#### Proposed NU Business Name: KHANDAKER TIMBER TRADERS & SAW MILL



Project identification and prepared by: MD. Abadat Hossain, Jamurkee Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta				
Name	:	KHANDAKER SHOHAG		
Age	:	02-05-1984 (31 Years)		
Education, till to date	:	Class Ten		
Marital status	:	Married		
Children	:	1 Son		
No. of siblings:	:	1 Brothers 2 Sisters		
Address	:	Vill: Nazir Para, P.O: Gorai, P.S: Mirzapur, Dist: Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  LAYLA KHANDAKER  KHANDAKER ABDUL ALIM  Branch: Gorai Mirzapur, Centre # 72(Female),  Member ID: 9164, Group No: 10  Member since: 14-10-2005 (10 Years)  First loan: 10,000 taka.		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Existing Loan: BDT 5,00,000 Outstanding loan: BDT 4,12,000 Father No No No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Eight years experience in running business.
Training Info	:	He has training for three years.
Other Own/Family Sources of Income	:	Father's income (Business)
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01941-317874
Mother's Contact No.	:	01716-902782
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Jamurkee Unit, Tangail

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

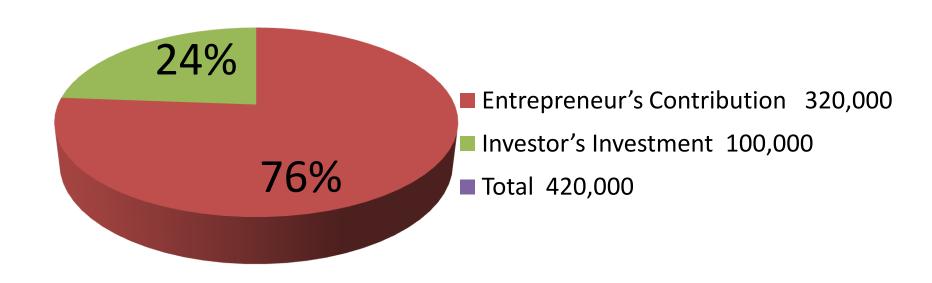
LAYLA KHANDAKER joined Grameen Bank since 10 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	KHANDAKER TIMBER TRADERS & SAW MILL		
Location	:	Hatu Bhanga Motor Mor, Mirjapur, Tangail.		
Total Investment in BDT	:	BDT 4,20,000		
Financing	:	Self BDT 3,20,000(from existing business) 76%		
		Required Investment BDT 1,00,000(as equity) 24%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	30 ft x 20 ft= 600 square ft		
Implementation	••	<ul> <li>The business is planned to be scaled up by investment in existing goods like; wood.</li> <li>The business is operating by entrepreneur. Existing three employee.</li> <li>After getting equity fund one employee will be appointed.</li> <li>The entrepreneur is a owner of the shop.</li> <li>Collects woods from Barishal, Jessore.</li> <li>Agreed grace period is 4 months.</li> </ul>		

Existing Business (BDT)				
Particular	Monthly	Yearly		
Revenue (sales)				
Slice Wood	7,800	93,600		
Log (300 x 650)	195,000	2,340,000		
Fire wood (75 x 160)	10,000	120,000		
Wood Bran (30 x 200)	6,000	72,000		
Total Sales (A)	218,800	2,625,600		
Less. Variable Expense				
Log (300 x 550)	165,000	1,980,000		
Total variable Expense (B)	165,000	1,980,000		
Contribution Margin (CM) [C=(A-B)	53,800	645,600		
Less. Fixed Expense				
Electricity bill	4,000	48,000		
Generator bill	1,000	12,000		
Mobile Bill	500	6,000		
Salary (self)	5,000	60,000		
Salary (Staff)	30,000	360,000		
Guard	5,000	60,000		
Entertainment	1,000	12,000		
Total fixed Cost (D)	46,500	558,000		
Net Profit (E) [C-D)	7,300	87,600		

