A Nobin Udyokta Project

Gents Collection





Project by: Md. Rabiul Alom

Identified and Verified by: Md. Gias uddin



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Md. Robiul Alom
Age	:	09/06/1994 (23Years)
Marital status	:	Unmarried
Children	:	N/A
No. of siblings:	:	04 Brothers and 01 Sister
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father Rasida Begum Md. Monir Hossan Tati Member since: 25 /05/ 2010 Branch: Gajra, Centre no. 14/M Group no: 02 Loanee: 1765. First loan: Tk.10,000 Existing loan:Tk 35,000 Outstanding: Tk 12670
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others	:	Brother N/A N/A N/A N/A N/A
Education, till to date	:	Class Eight

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



(Continued)

Present Occupation	:	Readymade Cloth Business
Trade License Number		132
Business Experiences	:	15 years.
Other Own/Family Sources of Income		Agriculture
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info	:	01688543723
NU Project Source/Reference	:	GT Matlab Uttar Unit Office,Chandpur.

BRIEF HISTORY OF GB LOAN Utilization by Family



NU's mother has been a member of Grameen Bank (GB) Since 25 May 2010 to till now. At first his mother took a loan amount BDT 10,000 from Grameen Bank. She Invested the money in her Husband business. They gradually improved their life standard through GB loan.

PROPOSED BUSINESS Info.



Business Name	:	Gents Collection
Address/ Location	:	Pasani Chowrasta Bazar, Matlab Uttar, Chandpur
Total Investment in BDT	:	385,000/-
Financing	:	Self BDT : 305,000 (from existing business) - 79% Required Investment BDT :80,000 (as equity) - 21%
Present salary/drawings from business (estimates)	:	BDT 10,000
Proposed Salary		BDT 11,500
Proposed Business 25% of present gross profit margin	:	25%
Estimated 25% of proposed gross profit margin	:	25%
Agreed grace period	:	2 months

EXISTING BUSINESS OPERATIONS Info.



Particulars	Existing Business (BDT)				
Particulars	Daily	Monthly	Yearly		
Sales	4000	120000	1440000		
Less: Cost of sale	3000	90000	1080000		
Profit 25% (A)= C	1000	30000	360000		
Less: Operating Costs					
House rent		1600	19200		
Electricity		4000	48000		
Dish bill		0	0		
Night Guard Bill		200	2400		
Mobile Bill		300	3600		
Salary from Business (Self)		10000	120000		
Salary from Business (Staff)		0	0		
Transport		0	0		
Others (Entertainment)		300	3600		
Non Cash Item:					
Depreciation Expenses		417	5004		
Total Operating Cost (D)		16817	201804		
Net Profit (C-D):		13183	158196		

PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:			
Present items:			305,000
Decoration:	50,000		
Advance:	80,000		
Present Goods Items (*):	1,75,000		
Proposed Items (**) :		80,000	80,000
Total Capital	305,000	80,000	3,85,000

(*) Details present Stock & (**) Proposed Items mentioned in next slide

PRESENT & PROPOSED INVESTMENT Breakdown (Continued)



Present Stock item

Product Name	Amount
Gabardine pant	30000
Gens pant	30000
Shirt-	20000
Chinese Pant	15000
T-shirt	30000
Other	50000
Total Present Stock	1,75,000

Proposed Item

Product Name	Amount
Gabardine	20,000
Gens pant	20,000
Shirt-	10,000
Chinese Pant	15,000
T-shirt	15,000
Total:	80,000

Financial Projection of NU BUSINESS PLAN



Doutionland	Year 1 (BDT)			Year 2 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales	4500	135000	1620000	5000	150000	1800000
Less: Cost of Sale	3375	101250	1215000	3750	112500	1350000
Profit 25% (A)= C	1125	33750	405000	1250	37500	450000
Less operating cost:						
shop rent		1600	19200		1600	19200
Electricity bill		500	6000		600	7200
Dis bill		0	0		0	0
Night Guard Bill		250	3000		300	3600
Mobile Bill		400	4800		500	6000
Salary from Business		10500	126000		11000	132000
Salary from Business (Staff)		0	0		0	0
Others (Entertainment)		350	4200		400	4800
Depreciation Expenses		417	5004		417	5004
Total Operating Cost (D)		14017	168204		14817	177804
Net Profit =(C-D)		19733	236796		22683	272196
GT payback			48000			48000
Retained Income:			188796			224196

CASH FLOW Projection on Business Plan (Rec. & Pay.)



