#### **Bhai Bhai Store**



Project by: Komal Chandra Saha Identified by-Md. Masum Mia Verified By: Md. Ziaul Hoque



#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Komol Chandra Saha
Age	:	15/01/1985 (33 year)
Marital status	:	Married
Children	:	
No. of siblings:	:	05 Brother 02 Sister
Parent's and GB related Info  (i) Who is GB member  (ii) Mother's name  (iii) Father's name  (iv) GB member's info	: : :	Mother Puspa Rani Saha Let Morari Mohan Saha Member since: 2008 Branch: Suapur, Centre no.32/M, Group: 08 Loan No. 5490 First loan: Tk. 5000 Last Loan: Tk. 20000 Outstanding: Tk. 6191
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc (ix) Others	:	NU's brother N/A N/A N/A N/A
Education	:	S.S.C

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

(Continued)



Present Occupation	:	Grocery Modi Business
Trade License Number	:	663
Business Experiences	:	10 Years
Other Own/Family Sources of Income	:	Business
NU Contact Info	:	01726653422/0191817001
Other Own/Family Sources of Liabilities	:	N/A
NU Project Source/Reference	:	GT Dhamrai Unit Office, Dhaka

#### **BRIEF HISTORY OF GB LOAN Utilization by Family**



NU's mother was a member of Grameen Bank since 2008 tell now. At first her mother took a loan amount of 5000 BDT from Grameen Bank. She invested the money in her family house construction. NU's mother gradually improved the standard of their life by using GB loan.

#### PROPOSED BUSINESS Info.



Business Name	:	Bhai Bhai Store
Address/ Location	:	Shoapur, Dhamrai, Dhaka
Total Investment in BDT	••	2,90,000/-
Financing	•	Self BDT : 220000 (from existing business) - 76% Required Investment BDT : 70000 (as equity) - 24%
Present salary/drawings from business (estimates)	••	BDT 7000
Proposed Salary		BDT 8000
i. Proposed Business % of present gross profit margin	:	10%
ii. Estimated % of proposed gross profit margin	:	10%
iii. Agreed grace period	:	2 months

#### PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business	Proposed	Total
	(BDT)	(BDT)	(BDT)
Investments in different categories:			
Present items:			220,000
Decoration:	20,000		
Advance:	0		
Freeze	15,000		
Present Goods Items (*):	185000		
Proposed Items (**):		70,000	70,000
Total Capital	220,000	70,000	290,000

N.B: Details of Present (\*) & proposed (\*\*) items have enclosed in next slide.

#### PRESENT & PROPOSED INVESTMENT Breakdown

(Continued)



Present	Item
Product name	Amount
Soap (Various Brand)	20000
Cold Drinks	10000
Chips	8000
Detergent (Various Brand)	10000
Dal	15000
Egg	5000
Rice	30000
Juice	8000
Biscuit, Liquid Milk	10000
Chanachur	2,000
Soyabean Oil	20000
Tea	5000
Shampoo, Lotion, Telcom	15000
powder	
Sugar(1 Sack)	15000
Cigarette	7000
Others	5000
Total	185000

Proposed item	n
Product Name	Amount
Soap (Various Brand)	10,000
Cold Drinks	10,000
Chips	3,000
Detergent (Various Brand)	2,000
Rice (5 Sack)	25,000
Juice	4,000
Biscuit	3,000
Chanachur, coil, Liquid Milk	2,000
Soyabean Oil	2,000
Shampoo, Lotion, Telcom powder	2,000
Cigarette	7,000
Others	
Total	70,000

