JAHAN TRADERS



NU identified and PP prepared by-Outtom Kumar Sarker (Ramganj Unit) Verified by- Mr. Nazrul Islam



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	:	Md. Salauddin Nur		
Age	:	29 years (01-07- 1986)		
Marital status	:	Unmarried		
Children	:	N/A		
No. of siblings:	:	02 brothers, 05 sisters		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name	:	Mother √ Father Nurjahan begum Late. Nur Mahamad		
(iv) GB member's info	:	Branch: Sonapur Centre 68/Ma, Loanee no 7592, Member since 31-05-2011 First loan: Tk. 5000 Existing loan: Nil Outstanding: N/A		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc (ix) Others	: : : :	N/A N/A N/A N/A		
Education	:	H.S.C		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Insecticide, Fertilizer & Cement business.
Trade License Insects Medicine License	:	64 KHA - 852
maceta Wedleme License	•	14174 002
Business Experiences	:	06 (years)
Other Own/Family Sources of Income	:	Mother (cattle and ducks rearing)
Other Own/Family Sources of Liabilities	:	N/A
NU's Contact info	:	01830869776
NU Project Source/Reference	:	GT Ramgonj Unit Office, Laxmipur.

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's Mother has been a member of Grameen Bank since 2011. She built own house using the income of GB loan. She also bought some pieces of agro-land and some cattle. NU's Father started his business with GB Loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Jahan Traders
Address/ Location	:	Ramgonj Main Road Bazar,Ramgonj, Laxmipur.
Total Investment in BDT	:	550000/-
Financing	:	Self BDT 300000 (from existing business) 55% Required Investment BDT 250000 (as equity) 45%
Present salary/drawings from business (estimates)	:	7000
Proposed Salary		7000/-
Proposed Business		
(i)% of present gross profit margin	:	10%
(ii) Estimated % of proposed gross profit margin	:	10%
(iii) Agreed grace period	:	05 months

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT) (1)	Proposed (BDT) (2)	Total (BDT) (1+2)
Different kind of stock items (Existing)			
Decoration 5000 T.S.P Bangla (40*1400) 50000 T.S.P Moroko (50*1100) 55000 M.O.P (15 *750) 25000 D.S.P (20*400) 25000 Insects Medicine 45000 Fresh Cement (100*445) 45000 Diamond Cement (100*450) 50000	300000		
Proposed Item: White Fertilizer (TSP) (40*950) 38000 Black Fertilizer (TSP) (50*1300) 65000 Cement (Approx 327 bosta) 147000		250000	
Total Capital	300000	250000	550000/-

INFO ON EXISTING BUSINESS OPERATIONS

Particulars		Existing Business (BDT)				
raiticulais	Daily	Monthly	Yearly			
Sales (A)	6000	180000	2160000			
Less: Cost of sales (B)	5400	162000	1944000			
Gross Profit (C) [C=(A-B)]	600	18000	216000			
Less: Operating Costs						
Electricity bill		300	3600			
Night Guard bill		100	1200			
Mobile bill		500	6000			
Present salary/Drawings- self		7000	84000			
Other costs(fees and entertainment)		600	7200			
Transport		2000	24000			
Non Cash Item:						
Depreciation Expenses		42	504			
Total Operating Cost (D)		10542	126504			
Net Profit (C-D):		7458	89496			

FINANCIAL PROJECTION OF NU BUSINESS PLAN

Doubless	Year :	1 (BDT)	Year :	2 (BDT)	year 3(BDT)		
Particulars	Monthly	Yearly	Monthly	Yearly	Monthly	yearly	
Estimated Sales (A)	240000	2880000	270000	3240000	280000	3360000	
Less: cost of sales (B)	216000	2592000	243000	2916000	252000	3024000	
Gross Profit (C) [C=(A-B)]	24000	288000	27000	324000	28000	336000	
Less: Operating Costs							
Electricity bill	300	3600	300	3600	300	3600	
Night Guard bill	100	1200	100	1200	100	1200	
Mobile Bill (SMS & Reporting inclusive)	500	6000	500	6000	600	7200	
Proposed Salary- Self	7000	84000	7000	84000	7000	84000	
Entertainment & Others	600	7200	600	7200	600	7200	
Transport	2000	24000	2000	24000	2000	24000	
Non Cash Item:							
Depreciation Expenses	42	504	42	504	42	504	
Total Operating Cost (D)	10542	126504	10542	126504	10642	127704	
(Net Profit C-D):	13458	161496	16458	197496	17357	208296	
Pay back	100000		100000		100000		
Retained money	61496		97496		108296		

