### Mihir Bohoumukhi Khamar



Project by: Mihir Biswas

Identified by-**Tuhin Kumar Sarkar** Verified By:**Md. Rashide Mahbub** 



### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	•	Mihir Biswas
Permanent Address	•	Vill: Vumariya, Post: Vimruli, P.S: Jhalokati Sadar, District: Jhalokati
Age	:	32Years
Marital status	-	Married
Children	:	3 Daughters
No. of siblings:	:	3 brothers and 1 Sister
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info  Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF		Mother Yes Father Shefali Biswas Poromongshu Biswsh Branch: Kirtipasha, Centre:20/mo, Group no: 03 , Loanee no.: 2062, Member since: 1997, First loan: 2,000, Existing loan: 20,000, Outstanding: 17,000 NU'S Father N/A N/A N/A
Education		H.S.C

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Mihir Bohoumukhi Khamar
Initial Investment	:	80,000/=
Trade License/ Drug License	-	938
Business Experience	:	10 years
And Training Info		
Other Own/Family Sources of Income	:	N/A
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01781-761040
NU Project Source/Reference	:	Jhalokati Unit, Jhalokati

### BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's Mother has been member of Grameen Bank since 1997 to till now(21 Years). At first she took a loan of Tk. 2,000 from GB. NU's mother gradually improved their living standard by using GB loan.

### PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Mihir Bohoumukhi Khamar
Address/ Location	:	Sthan singho pur, Bishain Khan, Jhalokati Sadar, Jhalokati.
Total Investment in BDT		4,25,000/=
Financing	:	Self BDT <b>3,55,000/=</b> (from existing business) 84% Required Investment BDT <b>70,000/=</b> (as equity) 16%
Present salary/drawings from business (estimates)	:	5,000/-
Proposed Salary	:	6,000/-
Proposed Business  (i) % of present gross profit margin  (ii) Estimated % of proposed gross profit margin  (iii) Agreed grace period	:	40% 40% Agreed Installment Every 2 months(12 installments)

## PRESENT & PROPOSED INVESTMENT RREAKDOWN

TREBEIT & TROT OBED TITLEST	HELVI DIVI	WILL	<u> </u>
Particulars	Existing Business (BDT)	Proposed (BDT)	Total
			(BDT)
Investments in different categories: Present Stock Items:	-1	-2	(1+2)
Guava	40,000		3,55,000

40,000

1,00,000

50,000

35,000

60,000

30,000

3,55,000

70,000

70,000

70,000

4,25,000

Hog Plum

Deshi cow 2

Australian cow

Cash In hand

Proposed items:

**Total Capital** 

Calf

Fish

### PROPOSED INVESTMENT BREAKDOWN

Proposed items								
Product Name	Unit	Amount						
Australian Fijian Cow		70,000						
Total Proposed Stock		70,000						

INFO ON EXISTING BUSINESS OPERATIONS								
Double de	Existing Business (BDT)							
Particular	Daily	Monthly	Yearly					
Income (A)	1,000	30,000	3,60,000					
Less; Operating Costs (B)	600	18,000	2,16,000					
Gross Profit (C)=(A-B)]	400	12,000	1,44,000					
Income From Others (D)	0	0	0					
Total income (E)=(C+D)	400	12,000	1,44,000					
Less: Operating Costs								
Electricity bill		0	0					
Generator bill		0	0					

400

Shop Rent

Mobile bill

Others cost

Non Cash Item:

Depreciation: Expenses

Total Operating Cost (F)

Not Drof:+ /C/-/C C/

Night Guard bill

Present salary/Drawings- self

Present salary-staff ( Persons)

0

0

200

5,000

250

50

5,500

6.500

0

0

2,400

60,000

0

3,000

600

66,000

78.000

## FINANCIAL PROJECTION OF NU BUSINESS PLAN Year 1 Year 2

**Monthly** 

36,000

21,600

14,400

0

14,400

0

0

0

0

250

5,000

0

250

50

5,550

8,850

Yearly

4,32,000

2,59,200

1,72,800

0

1,72,800

0

0

0

0

3,000

60,000

0

3,000

600

66,600

1,06,200

42,000

64,200

**Daily** 

1,400

840

560

560

560

Monthly

42,000

25,200

16,800

0

16,800

50

0

0

0

300

6,000

0

300

50

6,700

10,100

Yearly

5,04,000

3,02,400

2,01,600

0

2,01,600

600

0

0

0

3,600

72,000

0

3,600

600

80,400

1,21,200

42,000

79,200

**Daily** 

1,200

720

480

0

480

480

Particular	
Estimated Sales (A)	

Less: cost of sales (B)

Gross Profit (C)=(A-B)

Less: Operating Costs

Total (E) = (C+D)

Electricity bill

Generator bill

Night Guard bill

Non Cash Item:

Pay back

DepreciationExpenses

Total Operating Cost (F)

Net Profit (G)=(E-F):

Retained Income:

Present salary/Drawings- self

Present salary/staff ( Persons)

Others cost(fees, entertain& s m s)