#### **EXISTING BUSINESS OPERATIONS Info.**



Particulars	Existing Business (BDT)				
Faiticulais	Daily	Monthly	Yearly		
Sales	6000	180000	2160000		
Less: Cost of sale	5400	162000	1944000		
Profit 10% (A)= C	600	18000	216000		
Less: Operating Costs					
shop rent		0	0		
Electricity bill		300	3600		
Genarator Bill		0	0		
Night Guard Bill		0	0		
Mobile Bill		500	6000		
Salary from Business (Self)		7000	84000		
Salary from Business (Staff)		0	0		
Transport		1000	6000		
Others (Entertainment)		500	6000		
Non Cash Item:					
Depreciation Expenses(35000*10%)		292	3504		
Total Operating Cost (D)		9592	115104		
Net Profit (C-D):		8408	100896		

#### FINANCIAL PROJECTION OF NU BUSINESS PLAN



Particulars	,	Year 1 (BD	T)	Year 2 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales	6500	195000	2340000	7000	210000	2520000
Less: Cost of Sale	5850	175500	2106000	6300	189000	2268000
Profit 10% (A)= C	650	19500	234000	700	21000	252000
Less operating cost:						
shop rent		0	0		0	0
Electricity bill		350	4200		350	4200
Genarator Bill		0	0		0	0
Night Guard Bill		0	0		0	0
Mobile Bill		500	6000		500	6000
Salary from Business		8000	96000		8000	96000
Transport		1000	12000		1000	12000
Salary from Business (Staff)		0	0		0	0
Others (Entertainment)		200	2400		300	3600
Depreciation Expenses		292	3504		292	3504
Total Operating Cost (D)		10342	124104		10442	125304
Net Profit =(C-D)		9158	109896		10558	126696
GT payback			42000			42000
Retained Income:			67896			84696

#### **CASH FLOW Projection on Business Plan (Rec. & Pay.)**



Particulars	Year 1 (BDT)	Year 2 (BDT)
Cash Inflow		
Investment Infusion by Investor	70,000	
Net Profit (Ownership Tr. Fee added back)	109896	126696
Depreciation (Non cash item)	3504	3504
Opening Balance of Cash Surplus	0	71,400
Total Cash Inflow	183,400	201600
Cash Outflow		
Purchase of Product	70,000	
Investment Pay Back (Including Ownership Tr. Fee)	42,000	42,000
Payment of GB loan	0	0
Total Cash Outflow	112,000	42,000
Net Cash Surplus	71,400	159,600

#### **SWOT Analysis**



# STRENGTH

- Environment-Friendly.
- Skilled & Experience
- Position of his shop beside main road.
- Pleasant personality

#### WEAKNESS

Lack of investment

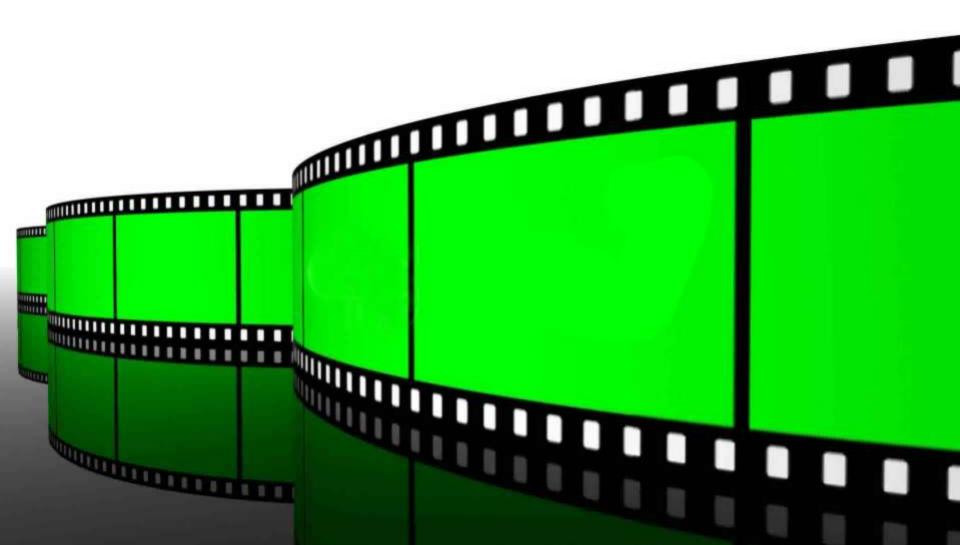
#### **O**PPORTUNITIES

- Expansion of Business
- Increasing the number of Customer

#### $\mathbf{T}_{\mathsf{HREATS}}$

- Competitor may create.
- Fire.
- Theft.















































