Durga Store



Project by: Durga Chandra Monidus Identified by-Md. Masum Mia Verified By: Md. Ziaul Hoque

Dhamrai Unit Anchal-03
GRAMEEN TRUST

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Durga Chandra Monidus.
Age	:	10/05/1989
Marital status	:	Married
Children	:	01Son 01 Daughter
No. of siblings:	:	03 Brothers
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother √ Fathe Nyantara Monidas Loxmon Monidus Member since: 1992 to 2006 Branch: Katigram, Centre no.00, Group:00 First loan: Tk. 2000/- Last Loan: 00 Outstanding: 00
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc (ix) Others	:	N/A N/A N/A N/A
Education	:	Class-5

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

(Continued)



Present Occupation	:	Grocery Business
Trade License Number	:	N/A
Business Experiences	•	05 Years
Other Own/Family Sources of Income	-	Business
NU Contact Info	•	01838-606564
Other Own/Family Sources of Liabilities	•	N/A
NU Project Source/Reference	•	GT Dhamrai Unit Office, Dhaka

BRIEF HISTORY OF GB LOAN Utilization by Family



NU's mother was a member of Grameen Bank since 1992 to 2006. At first her mother took a loan amount of 2000 BDT from Grameen Bank. She invested the money in her family house construction. NU's mother gradually improved the standard of their life by using GB loan.

PROPOSED BUSINESS Info.



Business Name	:	Durga Store
Address/ Location	:	Atanipara ,Shoapur, Dhamrai, Dhaka
Total Investment in BDT	:	108000/-
Financing	:	Self BDT : 68000 (from existing business) - 63% Required Investment BDT : 40000 (as equity) - 37%
Present salary/drawings from business (estimates)	:	BDT 5000
Proposed Salary		BDT 6000
 i. Proposed Business % of present gross profit margin 	:	20%
ii. Estimated % of proposed gross profit margin	:	20%
iii. Agreed grace period	:	2 months

PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing	Proposed (BDT)	Total	
	Business (BDT)	Troposed (BBT)	(BDT)	
Investments in different categories:				
Present items:			68,000	
Decoration:	28,000			
Advance:				
Present Goods Items (*):	40000			
Proposed Items (**):		40,000	40,000	
Total Capital	68,000	40,000	108,000	

N.B: Details of Present (*) & proposed (**) items have enclosed in next slide.

PRESENT & PROPOSED INVESTMENT Breakdown

(Continued)



Present Item				
Product name	Amount			
Soap (Various Brand)	2000			
Cold Drinks	3000			
Chips	1000			
Detergent (Various Brand)	3000			
Rice (2 Sack)	10000			
Juice	2000			
Biscuit, Liquid Milk	5000			
Chanachur	1,000			
Soyabean Oil	5000			
Tea	2000			
Shampoo, Lotion, Telcom powder	2000			
Sugar(1 Sack)	1000			
Cigarette	3000			
others				
Total	40000			

Proposed Item					
Product Name	Amount				
Soap (Various Brand)	2,000				
Cold Drinks	10,000				
Chips	1,000				
Detergent (Various Brand)	2,000				
Rice (5 Sack)	10,000				
Juice	4,000				
Biscuit	3,000				
Chanachur, coil, Liquid Milk	2,000				
Soyabean Oil	2,000				
Shampoo, Lotion, Telcom powder	2,000				
Others					
Total	40,000				

EXISTING BUSINESS OPERATIONS Info.



Particulars	Existing Business (BDT)						
r ai ticulai s	Daily	Monthly	Yearly				
Sales	2000	60000	720000				
Less: Cost of sale	1400	42000	504000				
Profit 20% (A)= C	600	18000	216000				
Less: Operating Costs							
shop rent		0	0				
Electricity bill		500	6000				
Genarator Bill		0	0				
Night Guard Bill		0	0				
Mobile Bill		500	6000				
Salary from Business (Self)		5000	60000				
Salary from Business (Staff)		0	0				
Transport		1000	6000				
Others (Entertainment)		1000	12000				
Non Cash Item:							
Depreciation Expenses (28000*15%)		350	4200				
Total Operating Cost (D)		8350	100200				
Net Profit (C-D):		9650	115800				

