#### A Nobin Udyokta Project

# Bhuiyan Motsha Khamar



Project by : Md. Munna Bhuiyan Identified by : Md. Mostafa

Verified By: Md. Gias uddin



## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Md. Munna Bhuiyan
Age	:	15/06/1995 (22 Year
Marital status	:	Unmarried
Children	:	00 sons 00 Douther
No. of siblings:	:	Brothers- 04 Sisters - 02
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info  Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF etc.		Mother Father  Nazifa Khatun  Abul Hossain Bhuiyan  Branch- Baganbari , Center- 11/M ,Group-02 ,Loanee no,: 1473, Member Since-22/10/ 2002 First loan: 5000. Existing loan-25000 Outstanding : 24450  Brother  N/A  N/A  N/A  N/A
Education	:	HSC

#### **BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA**



(Continued)

Present Occupation	:	Fisheries Business.
Trade License No-		34
Business Experiences	:	06 Years
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	N/A
NU Contact info.		01795-190951
NU Project Source/Reference	:	GT Matlab Uttar Unit Office, Chandpur.

### **BRIEF HISTORY OF GB LOAN Utilization by Family**



NU's Mother has been a member of Grameen Bank (GB) from 22 Oct 2002. At first she took Tk.5,000 from GB. She invested GB Loan in her husbands business. He repaired their own house and bought some cattle from the income of his business. They gradually improved their life standard through GB loan.

### PROPOSED BUSINESS Info.



Business Name		Motsha Khamar	
Address/ Location	:	Motupi, Baganbari, Matlab Uttar , Chandpur.	
Total Investment in BDT	:	490000/-	
Financing		Self BDT 420000 (from existing business) -86% Required Investment BDT 70,000 (as equity) -14%	
Present salary/drawings from business (estimates)		9,000	
Proposed Salary		10,000	
i. Proposed Business 25% of present gross profit margin	:	25%	
ii. Estimated 25% of proposed gross profit margin	:	25%	
iii. Agreed grace period	:	2 Months	
iv. In future risk mgt. plan (from fire, disaster etc.)	:	N/A	

## **EXISTING BUSINESS OPERATIONS Info.**



Doutionland	Existing Business (BDT)			
Particulars Particulars Particulars Particulars	Daily	Half Yearly	Yearly	
Sales (A)		180000	360000	
Less: Operating Costs				
Electricity Bill		6000	12000	
Mobile bill(300*6)		1800	3600	
Present Salary (9000*6)		54000	108000	
Labour cost (part time)		30000	60000	
Others cost		3000	6000	
Fish feed		14000	28000	
Net and other security items for fish		12,000	24000	
Medicine		5,000	10000	
Non Cash Item:		0	0	
Total Operating Cost (D)		125800	251600	
Net Profit (C-D):		54200	108400	

#### PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	-1	-2	(1+2)
Present Stock Items			420000
Pond agremen for five years	0		
Present goods (*)	420000		
Proposed Items (**):		70,000	70,000
Total Capital	420000	70,000	490000

(\*) Details present Stock & (\*\*) Proposed Items mentioned in next slide

# PRESENT & PROPOSED INVESTMENT Breakdown (Continued)



Present Stock items			
Product name with	Amount		
quantity			
Ruhi Fish	120000		
Katol Fish	80000		
Silverkarp	70000		
Scorpion fish	90000		
Climbing fish	60000		
Total Present Stock	420,000		

Proposed Stock items			
Product name with	Amount		
quantity			
Fish feed	30,000		
Fish feed	30,000		
Medicine/ Net	10000		
Total Present Stock	70,000		

## Financial Projection of NU BUSINESS PLAN



	Year 1 (	BDT)	Year 2 (BDT)		
Particulars	Half Yearly	Yearly	Half Yearly	Yearly	
sales	210,000	420000	240,000	480000	
Less operating cost					
Preparing pond	9,000	18000	10,000	20000	
Mobile Bill	2400	4800	3000	6000	
Electricity Bill	6600	13200	7700	15400	
Fish feed	16,000	32000	18,000	36000	
Proposed Salary- Self	60000	120000	62000	124000	
Labour Cost(part time)	32000	64000	35000	70000	
Net and other security items	15000	30000	16000	32000	
Medicine	6000	12000	7000	14000	
Others	600	1200	750	1500	
Total Operating Cost (D)	147,600	295200	159,450	318900	
(Net Profit C-D) :	62,400	124800	80,550	161100	
Pay back		42,000		42000	
Retained Income:		82,800		119100	