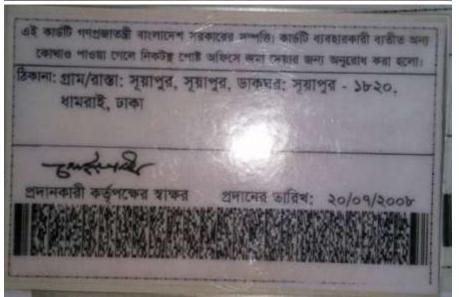




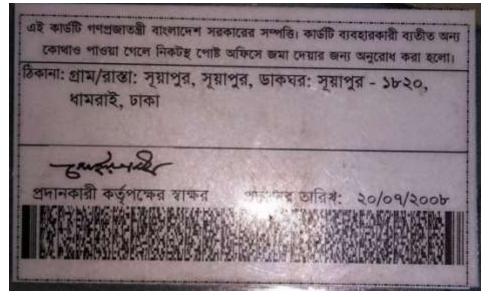




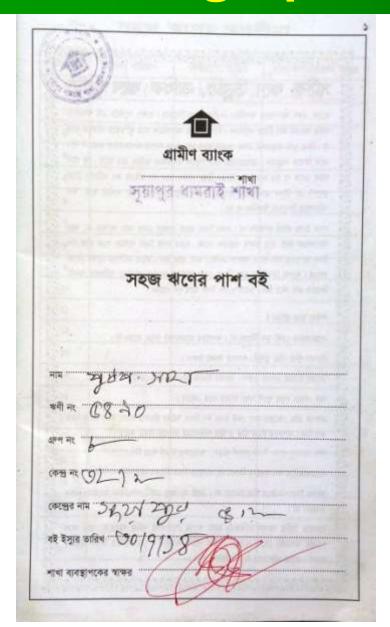


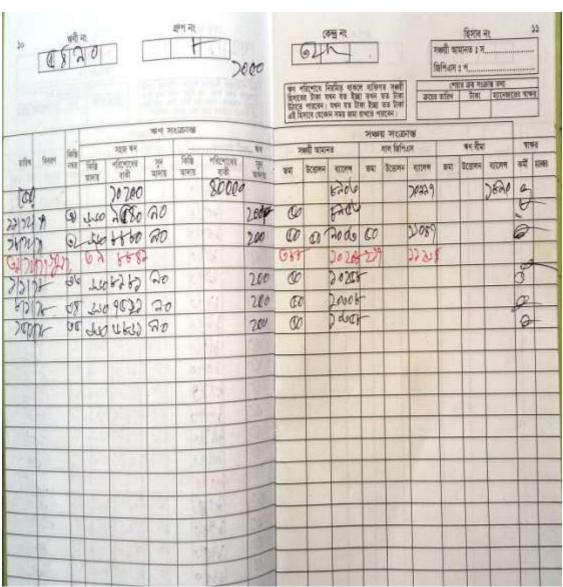














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#### প্রত্যয়ন পত্র

আমি প্রত্যয়ন করছি যে, "ভাই ভাই স্টোর" এর মালিক জনাব "কমল চন্দ্র সাহা" এর দোকান ঘরটি নিজম্ব জমির উপর সরেজমিনে দেখে যাচাই করেছি।

স্বাক্ষরঃ

AND SHEST STATE

মোঃ মাছুম মিয়া

ইউনিট ম্যানেজার

ধামরাই ইউনিট



# Presented at Internal Design Lab on January...... 2018 at GT

