# A Nobin Udyokta Project Janani Digital Studio





Project by: Azmir Hossain
Identified by: Mirza Arif Rabbani
Verified By: Md. Sohrab Hossain

Hajigonj Unit Anchal-1, Chandpur GRAMEEN TRUST



#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name		Azmir Hossain
Age	:	01-10-1995(22Years)
Marital status	:	Married
Children	:	Son-01
No. of siblings:	:	Brother-01 Sisters -03
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info  Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF etc.		Mother  Kulsum Begum  Mostafa Kamal  Branch- Meher Uttar ,Center- 1/m ,Group-01 Loanee no-1001 Member Since18/05/2014 First loan: 10000  Existing loan- 50000, Outstanding: -3100  NU  N/A  N/A  N/A  N/A
Education	:	H.S.C

#### **BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA**



(Continued)

Present Occupation	:	Studio Business.
Trade License No-		31/17-18
Business Experiences	:	9Years
Other Own/Family Sources of Income	:	N/A
Other Own/Family Sources of Liabilities	:	N/A
NU Contact info.		01829-413556
NU Project Source/Reference	:	GT Hajigonj Unit Office, Chandpur.

#### **BRIEF HISTORY OF GB LOAN Utilization by Family**



NU's Mother has been a member of Grameen Bank since 18/05/2014. At first she took Tk.10,000 from GB. NU invested GB Loan in his business. He repaired their own house and bought some cattle from the income of his business. They gradually improved their life standard through GB loan.

#### PROPOSED BUSINESS Info.



Business Name	:	Janani Digital Studio.	
Address/ Location	:	Kakortola Bazar, Kachoya, Chandpur.	
Total Investment in BDT	:	455000/=	
Financing	:	Self BDT,395000 /=(from existing business) - 86% Required Investment BDT 60 ,000/= (as equity) - 14%	
Present salary/drawings from business (estimates)		8,000	
Proposed Salary		8,000	
i. Proposed Business % of present gross profit margin	:	20%	
ii. Estimated % of proposed gross profit margin	:	20%	
iii. Agreed grace period	:	2 months	
iv. In future risk mgt. plan (from fire, disaster etc.)	:	N/A	

#### **EXISTING BUSINESS OPERATIONS Info.**



	Existing Business (BDT)			
Particulars Particulars Particulars	Daily	Monthly	Yearly	
Decorator Rent (A)	3000	90000	1080000	
Less: Cost of Rent (B)	2400	72000	864000	
Gross Profit(35%) (A-B) = [C] 20%	600	18000	216000	
Less: Operating Costs				
Electricity Bill		800	9600	
Mobile bill		300	3600	
Shop rent		1700	20400	
Present Salary		8000	96000	
Night guard bill		100	1200	
Others cost		300	3600	
Entertainment		200	2400	
Non Cash Item:				
Depreciation Expenses (20000*10%)(140000*15%)		1916	23000	
Total Operating Cost (D)		13316	159792	
Net Profit (C-D):		4684	56208	

#### PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Stock Items Furniture Advance	355000 20000 20000	60000	395000
Proposed Items (**):		60000	60000
Total Capital	395000	60000	455000

(\*) Details present Stock & (\*\*) Proposed Items mentioned in next slide

# PRESENT & PROPOSED INVESTMENT Breakdown (Continued)



Present Stock items					
Product name with quantity	Amount				
Printer	10000				
Camera	10000				
Computer	20000				
IPS	15000				
Leminet Machine	5000				
Photocopy Machine	80000				
Memory card	2000				
Stationary Item	3000				
Battery, Earphone, Charger	10000				
Sound System(box8 piece,machine 4piece)	200000				
Total Present Stock	355000				

Proposed items					
Product name with quantity	Amount				
Digital Photocopy Machine (Tosiba20/60 model)	60000				
Total:	60000				

