Proposed NU Business Name: AMANAT TAILORS & FABRICS



Project identification and prepared by: MD. Nasir Uddin, Bashon Unit, Dhaka

Project verified by: MD. Rofiqul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. FORHAD HOSSAIN		
Age	:	18-03-1993 (22 Years)		
Education, till to date	:	S.S.C		
Marital status	:	Unmarried		
Children	:	N/A		
No. of siblings:	:	1 Brother 2 Sisters		
Address	:	Vill: Lakshmipura, P.O: Joydebpur, P.S: Joydebpur Dist: Gazipur		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father FAHIMA BEGUM MONIRUZZAMAN Branch: Bason, Centre # 85(Female), Member ID: 9327, Group No: 08 Member since: 24-07-2009 (6 Years) First loan: 14,000 taka.		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 10,000, Outstanding loan: BDT 10,000 Father No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	4 years experience in running business.
Training Info	:	He has one year training
Other Own/Family Sources of Income	:	House rent
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01625-259223
Mother's Contact No.	:	-
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bason Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

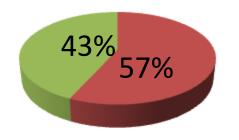
FAHIMA BEGUM joined Grameen Bank since 6 years ago. At first she took 14,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business & home development.

Proposed Nobin Udyokta Business Info				
Business Name	:	AMANAT TAILORS & FABRICS		
Location	:	Talukder Pukurpar, Gazipur.		
Total Investment in BDT		BDT 2,31,000		
Financing	:	Self BDT 1,31,000(from existing business) 57% Required Investment BDT 1,00,000(as equity) 43%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	10 ft x 10 ft= 100 square ft		
Security of the shop	:	BDT 10,000		
Implementation	:	 The business is planned to be scaled up by investment in existing cloths like; Shirt piece, pant piece, long cloth, T-shirt, jeans pant etc. Shirt & Pant sewing here. Average 25% gain on sales. The business is operating by entrepreneur. Existing two employee. After getting equity fund one employee will be appointed The shop is rented. Collects goods from Chourasta. Agreed grace period is 4 months. 		

Existing Bu	siness (BDT)	
Particular	Daily	Monthly	Yearly
Revenue (sales)			
Cloths	2,500	75,000	900,000
Sewing	900	27,000	324,000
Total Sales (A)	3,400	102,000	1,224,000
Less. Variable Expense			
Cloths	1,875	56,250	675,000
Sewing accerrories	675	20,250	243,000
Total variable Expense (B)	2,550	76,500	918,000
Contribution Margin (CM) [C=(A-B)	850	25,500	306,000
Less. Fixed Expense			
Rent		1,000	12,000
Electricity bill		500	6,000
Generator bill		150	1,800
Mobile Bill		500	6,000
Transportation		300	3,600
Salary (self)		5,000	60,000
Salary (staff)		10,000	120,000
Entertainment		300	3,600
Guard		150	1,800
Total fixed Cost (D)		17,900	214,800
Net Profit (E) [C-D)		7,600	91,200

Investme	ent Breakdowi	า	
Particulars	Existing	Proposed	Proposed Total
Ready made shirt (100 x 600)	60,000	-	60,000
Ready Made Pant (25 x 700)	17,500	-	17,500
Long cloth (200 x 45)	9,000	25,000	34,000
Pant piece (20 x 400)	8,000	30,000	38,000
Shirt piece (20 x 250)	5,000	30,000	35,000
T-shirt (40 x 150)	6,000	-	6,000
Jeans pant (10 x 400)	4,000	-	4,000
Button, thread, Rubber & tailoring accessories	8,000	-	8,000
Auto Machine	-	15,000	15,000
Sewing machine (3 3000)	9,000	-	9,000
Over lock machine	4,000	-	4,000
Iron Machine (2 x 250)	500	-	500
Total	1,31,000	1,00,000	2,31,000

Source of Finance



- Entrepreneur's Contribution 131,000
- Investor's Investment 100,000
- Total 231,000

