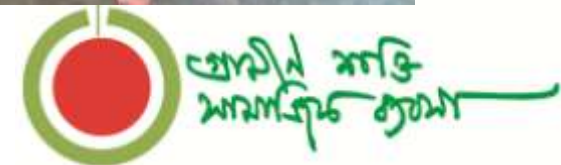


## Proposed NU Business Name: **SUMAIYA HOMEO HALL**



Project identification and prepared by: Md. Sujon Hossain,  
Modhupur Unit, Tangail.

Project verified by: Md. Mizanur Rahman



**Grameen Shakti**  
**Samajik Byabosha Ltd.**

## ***Brief Bio of The Proposed Nobin Udyokta***

Name	:	<b>MD. SAPON MIA</b>
Age	:	05-02-1992(25Years)
Education, till to date	:	Dakihil pass
Marital status	:	Married
Children	:	01 Daughter
No. of siblings:	:	01 Brother and 01 sister
Address	:	Vill: Dhamabasuri, P.O: Darihatil, P.S: Modhupur, Dist: Tangail
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	<b>SAKHINA BEGUM</b>
(iii) Father's name	:	<b>ARSHADE ALI</b>
(iv) GB member's info	:	Branch: Sandanpur, Centre # 61 (Female), Member ID: 6840, Group No: 02 Member since: 22-09-2013 (05Years) First loan: BDT 2000 taka, Existing loan: BDT 10,000 taka Outstanding loan: BDT: 8020 taka.
Further Information:		
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

## ***BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)***

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	05years experience in running business. He has training 05 years.
Other Own/Family Sources of Income	:	none
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01761-744584
Mother's Contact No.	:	01734-273260
NU Project Source/Reference	:	<b>Grameen Shakti Samajik Byabosha Ltd. Modhupur, Tangail.</b>

## BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**SAKHINA BEGUM** joined Grameen Bank since 05 years ago. At first he took 2000 taka loan from Grameen Bank. He gradually took loan from GB. Utilize loan in business.

## Proposed Nobin Udyokta Business Info

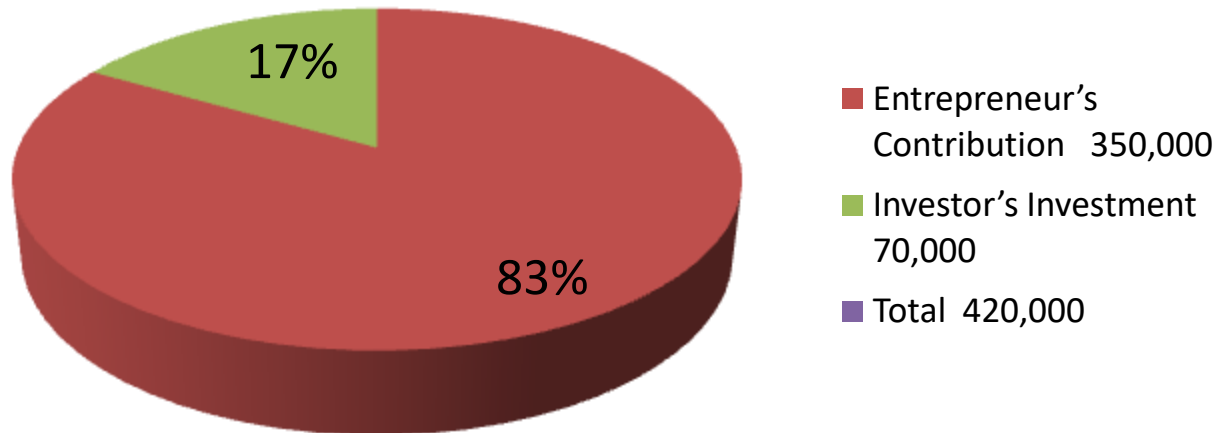
Business Name	:	<b>SUMAIYA HOMEIO HALL</b>
Location	:	Chapribazar,Modhupur, Tangail.
Total Investment in BDT	:	BDT 420,000/-
Financing	:	Self BDT 350,000(from existing business)83 % Required Investment BDT 70,000 (as equity)17 %
Present salary/drawings from business (estimates)	:	BDT 5,000/-
Proposed Salary	:	BDT 5,000/-
Size of Farm	:	30 ft x08 ft = 240 square ft
Implementation	:	<ul style="list-style-type: none"><li>▪The business is planned to be scaled up by investment in existing goods like; mother tinachar, biochemic,homeosyrup, dailesan etc.</li><li>▪The business is operating by entrepreneur. Existing no employee.</li><li>▪The business is Own.</li><li>▪Collects goods fromModhupur.</li><li>▪Agreed grace period is 3 months.</li></ul>