### Financial Projection of NU BUSINESS PLAN



Particulars	Υ	ear 1 (B	DT)	Year 2 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
sales	3500	105000	1260000	4000	120000	1440000
Less cost of sales	2800	84000	1008000	3200	96000	1152000
Gross profit (20%)	700	21000	252000	800	24000	288000
Less operating cost						
Mobile Bill		400	4800		500	6000
Electricity Bill		900	10800		1000	12000
Shop Rent		1700	20400		1700	20400
Proposed Salary- Self		8000	96000		8000	96000
Night guard bill		100	1200		200	2400
Entertainment		250	3000		300	3600
Others (fees,		350	4200		400	4800
Non Cash Item:						
Depreciation (20000*10%)(140000*15%)		1916	23000		1916	23000
Total Operating Cost (D)		13616	163392		14016	168192
(Net Profit C-D) :		7384	88608		9984	119808
Pay back	36000			36000		
Retained Income:	52608			83808		

#### **CASH FLOW Projection on Business Plan (Rec. & Pay.)**



SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	60000	0
1.2	Net Profit	86608	119808
1.3	Depreciation (Non cash item)	23000	23000
1.4	Opening Balance of Cash Surplus	0	42608
	Total Cash Inflow	169608	185416
2.0	Cash Outflow		
2.1	Purchase of Product	60000	
2.2	Payment of GB Loan	31000	
2.3	Investment Pay Back	36000	36000
	Total Cash Outflow		
3.0	Net Cash Surplus	127000	149416

#### **SWOT Analysis**



## STRENGTH

- Long relationship with Grameen
- Well Known Person in locality
- Skill and 9 years working Experience