Financial Projection (BDT) Daily Monthly

Particular	Daily	Monthly	1st Year	2nd Year
Revenue (sales)		1		
Cloths	3,500	105,000	1,260,000	1,323,000
Sewing	1,500	45,000	540,000	567,000
Total Sales (A)	5,000	150,000	1,800,000	1,890,000
Less. Variable Expense				
Cloths	2,625	78,750	945,000	992,250
Sewing accerrories	1,125	33,750	405,000	425,250
Total variable Expense (B)	3,750	112,500	1,350,000	1,417,500
Contribution Margin (CM) [C=(A-B)	1,250	37,500	450,000	472,500
Less. Fixed Expense				
Rent		1,000	12,000	12,000
Electricity bill		500	6,000	6,500
Generator bill		150	1,800	2,000
Mobile Bill		600	7,200	8,000
Transportation		300	3,600	4,500
Salary (self)		5,000	60,000	60,000
Salary (staff)		15,000	180,000	180,000
Entertainment		300	3,600	4,000
Guard		150	1,800	2,000
Non Cash Item				
Depreciation		475	5,700	5,700
Total Fixed Cost		23,475	281,700	284,700
Net Profit (E) [C-D)		14,025	168,300	187,800
Investment Payback			60,000	60,000

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	168,300	187,800
1.3	Depreciation (Non cash item)	5,700	5,700
1.4	Opening Balance of Cash Surplus		114,000
	Total Cash Inflow	274,000	307,500
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including		
2.3	Ownership Tr. Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	114,000	247,500