Particulars	Year 1 (BDT)	Year 2 (BDT)
Cash Inflow		
Investment Infusion by Investor	80,000	
Net Profit (Ownership Tr. Fee added back)	236796	272196
Depreciation (Non cash item)	5000	5000
Opening Balance of Cash Surplus	0	186,436
Total Cash Inflow	321,796	463632
Cash Outflow		
Purchase of Product	80,000	
Investment Pay Back (Including Ownership Tr. Fee)	48,000	48,000
Payment of GB loan	7360	0
Total Cash Outflow	135,360	48,000
Net Cash Surplus	186,436	415,632

SWOT Analysis



STRENGTH

- Skill and 15 Years experience
- Quality service and Product
- Well Decorated
- Seven days open weekly
- 16 hours shop open

WEAKNESS

Lack of investment

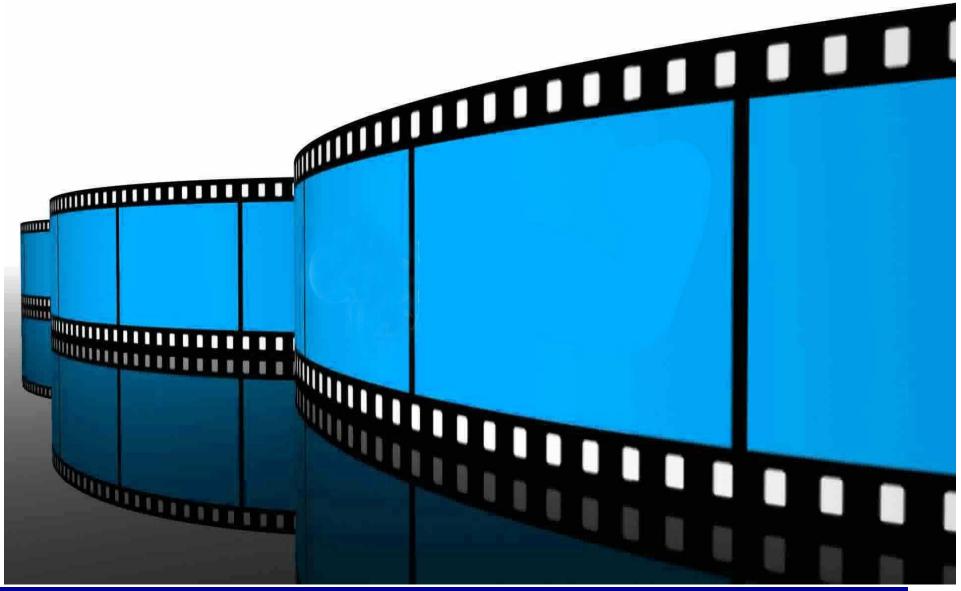
OPPORTUNITIES

- Have a chance at more customers within local area.
- Extendable society
- Products and service demand increasing.

