### Chandpur Gallery



NU Identified and PP prepared by-Tarannum Fateema (Chandpur Sadar Unit) Verified by- Mr. Nazrul Islam



### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

| Name                                 | • • | Md.Shah Jalal Uddin   |
|--------------------------------------|-----|---|
| Age                                  | ••  | 22 Years  |
| Marital status                       | • • | Unmarried   |
| Children                             | • • | N/A   |
| No. of siblings:                     | ••• | 2 brothers, 2 sisters   |
| Parent's and GB related Info         |     |   |
| (i) Who is GB member                 | :   | Mother    Tather    Father    Tather    Tathe |
| (ii) Mother's name                   | :   | Mrs. Nazma Begum  |
| (iii) Father's name                  | :   | .Md. Sahjahan Bepare  |
| (iv) GB member's info                | • • | Branch: Torpurchandi Centre # 20/m, Loanee no.2398, Member since :2011 First loan: Tk.5000 Existing loan: Tk. 40000 Outstanding:20000   |
| Further Information:                 |     | Odistariang.2000  |
| (v) Who pays GB loan installment     | :   | Father  |
| (vi) Mobile lady                     | :   | N/A   |
| (vii) Grameen Education Loan         | :   | N/A   |
| (viii) Any other loan like GCCN, GKF | :   | N/A   |
| (ix) Others                          | :   | N/A   |
| Education                            |     | HSC   |

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation                      | : | RMG item Business                |
|---|---|----------------------------------|
| Trade License                           | : | 00103                            |
| Business Experiences                    | : | 4 years                          |
| Other Own/Family Sources of Income      | : | Father (Agriculture)             |
| Other Own/Family Sources of Liabilities | : | N/A                              |
| NU Contact Info                         | : | 01918902245                      |
| NU Project Source/Reference             | : | GT Chandpur Sadar Unit, Chandpur |

### BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's mother has been a member of GB since 2011. At first she took a loan amount of 5000 Taka from Grameen Bank. NU's Father used this loan for his agricultural works. They did a huge improvement in their life standard using GB loan.

### PROPOSED NOBIN UDYOKTA BUSINESS INFO

| Business Name                                     | : | Chandpur Gallery  |
|---|---|---|
| Address/ Location                                 | : | Shop no-119, Faysal Shopping Complex, Bus Stand Chandpur.                                       |
| Total Investment in BDT                           | : | 4,50,000  |
| Financing   | : | Self BDT 250,000 (from existing business) 55 % Required Investment BDT 200,000 (as equity) 45 % |
| Present salary/drawings from business (estimates) | : | 8000  |
| Proposed Salary                                   |   | 8000  |
| Proposed Business                                 |   |   |
| (i) % of present gross profit margin              | : | 20%   |
| (ii) Estimated % of proposed gross profit margin  | : | 20%   |
| (iii) Agreed grace period                         | : | 5 months  |
|   |   |   |

#### PRESENT & PROPOSED INVESTMENT BREAKDOWN

| Particulars  | Existing Business (BDT) (1) | Proposed (BDT)<br>(2) | Total (BDT)<br>(1+2) |
|--|-----------------------------|-----------------------|----------------------|
| Investments in different categories:   |                             |                       |                      |
| (i) Present stock items:  Advanced- 20000 furniture- 30000 Ready made goods- 200000 (list enclosed in next slides)   | 250000                      |                       |                      |
| Proposed Item  Collar genji/T-shirt- 40000  Round collar genji/T-shirt 40000  Collar genji(china)- 40000  Round collar genji/T-shirt- 40000  VIP genji - 40000 |                             | 200000                |                      |
| Total Capital  |                             |                       | 450000               |

### **Present stock items**

| Collar Genji-          | 112 pc |
|------------------------|--------|
| Collar genji fine      | 20 pc  |
| Collar stripe pk-      | 15 pc  |
| Collar stripe fine     | 30 pc  |
| Half sleeve export     | 200 pc |
| Half sleeve china      | 60 pc  |
| Jeans pant (Stretch)   | 24 pc  |
| Jeans pant export item | 60 pc  |
| Shirt export           | 22 pc  |
| China collar genji     | 17 pc  |
| Gabardine pant stitch  | 35 pc  |
| Gabardine pant china   | 20pc   |
| Gabardine pant local   | 30pc   |
| Shirt VIP              | 10pc   |
| Pant china new style   | 8pc    |
| Zipper                 | 50pc   |
| Jeans pant (export)    | 65pc   |
| VIP export             | 87pc   |

### INFO ON EXISTING BUSINESS OPERATIONS

| Do attacido no                             | Existing Business (BDT) |         |         |  |  |  |
|--|-------------------------|---------|---------|--|--|--|
| Particulars Particulars                    | Daily                   | Monthly | Yearly  |  |  |  |
|  |                         |         |         |  |  |  |
| Sales (A)                                  | 4000                    | 120000  | 1440000 |  |  |  |
| Less: Cost of sales (B)                    | 3200                    | 96000   | 1152000 |  |  |  |
| Gross Profit (C) [C=(A-B)]                 | 800                     | 24000   | 288000  |  |  |  |
| Less: Operating Costs                      |                         |         |         |  |  |  |
| Electricity bill                           |                         | 800     | 9600    |  |  |  |
| Generator bill                             |                         | 100     | 1200    |  |  |  |
| Shop Rent                                  |                         | 2000    | 24000   |  |  |  |
| Night Guard bill                           |                         | 100     | 1200    |  |  |  |
| Entertainment                              |                         | 300     | 3600    |  |  |  |
| Mobile bill                                |                         | 300     | 3600    |  |  |  |
| Present salary/Drawings- self              |                         | 8000    | 96000   |  |  |  |
| Present salary-Employee (no. of employees) |                         | 6000    | 72000   |  |  |  |
| Others cost                                |                         | 300     | 3600    |  |  |  |
| Non Cash Item:                             |                         |         |         |  |  |  |
| Depreciation Expenses (30000*10%)          |                         | 250     | 3000    |  |  |  |
| Total Operating Cost (D)                   |                         | 18150   | 217800  |  |  |  |
| Net Profit (C-D):                          |                         | 5850    | 70200   |  |  |  |

