## **Project Name: Anwar Hardware**



**Project by: Md. Anwar Hosen** 

Identified by- Md. Shahad Ali Sapon Assistant Unit Manager (Manikganj Unit) Verified By: Md. Nazmul Karim Manikganj Unit Anchal 03



## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	:	Md. Anwar Hosen	
Age	-	30 years	
Marital status	•	Married	
Children	-	1 Son	
No. of siblings:	• •	Sister-02.	
Parent's and GB related Info			
(i) Who is GB member	:	Mother √	Father
(ii) Mother's name	:	Anwara Begum	
(iii) Father's name	:	Md. Badsha Mia	
(iv) GB member's info	:	Branch: Choto Ghior Group no: 06,	Centre : 5/M Loanee no:3071/1
		Member since: 1990-2000	First loan: BDT 3,000
Further Information:		Existing loan: N/A	Outstanding: N/A
(v) Who pays GB loan installment	:	N/A	
(vi) Mobile lady	:	N/A	
(vii) Grameen Education Loan	:	N/A	
(viii)Any other loan like GCCN, GKF		N/A	
(ix) Others			
Education	:	S.S.C	

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Hardware Business
Trade License no		390 (2016-2017)
Business Experience And Training Info	:	05 Years
Other Own/Family Sources of Income	:	N/A
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01728494860/ 01766547051
NU Project Source/Reference	:	Manikgonj Unit

## BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's mother has been a member of Grameen Bank since 1990 to 2000 (10 Year). At first she took BDT 3,000 from GB. NU invested GB loan in his business. NU's family gradually improved their living standard by using GB loan.

## PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Anwar Hardware
Address/ Location	:	Gusta Bazaar ,Manikgonj Sodor, Manikgonj
Total Investment in BDT	:	8,50,000
Financing	:	Self BDT 7,50,000/= (from existing business) 88% Required Investment BDT 100,000/-(as equity) 12%
Present salary/drawings from business (estimates)	:	BDT 8,000
Proposed Salary		BDT 9,000
Proposed Business  (i) % of present gross profit margin  (ii) Estimated % of proposed gross profit	:	15% 15%
margin (iii) Agreed grace period		02 Months

#### PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing B	•	Total (BDT)
Investments in different categories	: (1)	(2)	(1+2)
Present Items: Decoration : 1,00 Goods : 6,50	, <b>000</b> 7,50,0	-	7,50,000
Proposed items:  Goods : 1,00	000	1,00,000	1,00,000
Total Capital	7,50,0	1,00,000	8,50,000

#### PRESENT & PROPOSED INVESTMENT BREAKDOWN

Present Items	
Product name with quantity	Amount
Hardware Items	2,00,000
Gift Items	50,000
Electric Items	1,00,000
Gas Cylinder	50,000
Sanitary Items	1,50,000
bKash, Sure Cash, Dutch Bangla	50,000
RFL Door, Tube light, Gaji Tank, Fan	50,000
Decoration	1,00,000
Total	7,50,000/=

Proposed Items			
Product Name with quantity	Amount		
Gas Cylinder (Bashundhara- 15*2100/Jamuna-09*2100)	50,000		
Hardware Items ( screw, Nut, Nutboltu)	50,000		
Total	1,00,000/=		

## INFO ON EXISTING BUSINESS OPERATIONS

Particulars Particulars	Exis	ting Business	(BDT)
	Daily	Monthly	Yearly
Income from Sales (A)	10,000	300000	3600000
Cost of sales	8500	255000	3060000
Profit 15% (C) [C=(A+B)]	1500	45000	5,40,000
Less: Operating Costs			
Electricity bill		300	3,600
Generator bill		150	1,800
Shop Rent		2,000	24,000
Night Guard bill		150	1,800
Mobile bill		500	6,000
Present salary/Drawings- self		8,000	96,000
Present salary/ Drawing –Staff-		-	-
Conveyance or Transport]		2,000	24,000
Others (Fees, Entertainment, TL renew)		500	6,000
Non Cash Item:			
Depreciation Expenses (20,000*15%)		250	3,000
Total Operating Cost (F)		18,850	2,26,200
Net Profit (E-F):		26,150	3,13,800

#### FINANCIAL PROJECTION OF NU BUSINESS PLAN

Portion large 100000	•	Year 1 (BDT)		Year 2 (BDT)		
Particulars108000	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Income from Sales(A)	12000	36000	4320000	14000	420000	5040000
Cost of Sales	10200	30600	4252000	11900	357000	4284000
Profit 15% (A+B)=(C)	1800	54000	648000	2100	63000	756000
Less: Operating Costs						
Electricity bill		350	4200		400	4800
Generator bill		150	1800		200	2400
Shop Rent		2000	24000		2500	30000
Night Guard bill		150	1800		200	2400
Mobile bill		500	6000		550	6600
Present salary self		9000	1,08,000		9500	1,14,000
Present salaryStaff-1		-	-		-	-
Conveyance or Transport		2000	24000		3000	36000
Others (Fees, Entertainment, TL renew)		500	6000		700	8400
Non Cash Item:						
Dep. Exp. (20,000*15%)		250	3,000		250	3,000
Total Operating Cost		19,900	2,38,800		23,300	2,79,600
Net Profit (C-D) = (E)		34,100	4,09,200		39,700	4,76,400
GT payback			60,000			60000
Retained Income:			3,49,200/=			4,16,400/=

# CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	1,00,000	
1.2	Net Profit	4,09,200	4,76,400
1.3	Depreciation (Non cash item)	3000	3000
1.4	Opening Balance of Cash Surplus	-	3,52,200
	Total Cash Inflow	5,12,200	8,31,600
2.0	Cash Outflow		
2.1	Purchase of Product	1,00,000	
2.2	Payment of GB Loan	-	
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60,000	60,000
	Total Cash Outflow	1,60,000	60,000
3.0	Net Cash Surplus	3,52,200	7,71,600

## **SWOT Analysis**

## Strength

- ➤ Skilled & 5 Years of Experience
- Position of institution beside of main road in Manikgonj.

## WEAKNESS

- > Strike
- Lack of capital.

## **O**PPORTUNITIY

- > Expansion Of Business
- > To acquire financial solvency

#### THREATS

- > Fire
- > Theft





























রূপালী ব্যাংক শিওরক্যাশ

টাকা দেই ফোনে ফোনে এজেনট লগ বই



শিওরুক্যাশ জিপালী ব্যাংক লিমিটেড উল্লেখ সেক্তরণ



विकाह हाळक्ट्रिंग ए छिटाहरी হান্ডেমিচা চাশ্কক্ষানাব্র লিইভা





















#### গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladesh NATIONAL ID CARD / জাতীয় পরিচয় পত্র



द्यास्य

নাম: মোঃ আনোয়ার হোসেন

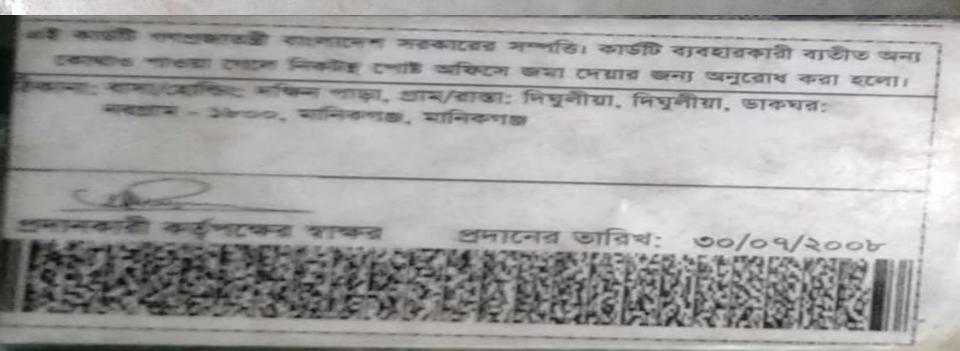
Name: Md Anwar Hosen

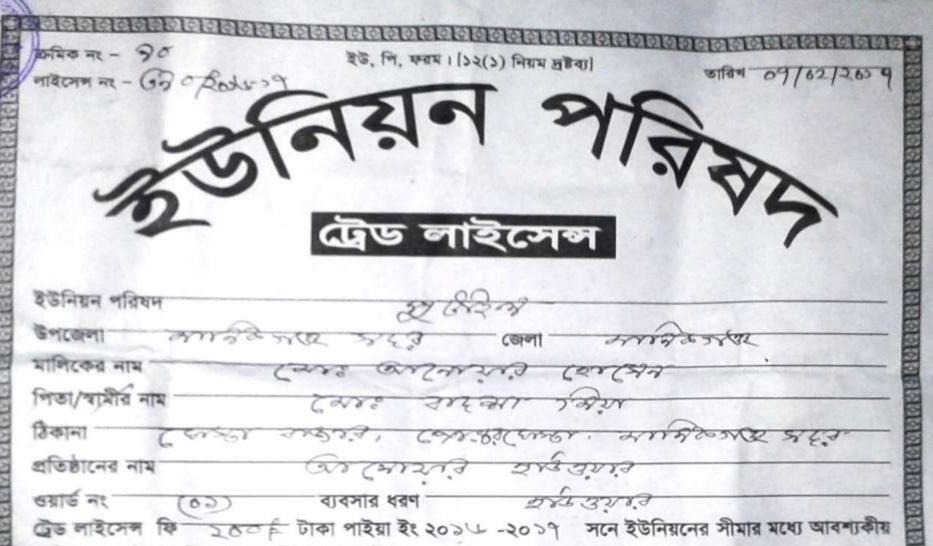
পিতা: মঃ বাদশা মিয়া

মাতা: আনোয়ারা বেগম

Date of Birth: 08 Oct 1987

ID NO: 5614687197744





বাণিজ্য চালাইয়া যাইবার অনুমতি দেওয়া হইল।

ইং-৩০-৬-২০ ৯৭ সূত্ৰ পূৰ্মন্ত এই লাইসেন্স বৈধ বলিয়া বিবেচিত হইবে।



#### গ্রামীণ ব্যাংক

হয়েট হিন্দ্র মন্ত্র কর্মান সাথা

#### সহজ ঋণের পাশ বই

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# Presented at 212th Internal Design Lab

On 09th January 2018 at Grameen Trust