### WEAKNESS

- Lack of investment
- Less stock

### **O**PPORTUNITIES

Have a chance at more customers within local area

#### THREATS

- Political Unrest
- Theft
- Fire





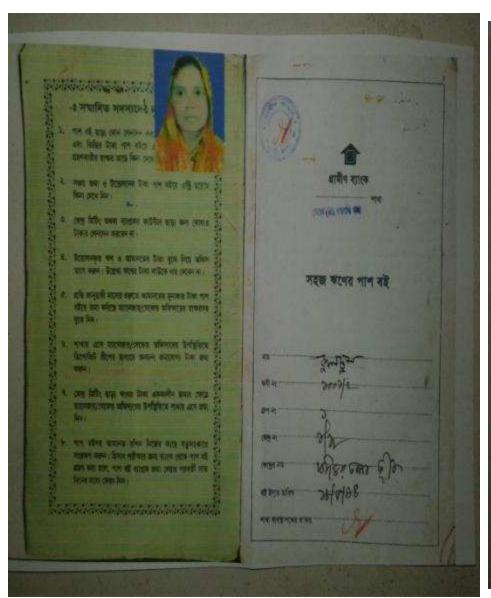


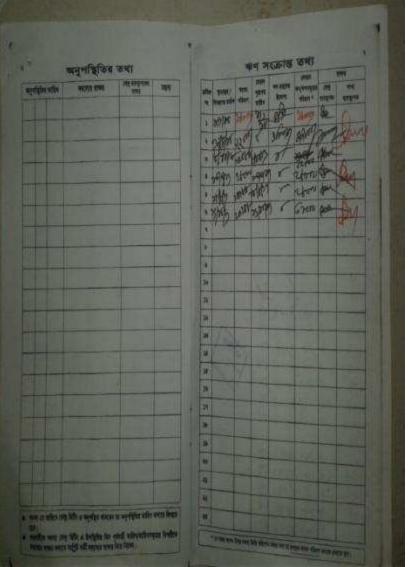




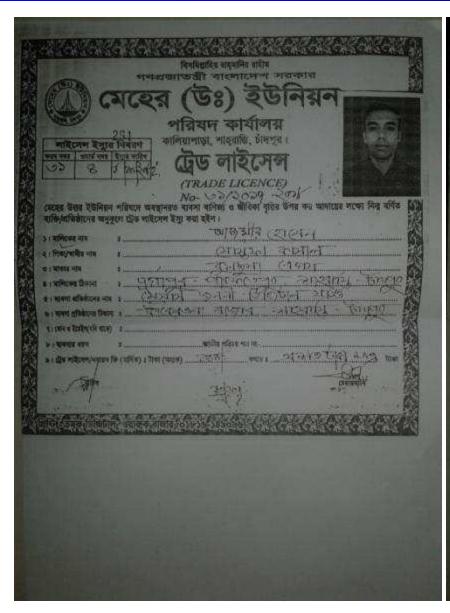


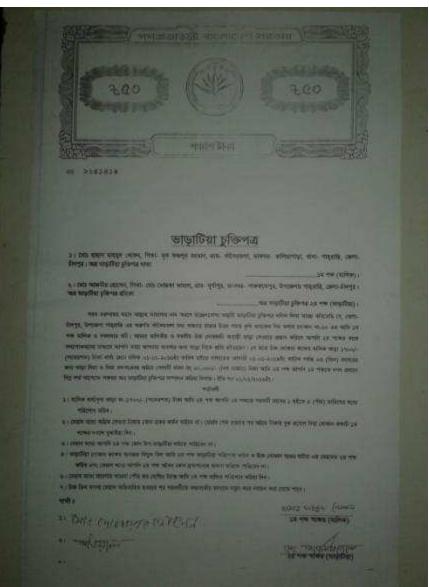
























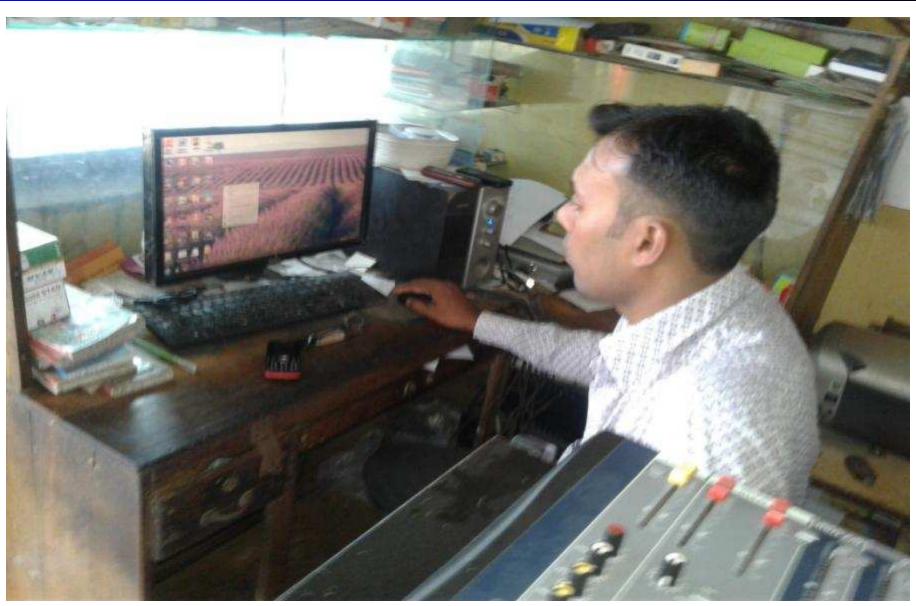




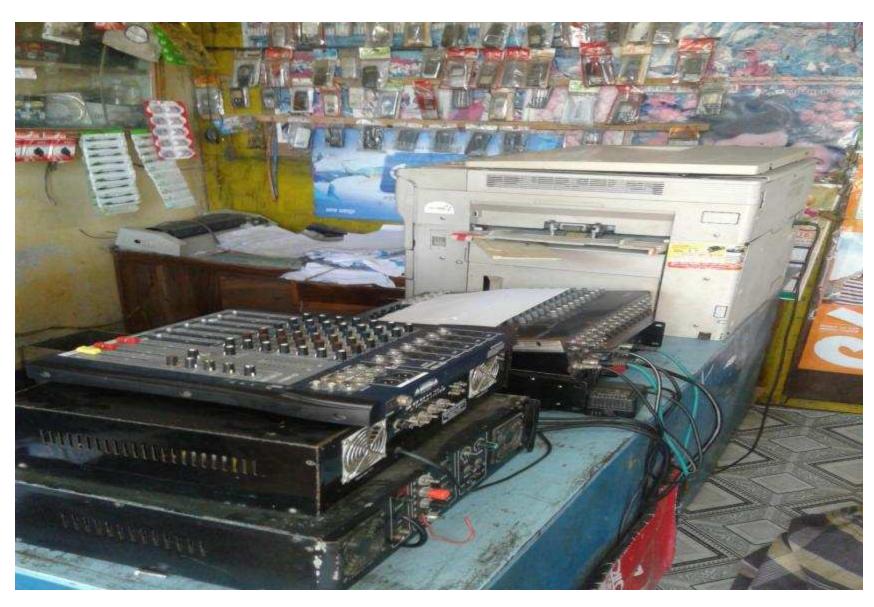






























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