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Machine (1)	1,50,000	-	1,50,000		
Log (300 cft x 550)	1,65,000	-	1,65,000		
Generator & Motor	5,000	-	5,000		
Log (181 cft x 550)	-	1,00,000	1,00,000		
Total	3,20,000	1,00,000	4,20,000		

### **Source of Finance**



Financial Projection (BDT)				
Particular	Monthly	1st Year	2nd Year	
Revenue (sales)				
Slice Wood	9,900	118,800	124,740	
Log (400 x 650)	260,000	3,120,000	3,276,000	
Fire wood (100 x 160)	16,000	192,000	201,600	
Wood Bran (40 x 200)	8,000	96,000	100,800	
Total Sales (A)	293,900	3,526,800	3,703,140	
Less. Variable Expense				
Logm(400 x 550)	220,000	2,640,000	2,772,000	
Total variable Expense (B)	220,000	2,640,000	2,772,000	
Contribution Margin (CM) [C=(A-B)	73,900	886,800	931,140	
Less. Fixed Expense				
Electricity bill	5,000	60,000	62,000	
Mobile bill & SMS Monitoring	600	7,200	8,000	
Guard	5,000	60,000	60,000	
Salary (self)	5,000	60,000	60,000	
Salary (Staff)	38,000	456,000	456,000	
Entertainment	1,200	14,400	15,000	
Non Cashi Item				
Depreciation	2,583	31,000	31,000	
Total Fixed Cost	57,383	688,600	692,000	
Net Profit (E) [C-D)	16,517	198,200	239,140	
Investment Payback		60,000	60,000	

### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	198,200	239,140
1.3	Depreciation (Non cash item)	31,000	31,000
1.4	Opening Balance of Cash Surplus		69,200
	Total Cash Inflow	279,200	339,340
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	69,200	279,340

### SWOT ANALYSIS

# Strength

Employment: Self: 01 Family:0 Others:04

Experience & Skill: 08 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures



























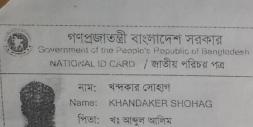






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, MD. Faridur Rahman, Jamurkee.pptx

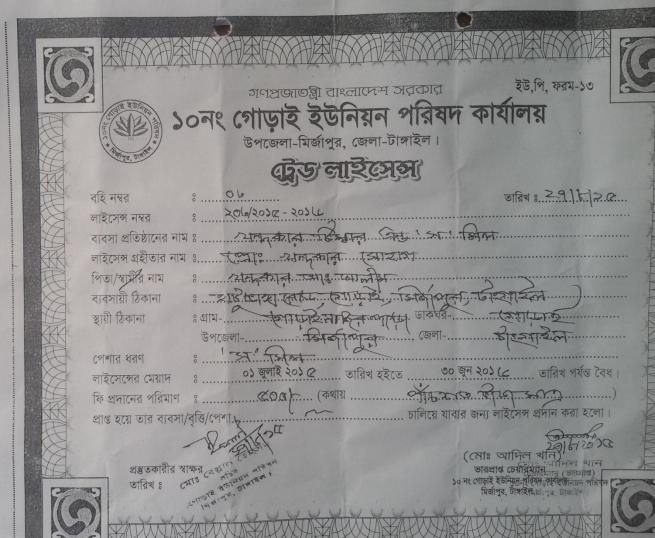


মাতা: লায়লা খন্দকার

Date of Birth: 02 May 1984

ID NO: 9316655935119

এই কার্জটি গণপ্রজাতন্ত্রী বাংলাদেশ সরকারের সম্পন্তি। কার্ডটি ব্যবহারকারী ব্যতীত অন্য কোখাও পাওয়া গেলে নিকটস্থ পোষ্ট অফিনে জমা দেয়ার জন্য অনুরোধ করা হলো। ঠিকানা; গ্রাম/রাস্তা; গোড়াই নাজির পাড়া, মঈন নগর, তাক্ষর; গোড়াই - ১৯৪১, মির্জাপুর, টালাইল প্রদানের তারিখ: ১৩/০৭/২০০৮





# **FAMILY PICTURE**