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:03

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

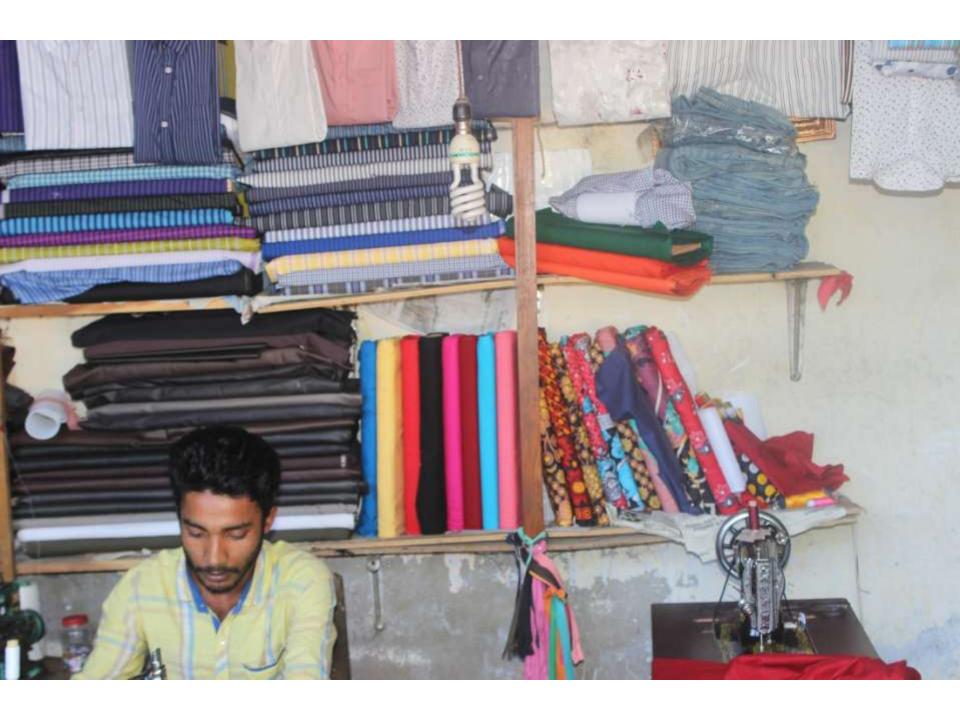
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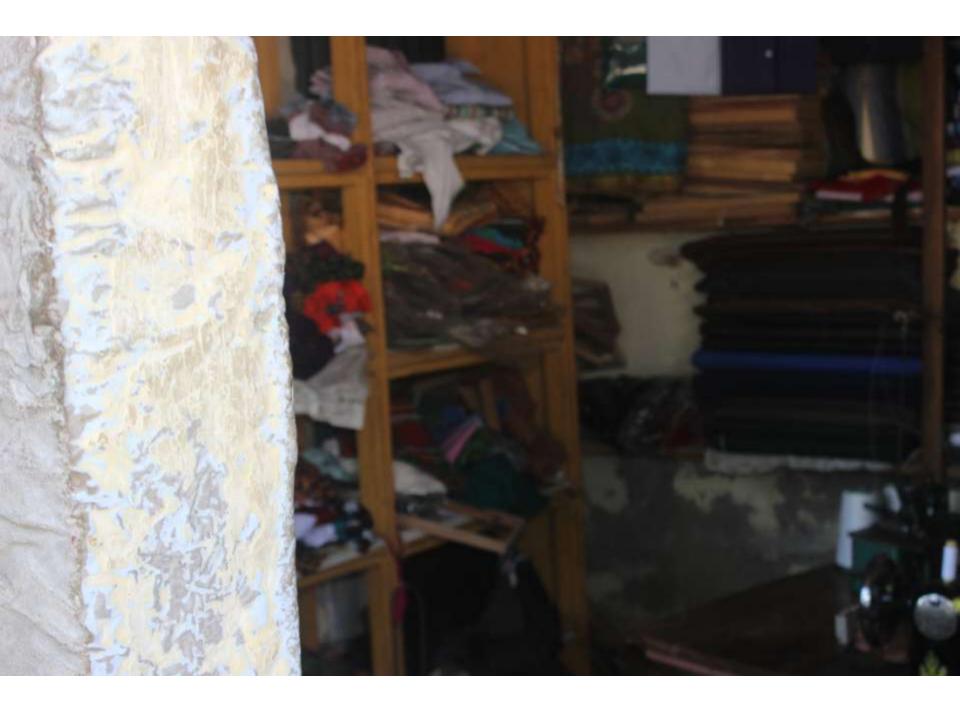
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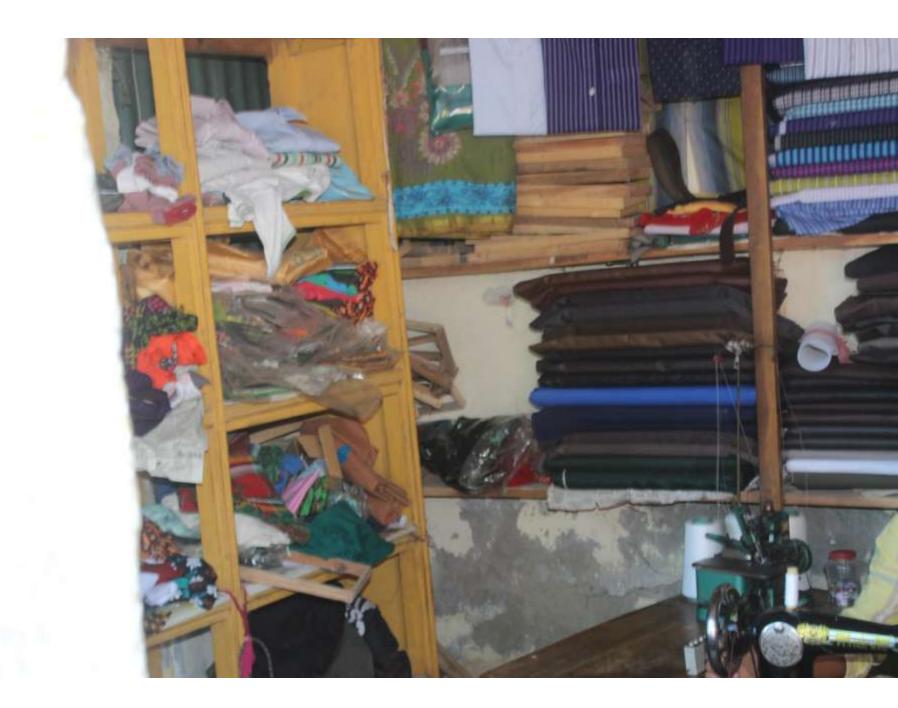
Political unrest