FINANCIAL PROJECTION OF NU BUSINESS PLAN



Particulars	•	Year 1 (BD	T)	Year 2 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales	2300	69000	828000	2500	75000	900000
Less: Cost of Sale	1610	48300	579600	1750	52500	630000
Profit 30% (A)= C	690	20700	248400	750	22500	270000
Less operating cost:						
shop rent		0	0		0	0
Electricity bill		500	6000		600	7200
Genarator Bill		0	0		0	0
Night Guard Bill		0	0		0	0
Mobile Bill		500	6000		600	7200
Salary from Business		6000	72000		6000	72000
Transport		500	6000		500	6000
Salary from Business (Staff)		0	0		0	0
Others (Entertainment)		1000	12000		1000	12000
Depreciation Expenses		350	4200		350	4200
Total Operating Cost (D)		8850	106200		9050	108600
Net Profit =(C-D)		11850	142200		13450	161400
GT payback			24000			24000
Retained Income:			118200			137400

CASH FLOW Projection on Business Plan (Rec. & Pay.)



Particulars	Year 1 (BDT)	Year 2 (BDT)
Cash Inflow		
Investment Infusion by Investor	40,000	
Net Profit (Ownership Tr. Fee added back)	154800	171600
Depreciation (Non cash item)	0	0
Opening Balance of Cash Surplus	0	130,800
Total Cash Inflow	194,800	302400
Cash Outflow		
Purchase of Product	40,000	
Investment Pay Back (Including Ownership Tr. Fee)	24,000	24,000
Payment of GB loan	0	0
Total Cash Outflow	64,000	24,000
Net Cash Surplus	130,800	278,400

SWOT Analysis



STRENGTH

- Environment-Friendly.
- Skilled & Experience
- Position of his shop beside main road.
- Pleasant personality

WEAKNESS

Lack of investment

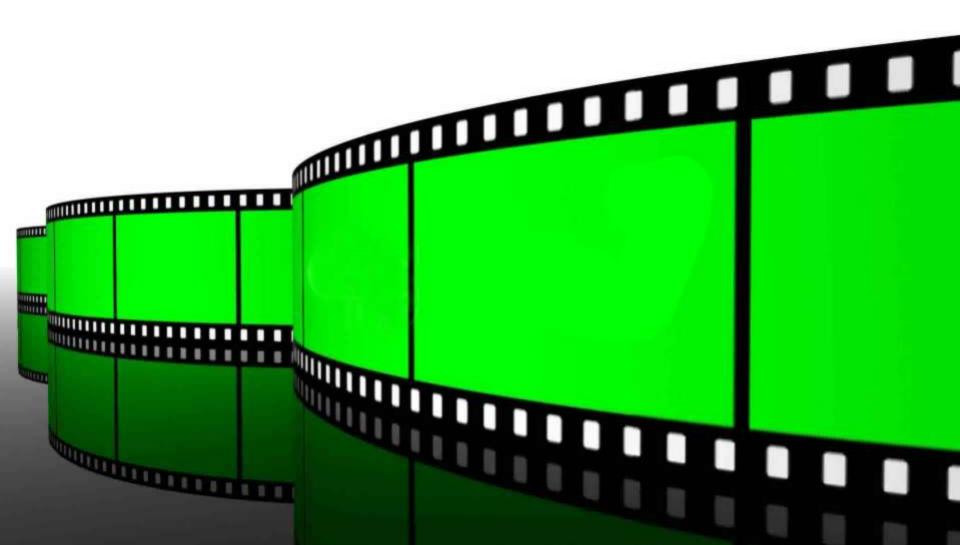
OPPORTUNITIES

- Expansion of Business
- Increasing the number of Customer

$\mathbf{T}_{\mathsf{HREATS}}$

- Competitor may create.
- Fire.
- Theft.



























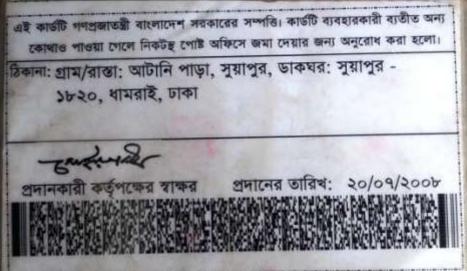




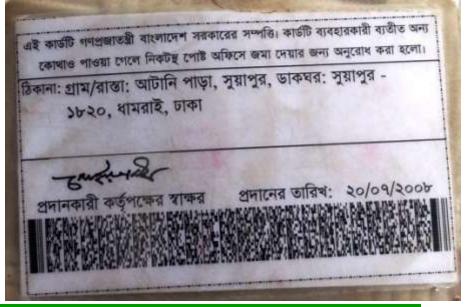














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