#### Golap Store



Project by-Md. Alamin Miah

Identified by- Md. Altaf Hossain Verified by- Sanwar Hossain

Brahmanbaria Unit Area 4 GRAMEEN TRUST

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Name	:	Md. Alamin Miah		
Age	:	05 August, 1985 (32 Years)		
Marital status	:	Married		
Children	:	Son 01, Daughter 01		
No. of siblings:	:	01 Brother, 04 Sisters		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info  Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF	: : : : : : : : : : : : : : : : : : : :	Mother   Sahara Begum  Md. Muslim Mollah  Branch:Sohelpur, Centre# 41/mu,Group no : 07  Loanee no.4041, Member since: 1990  First loan:2,000  Existing loan:30,000, Outstanding: 12,000  Father  N/A  N/A  N/A		
Education	:	Five		

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Grocery Business
Initial Investment	:	25,000 (Mother)
Trade License		112 (2016-2017)
Business Experience And Training Info	:	12 Years
Other Own/Family Sources of Income	:	Father (Bussiness)
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01781-850004
NU Project Source/Reference	:	GT- Brahmanbaria Unit

# BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's mother has been a member of Grameen Bank since 1990(27 years). At first She took 2,000 taka from GB. GB Borrower invested GB Loan in her husband's business for expansion. NU's mother gradually improved their living standard by using GB loan.

#### PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name		Golap Store
Address/ Location	:	Gatora, Brahmanbaria Sadar, Brahmanbaria
Total Investment in BDT	:	1,35,500
Financing	:	Self BDT-85,500/- (from existing business) 63% Required Investment BDT- 50,000/-(as equity) 37%
Present salary/drawings from business (estimates)	:	6,000
Proposed Salary		6,000
Proposed Business (i)% of present gross profit margin (ii) Estimated %of proposed	:	20%
gross profit margin (iii) Agreed grace period		01 month

#### PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Stock Items: Goods –50,500 Fridge, Fan, Showcase ,Rack, Table & tool-35,000	85,500		85,500
Proposed items: Rice, Ata,oil, sugar & others grocery goods		50,000	50,000
Total Capital	85,500	50,000	1,35,500

#### PRESENT & PROPOSED INVESTMENT BREAKDOWN

Present Stock items				
Product name	Unit (Quantity)	Amoun t		
Rice	2 bag	6000		
Atta	2 bag	3000		
Sugar	20kg	1400		
Oil Soybean	50 kg	5000		
Dal	20 kg	4,000		
Potato	1 bag	900		
Salt	2 bag+90 packet	3,000		
Onion, garlic, ginger,		5,000		
Soap		2,000		
Cosmetics item		5,000		
Food item (Biscuit, bread, chip, etc.)		2,000		
Drinks Items		15,000		
Tea, Condense Milk		1200		
Fridge, TV, Fan, Showcase, Table, Tool		35000		
Total Present Stock		85,500		

Proposed items				
Product Name	Unit	Amount		
Rice	10 bag	25,000		
Ata	5 bag	7,500		
Sugar	1 bag	3,200		
Oil	50kg	5000		
Drinks, Onion, ginger and garlic		9,300		
Total Proposed		50,000		

#### INFO ON EXISTING BUSINESS OPERATIONS

	Existing Business (BDT)				
Particulars	Daily	Monthly	Yearly		
Sales (A)	3000	90000	108000		
Less: Cost of sales (B)	2400	72000	864000		
Profit (C) [C=(A-B)]	600	18000	216000		
Less: Operating Costs					
Electricity bill		400	4800		
Shop Rent		-	-		
Mobile bill		500	6000		
Present salary/Drawings- self		6,000	72,000		
Conveyance or Transport]		1000	12000		
Others (fees, Entertainment, TL renew)		1,000	12,000		
Non Cash Item:					
Depreciation Expenses(35,000*10%)		300	3600		
Total Operating Cost (F)		9200	110400		
Net Profit (E-F):		8800	105600		

#### FINANCIAL PROJECTION OF NU BUSINESS PLAN

	Year 1 (BDT)			Year 2 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	3500	105000	1260000	4000	120000	1440000
Less: Cost of Sale (B)	2800	84000	1008000	3200	96000	1152000
Profit (A-B)=(C)	700	21000	252000	800	24000	280000
Less: Operating Costs						
Electricity bill		500	6,000		600	72000
Mobile bill		600	7200		700	8400
Present salary/Drawings- self		7,000	84000		8,000	96000
Conveyance or Transport		1500	18000		2,000	24000
Others (fees, Entertainment, TL renew)		1500	18000		2,000	24000
Non Cash Item:						
Depreciation Expenses (35,000*10%)		300	3600		300	3600
Total Operating Cost		11400	136800		13600	163200
Net Profit $(C-D) = (E)$		9600	115200		10400	124800
GT payback			30000			30000
Retained Income:		85200			94800	

## CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	50000	
1.2	Net Profit	115200	124800
1.3	Depreciation (Non cash item)	3600	3600
1.4	Opening Balance of Cash Surplus		88800
	Total Cash Inflow	168800	217200
2.0	Cash Outflow		
2.1	Purchase of Product	50000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30000	30000
	Total Cash Outflow	80000	30000
3.0	Net Cash Surplus	88800	187200

#### **SWOT ANALYSIS**

## STRENGTH

- Skilled and experience
- Relationship with GB
- Demand from Locality
- Good communicational Skill
- Well known businessman