# Existing

Particular	Daily	Monthly	Yearly
<b>Revnuue (Sale)</b>			
mothertinacar,biochemic,homeosyrup,others	5000	150000	1800000
	0	0	0
<b>Total Sales(A)</b>	<b>5000</b>	<b>150000</b>	<b>1800000</b>
<b>Less Variable Expense (B)</b>			<b>0</b>
mothertinacar,biochemic,homeosyrup,others	3500	105000	1260000
<b>Total Variable Expense</b>	<b>3500</b>	<b>105000</b>	<b>1260000</b>
<b>Contributon Margin (CM) [C=(A-B)]</b>	<b>1500</b>	<b>45000</b>	<b>540000</b>
<b>Less Fixed Expense</b>			
Rent		1000	12000
Electric Bill		400	4800
Transportaion		200	2400
Salary (Self)		5000	60000
Salary (Staff)		0	0
Entertainment		50	600
Guard		300	3600
Generator		0	0
Mobile Bill		200	2400
<b>Total Fixed Cost (D)</b>		<b>7150</b>	<b>85800</b>
<b>Net Profit (E)= [C-D]</b>		<b>37850</b>	<b>454200</b>

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit Price	Existing	Qty.	Unit Price	Proposed	Proposed Total
mothertinachar	0	0	30,000			10,000	40,000
biochemic	0	0	20,000			20,000	40,000
dialesan	0	0	50,000			15,000	65,000
homeosyrup	0	0	90,000			15,000	105,000
capsule	0	0	50,000			10,000	60,000
others	0	0	40,000			0	40,000
security	0	0	70,000			0	70,000
			0			0	0
			0			0	0
			0			0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>350,000</b>	<b>0</b>	<b>0</b>	<b>70,000</b>	<b>420,000</b>

### Source of Finance



# Financial Projection (BDT)

Particular	Daily	Monthly	Year -1	Year-2
<b>Revenue(Sales)</b>				
mothertinacar,biochemic,homeosyrup,others	6000	180000	2160000	2268000
0	0	0	0	0
<b>Total Sales(A)</b>	<b>6000</b>	<b>180000</b>	<b>2160000</b>	<b>2268000</b>
<b>Less Variable Expense (B)</b>				
mothertinacar,biochemic,homeosyrup,others	4200	126000	1512000	1587600
<b>Total Variable Expense</b>	<b>4200</b>	<b>126000</b>	<b>1512000</b>	<b>1587600</b>
	<b>1800</b>	<b>54000</b>	<b>648000</b>	<b>680400</b>
<b>Less Fixed Expense</b>				
Rent		1000	12000	12000
Electric Bill		400	4800	5100
Transportaion		200	2400	2520
Salary (Self)		5000	60000	60000
Salary (Staff)		0	0	0
Entertainment		50	600	600
Gard		300	3600	3600
Generator		0	0	0
Mobil Bill		200	2400	2500
<b>Total Fixed Cost (D)</b>		<b>7150</b>	<b>85800</b>	<b>86320</b>
<b>Net Profit (E)= [C-D]</b>		<b>46850</b>	<b>562200</b>	<b>590310</b>
<b>Investment Pay Back</b>			<b>42,000</b>	<b>42,000</b>



## Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>
<b>1</b>	<b>Cash Inflow</b>		
1.1	Investment Infusion by Investor	70,000	
1.2	Net Profit	562,200	590310
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		520200
	<b>Total Cash Inflow</b>	<b>632,200</b>	<b>1,110,510</b>
<b>2</b>	<b>Cash Outflow</b>		
2.1	Purchase of Product	70,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	42000	42000
	<b>Total Cash Outflow</b>	<b>112,000</b>	<b>42,000</b>
<b>3</b>	<b>Net Cash Surplus</b>	<b>520,200</b>	<b>1,068,510</b>

# SWOT ANALYSIS

## **S**TRENGTH

Employment: Self: 01 Family:0 Others:0  
Experience & Skill : 07 Years  
Quality goods & services;  
Skill and experience;

## **W**EAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community  
Location of shop;Chapri bazar,  
modhupur,Tangail.

## **T**HREATS

Theft  
Fire  
Political unrest

Pictures

সুমা ইয়া হোমিও হল  
হারবার দাও



সুমা ইয়া হোমিও হল

প্রোঃ মোঃ স্বপ্ন মিয়া

মোঃ ০১৭৬১৭৪৪৫৮৪

এখানে সকল প্রকার হোমিও, ইউনানী  
ঔষধ সুলভ মূল্যে পাওয়া যায়।  
রক্তিপাড়া রোড, চাঁদী বাজার, মধুপুর, টাঙ্গাইল।

বিঃদ্রা হারবার  
সুঃ চিকিৎসা  
করা হয়।





# সুমা হিয়া হোমিও হল

শ্রো: মো: স্বপন মিয়া

মোবা: ০১৭৬১৭৪৪৫৮৪

এখানে সকল প্রকার হোমিও, ইউনানী  
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খি. দ্র. হারডাপার  
সু: চিকিৎসা  
করা হয়।







সুমা ইয়া হোমিও হারবাল  
এখানে হারবাল ও হোমিও সর্বস্ব প্রকারের ঔষধি পণ্য  
নিউ গ্রুপ সার্বভাষাশাসিত



# হায়া হারবাল ও ইন্ডানা হেল এন্ড হারবাল দাওয়াখানা

এখানে হারবাল ও ইউনানী ঔষধ, বাঁটি মধু, দি সব সকল প্রকার কবিরাজী ও বাইনাভী ঔষধ বিক্রয় করা হয়।

বিশ্ব স্বাস্থ্য সংস্থা (WHO) পঞ্জীকৃত ও নিয়ন্ত্রিত।







# FAMILY PICTURE

