Proposed NU Business Name: DOLA COSMATICS



Project identification and prepared by: Modon Kumar Biswas , Elenga Unit, Tangail

Project verified by: Md. Abu Bakkar Siddique



Brief Bio of The Proposed Nobin Udyokta				
Name	:	Bimol Sutrodor		
Age	:	10-06-1987 (31 Years)		
Education, till to date	:	SSC		
Marital status	:	Married		
Children	:	01 Dauther		
No. of siblings:	:	03 Brothers		
Address	:	Vill: Kokdohora ,P.O: Kokdohora ,P.S: Kalihati, Dist: Tangail.		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Sopna Rani Sutradhar Late Jiten Sutradhar Branch: Kokdohora Centre # 10 (Female), Member ID: 1382/2, Group No: 03 Member since: 14-02-1996 (22 Years) First loan: BDT = 2500/- Last Loan = 30000/-		
Further Information: (v) Who pays GB loan installment	: :	Outstanding loan:= 6260/- Brother		
(vi) Mobile lady	:	No		
(vii) Grameen Education Loan	:	No		
(viii) Any other loan like GB, BRAC, ASA,TMSS,BURO, etc		No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences & Skill Own Business and	:	02 years of business experience. 02 years experience in running business.
Other Own/Family Sources of Income	:	He has no training None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01793-654295
Family's Contact No.	:	01730-182854
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Elenga Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

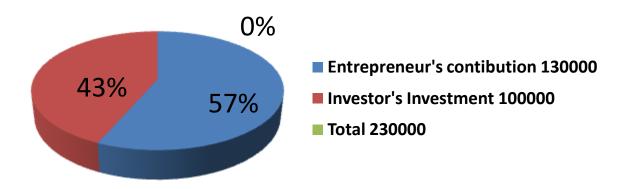
Sopna Rani Sutradhar joined Grameen Bank since 22 years ago. At first she took BDT 2,500 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	Dola Cosmatics			
Location	:	Kokdohora,Kalihati,Tangail			
Total Investment in BDT	:	BDT 230,000/-			
Financing	:	Self BDT 130,000/- (from existing business) 57 % Required Investment BDT 100,000/- (as equity) 43 %			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	10 ft x 10 ft= 100 square ft			
Security of the shop	:	BDT 60,000			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Soap, Oil, Shampoo, Lotion, Makup, Powder, Perfume etc. Average 0 % gain on sales. The business is operating by entrepreneur. Existing no employee. The shop is rented. Collects goods from Tangail. Agreed grace period is 3 months. 			

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
cosmatics	2,300	69,000	828,000			
	0	0	0			
Total Sales (A)	2,300	69,000	828,000			
Less. Variable Expense						
cosmatics	1,840	55,200	662,400			
Total variable Expense (B)	1,840	55,200	662,400			
Contribution Margin (CM) [C=(A-B)	460	13,800	165,600			
Less. Fixed Expense						
Rent		1,200	14,400			
Electricity Bill		300	3,600			
Transportation		1000	12,000			
Salary (self)		5,000	60,000			
Salary (staff)		0	0			
Entertainment		300	3,600			
Graud Bill		0	0			
Generator Bill		0	0			
Mobile Bill		500	6,000			
Total fixed Cost (D)		8,300	99,600			
Net Profit (E) [C-D)		5,500	66,000			

Investment Breakdown								
Particulars		Existin	g	Particulars	Proposed			Proposed
	Quantity	Price	Unit Price		Quantity	Price	Unit Price	Total
Soap	120	45	5400	Soap	200	45	9000	14,400
Oil	70	100	7000	Oil	50	100	5000	12,000
Shampoo	50	140	7000	Shampoo	100	140	14000	21,000
Lation	30	170	5100	Lation	10	170	1700	6,800
Makup	30	130	3900	Makup	50	130	6500	10,400
Powder	50	40	2000	Powder	80	40	3200	5,200
Perfume	50	150	7500	Fashpowder	55	75	4125	11,625
Fashpowder	40	75	3000	Perfume	120	150	18000	21,000
Emitation	190	150	28500	Emitation	250	150	37500	66,000
			0				0	0
Secuirity of Shop			60000				0	60,000
Others			600	Others			975	1,575
Total			130,000	Total			100,000	230,000

Source of Finance



Financial Projection (BDT)							
Particular Daily Monthly 1st Year 2nd Year							
Revenue (sales)							
cosmatics	3,100	93,000	1,116,000	1,171,800	1,230,390		
0	220	6,600	79,200	83,160	87,318		
Total Sales (A)	3,320	99,600	1,195,200	1,254,960	1,317,708		
Less. Variable Expense							
cosmatics	2,700	81,000	972,000	1,020,600	1,071,630		
Total variable Expense (B)	2,700	81,000	972,000	1,020,600	1,071,630		
Contribution Margin (CM) [C=(A-B)	620	18,600	223,200	234,360	246,078		
Less. Fixed Expense							
Rent		1,200	14,400	14,400	14,400		
Electricity Bill		330	3,960	4,158	4,366		
Transportation		1,100	13,200	13,860	14,553		
Salary (self)		5,000	60,000	60,000	60,000		
Salary (staff)		0	0	0	0		
Entertainment		330	3,960	4,158	4,366		
Graud Bill		0	0	0	0		
Generator Bill		0	0	0	0		
Mobile Bill		525	6,300	6,615	6,946		
Non Cash Item							
Depreciation		0	0	0	0		
Total Fixed Cost		8,485	101,820	103,191	104,631		
Net Profit (E) [C-D)		10,115	121,380	131,169	141,447		
Investment Payback			40,000	40,000	40,000		

