

Proposed NU Business Name: **M/S ALLWAY TELECOM**



Project identification and prepared by: Md. NAZIMUDDIN MIA
Tangail NAGARPUR Unit, Tangail

Project verified by: MD. Mizanur Rahaman Patoyari



Brief Bio of The Proposed Nobin Udyokta

Name	:	MD.SHIPARUL ISLAM
Age	:	01-11-1990(27 Years)
Education, till to date	:	S,S,C
Marital status	:	Unmarried
Children	:	No
No. of siblings:	:	3Brother & 0Sisters.
Address	:	Vill: TANGREPARA,P.O VADRA, P.S:NAGARPUR Dist: Tangail.
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	MOST:SHaida BEGUM
(iii) Father's name	:	MD:ABBUKAR SHIDDIK
(iv) GB member's info	:	Branch:VADRA NAGARPUR, TANGAIL, Centre #49 (Female), Member ID:3418, Group No:01 Member since:01/05/2012 (5Years) First loan: BDT 5000 /- Outstanding loan: 45000/-
Further Information:		
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	05 years experience in running business. He has no training
Other Own/Family Sources of Income	:	BUSINESS
Other Own/Family Sources of Liabilities	:	
Entrepreneur Contact No.	:	01712202001
Family's Contact No.	:	01749195491
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Tangail sadarUnit, Tangail.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MOST:SHaida BEGUM joined Grameen Bank 05years ago. At first she took BDT 5000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in BUSINESS

Proposed Nobin Udyokta Business Info

Business Name	:	M/S ALLWAY TELECOM
Location	:	VADRA BAZZAR ,NAGARPUR TANGAIL
Total Investment in BDT	:	BDT 390000/-
Financing	:	Self BDT 330000/- (from existing business) 85 % Required Investment BDT 60,000/- (as equity) 15 %
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	20 ft x 20 ft= 400square ft
Security of the shop	:	BDT 200,000
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like; Bikash, Grameen Load, Bangla Link Load, Airtel, Charger, Battery, Wire, Switch, Cut Out, Energy Bulb etc .▪Average 20% gain on sales.▪The business is operating by entrepreneur. Existing no employee.▪The shop is rented.▪Collects goods from DHAKA .▪Agreed grace period is 3 months.

Existing Business

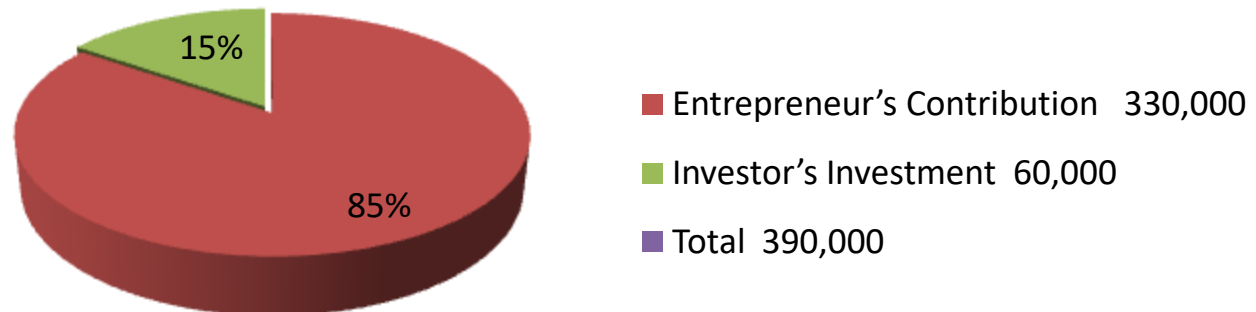
BDT (TK)

Particular	Daily	Monthly	Yearly
Revenue (sales)			
Bikash, Grameen Load, Bangla Link Load, Airtel, Charger, Battery, Wire, Switch, Cut Out, Energy Bulb etc .		82500	990000
Total Sales (A)		82500	990000
Less. Variable Expense			
Bikash, Grameen Load, Bangla Link Load, Airtel, Charger, Battery, Wire, Switch, Cut Out, Energy Bulb etc .		66000	792000
Total variable Expense (B)		66000	792000
Contribution Margin (CM) [C=(A-B)]		16500	198000
Less. Fixed Expense			
Rent		2000	24000
Electricity Bill		400	4800
Transportation		400	4800
Salary(Self)		5000	60000
Entertainment		200	2400
Guird		100	1200
GENATER		100	1200
Mobile Bill		300	3600

Investment Breakdown

Particulars	Existing	Proposed	Proposed Total
BIKASH	40,000	10,000	50,000
BANGLALINK	2000	5000	7000
GRAMEEN	4000	10000	14000
AIRTEL	2000	5000	7000
RABI	2000	5000	7000
BATTERY	32000	10000	42000
CHARGER	14000	5000	19000
TAR	18000	10000	28000
SWITCH	2500		2500
SOCKET	2500		2500
CUTOUT	2000		2000
ENERGY BULB	10000		10000
Total	130000	60000	190000

Source of Finance



Financial Projection (BDT)

BDT (TK)					
Particular	Daily	Monthly	1st Year	2nd Year(+5%)	3rd year (+5%)
Revenue (sales)					
Bikash, Grameen Load, Bangla Link Load, Airtel, Charger, Battery, Wire, Switch, Cut Out, Energy Bulb etc .		82500	990000	1039500	1091475
Total Sales (A)		82500	990000	1039500	1091475
Less. Variable Expense					
Bikash, Grameen Load, Bangla Link Load, Airtel, Charger, Battery, Wire, Switch, Cut Out, Energy Bulb etc .		66000	792000	831600	873180
Total variable Expense (B)					
Contribution Margin (CM) [C=(A-B)]		16500	198000	207900	218295
Less. Fixed Expense					
Rent		2000	24000	24,000	24000
Electricity Bill		400	48 00	4800	4800
Transportation		400	4800	4800	4800
Salary(Self)		5000	60000	60000	60000
Entertainment		200	2400	2400	2400
Guird		100	1200	1200	1200
GENARATOR		100	1200	1200	1200
Mobile Bill		300	3600	3600	3600
Total Fixed Cost		8500	102000	102000	102000
Net Profit (E) [C-D]		8000	96000	105900	116295
Investment Payback			24000	24000	24000

Cash flow projection on business plan (rec. & Pay)

Sl #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	60000		
1.2	Net Profit	96000	105900	116295
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		72000	153900
	Total Cash Inflow	156000	177900	270195
2	Cash Outflow			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	24,000	24,000	24,000
	Total Cash Outflow	84,000	24,000	24,000
3	Net Cash Surplus	72000	153900	246195

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:
Experience & Skill : 5 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures

অল ওয়ে টেলিকম

নতুন কিছু করো



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নতুন কিছু করো



নতুন কিছু করো



অলংয়ে টেলিকম







গ্রামীণফোন



ALL WAY

TELECOM

**COMPUTER
ELECTRIC AND ELECTRONICS
SALES AND SERVICES**

MD: SHIPAHARUL ISLAM
Mob: 01712202001, 01913901529

BHADRA BAZAR, NAGARPUR, TANGAIL

FSIBL - বাংলাদেশ ফাইবার অপটিকাল লাইন

ফাস্ট পে
শিওরক্যাশ

টাকা দেই
ফোনে ফোনে

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FAMILY PICTURE