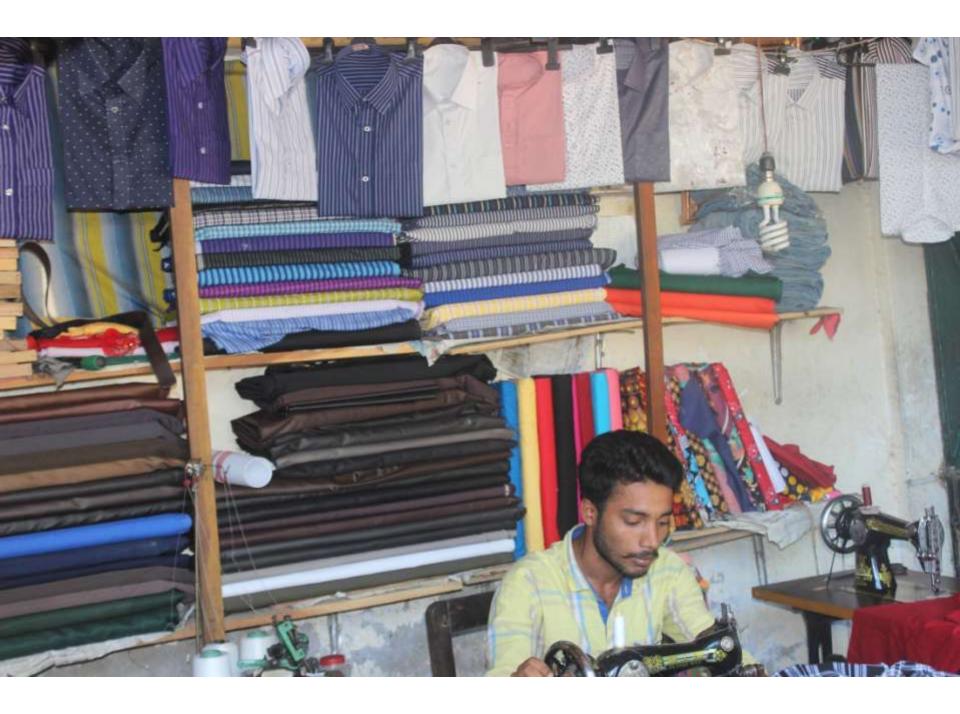
Pictures

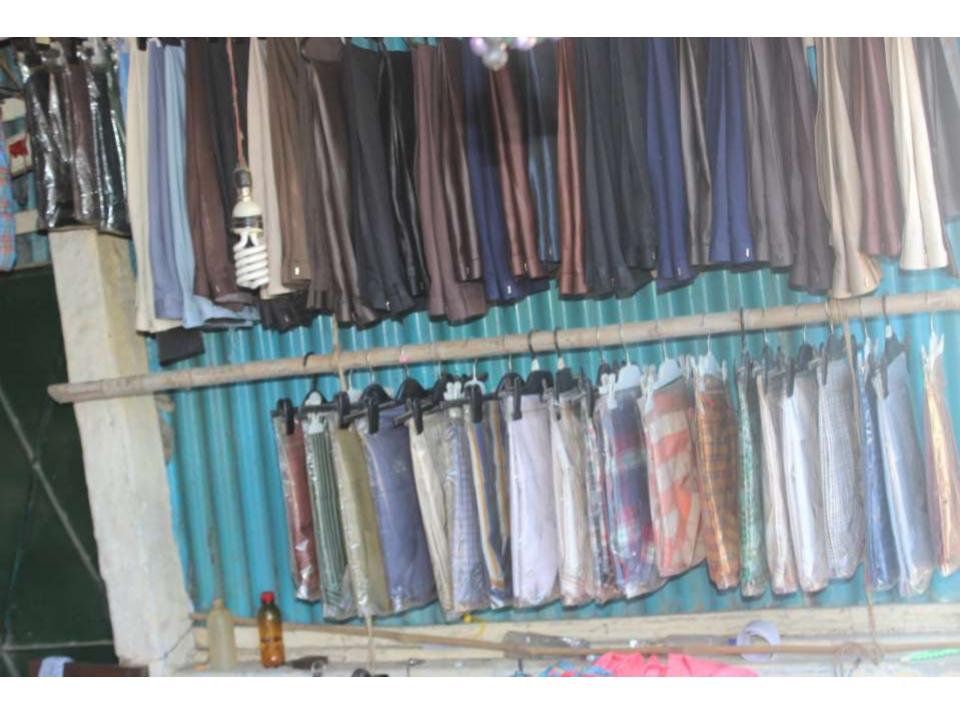




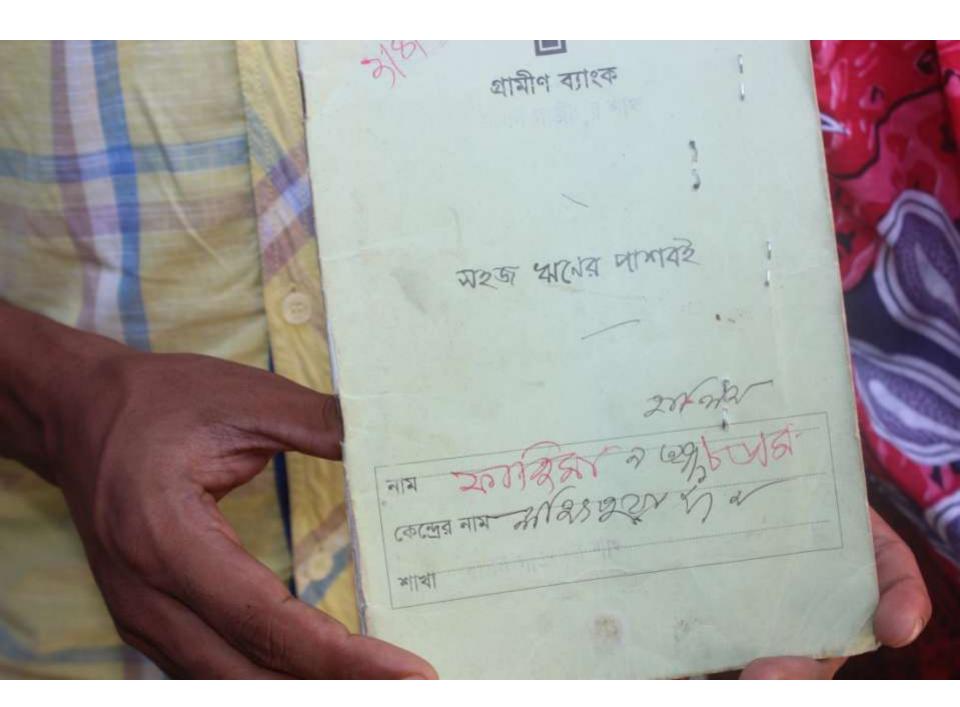