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow	100,000		
1.1	Cash Inflow	121,380	131,169	141,447
1.2	Investment Infusion by Investor	0	0	0
1.3	Net Profit		81,380	172,549
1.4	Depreciation (Non cash item)	221,380	212,549	313,996
	Opening Balance of Cash Surplus			
2	Total Cash Inflow	100,000		
2.1	Cash Outflow			
2.2	Purchase of Product	40,000	40,000	40,000
2.3	Payment of GB Loan	140,000	40,000	40,000
	Investment Pay Back (Including Ownership Tr. Fee)	81,380	172,549	273,996
3	Total Cash Outflow	100,000		

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 02 Years

Own Business: 02 Years Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

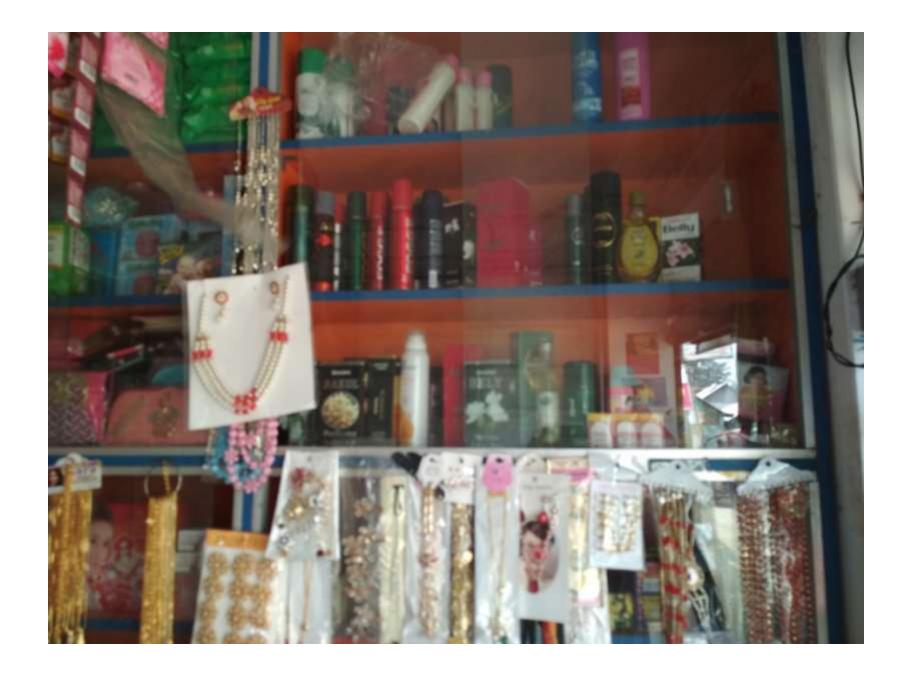
Pictures







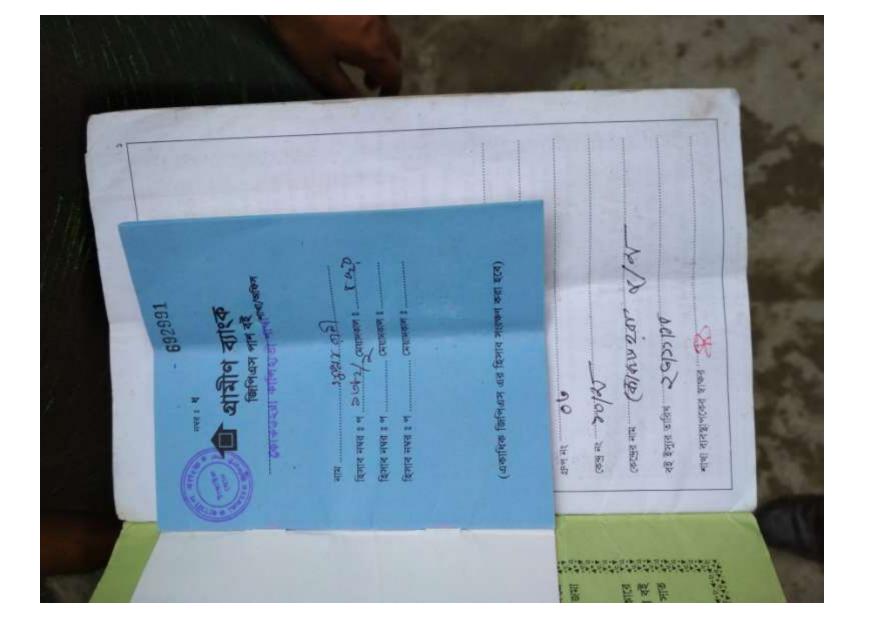












FAMILY PICTURE

