

Proposed NU Business Name: **NABAB MOTORS AND HONDA SERVICING CENTER**



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Project verified by: MD.Abu Bakkar Siddique



Brief Bio of The Proposed Nobin Udyokta

Name	:	SHAHIN ALAM
Age	:	15-01-1987(30 Years)
Education, till to date	:	S.S.C pass
Marital status	:	Married
Children	:	01 Daughter
No. of siblings:	:	02 Brothers and 01 sister
Address	:	Vill: Madrasa para, P.O :Modhupur, P.S: Modhupur, Dist: Tangail
Parent's and GB related Info	:	
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	SHAHIDA BEGUM
(iii) Father's name	:	LATE SHAHJAHAN ALI
(iv) GB member's info	:	Branch:Modhupur, Centre # 36 (Female), Member ID: 9561, Group No: 09 Member since: 17-07-2014 (03 Years) First loan: 10,000 taka. Existing loan: 60,000 taka Outstanding loan: 46,140 taka.
Further Information:	:	
(v) Who pays GB loan installment	:	Mother
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	7 years experience in running business. He has no training.
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01712-519169
Mother's Contact No.	:	01713-538427
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

SHAHIDA BEGUM joined Grameen Bank since 03 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info

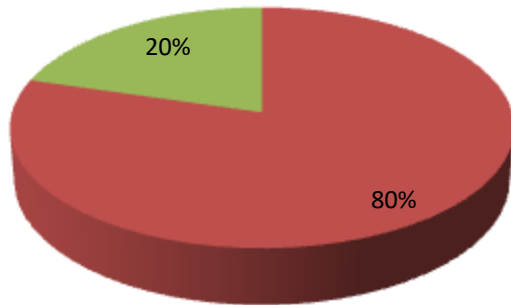
Business Name	:	NABAB MOTROS AND HONDA SERVICING CENTER
Location	:	Hatem ali market ,Modhupur,Tangail.
Total Investment in BDT	:	BDT :293,000/-
Financing	:	Self BDT 233,000 (existing business) 80% Required Investment BDT 60,000(as equity) 20%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	15 ft x 12ft= 180 square ft
Security of the shop	:	000/-
Implementation	:	<ul style="list-style-type: none"> ▪The business is planned to be scaled up by investment in existing goods like; pinton,c.d.i engin, chaincover,chainspot,cylinder etc. ▪The business is operating by entrepreneur. Existing no employee. ▪The business is Own. ▪Collects goods from Modhupur panter. ▪Agreed grace period is 3 months.

Existing

Particular	Daily	Monthly	Yearly
Revnuue (Sale)			
chaincover,piston,cylinder,chainspot,others	4000	120000	1440000
	0	0	0
Total Sales(A)	4000	120000	1440000
Less Variable Expense (B)			0
chaincover,piston,cylinder,chainspot,others	3400	102000	1224000
Total Variable Expense	3400	102000	1224000
Contributon Margin (CM) [C=(A-B)]	600	18000	216000
Less Fixed Expense			
Rent		0	0
Electric Bill		1000	12000
Transportaion		1000	12000
Salary (Self)		5000	60000
Salary (Staff)		0	0
Entertainment		500	6000
Guard		100	1200
Generator		0	0
Mobile Bill		500	6000
Total Fixed Cost (D)		8100	97200
Net Profit (E)= [C-D]		9900	118800

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit Price	Existing	Qty.	Unit Price	Proposed	Proposed Total
C.D.I.engin	10	1,100	11,000			10,000	21,000
engin sowithlock	30	1,500	45,000			5,000	50,000
piston	50	750	37,500			5,000	42,500
cylinder	5	2,200	11,000			10,000	21,000
chainspot	23	1,000	23,000			5,000	28,000
balanchar	7	1,000	7,000			5,000	12,000
chain cover	8	1,300	10,400			5,000	15,400
maghnet	14	1,800	25,200			5,000	30,200
bamper	10	1,200	12,000			10,000	22,000
others			50,900			0	50,900
Total	157	11850	233,000	0	0	60,000	293,000

Source of Finance



- Entrepreneur's Contribution
233,000
- Investor's Investment
60,000
- Total 293,000

Financial Projection (BDT)

Particular	Daily	Monthly	Year -1	Year-2	Year-3
Revenue(Sales)					
chaincover,piston,cylinder,chainspot,others	5000	150000	1800000	1890000	1984500
0	0	0	0	0	0
Total Sales(A)	5000	150000	1800000	1890000	1984500
Less Variable Expense (B)					
khat,wallsokeh,alana,ciraiwood,others	4250	127500	1530000	1606500	1686825
Total Variable Expense	4250	127500	1530000	1606500	1686825
Contributon Margin (CM) [C=(A-B)]	750	22500	270000	283500	297675
Less Fixed Expense					
Rent		0	0	0	0
Electric Bill		1000	12000	12300	12600
Transportaion		1000	12000	12600	13230
Salary (Self)		5000	60000	60000	60000
Salary (Staff)		0	0	0	0
Entertainment		500	6000	6000	6000
Gard		100	1200	1200	1200
Generator		0	0	0	0
Mobil Bill		500	6000	6100	6200
Total Fixed Cost (D)		8100	97200	98200	99230
Net Profit (E)= [C-D]		14400	172800	181440	190512
Investment Pay Back			24,000	24,000	24,000

Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>	<i>Year 3 (BDT)</i>
1	Cash Inflow			
1.1	Investment Infusion by Investor	60,000		
1.2	Net Profit	172,800	181440	190512
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		148800	306240
	Total Cash Inflow	232,800	330,240	496,752
2	Cash Outflow			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	24000	24000	24000
	Total Cash Outflow	84,000	24,000	24,000
3	Net Cash Surplus	148,800	306,240	472,752

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:0
Experience & Skill : 07 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop; Hatem ali
market,modhupur,tangail
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures







নওয়াব আলী মটর
হোভা সার্ভিসিং সেন্টার
শাহজাদা
সর্বদা সেরা মানের যন্ত্রাংশ
সহজ ক্রয়-বিক্রয় সেবা
সহজ ক্রেডিট সুবিধা
সর্বদা সেরা মানের যন্ত্রাংশ সহজ ক্রেডিট সুবিধা





FAMILY PICTURE