## **CASH FLOW Projection on Business Plan (Rec. & Pay.)**



SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1	Investment Infusion by Investor	70,000	
1	Net Profit	124800	161100
1	Depreciation (Non cash item)	0	0
1	Opening Balance of Cash Surplus	0	82,800
	Total Cash Inflow	194,800	243900
2	Cash Outflow		
2	Purchase of Product	70000	0
2	Investment Pay Back GT	42000	42000
	Total Cash Outflow	112000	42000
3	Net Cash Surplus	82,800	201900

#### **SWOT Analysis**



# STRENGTH

- Long relationship with Grameen
- Well Known Person in locality
- Skill and 6 years working Experience

## WEAKNESS

- Lack of investment
- Less stock

## **O**PPORTUNITIES

Have a chance at more customers within local area

### THREATS

Theft





































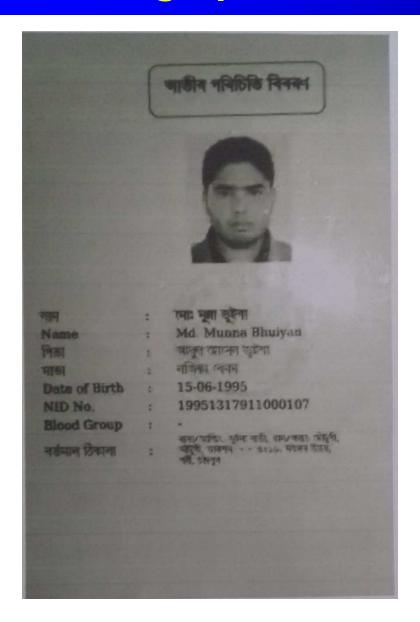




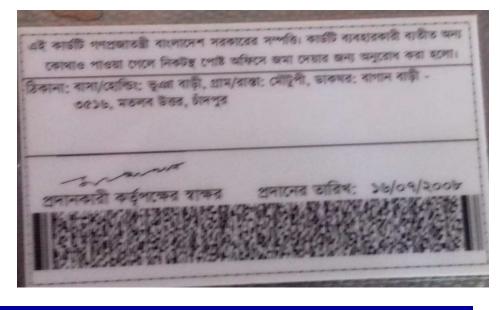




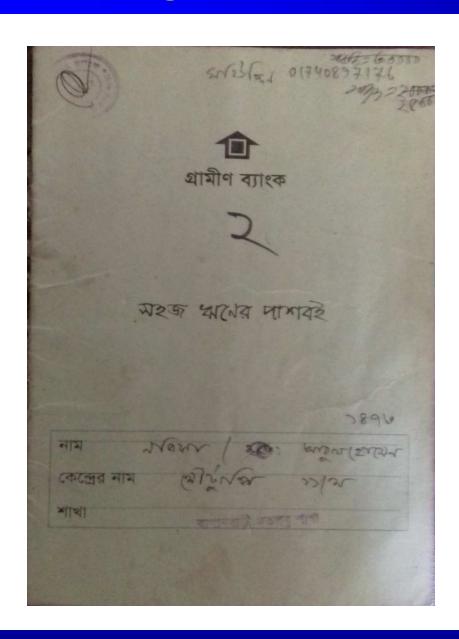


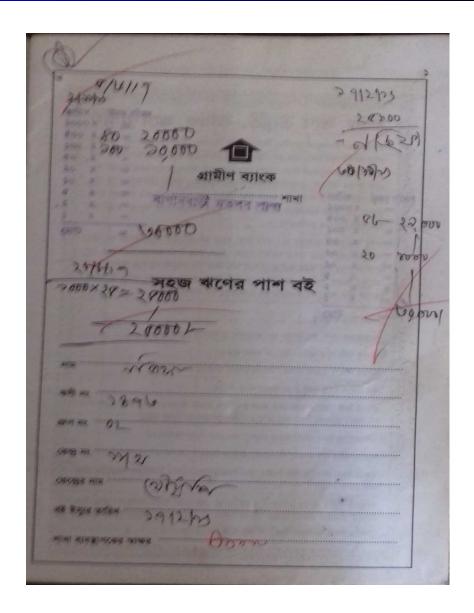




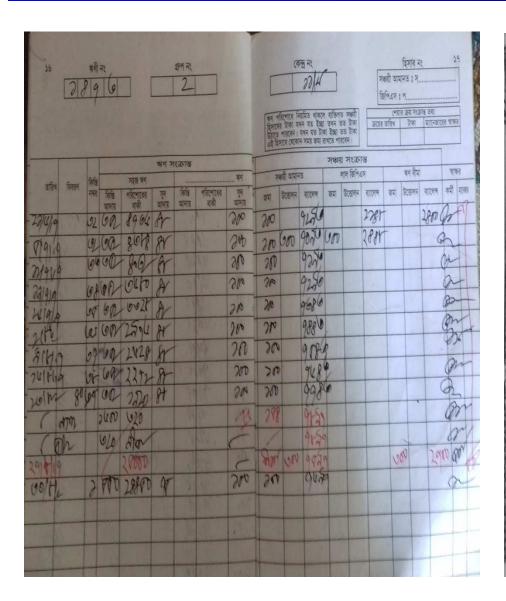


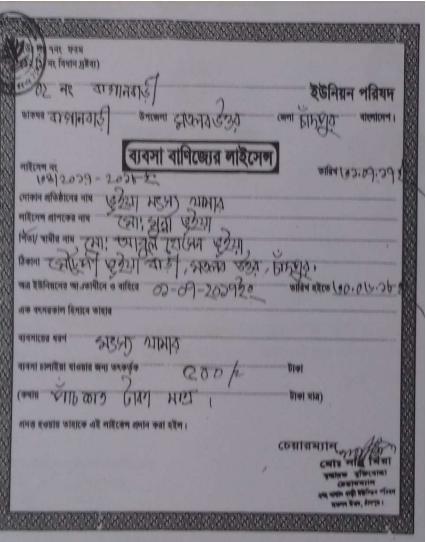




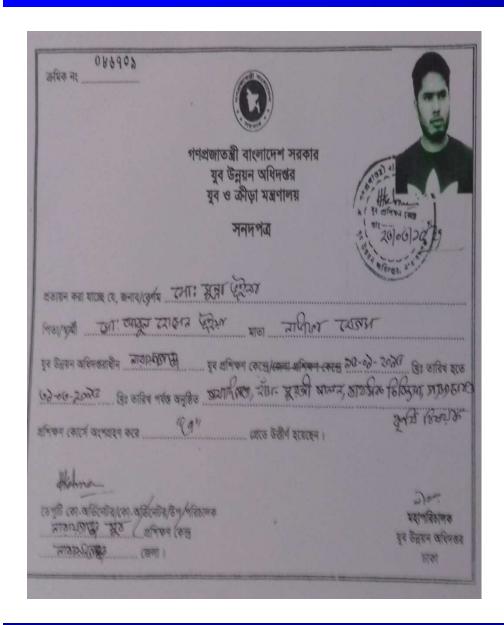


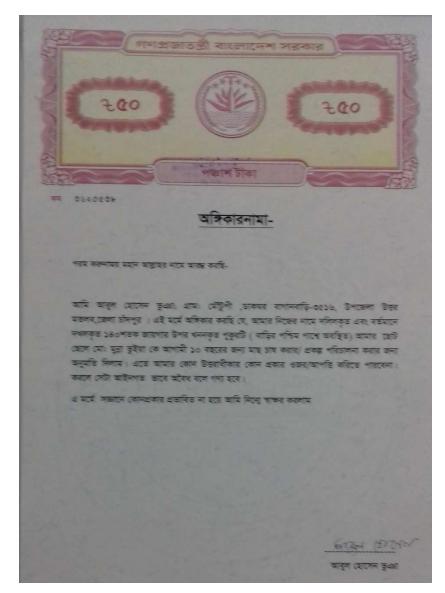


















# Presented at 162nd Internal Design Lab On 14th September, 2017 at GT