### WEAKNESS

Less Stock

### **O**PPORTUNITIE

- More Employment opportunity
- Expansion of business

#### THREATS

- Competitors
- Theft
- Fire







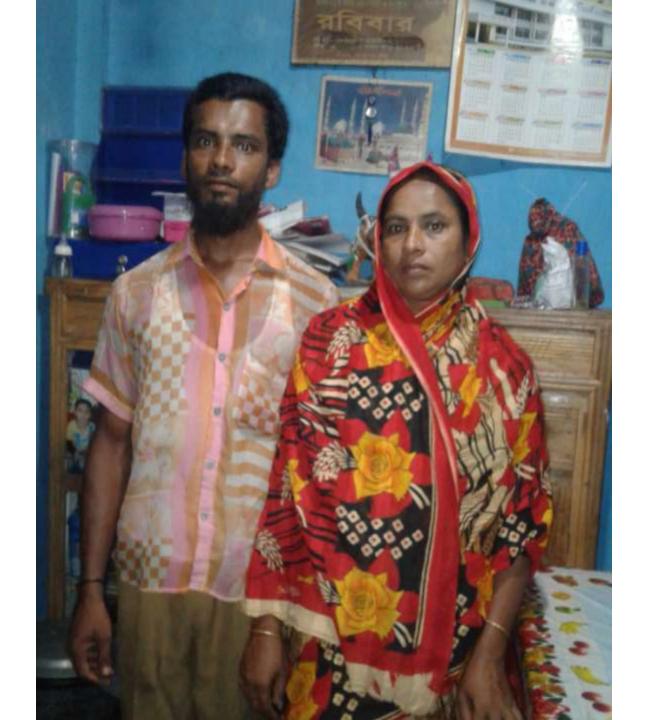


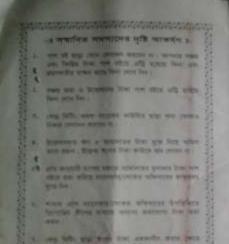




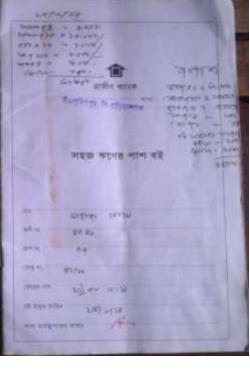


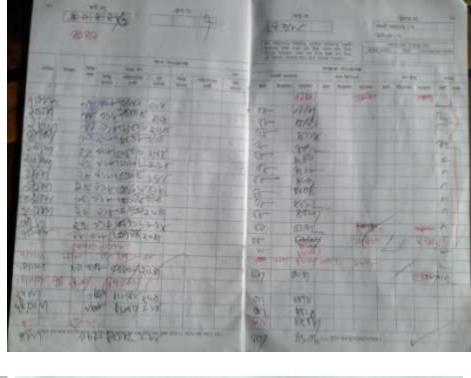




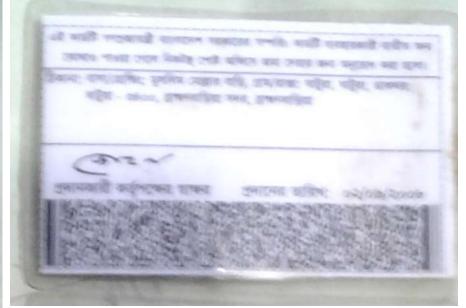


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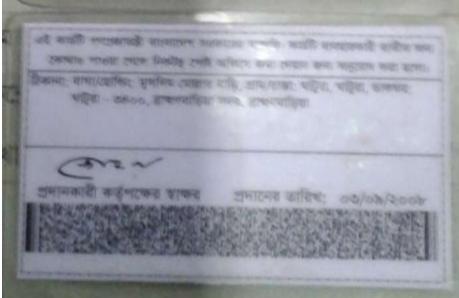




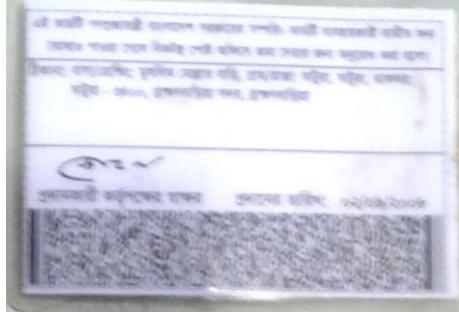














धमान कराय वाटक अहे लाईरमम मध्य करा समा ।

रमवर वाकाद महान- अमा क्नावे २०२९ दरव ००८म क्न २०३६ डी: नवंड

offer: 60/6/2029

#### প্রতায়ন পত্র

এই মর্মে প্রতায়ন করা যাচেছ যে,

আমি মোঃ মুসলিম মোলা গ্রাম-ঘাটুরা, পো:ঘাটুরা, থানা: ব্রাক্ষনবাড়ীয়া সদর, জেলা: ব্রাহ্মনবাড়ীয়া। আমি আমার ছেলে মোঃ আলামিন মোলাকে ঘাটুরা এলাকায় অবস্থিত "গোলাপ স্টোর" প্রতিষ্ঠানটি বাবসা করার জন্য তাকে দিলাম। উক্ত প্রতিষ্ঠানটিতে আমার অন্য কোন ওয়ারিশগণ দাবি করতে পারবে सा।

আমি তার সর্বাঙ্গীন মঙ্গল কামনা করি।

जातिबंह २४ १०२ १२०२१ हे-

নিবেদক

वाक्तः MHILSM নাম:মোঃ মুসলিম মোল্লা

