

Proposed NU Business Name: **SOHEL AUTO ENGINEERING WORKSHOP**



Project identification and prepared by: Md Atiqur Rahman,
Dhigor Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta

Name	:	SOHEL
Age	:	18-05-1984 (31 Years)
Education, till to date	:	Class Five
Marital status	:	Married
Children	:	1 Son
No. of siblings:	:	2 Brothers & 1 Sisters
Address	:	Vill: Jhunkail, P.O: D.Pakutiya, P.S: Ghatail, Dist: Tangail
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	MOST. SUFIA BEGUM
(iii) Father's name	:	MOTAHER
(iv) GB member's info	:	Branch: Pakutiya Ghatail, Centre # 64 (Female), Member ID: 4508/1, Group No: 01 Member since: 18-01-2006 (09 Years) First loan: 5,000 taka.
Further Information:		Existing loan: BDT 1,10,000 Outstanding loan: BDT 83,380
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	Thirteen years experience in running business. He has training for five years.
Other Own/Family Sources of Income	:	Fathers Income (Business)
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01718-919822
Brother Contact No.	:	01758-920529
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dhigor Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

Most. Sufia Begum joined Grameen Bank since 09 years ago . At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info

Business Name	:	SOHEL AUTO ENGINEERING WORKSHOP
Location	:	Pakutiya Bazaar, Tangail.
Total Investment in BDT	:	BDT 2,40,000
Financing	:	Self BDT 1,40,000(from existing business) 58% Required Investment BDT 1,00,000(as equity) 42%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	15 ft x 10 ft= 150 square ft
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like; Oil Tank, Mobil, Class Plate, Bearing, Tube, Chain, Plug, Filter, Head light, Cable etc.▪Average 25% gain on sales.▪The business is operating by entrepreneur. Existing one employee.▪After getting equity fund one employee will be appointed.▪The shop is rented.▪Collects goods from Modhupur Tangail.▪Agreed grace period is 4 months.

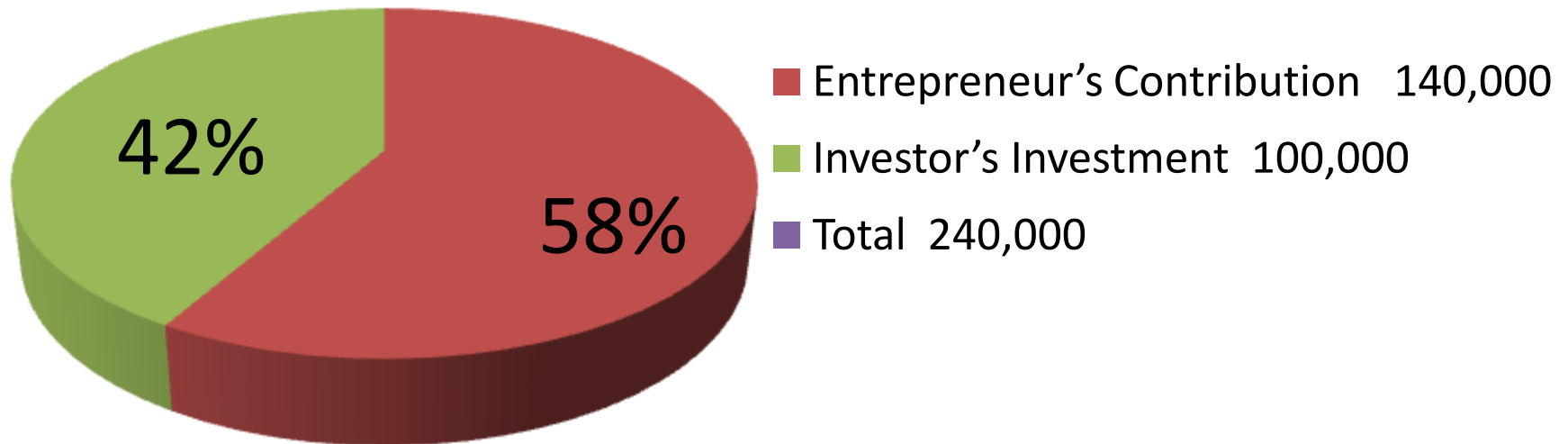
Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue (sales)			
Oil Tank, Mobil, Class Plate, Bearing, Tube, Chain, Plug, Filter, Head light, Cable etc	1,500	45,000	540,000
Servicing	400	12,000	144,000
Total Sales (A)	1,900	57,000	684,000
Less. Variable Expense			
Oil Tank, Mobil, Class Plate, Bearing, Tube, Chain, Plug, Filter, Head light, Cable etc	1,125	33,750	405,000
Total variable Expense (B)	1,125	33,750	405,000
Contribution Margin (CM) [C=(A-B)]	775	23,250	279,000
Less. Fixed Expense			
Rent		3,000	36,000
Electricity bill		2,000	24,000
Mobile Bill		300	3,600
Transportation		3,000	36,000
Salary (self)		5,000	60,000
Salary (staff)		3,000	36,000
Guard		100	1,200
Entertainment		300	3,600
Total fixed Cost (D)		16,700	200,400
Net Profit (E) [C-D]		6,550	78,600