Shop Rent

Mobile bill

Income From Others (D)

# CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

S.L No.	<u>Particular</u>	Year 1	Year 2

70,000

1,06,200

600

0

1,76,800

70,000

0

42,000

1,12,000

64,800

0

1,21,200

600

64,800

1,86,600

0

0

42,000

42,000

1,44,600

Cash Inflow

Investment Infusion by Investor

Depreciation (Non cash item)

Total Cash Inflow

Purchase of Product

Payment of GB Loan

Total Cash Outflow

**Net Cash Surplus** 

Cash Outflow

Opening Balance of Cash Surplus

Net Profit (Ownership Tr. Fee added back)

Investment Pay Back (Including Ownership Tr. Fee)

1

1.1

1.2

1.3

1.4

2

2.1

2.2

2.3

3

### **SWOT Analysis**

### Strength

- Skill and 10 Years experience
- Quality service and product
- Seven days open in a week
- 14 hours shop open

### WEAKNESS

Lack of investment

### **O**PPORTUNITIY

- More customers within the area.
- Increasing demand.

### THREATS

- Political Unrest
- Theft







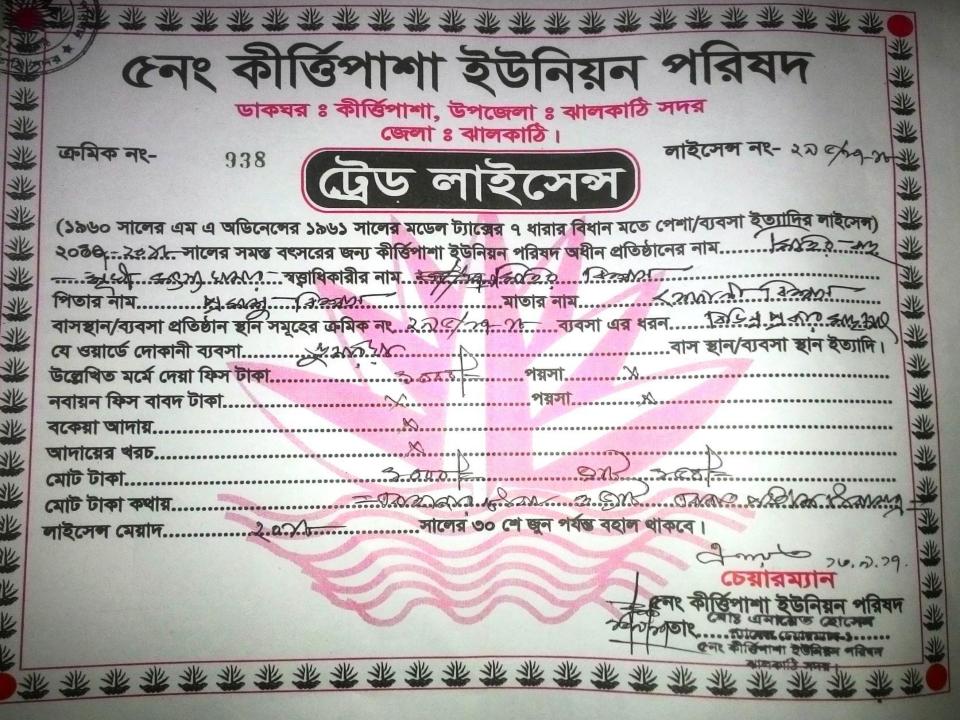


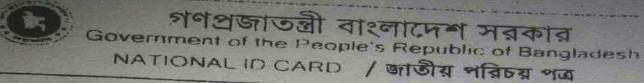














নাম: মিহির বিশাস

Name: Mihir Biswas

পিতা: প্রোমাংভ বিশ্বাস

মাতা: শেফালি বিশাস

Date of Birth: 15 Jul 1985

ID NO: 2613834246224

এই কার্ডটি গণপ্রজ্ঞাতন্ত্রী বাংলাদেশ সরকারের সম্পত্তি। নার্ডটি ব্যবহারকারী ব্যক্তীত অধ্ কোথাও পাওয়া গেলে নিকটস্থ পোষ্ট অফিসে জন্মা দেয়ার জন্য অনুরোধ করা হলো কিকানা: বাসা/হোন্ডিং: ৩০, গ্রাম/রাস্তা: খোলামোড়া, ডাক্ঘর: ব্রাক্ষনকির্তা - ১৩১০, কেরানীগঞ্জ, ঢাকা



্রাদানকারী কর্তৃপক্ষের স্বাক্ষর

প্রদানের তারিখ: ০৭/০৭/২০০

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নাম ভেম্ব হিলা করিব তিন্তু বিশ্ব বি

বিভাগ ঃ বরিশাল

জেলা ঃ ঝালকাঠী

থানা ঃ ঝালকাঠী সদর

মৌজা ঃ ছুমুরিয়া

(ख, अन्, नः १ ७०

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# Presented at Internal Design Lab On September 2017 at GT

**For more information** 

**Grameen Trust** 

Phone No: 9017038

**Mihir Biswas** 

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