### FINANCIAL PROJECTION OF NU BUSINESS PLAN

| Particulars                     |       | Year 1 (BD | T)      |       | Year 2 (BD | T)      |       | Year 3 (BD | OT)     |
|---------------------------------|-------|------------|---------|-------|------------|---------|-------|------------|---------|
|                                 | Daily | Monthly    | Yearly  | Daily | Monthly    | Yearly  | Daily | Monthly    | Yearly  |
| Estimated Sales (A)             | 5000  | 150000     | 1800000 | 5500  | 165000     | 198000  | 6000  | 180000     | 2160000 |
| Less: cost of sales (B)         | 4000  | 120000     | 1440000 | 4400  | 132000     | 1584000 | 4800  | 144000     | 1728000 |
| Gross Profit (C) [C=(A-B)]      | 1000  | 30000      | 360000  | 1100  | 33000      | 396000  | 1200  | 36000      | 432000  |
| Less: Operating Costs           |       |            |         |       |            |         |       |            |         |
| Electricity bill                |       | 800        | 9600    |       | 1000       | 12000   |       | 1000       | 12000   |
| Shop Rent                       |       | 2000       | 24000   |       | 2000       | 24000   |       | 2000       | 24000   |
| Generator bill                  |       | 100        | 1200    |       | 200        | 2400    |       | 200        | 2400    |
| Night Guard bill                |       | 100        | 1200    |       | 100        | 1200    |       | 100        | 1200    |
| Entertainment                   |       | 300        | 3600    |       | 300        | 3600    |       | 300        | 3600    |
| Mobile Bill                     |       | 500        | 6000    |       | 500        | 6000    |       | 500        | 6000    |
| Salary- Self                    |       | 8000       | 96000   |       | 8000       | 96000   |       | 8000       | 96000   |
| Salary- Staff                   |       | 6000       | 72000   |       | 6000       | 72000   |       | 6000       | 72000   |
| Others                          |       | 300        | 3600    |       | 300        | 3600    |       | 300        | 3600    |
| Non Cash Item:                  |       |            |         |       |            |         |       |            |         |
| Depreciation Expense 30000*10%) |       | 250        | 3000    |       | 250        | 3000    |       | 250        | 3000    |
| Total Operating Cost (D)        |       | 18350      | 220200  |       | 18650      | 223800  |       | 18650      | 223800  |
| (Net Profit C-D) :              |       | 11650      | 139800  |       | 14350      | 172200  |       | 17350      | 208200  |
| Payback to GT                   |       |            | 80000   |       |            | 80000   |       |            | 80000   |
| Retained Income:                |       | •          | '       |       |            |         |       |            | 128200  |
|                                 |       |            | 59800   |       |            | 92200   |       |            |         |

## CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

| SI# | Particulars                                       | Year 1<br>(BDT) | Year 2<br>(BDT) | Year 3 (BDT) |
|-----|---|-----------------|-----------------|--------------|
| 1.0 | Cash Inflow                                       |                 |                 |              |
| 1.1 | Investment Infusion by Investor                   | 200000          | -               | -            |
| 1.2 | Net Profit  | 139800          | 172200          | 208200       |
| 1.3 | Depreciation (Non cash item)                      | 3000            | 3000            | 3000         |
| 1.4 | Opening Balance of Cash Surplus                   |                 | 62800           | 158000       |
|     | Total Cash Inflow                                 | 342800          | 238000          | 369200       |
| 2.0 | Cash Outflow                                      |                 |                 |              |
| 2.1 | Purchase of Product                               | 200000          | -               | -            |
| 2.2 | Payment of GB Loan                                | -               | -               | -            |
| 2.3 | Investment Pay Back (Including Ownership Tr. Fee) | 80000           | 80000           | 80000        |
|     | Total Cash Outflow                                | 280000          | 80000           | 80000        |
| 3.0 | Net Cash Surplus                                  | 62800           | 158000          | 289200       |

### SWOT ANALYSIS

### Strength

- >Longstanding relationship with GB.
- >Young, energetic, experienced.
- >Trendy fashionable dress items.
- >Located in busy market area.

### **W**EAKNESS

- Lack of fund.
- ➤ Credit Sale

### OPPORTUNITIES:

- > would be bigger entrepreneur in future.
- Could create job opportunities.
- ➤ Will provide quality dress to local people.

### THREATS:

- ➤Theft.
- >Fire.
- >Supply shortage.

#### होलपुत (लीवमछा ®क/बारकनान नाहरमण

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शासना शासकारण नाम

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হালিকের হিলানা (বর্তমান) 1...

ভরশুরভারী, বাগুরহাট, চাদপুর

वर्तिकार क्रिकान (क्रांकी)

करणुक्कडी, वाद्वक्षे, धीमणुक

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# SB Internal Design Lab on April, 2015 at GT CR