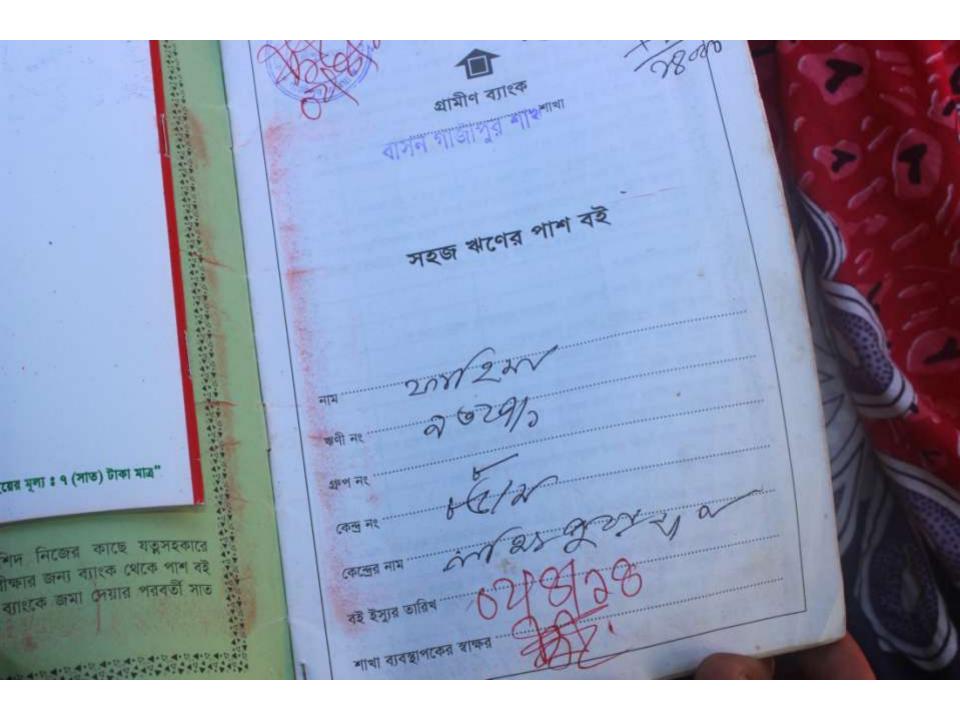


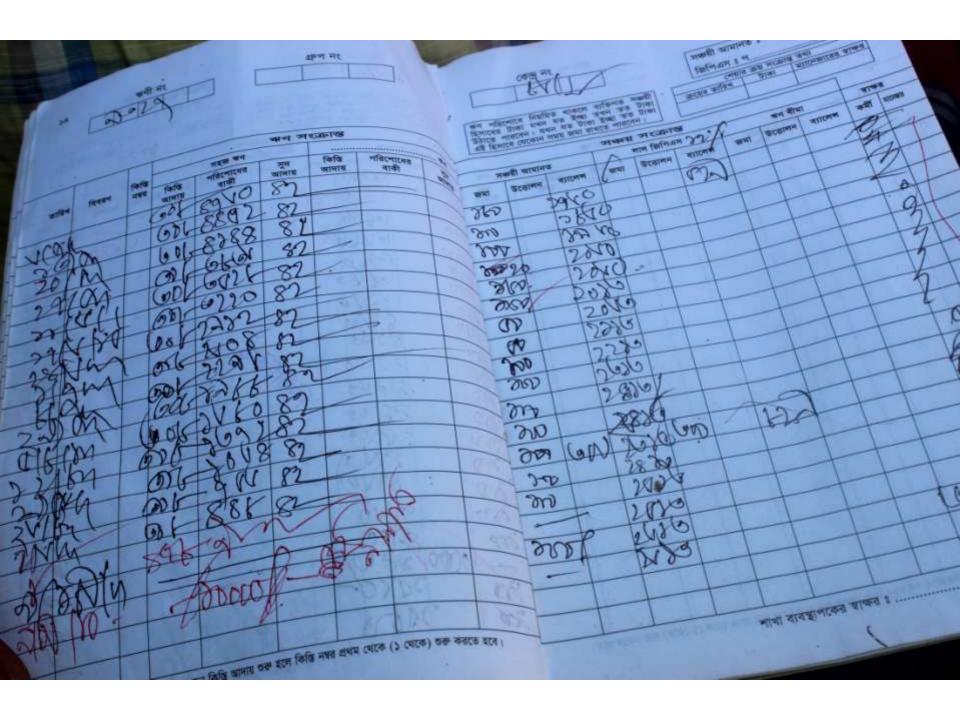














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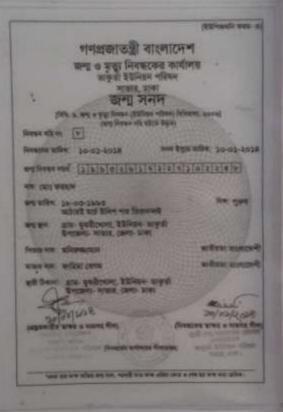
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