A Nobin Udyokta Project

Mofazzal Motsha Khamar



Project by: Mofazzal Hossan
Identified and Verified By: Md. Gias uddin

Matlab Uttar Unit, Chandpur Anchal-1 GRAMEEN TRUST



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Mofazzal Hossan
Age	:	20/07/1984(33 Year)
Marital status	:	Married
Children	:	02 sons 01 Douther
No. of siblings:	:	Brothers- 01 Sisters - 03
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF etc.		Mother Hajera Begum Toiub Ali Member Since-09/04/ 2000 Branch- Bagan Bari, Center- 37/M ,Group-09 ,Loanee no,: 6325, First loan: 5000 Existing loan-20000 Outstinding: 4020 Father N/A N/A N/A N/A
Education	:	Class Nine

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



(Continued)

Present Occupation	:	Hesary & Fishes Business.
Trade License No-		182
Business Experiences	:	04Years
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	N/A
NU Contact info.		01867317225
NU Project Source/Reference		GT Matlab Uttar Unit Office, Chandpur.

BRIEF HISTORY OF GB LOAN Utilization by Family



NU's Mother has been a member of Grameen Bank (GB) from 09/04/2000 and now Still. At first she took Tk.5,000 from GB. She invested GB Loan in her husbands business. He repaired their own house and bought some cattle from the income of his business. They gradually improved their life standard through GB loan.

PROPOSED BUSINESS Info.



Business Name		Mofazzal Motsha Khamar
Address/ Location	:	Moutupi,Baganbari, Matlab Uttar , Chandpur.
Total Investment in BDT	:	200,000
Financing	:	Self BDT 140,000 (from existing business) -70% Required Investment BDT 60,000 (as equity) -30%
Present salary/drawings from business (estimates)	:	8,000
Proposed Salary		10,000
i. Proposed Business 25% of present gross profit margin	:	25%
ii. Estimated 25% of proposed gross profit margin	:	25%
iii. Agreed grace period	:	2 Months
iv. In future risk mgt. plan (from fire, disaster etc.)	:	N/A

EXISTING BUSINESS OPERATIONS Info.



Particulars	Existing Business (BDT)				
Particulars	Daily	Half Yearly	Yearly		
Sales (A)		120000	240000		
Less: Operating Costs					
Electricity Bill		3000	6000		
Mobile bill(200*6)		1200	2400		
Present Salary (8000*6)		48000	96000		
Labour cost (part time)		0	0		
Others cost		3000	6000		
Fish feed		12000	24000		
Net and other security items for fish		5,000	10000		
Medicine		5,000	10000		
Non Cash Item:		0	0		
Total Operating Cost (D)		77200	154400		
Net Profit (C-D):		42800	85600		

PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	-1	-2	(1+2)
Present Stock Items			140,000
Pond agreement for five years	00		
Present goods (*)	140,000		
Proposed Items (**):		60,000	60,000
Total Capital	140,000	60,000	200,000

(*) Details present Stock & (**) Proposed Items mentioned in next slide

PRESENT & PROPOSED INVESTMENT Breakdown



(Continued)

Present Stock items				
Product name with quantity Amount				
Roui Fish	40000			
Katol Fish	10000			
Silverkap	40000			
Others	50000			
Total Present Stock	140,000			

Proposed Stock items			
Product name with quantity	Amount		
Fish feed	30,000		
Karpo and other Fish Breeding	20,000		
Medicine/ Net & other	10000		
Total Present Stock	60,000		

Financial Projection of NU BUSINESS PLAN



		Year 1 (BD	Year 2 (BDT)			
Particulars	Daily	Half Yearly	Yearly	Daily	Half Yearly	Yearly
sales		130,000	260000		150,000	300000
Less operating cost						
Preparing pond		3,000	6000		4,000	8000
Mobile Bill		1500	3000		1600	3200
Electricity Bill		3000	6000		3000	6000
Fish feed		13,000	26000		14,000	28000
Proposed Salary- Self		50000	100000		55000	110000
Labour Cost(part time)		0	0		0	0
Net and other security items		6000	12000		7000	14000
Medicine		6000	12000		7000	14000
Others		600	1200		750	1500
Total Operating Cost (D)		83,100	166200		92,350	184700
(Net Profit C-D):		46,900	93800		57,650	115300
Pay back			36,000			36000
Retained Income:			57,800			79300

CASH FLOW Projection on Business Plan (Rec. & Pay.)



SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1	Investment Infusion by Investor	60,000	
1	Net Profit	93800	115300
1	Depreciation (Non cash item)	0	0
1	Opening Balance of Cash Surplus	0	57,800
	Total Cash Inflow	153,800	173100
2	Cash Outflow		
2	Purchase of Product	60000	0
2	Investment Pay Back GT	36000	36000
	Total Cash Outflow	96000	36000
3	Net Cash Surplus	57,800	137100

SWOT Analysis



Strength

- Long relationship with Grameen
- Well Known Person in locality
- Skill and 04 years working Experience

W_{EAKNESS}

- Lack of investment
- Less stock

OPPORTUNITIES

Have a chance at more customers within local area

THREATS

Theft























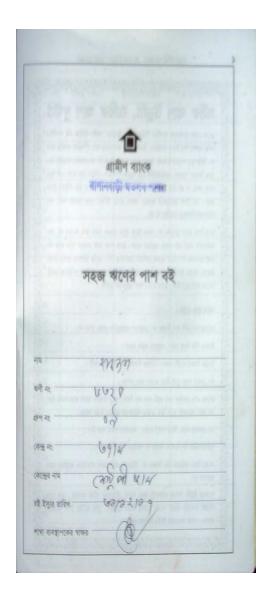












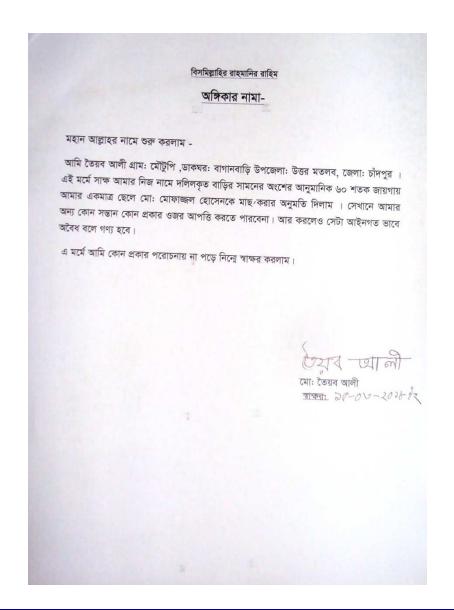






कर्मा नः विधान प्रहेवा) रेट्ट नः वाङानवार्डि	ইউনিয়ন পরিষদ
ज्ञाकवत्र याद्यानयात्री ज्ञातका मणलय देश्य	्छना <u>हो हिप्र</u> यु बालायन
नाइरमम नः 262-2029	তারিখ গু৮-০১৬-২০১
দোকান প্রতিষ্ঠানের নাম ক্রিমিস্ট্রিল প্রিপ্রেমিস্ট্রিল	
नारेरमम श्रामरकत्र नाम र्मायर श्रिल र्था प्रत	
পিতা/ স্বামীর নাম ন্মা। বিস্ফার ত্রালী	
ठिकामा - निर्माणी	
অত্র ইউনিয়নের আতভাধীনে ও বাহিরে	ভারিখ হইতে 26-05-20
এक वरमतकान विमात जाशत 29-06-2026-22	
वावमाखात धत्रव भाउँभाउँ छ। छ	
ব্যবসা চালাইয়া যাওয়ার জন্য তৎকর্তৃক ৫০০ /-	টাকা
(कथात र्राहिकी कि किरा	টাকা মাত্ৰ)
প্রদত্ত হওয়ায় ভাহাকে এই লাইগেল প্রদান করা হইল।	
	তেয়ারম্যান গত বিশ্বা মেলাম আরু বিবা মুক্তামেক মুক্তিয়োকা











Presented at 241st (84th Regional) Internal Design Lab On 21st March-2018 at Chandpur