INFO ON EXISTING BUSINESS OPERATIONS

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	250000		
1.2	Net Profit	161496	197496	208296
1.3	Depreciation (Non cash item)	504	504	504
1.4	Opening Balance of Cash Surplus	-	62000	160000
	Total Cash Inflow	412000	260000	368800
2.0	Cash Outflow			
2.1	Purchase of Product	250000		
2.2	Payment of GB Loan	-		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	100000	100000	100000
	Total Cash Outflow	350000	100000	100000
3.0	Net Cash Surplus	62000	160000	268800

SWOT ANALYSIS

Strength

- ✓ Long standing relationship with Grameen.
- **✓** Well Known Person in locality.
- ✓ Provide quality products.
- ✓ Experienced.

WEAKNESS

- ✓ Credit sales.
- ✓ Less stock.
- ✓ Transportation cost.

OPPORTUNITIES

- √ Various types of farm are available here.
- √ Huge demand of feed items.
- ✓ Central point of market and Main road Ramgonj.

THREATS

- ✓ Political Unrest.
- **✓** Other competition.
- ✓ Scarcity of new vaccine or medicine.

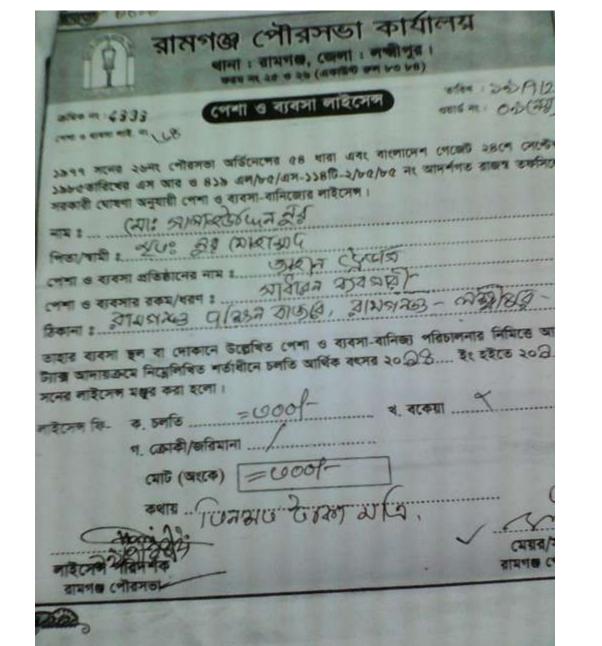














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খুচরা সার বিক্রেতার চুতিনামা

উপজ্ঞেলা সার ও বীক্স মনিটারিং কমিটির পাকে।

इंग्रह्मा स्मेर जिल्ला अ

কালা সহিব, উপজেলা সার ও বীয়া মনিটারিং কমিটি, রামগ্র উপজেলা।

প্রথম পক

সালাউনিন নূর, পিতা- মৃত নূর মোহাম্মদ, গ্রাম/বাজার- রামগঞ্চ দক্ষিন বাজার, ওয়ার্ড নং- ০৭, রামগঞ পৌরসভা, উপজেলা- রামগঞ্জ, জেলা- লক্ষীপুর। বিভীয় পাই।

নিন্নেক পঠাবলী সাপেকে দুই পক চুক্তিতে খাবছ হলোঃ

- ্ প্ৰথম পক্ষ এই মৰ্মে স্বীকৃতি জ্ঞাপন করেছেন যে দিতীয় পক্ষের নিকট হতে জামানত বাবল ৩০,০০০/- (ত্রিশ হাজার) টাকা পেয়েছেন এবং ইহা তার নিকট গরিছত আছে।
- ২। বিতীয় পক্ষ কর্তৃক জামানতকৃত অর্থের উপর প্রথম পক্ষ তাকে কোন সুদ প্রদান করবে না।
- ০ : বিতীয় পক্ষ সজ্ঞানে স্বীকৃতি প্রদান করছে যে,
 - (ক) অনুমোদিত ডিলার বা অননুমোদিত উ**লে ব্যতীত বাহক অন্য কো**ন উৎস বাজীত বাহক কোন উৎসের সার বিপণন/ সংরক্ষন করন না।
 - (ব) সার সংক্রান্ত আইন/নীতিমাণা/বিধিমালা বা কর্তৃপক্ষের আদেশ অমানা করণে কাৰ্ড ৰাতিল সহ অন্যান্য আইনানু

Presented at

GT's 10th Internal Design Lab

On June 4, 2015 at GT

For Further Information

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