Investment Breakdown

Particulars	Existing	Proposed	Proposed Total
Oil Tank, Mobil, Class Plate, Bearing, Tube,	55,000	50,000	1,05,000
Chain, Plug, Filter, Head light, Cable etc	50,000	50,000	1,00,000
Compressor	20,000	-	20,000
Security	15,000	-	15,000
Total	1,40,000	1,00,000	2,40,000

Source of Finance



Financial Projection (BDT)

Particular	Daily	Monthly	1st Year	2nd Year
Revenue (sales)				
Oil Tank, Mobil, Class Plate, Bearing, Tube, Chain, Plug, Filter, Head light, Cable etc	2,500	75,000	900,000	945,000
Servicing	500	15,000	180,000	189,000
Total Sales (A)	3,000	90,000	1,080,000	1,134,000
Less. Variable Expense				
Oil Tank, Mobil, Class Plate, Bearing, Tube, Chain, Plug, Filter, Head light, Cable etc	1,875	56,250	675,000	708,750
Total variable Expense (B)	1,875	56,250	675,000	708,750
Contribution Margin (CM) [C=(A-B)]	1,125	33,750	405,000	425,250
Less. Fixed Expense				
Rent		3,000	36,000	36,000
Electricity bill		2,000	24,000	25,000
Mobile bill & SMS Monitoring		400	4,800	5,500
Transportation		4,500	54,000	56,000
Salary (self)		5,000	60,000	60,000
Salary (staff)		6,000	72,000	72,000
Guard		100	1,200	1,500
Entertainment		400	4,800	5,500
Non Cash Item				
Depreciation		333	4,000	4,000
Total Fixed Cost		21,733	260,800	265,500
Net Profit (E) [C-D]		12,017	144,200	159,750
Investment Payback			60,000	60,000

Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	144,200	159,750
1.3	Depreciation (Non cash item)	4,000	4,000
1.4	Opening Balance of Cash Surplus		88,200
	Total Cash Inflow	248,200	251,950
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	88,200	191,950

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:02
Experience & Skill : 13 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures



Small posters or notices are affixed to the central pillar. One poster features a portrait of a man and some text, possibly a local notice or advertisement.

Additional posters and notices are visible on the right wall, including one with a portrait and some illegible text.

A man wearing a green and white striped polo shirt and dark trousers stands in the doorway, looking towards the camera.























ইউ, পি, ফরম - ৭

ধারা-১২ (১)

লাইসেন্স

নাম: মোঃ সোহেল ইসলাম ইউনিয়ন পরিষদ

উপজেলা - চাঁদাইন জেলা - চাঁদাইন

বুক নং ০২ তারিখ: ৪/৮/২০১৫

লাইসেন্স নং ৪৪ সেকশন, মোহন বিটা ইঞ্জিনিয়ারিং ওয়ার্কশপ

লাইসেন্স ধারী নাম: মোঃ সোহেল

পিতা/স্বামীর নাম: মোঃ মোহাম্মদ হোসেন

ঠিকানা - কাপ্তাইন সেকশন, চাঁদাইন, চাঁদাইন

মিসের পরিমাণ: টাকা (অংকে) - ৬০০/=

কথায়: ছয়শত টাকা মাত্র

প্রদান করার অত্র ইউনিয়ন এলাকার: মোঃ সোহেল

কে পূর্ণ/অর্ধ বৎসরের জন্য: তারিখ: ৪/৮/২০১৫ পর্যন্ত

ব্যবসা/স্বত্তি চালাইবার অনুমতি দেওয়া হইল।

ইন্সুর তারিখ: ৪/৮/২০১৫

৪/৮/২০১৫
(মোঃ সোহেল হোসেন)
চেয়ারম্যান
১নং দেওনাগাড়া ইউনিয়ন পরিষদ
চাঁদাইন, চাঁদাইন।



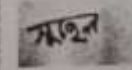
গণপ্রজাতন্ত্রী বাংলাদেশ সরকার
Government of the People's Republic of Bangladesh
NATIONAL ID CARD / জাতীয় পরিচয় পত্র



নাম: সোহেল
Name: SOHEL

পিতা: মোতাহের

মাতা: মোসাঃ সুফিয়া বেগম
Date of Birth: 18 May 1984



ID NO: 9312817108162

এই কার্ডটি গণপ্রজাতন্ত্রী বাংলাদেশ সরকারের সম্পত্তি। কার্ডটি ব্যবহারকারী ব্যক্তি ও অন্য
কোনো পাতায় সন্দেহ নিকটস্থ পোষ্ট অফিসে জমা দেয়ার জন্য অনুরোধ করা হলো।
ঠিকানা: গ্রাম/পাড়া: কুনকাইল, কুনকাইল, ডাকঘর: হি, পাকুড়িয়া - ১৯০২, মাদাইল,
চাঁদাইন

প্রদানকারী কর্তৃপক্ষের স্বাক্ষর: প্রদানের তারিখ: ০১/০৮/২০০৮

FAMILY PICTURE

