#### A Nobin Udyokta Project

#### Chadni Sweet Mistanno Vander



NU Identified and PP Prepared:
Md. Nazmul Karim (Manikganj Unit)
Verified by: Md.Khalilur Rahman

Presented by-Md. Roshid



## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

| Name   | •       | Md. Roshid   |
|--|---------|--|
| Age  | •       | 35 years   |
| Marital status   | •       | Married  |
| Children   | • •     | 2 Daughters  |
| No. of siblings:   | ••      | 1 Brother, 1 Sister  |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info   |         | Mother √ Father  Mrs. Renu Akter  Mr. Chan Miah  Branch: Dhakuli , Manikganj Branch, Centre: 41/M  Loanee no.: 2904  Member since: 1990, First loan: Tk. 2,500  Existing loan: 50,000, Outstanding: Tk. 15,917 |
| Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc (ix) Others | : : : : | NU N/A N/A N/A N/A   |
| Education  | :       | Class five   |

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation                      | :  | Sweets Business                   |
|---|----|-----------------------------------|
| Trade License                           | :  | 545                               |
| Business Experiences                    | :  | 10 years                          |
| Other Own/Family Sources of Income      | •  | N/A                               |
| Other Own/Family Sources of Liabilities | •• | N/A                               |
| NU Contact Info                         | :  | 01753096239                       |
| NU Project<br>Source/Reference          | -  | GT Manikganj Sadar Unit,Manikganj |

# BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's Mother has been a member of Grameen Bank since 1990. At first she took a loan amount of BDT 2,500 from Grameen Bank. NU used the GB loan. NU's mother gradually improved their living standard by using GB loan.

## PROPOSED NOBIN UDYOKTA BUSINESS INFO

| Business Name   | : | Chadni Sweet Mistanno Vander  |
|---|---|---|
| Address/ Location                                     | : | Dergram Mor, Jagir, Manikganj Sadar, Manikganj  |
| Total Investment in BDT                               | : | 3,60,000  |
| Financing   | : | Self BDT 2,10,000 (from existing business) - 58 % Required Investment BDT 1,50,000 (as equity) - 42 % |
| Present salary/drawings from business (estimated)     | : | 6,000   |
| Proposed Salary                                       | : | 7,000   |
| i. Proposed Business % of present gross profit margin | : | 40%   |
| ii. Estimated % of proposed gross profit margin       | : | 40%   |
| iii. Agreed grace period                              | : | 3 months  |

#### PRESENT & PROPOSED INVESTMENT BREAKDOWN

| Particulars               |                                      | Existing Business (BDT) | Proposed (BDT) | Total (BDT) |  |  |
|---------------------------|--------------------------------------|-------------------------|----------------|-------------|--|--|
| Investments in diffe      | Investments in different categories: |                         | (2)            | (1+2)       |  |  |
| (i) Present stock items:  |                                      |                         |                |             |  |  |
| Advance                   | : 1,70,000                           |                         |                |             |  |  |
| Assets:                   |                                      |                         |                |             |  |  |
| Refrigerator (1 pc)       | : 10,000                             |                         |                |             |  |  |
| Wood Almeria (1 pc)       | : 5,000                              |                         |                |             |  |  |
| Chair + Table             | : 2,000                              |                         |                |             |  |  |
| Pan (6 pc)                | : 6,000                              | 2,10,000                |                |             |  |  |
| Big Bowl (2 pc)           | : 1,000                              | 2,10,000                |                |             |  |  |
| Tub (6 pc)                | : 5,000                              |                         |                |             |  |  |
| Stove (Chula) (3pc)       | : 3,000                              |                         |                |             |  |  |
| Raw materials:            |                                      |                         |                |             |  |  |
| Flour (2 Bags*2000)       | : 4,000                              |                         |                |             |  |  |
| Sugar (1 Bags*2000)       | : 2,000                              |                         |                |             |  |  |
| Oil (25Litres *80)        | : 2,000                              |                         |                |             |  |  |
| (ii) Proposed stock items | •                                    |                         |                |             |  |  |
| Assets:                   |                                      |                         |                |             |  |  |
| Decoration                | : 30,000                             |                         |                |             |  |  |
| Refrigerator (1 pc)       | : 35,000                             |                         | 1,50,000       |             |  |  |
| Big Almeria               | : 30,000                             |                         | 1,50,000       |             |  |  |
| Raw materials:            |                                      |                         |                |             |  |  |
| Flour (12 Bags*2000)      | : 24,000                             |                         |                |             |  |  |
| Sugar(10 Bags*2000)       | : 20,000                             |                         |                |             |  |  |
| Oil (138Litres*80)        | : 11,000                             |                         |                |             |  |  |
| Total Ca                  | apital                               | 2,10,000                | 1,50,000       | 3,60,000    |  |  |

