

## Proposed NU Business Name: **JAKIR LARKI AND TEA STOLE**



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Sreepur Unit, Gazipur

Project verified by: Md. Siddikur Rahman



**Grameen Shakti**  
**Samajik Byabosha Ltd.**

## ***Brief Bio of The Proposed Nobin Udyokta***

Name	:	<b>MD: JAKIR HOSSAIN</b>
Age	:	01/10/1984( 34Years)
Education, till to date	:	S.S.C
Marital status	:	married
Children	:	0 1Son 0 2Doughter
No. of siblings:	:	03Brothers 01 Sister
Address	:	Vill: Potka P.O: Sreepur P.S: Sreepur Dist: Gazipur
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	<b>MTS:SAJEDA KHATUN</b>
(iii) Father's name	:	<b>MD:BADSHA MIA</b>
(iv) GB member's info	:	Branch: Tangra, Centre # 62 (Female), Member ID: 4860, Group No: 03 Member since: 29/03/2000 to 2018(18Years) First Loan: BDT 10,000 /-, Existing Loan:BDT 30,000/- Outstanding Loan: BDT 0/-
Further Information:		
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

## ***BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)***

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	5 years experience in running business. He has no training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01634000479
Family's Contact No.	:	01758001949
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd., Sreepur Unit, Gazipur.

## BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MTS: SEJADA KHATUN** joined Grameen Bank since 18 years ago. At first she took BDT 10,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

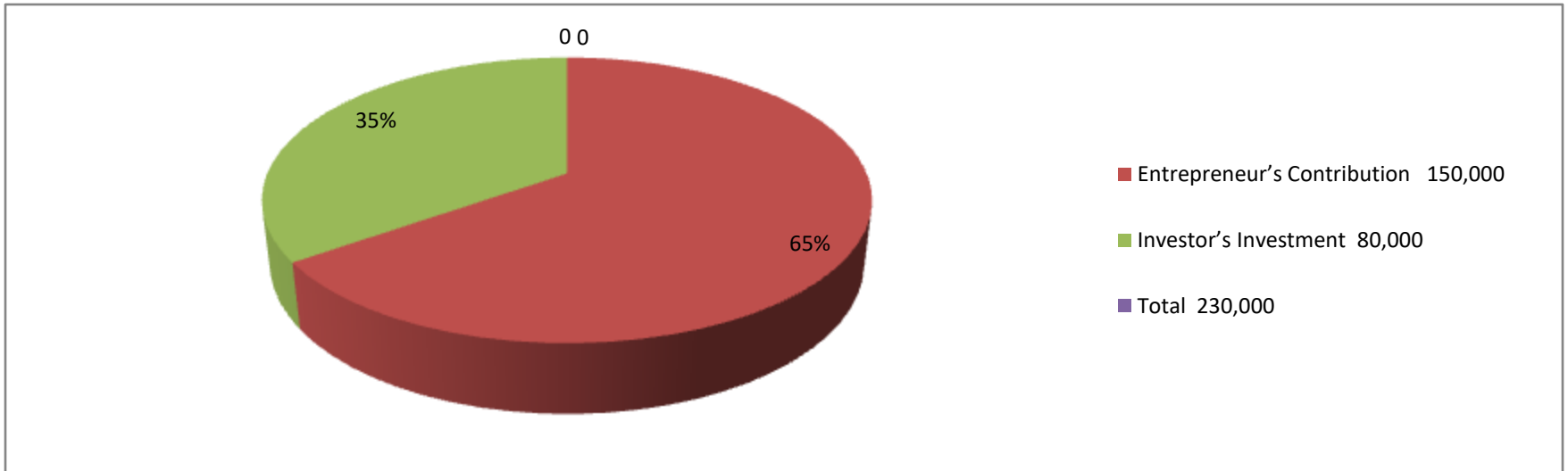
## Proposed Nobin Udyokta Business Info4

Business Name	:	<b>JAKIR LARKI AND TEA STOLE</b>
Location	:	Sreepur
Total Investment in BDT	:	BDT 230,000/-
Financing	:	Self BDT 150,000/- (from existing business) 68% Required Investment BDT 80,000/- (as equity) 32%
Present salary/drawings from business (estimates)	:	BDT 5,000/-
Proposed Salary	:	BDT 5,000/-
Size of shop	:	15 ft x 15 ft = 225sq. ft
Security of the shop	:	Null
Implementation	:	<ul style="list-style-type: none"><li>▪The business is planned to be scaled up by investment in cow rearing.</li><li>▪Average 85% gain on sales.</li><li>▪The business is operated by entrepreneur. Existing no employee.</li><li>▪The farm is own.</li><li>▪Collects cows from Sreepur</li><li>▪Agreed grace period is 3 months.</li></ul>

