SAIFUL BAMBOO PROJECT



Project identification and prepared by: Shahidul Islam, Jamurkee Unit Project verified by: Md. Mizanur Rahman Patwary

Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD SAIFUL MIAH		
Age	:	02-03-1983 (32 Years)		
Education, till to date	:	Class Five		
Marital status	:	Married		
Children	:	1 Son		
No. of siblings:	:	2 Brothers		
Present Address		Vill: Jamurkee P.O: Jamurkee P.S: Mirjapur Dist: Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father RUPBANU BEGUM LATE NAZIR MIA Branch: Jamurkee Centre # 08 (Female), Member ID: 1302, Group No: 01 Member since: 07-03-1983 (32 Years) First loan: 800 taka. Existing loan: BDT 25,000 Outstanding loan: BDT 23,400		
(v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Mother No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Fifteen years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Mother's Income (Agriculture)
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01929-683285
Mother Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Jamurkee Unit

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

Rupbanu Begum is a member of Grameen Bank since 32 years. At first she took 800 taka loan from Grameen Bank. Rupbanu Begum gradually took loan from GB. Utilize loan in Agriculture.

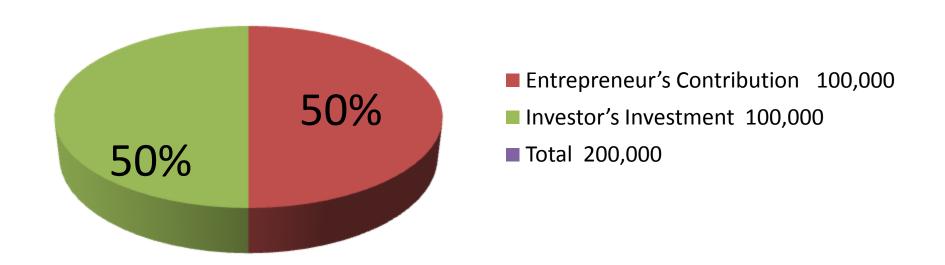
Proposed Nobin Udyokta Business Info				
Business Name	:	SAIFUL BAMBOO PROJECT		
Location	:	Near Jamurkee Hospital, Tangail		
Total Investment in BDT	:	2,00,000 taka		
Financing	:	Self BDT 1,00,000 (from existing business) 50% Required Investment BDT 1,00,000 (as equity) 50%		
Present salary/drawings from business (estimates)	:	6,000 Taka		
Proposed Salary	:	9,000 Taka		
Implementation	:	 ✓ Manufacturer of hedge. ✓ The hedge is basically use in poultry farm, ceiling Partition of & home & others necessary area. ✓ Three kinds of cane (a) Pit Beti (b) Shir beti (c) bok beti are prepared from one bamboo. ✓ Two labor get 300 & one labor get 200. ✓ Collects bamboo from Chittagong. ✓ After getting equity fund four labor regularly will work in the project. ✓ Supply of hedge in Ghatail, Kalihati, Sokhipur, Modhupur Tangail & Gazipur Dhaka. ✓ Agreed grace period 4 months. 		

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Bamboo hedge	5,500	165,000	1,980,000		
Total Sales (A)	5,500	165,000	1,980,000		
Less. Variable Expense					
Bamboo	3,850	115,500	1,386,000		
Total variable Expense (B)	3,850	115,500	1,386,000		
Contribution Margin (CM) [C=(A-B)	1,650	49,500	594,000		
Less. Fixed Expense					
Rent		700	8,400		
Mobile Bill		300	3,600		
Entertainment		500	6,000		
Transportation		10,000	120,000		
Salary (self)		6,000	72,000		
Salary (staff)		24,000	288,000		
Total fixed Cost (D)		41,500	498,000		
Net Profit (E) [C-D)		8,000	96,000		

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Investment	Ducal	
INVESTMENT	Breal	KMMM
	DICA	

Particulars	Existing	Proposed	Proposed Total
Bamboo	90,000	1,00,000	1,90,000
Working Capital	10,000	-	10,000
Total	1,00,000	1,00,000	2,00,000

Source of Finance



Financial Projection (BDT)									
Particular	Particular Daily Monthly 1st Year 2nd Year 3rd year								
Revenue (sales)									
Bamboo hedge	8,000	240,000	2,880,000	3,024,000	3,175,200				
Total Sales (A)	8,000	240,000	2,880,000	3,024,000	3,175,200				
Less. Variable Expense									
Bamboo	5,600	168,000	2,016,000	2,116,800	2,222,640				
Total variable Expense (B)	5,600	168,000	2,016,000	2,116,800	2,222,640				
Contribution Margin (CM)									
[C=(A-B)	2,400	72,000	864,000	907,200	952,560				
Less. Fixed Expense									
Rent		700	8,400	8,400	8,400				
Mobile Bill		550	6,600	7,000	7,500				
Entertainment		700	8,400	9,000	9,500				
Transportation		15,000	180,000	190,000	200,000				
Salary (self)		9,000	108,000	108,000	108,000				
Salary (staff)		30,000	360,000	360,000	360,000				
Total Fixed Cost		55,950	671,400	682,400	693,400				
Net Profit (E) [C-D)		16,050	192,600	224,800	259,160				
Investment Payback			40,000	40,000	40,000				

