A Nobin Udyokta Project M/S. Mayna Tailors





Project by: Mayna Begum Identified by: Md. Jakir Hossain Verified By: Tuhin Kumar Sarker Jhalokati Unit, Barisal Anchal-6 GRAMEEN TRUST



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Mayna Begum		
Age	:	05/07/1977 (31 Years)		
Marital status	:	Married		
Children	:	02 Sons and 01 Daughter		
No. of siblings:	:	04 Brothers and 03 Sisters		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Husband's name (iv) GB member's info		Mother √ Father Satara Begum Md. Harun ar Rashid Member since: 26/02/2003 Branch: Kirtipasha, Centre no. 37/M, Group: 09 Loanee No. 6522 First loan: Tk. 5000 Total Amount Received: Tk. 5,80,000/- Existing loan: Tk. 000 Outstanding:Tk.000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others	:	N/A N/A N/A N/A N/A		
Education, till to date	:	Class 8		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

(Continued)



Present Occupation	:	Business
Permanent Address		Holding-Hawlader bari, Vill-Eshorkathi, Post-Protap, Nalsity, Jhalokhati.
Trade License Number	:	N/A
Business Experiences	:	10 years.
Other Own/Family Sources of Income	:	Husband's
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info	:	01852-207096
		01733-909818(H)
NU Project Source/Reference	•	Jhalokati Unit, Jhalokati

BRIEF HISTORY OF GB LOAN Utilization by Family



NU's mother has been a member of Grameen Bank (GB) Since 2003 to till now. At first her mother took a loan amount BDT 5,000 from Grameen Bank. She Invested the money in her husband's business. She gradually improved their life standard through GB loan.

PROPOSED BUSINESS Info.



Business Name	:	Mayna Tailors
Address/ Location	:	Protap, Nolsity, Jhalokhati
Total Investment in BDT	:	1,05,500/=
Financing	:	Self BDT : 65,500/= (from existing business) 62% Required Investment BDT : 40,000/= (as equity) 38%
Present salary/drawings from business (estimates)	:	BDT 3,000
Proposed Salary		BDT 4,000
Proposed Business 30% of present gross profit margin Estimated 35% of proposed gross profit margin	:	30%
Agreed grace period	:	12 Installments

EXISTING BUSINESS OPERATIONS Info.



Doutionland	Existing Business (BDT)				
Particulars	Daily	Monthly	Yearly		
Income (A)	700	21,000	2,52,000		
Less: Operating Costs (B)	490	14,700	1,76,400		
Gross Profit (C)=(A-B)]	210	6,300	75,600		
Income From Servecing (D)		0	0		
Total income (E)=(C+D)	210	6,300	75,600		
Less: Operating Costs					
Electricity bill		200	2,400		
Generator bill		0	0		
Shop Rent		0	0		
Night Guard bill		0	0		
Mobile bill		200	2,400		
Present salary/Drawings- self		3,000	36,000		
Present salary-staff (persons)		0	0		
Others cost		300	3,600		
Non Cash Item:					
Depreciation: Expenses(5500*15%)		69	825		
Total Operating Cost (F)		3,769	45,225		
Net Profit (G)=(E-F)	210	2,531	30,375		

PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Goods Items (Salai Machine, Cloths, Counter Table, others*):	65,500	40,000	1,05,500
Proposed Items (**) :		40,000	40,000
Total Capital	65,500	40,000	1,05,500

(*) Details present Stock & (**) Proposed Items mentioned in next slide

PRESENT & PROPOSED INVESTMENT Breakdown

(Continued)



Present Stock item

Product name	Amount		
Salai Machine (01)	5,500		
Counter Table	5,000		
Other Tools	5,000		
Cloths	50,000		
Total Present Stock	84,000		

