	9,000	9,000
Entertainment		300	3,600	3,600
Transportation		1,500	18,000	18,500
Salary (self)		7,000	8,4000	84,000
Salary (staff)		4,000	48,000	48,000
Non Cash Item:				
Chair, Fcial bed, decaration		1,500	18,000	18,000
Total Fixed Cost		21,550	258,600	260,100
Net Profit (E) [C-D)		14,450	173,400	193,500
Investment Payback			60,000	60,000

## Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	185,400	205,500
1.3	Depreciation (Non cash item)	30,000	
1.4	Opening Balance of Cash Surplus		155,400
	Total Cash Inflow	315,400	360,900
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	155,400	300,900

### **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:01

Experience & Skill: 3 Years Quality Goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

Local competitors;

# Pictures

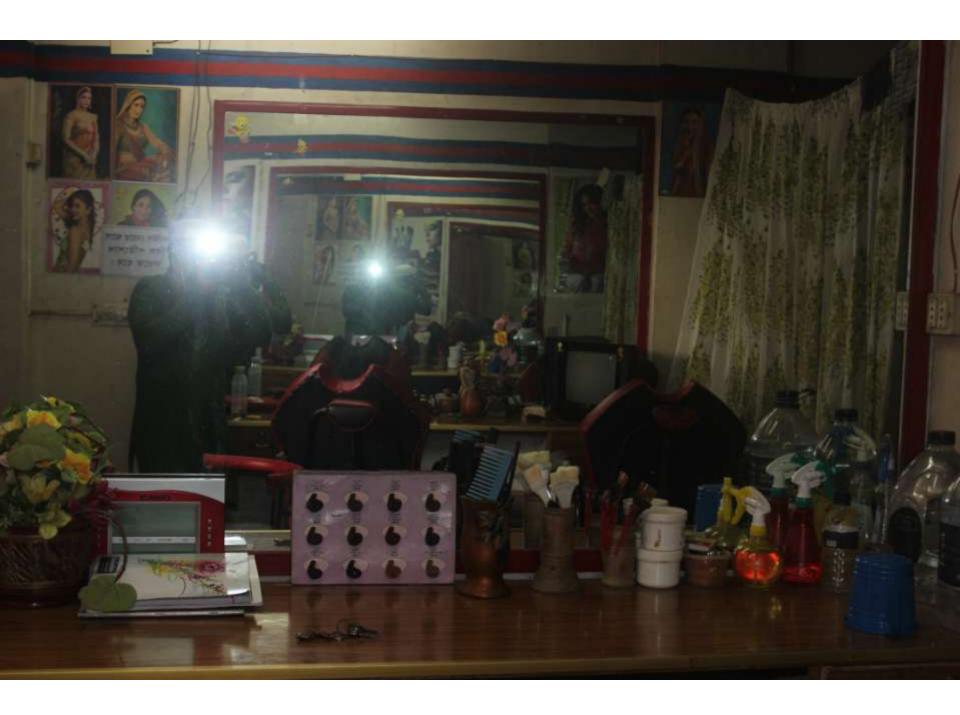






























# গণপ্রজাতন্ত্রী বাংলাদেশ সরকার

Government of the People's Republic of Bangladesh

NATIONAL ID CARD / জাতীয় পরিচয় পত্র



שר שונים באנים

नामः नीन व्यात्मन क्रेया

Name: Sheen Hossen Bhuiya

পিতা: মোঃ আবুল হোসেন ভ্ইয়া

মাতা: মৃদুলা হোসেন ভূইয়া

Date of Birth: 15 May 1988

ID NO: 19882617278000241

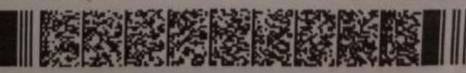
এই কার্ডটি গণপ্রজাতন্ত্রী বাংলাদেশ সরকারের সম্পত্তি। কার্ডটি ব্যবহারকারী ব্যতীত জন্য কোথাও পাওয়া গেলে নিকটছ পোন্ট অফিসে জমা দেবার জন্য অনুরোধ করা হলো।

ঠিকানা: বাসা,হোল্ডিং ভুইয়া বাড়ী, গ্রাম/রাজা: চাপেইন, ডাক্ছর: সিআরপি -১৩৪৩, সাভার, ঢাকা

ব্যক্তর গ্রাপ / Blood Group: B+

প্রদানকারী কর্তপক্ষের স্বাক্ষর

প্রদানের তারিব: ২৪/০৯/২০১৩





# **FAMILY PICTURE**