#### INFO ON EXISTING BUSINESS OPERATIONS

| Double de la constante de la c | Exis  | Existing Business (BDT) |          |  |  |  |
|--|-------|-------------------------|----------|--|--|--|
| Particulars Particulars Particulars  | Daily | Monthly                 | Yearly   |  |  |  |
| Sales (A)  | 2000  | 60,000                  | 7,20,000 |  |  |  |
| Less: Cost of sales (B)  | 1200  | 36,000                  | 4,32,000 |  |  |  |
| Gross Profit (40%) (C) [C=(A-B)]   | 800   | 24,000                  | 2,88,000 |  |  |  |
| Less: Operating Costs  |       |                         |          |  |  |  |
| Electricity bill   |       | 1,000                   | 12,000   |  |  |  |
| Mobile bill  |       | 300                     | 3600     |  |  |  |
| Shop Rent  |       | 2,100                   | 25,200   |  |  |  |
| Night Guard bill   |       | 100                     | 1200     |  |  |  |
| Transport  |       | 200                     | 2400     |  |  |  |
| Present salary/Drawings- self  |       | 6,000                   | 72,000   |  |  |  |
| Present salary-Employee (No. of employee : 2)  |       |                         |          |  |  |  |
| (6,000+4,000)  |       | 10,000                  | 1,20,000 |  |  |  |
| Others (Chada,SMS,TL)  |       | 200                     | 2400     |  |  |  |
| Non Cash Item:   |       |                         |          |  |  |  |
| Depreciation Expenses (10%+15%) (22,000 +10,000)   |       |                         |          |  |  |  |
| (183+125)  |       | 308                     | 3,696    |  |  |  |
| Total Operating Cost (D)   |       | 20,208                  | 2,42,496 |  |  |  |
| Net Profit (C-D):  |       | 3,792                   | 45,504   |  |  |  |