Proposed Item

Product Name	Amount
Salai Machine	10,000
Cloths	30,000
Total:	40,000

Financial Projection of NU BUSINESS PLAN



Particulars		Year 1 (BD	T)	Year 2 (BDT)		
Faiticulais	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Estimated Sales (A)	700	21,000	2,52,000	800	24,000	2,88,000
Less: cost of sales (B)	490	14,700	1,76,400	560	16,800	2,01,600
Gross Profit (C)=(A-B)	210	6,300	75,600	240	7,200	86,400
Others Income	0	0	0	0	0	0
Total (E) =(C+D)	210	6,300	75,600	240	7,200	86,400
Less: Operating Costs						
Electricity bill		200	2,400		250	3,000
Generator bill		0	0		0	0
Shop Rent		0	0		0	0
Night Guard bill		0	0		0	0
Mobile bill		200	2,400		300	3,600
Present salary/Drawings- self		3,000	36,000		3,500	42,000
Present salary/staff		0	0		0	0
Others cost(fees, entertain& s m s)		200	2,400		200	2,400
Non Cash Item:						
DepreciationExpenses		69	825		69	825
Total Operating Cost (F)		3,669	44,025		4,319	51,825
Net Profit (G)=(E-F):	210	2,631	31,575	240	2,881	34,575
Pay back			24,000			24,000
Retained Income:			7,575			10,575

CASH FLOW Projection on Business Plan (Rec. & Pay.)



SI No.	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	40,000	0
1.2	Net Profit (Ownership Tr. Fee added back)	31,575	34,575
1.3	Depreciation (Non cash item)	825	825
1.4	Opening Balance of Cash Surplus	0	8,400
	Total Cash Inflow	72,400	43,800
2	Cash Outflow		
2.1	Purchase of Product	40,000	0
2.2	Payment of GB Loan	0	0
2.3	Investment Pay Back (Including Ownership Tr. Fee)	24,000	24,000
	Total Cash Outflow	64,000	24,000
3	Net Cash Surplus	8,400	19,800

SWOT Analysis



STRENGTH

- Skill and 10 Years experience
- Quality service and Product
- Well Decorated
- Seven days open weekly
- 14 hours shop open

WEAKNESS

Lack of investment

OPPORTUNITIES

- Have a chance at more customers within local area.
- Extendable society
- Products and service demand increasing.