THREATS

- New competitor may be present
- Political Unrest
- Theft





















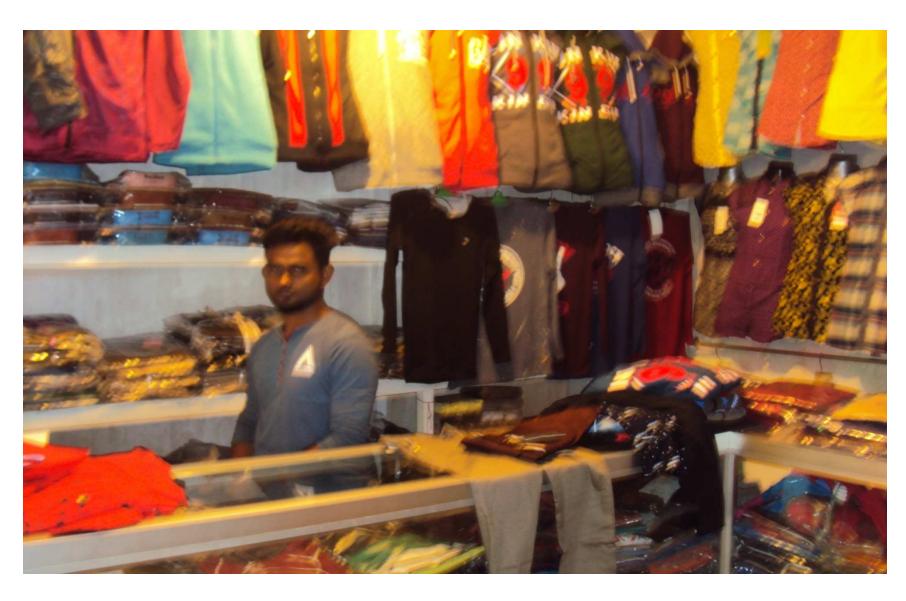








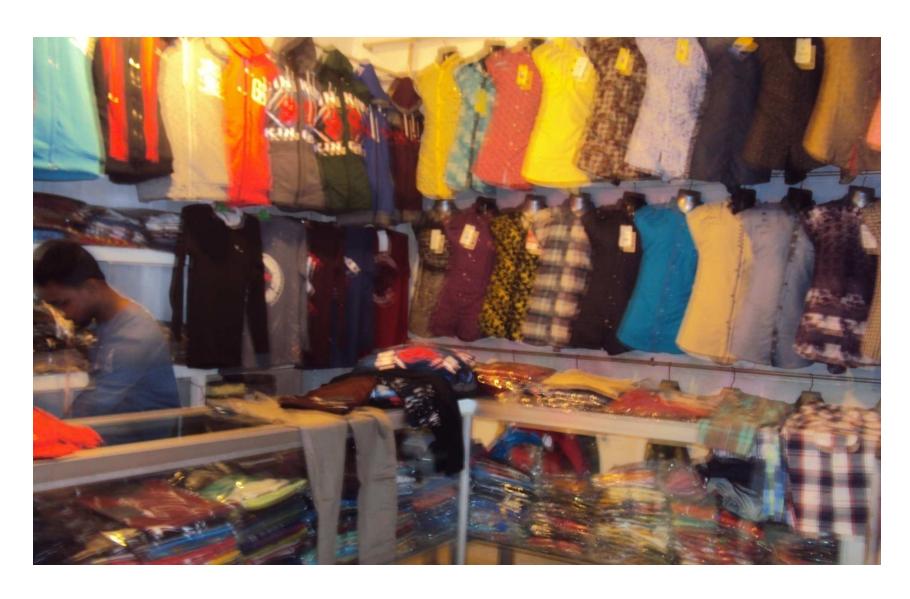






























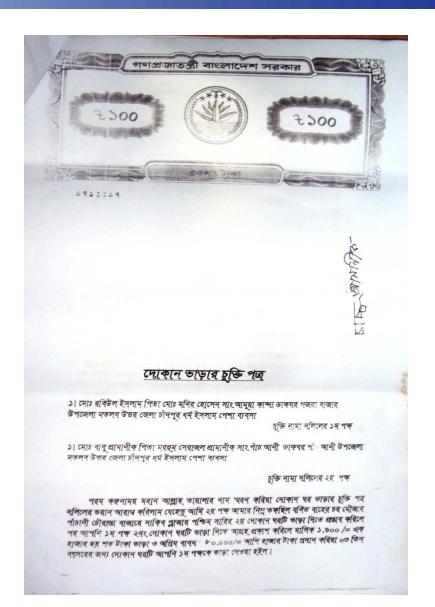


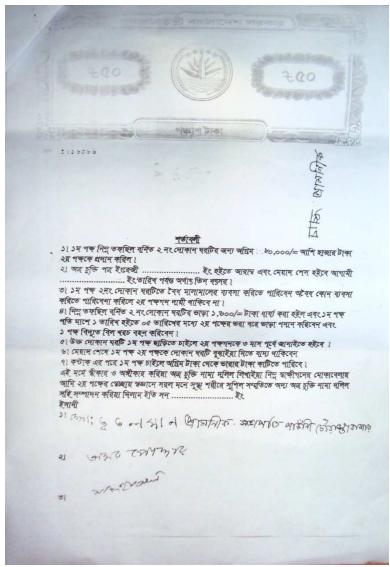




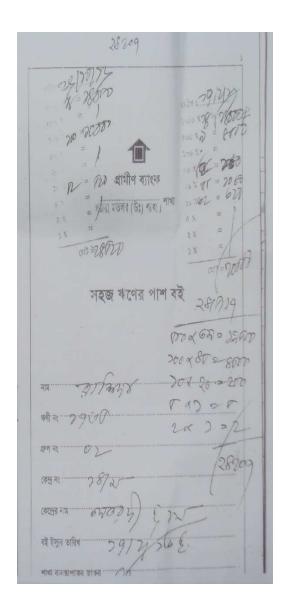






















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