#### FINANCIAL PROJECTION OF NU BUSINESS PLAN

|   |       | Year 1 (BD | T)       | Year 2 (BDT) |         |          | Year 3 (BDT) |         |           |
|---|-------|------------|----------|--------------|---------|----------|--------------|---------|-----------|
| Particulars   | Daily | Monthly    | Yearly   | Daily        | Monthly | Yearly   | Daily        | Monthly | Yearly    |
| Sales (A)   | 2400  | 72,000     | 8,64,000 | 2700         | 81,000  | 9,72,000 | 3000         | 90,000  | 10,80,000 |
| Less: Cost of sales (B)   | 14,40 | 43,200     | 5,18,400 | 1620         | 48,600  | 5,83,200 | 1800         | 54,000  | 6,48,000  |
| Gross Profit (40%) (C) [C=(A-B)]  | 960   | 28,800     | 3,45,600 | 1080         | 32,400  | 3,88,800 | 1200         | 36,000  | 4,32,000  |
| Less: Operating Costs   |       |            |          |              |         |          |              |         |           |
| Electricity bill  |       | 1000       | 12,000   |              | 1200    | 14,400   |              | 1200    | 14,400    |
| Mobile bill   |       | 400        | 4800     |              | 400     | 4800     |              | 400     | 4800      |
| Shop Rent   |       | 2100       | 25,200   |              | 2100    | 25,200   |              | 2100    | 25,200    |
| Transport   |       | 200        | 2,400    |              | 200     | 2,400    |              | 200     | 2,400     |
| Present salary/Drawings- self   |       | 7,000      | 84,000   |              | 7,000   | 84,000   |              | 7,000   | 84,000    |
| Present salary-Employee (No. of employee : 2) (6000+4000)                     |       | 10,000     | 1,20,000 |              | 10,000  | 1,20,000 |              | 10,000  | 1,20,000  |
| Others ( Chada,SMS,TL)  |       | 200        | 2,400    |              | 200     | 2,400    |              | 200     | 2,400     |
| Non Cash Item:  |       |            |          |              |         |          |              |         |           |
| Depreciation Expenses<br>(10%+15%)<br>(22000+60000)(10000+35000)<br>(683+563) |       | 1,246      | 14,952   |              | 1,246   | 14,952   |              | 1,246   | 14,952    |
| Total Operating Cost (D)  |       | 22,146     | 2,65,752 |              | 22,346  | 2,68,152 |              | 22,346  | 2,68,152  |
| Net Profit (C-D):   |       | 6,654      | 79,848   |              | 10,054  | 1,20,648 |              | 13,654  | 1,63,848  |
| GT payback  |       |            | 60,000   |              |         | 60,000   |              |         | 60,000    |
| Retained Income:  |       |            | 19,848   |              |         | 60,648   |              |         | 1,03,848  |

#### CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

| SI# | Particulars                                       | Year 1<br>(BDT) | Year 2<br>(BDT) | Year 3<br>(BDT) |
|-----|---|-----------------|-----------------|-----------------|
| 1.0 | Cash Inflow                                       |                 |                 |                 |
| 1.1 | Investment Infusion by Investor                   | 1,50,000        |                 |                 |
| 1.2 | Net Profit  | 79,848          | 1,20,648        | 1,63,848        |
| 1.3 | Depreciation (Non cash item)                      | 14,952          | 14,952          | 14,952          |
| 1.4 | Opening Balance of Cash Surplus                   |                 | 18,883          | 94,483          |
|     | Total Cash Inflow                                 | 2,44,800        | 1,54,483        | 2,73,283        |
| 2.0 | Cash Outflow                                      |                 |                 |                 |
| 2.1 | Purchase of Product                               | 1,50,000        |                 |                 |
| 2.2 | Payment of GB Loan                                | 15,917          | -               | -               |
| 2.3 | Investment Pay Back (Including Ownership Tr. Fee) | 60,000          | 60,000          | 60,000          |
|     | Total Cash Outflow                                | 2,25,917        | 60,000          | 60,000          |
| 3.0 | Net Cash Surplus                                  | 18,883          | 94,483          | 2,13,283        |

# SWOT ANALYSIS

# Strength

- > Availability of Products Sourcing.
- > Well known business man
- > Skilled & 10 Years of Experience

## WEAKNESS

- > Opponent in same areas
- > Lack of investment

### **O**PPORTUNITIES

- > Expansion Of Business
- > To acquire financial solvency.