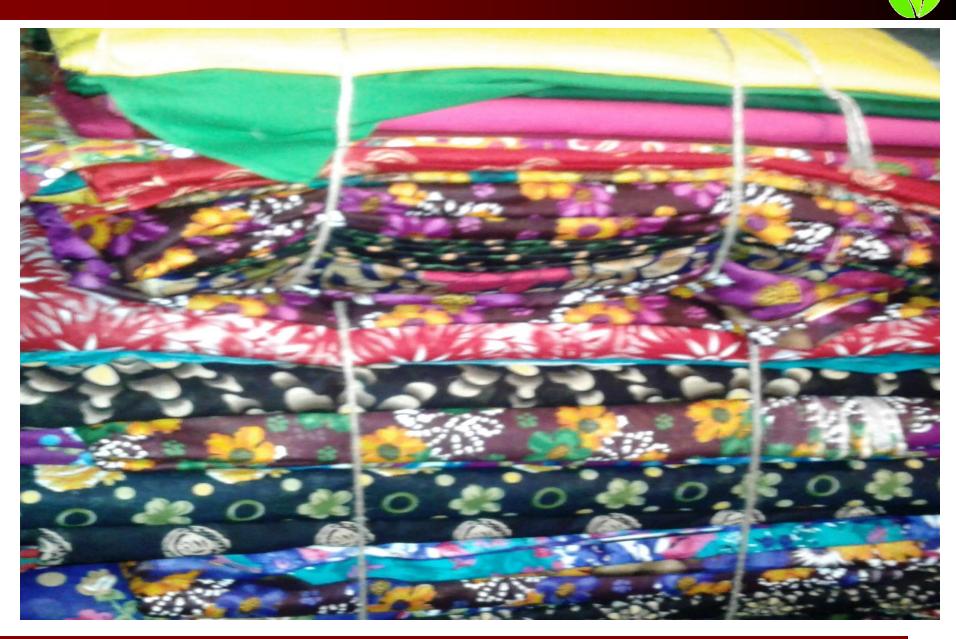
${f T}_{ ext{HREATS}}$

- New competitor may be present
- Political Unrest
- Theft

Photographs







Photograph





Photograph

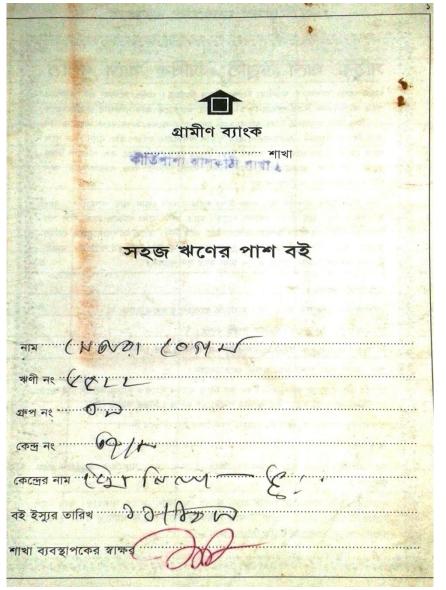


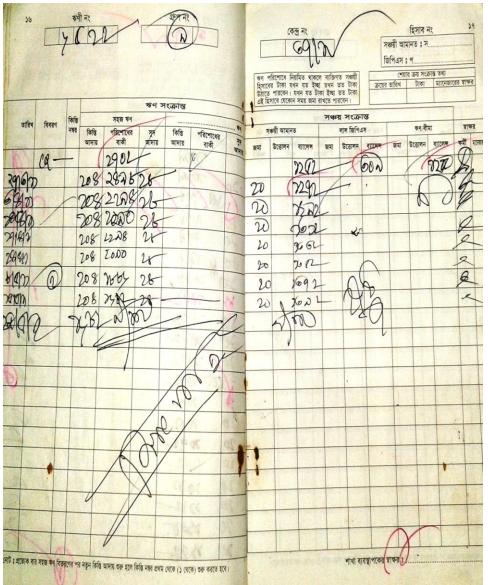
















গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladesh NATIONAL ID CARD / জাতীয় পরিচয় পত্র



নাম:

ময়না বেগম

Name:

Mayna begum

স্থামী:

মোঃ হারুন অর রশিদ হাওলাদার

মাতা: সেতারা বেগম

Date of Birth: 05 Jul 1977

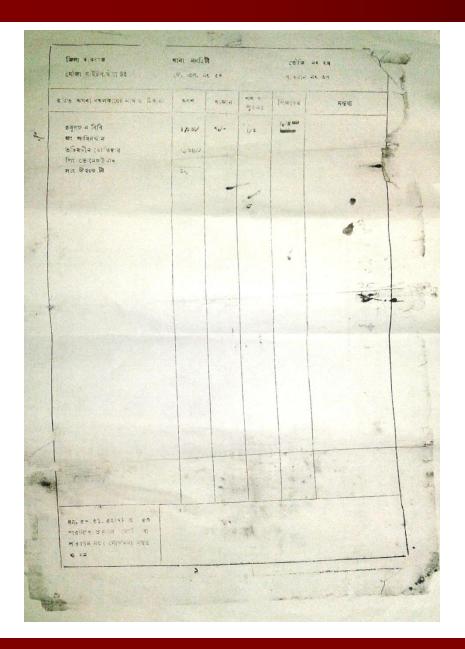
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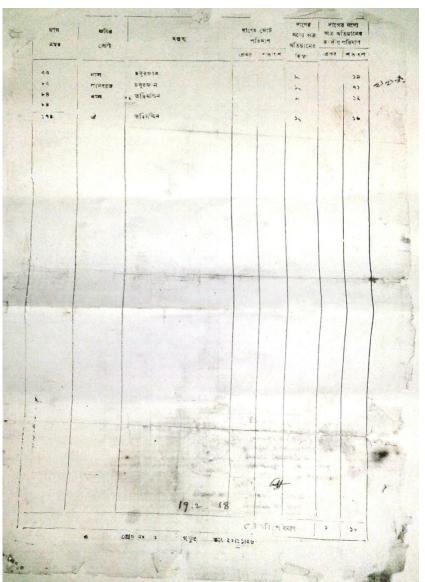
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এই কার্ডটি গণপ্রজাতন্ত্রী বাংলাদেশ সরকারের সম্পত্তি। কার্ডটি ব্যবহারকারী ব্যতীত অন্য কোথাও পাওয়া গেলে নিকটস্থ পোষ্ট অফিসে জমা দেয়ার জন্য অনুরোধ করা হলো। ঠিকানা: বাসা/হোল্ডিং: হাওলাদার বাড়ী, গ্রাম/রাস্তা: ঈশ্বর কাঠী, ঈশ্বর কাঠী, ডাকঘর: প্রতাপ - ৮৪০০, নলছিটি, ঝালকাঠি

প্রদানের তারিখ: 22/00/2006













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