<b>Existing Business</b>			
<b>Particular</b>	<b>Daily</b>	<b>Monthly</b>	<b>Yearly</b>
<b>Revnuue (Sale)</b>			
Milk	3,200	96,000	1,152,000
	3,200	96,000	1,152,000
<b>Total Sales(A)</b>			
<b>Less Variable Expense (B)</b>	2,720	81,600	979,200
Straw, Bran, Medicine etc	2,720	81,600	979,200
<b>Total Variable Expense</b>	<b>480</b>	<b>14,400</b>	<b>172,800</b>
<b>Contributon Margin (CM) [C=(A-B)]</b>			
<b>Less Fixed Expense</b>		0	0
Rent		200	2,400
Electric Bill		200	2,400
Transportaion		5000	60,000
Salary (Self)		0	0
Salary (Staff)		200	2,400
Entertainment		0	0
Guard		0	0
Generator		500	6,000
Mobile Bill		<b>6,100</b>	<b>73,200</b>
<b>Total Fixed Cost (D)</b>		<b>8,300</b>	<b>99,600</b>
<b>Net Profit (E)= [C-D]</b>	3,200	96,000	1,152,000

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty.	Unit Price	Amount (BDT)	Proposed Total
LARki	500	250	125,000	1	80,000	80,000	205,000
Others			25000			0	25000
			150000			<b>80,000</b>	<b>230000</b>

## Source of Finance



<b>Financial Projection (BDT)</b>					
<b>Particular</b>	<b>Daily</b>	<b>Monthly</b>	<b>Year -1</b>	<b>Year-2</b>	<b>Year-3</b>
<b>Revenue(Sales)</b>					
Milk	3,700	111,000	1332000	1398600	1468530
0	3,700	111,000	1332000	1398600	1468530
<b>Total Sales(A)</b>					
<b>Less Variable Expense (B)</b>	2,960	88,800	1065600	1118880	1174824
Straw, Bran, Medicine etc	2,960	88,800	1065600	1118880	1174824
<b>Total Variable Expense</b>	<b>740</b>	<b>22,200</b>	<b>266400</b>	<b>279720</b>	<b>293706</b>
<b>Contributon Margin (CM) [C=(A-B)]</b>					
<b>Less Fixed Expense</b>		0	0	0	0
Rent		300	3,600	7,500	8,000
Electric Bill		200	2,400	30,500	31,000
Transportaion		5000	60,000	60,000	60,000
Salary (Self)		0	0	0	0
Salary (Staff)		200	2,400	0	0
Entertainment		0	0	0	0
Guard		0	0	0	0
Genarator		300	3,600	5,000	5,300
Mobil Bill		6,000	72,000	103,000	104,300
<b>Total Fixed Cost (D)</b>		<b>16,200</b>	<b>194,400</b>	<b>176,720</b>	<b>189,406</b>
<b>Net Profit (E)= [C-D]</b>			20,000	20,000	20,000
<b>Investment Pay Back</b>					



## Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>	<i>Year 3 (BDT)</i>
<b>1</b>	<b>Cash Inflow</b>			
1.1	Investment Infusion by Investor	80,000		
1.2	Net Profit	403,200	423360	444528
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		371200	762560
	<b>Total Cash Inflow</b>	<b>483,200</b>	<b>794,560</b>	<b>1,207,088</b>
<b>2</b>	<b>Cash Outflow</b>			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	32000	32000	32000
	<b>Total Cash Outflow</b>	<b>112,000</b>	<b>32,000</b>	<b>32,000</b>
<b>3</b>	<b>Net Cash Surplus</b>	<b>371,200</b>	<b>762,560</b>	<b>1,175,088</b>

# ***SWOT ANALYSIS***

## **S**TRENGTH

Employment: Self: 01 Family:0 Others:0;  
Experience & Skill : 5 Years;  
Quality goods & services;  
Skill and experience;

## **W**EAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community;  
Location of shop;  
Regular customers;

## **T**HREATS

Theft  
Fire  
Political unrest

Pictures











# FAMILY PICTURE