#### THREATS

- > Fire
- > Theft

# Pictures







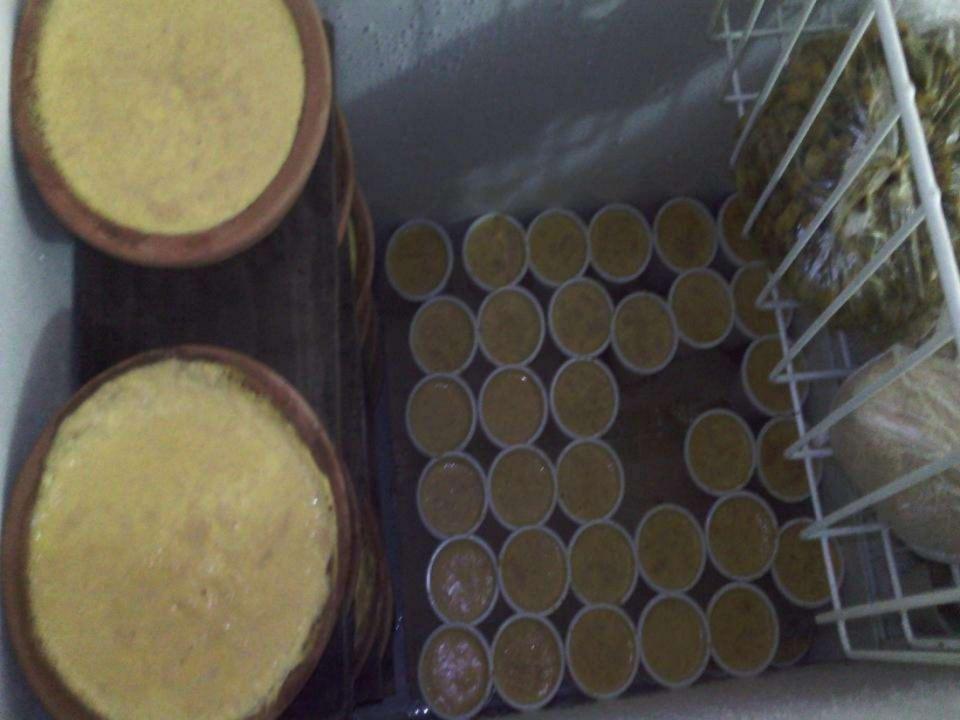


























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Date of Birth: 02 Mar 1980/

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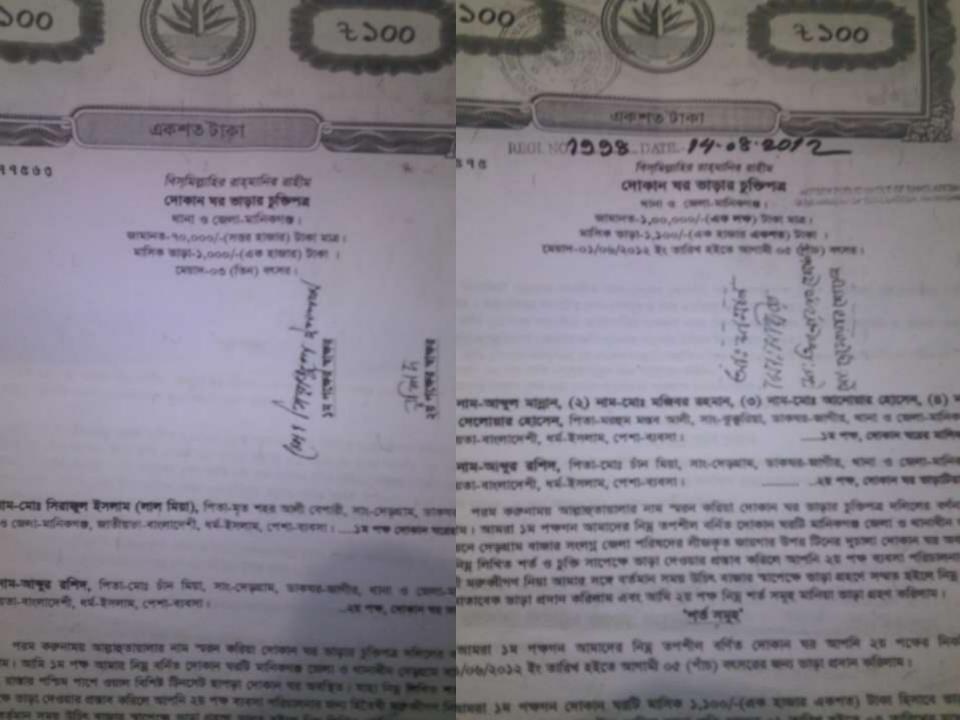
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# Presented at 13<sup>th</sup> Internal Design Lab on July 09, 2015 at GT

# Thank You