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	100,000		
1.2	Net Profit	192,600	224,800	259,160
1.3	Depreciation (Non cash item)		1	-
1.4	Opening Balance of Cash Surplus		152,600	337,400
	Total Cash Inflow	292,600	377,400	596,560
2	Cash Outflow			
2.1	Purchase of Product	100,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	40,000	40,000	40,000
	Total Cash Outflow	140,000	40,000	40,000
3	Net Cash Surplus	152,600	337,400	556,560

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:03

Experience & Skill: 15 Years

Quality hedge & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Local competitors;

Pictures









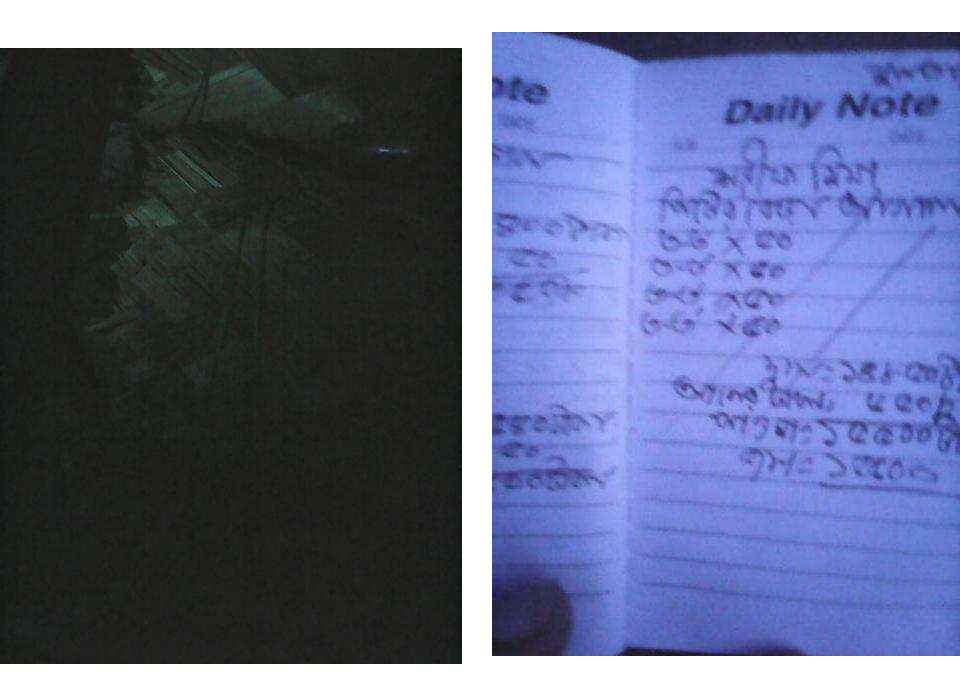


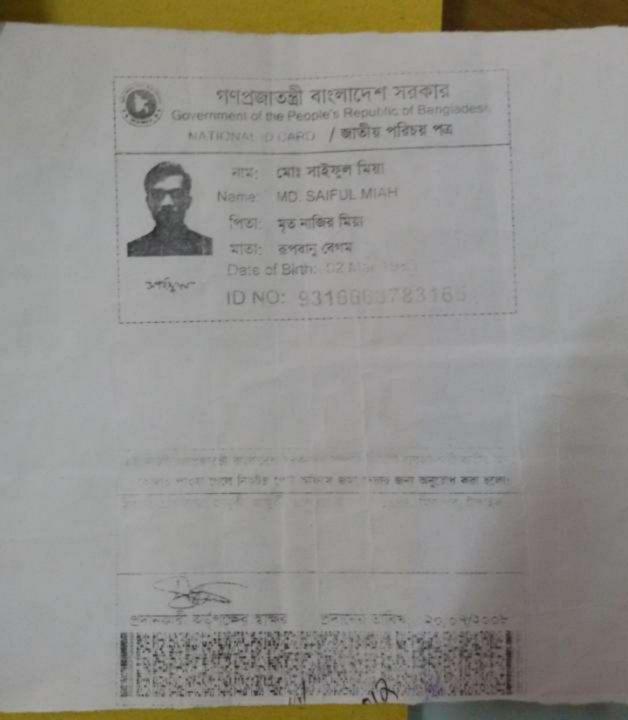












FAMILY PICTURE

