Proposed NU Business Name: RUMIN TAILORS AND FABRICS



Project identification and prepared by: Orjun kumar Shill,
Dakshinkhan Unit, Dhaka
Project verified by: Md. Siddiqur Rahman



Brief Bio of The Proposed Nobin Udyokta						
Name	:	Mosammat Rubina Akther				
Age	:	30-04-1986 (31 Years)				
Education, till to date	:	Class 9				
Marital status	:	Married				
Children	:	01 Son				
No. of siblings:	:	02 Brothers 04 Sisters				
Address	:	Vill: Joyar Sahara ,P.O: Khilkhet ,P.S: Badda, Dist: Dhaka				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father Mosammat Nurjahan Fojor ali Molla Branch: Uttorkhan, Centre # 55(Female), Member ID: 3783/1 , Group No: 06 Member since: 03-11-2002 (15 Years) First loan: BDT = 5,000 /- Last Loan=60,000/-				
Further Information: (v) Who pays GB loan installment	:	Outstanding loan:= Nill Father				
(vi) Mobile lady		No				
(vii) Grameen Education Loan	:	No				
(viii) Any other loan like GB, BRAC ASA etc	:	No				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	•	Nil
Business Experiences & Skill	:	10 years of business experience.
Own Business and	:	10 years experience in running business.
Training Info	-	He has no training
Other Own/Family Sources of Income	••	Nill
Other Own/Family Sources of Liabilities	••	None
Entrepreneur Contact No.	:	01796-272650
Family's Contact No.	:	01776-449694
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dakshinkhan Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

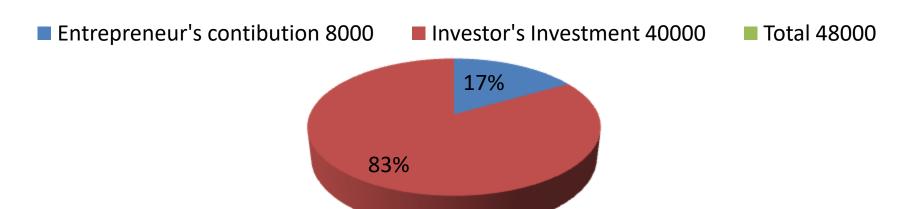
Mosammat Nurjahan joined Grameen Bank since 15 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info						
Business Name	:	Rumin Tailors And Febrics				
Location	:	Chamurkhan, Kanchkura, Uttorkhan, Dhaka				
Total Investment in BDT	:	BDT 48,000/-				
Financing	:	Self BDT 8,000/- (from existing business) 83%				
		Required Investment BDT 40,000/- (as equity) 17%				
Present salary/drawings from business (estimates)	:	BDT 4,000				
Proposed Salary	:	BDT 4,000				
Size of shop	:	20 ft x 15 ft= 300 square ft				
Security of the shop	:	Self Home				
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Three piech,Orna, Than Cloth etc. Average 20 % gain on sales. The business is operating by entrepreneur. Existing No employee. The shop is Owner . Collects goods from Tongi Gulistan. Agreed grace period is 3 months. 				

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Cloth	500	15,000	180,000			
Sewing	230	6,900	82,800			
Total Sales (A)	730	21,900	262,800			
Less. Variable Expense						
Cloth	400	12,000	144,000			
Total variable Expense (B)	400	12,000	144,000			
Contribution Margin (CM) [C=(A-B)	330	9,900	118,800			
Less. Fixed Expense						
Rent		0	0			
Electricity Bill		150	1,800			
Transportation		200	2,400			
Mobile Bill		500	6,000			
Entertainment		200	2,400			
Salary (sttaf)		0	0			
Salary (self)		4,000	48,000			
Total fixed Cost (D)		5,050	60,600			
Net Profit (E) [C-D)		4,850	58,200			

Investment Breakdown									
Doutioulous		Existing	3	Particulars	Proposed			Proposed	
Particulars	Quantity	Price	Unit Price		Quantity	Price	Unit Price	Total	
Machenaries	1	7000	7000	Three Piech	35	750	26,250	33,250	
	0	0	0	Orna	70	100	7,000	7,000	
	0	0	0	Than Cloth	80	65	5,200	5,200	
	0	0	0		0	0	0	0	
	0	0	0		0	0	0	0	
	0	0	0		0	0	0	0	
	0	0	0		0	0	0	0	
	0	0	0		0	0	0	0	
	0	0	0		0	0	0	0	
	0	0	0				0	0	
Others			1000	Others			1,550	2,550	
Total			8,000				40,000	48,000	

Source of Finance



Financial					
Particular	Daily	Monthly	1st Year	2nd Year	3rd year
Revenue (sales)					
Cloth	1,000	30,000	360,000	378,000	396,900
Sewing	250	7,500	90,000	94,500	99,225
Total Sales (A)	1,250	37,500	450,000	472,500	496,125
Less. Variable Expense					
Cloth	800	24,000	288,000	302,400	317,520
Total variable Expense (B)	800	24,000	288,000	302,400	317,520
Contribution Margin (CM) [C=(A-B)	450	13,500	162,000	170,100	178,605
Less. Fixed Expense					
Rent		0	0	0	0
Electricity Bill	<u> </u>	157.5	1,890	1,985	2,084
Transportation		220	2,640	2,772	2,911
Mobile Bill	<u> </u>	600	7,200	7,560	7,938
Entertainment		200	2,400	2,520	2,646
Salary (sttaf)		0	0	0	0
Salary (self)	<u> </u>	4,000	48,000	48,000	48,000
Non Cash Item					
Depreciation	<u> </u>	0	0	0	0
Total Fixed Cost	<u> </u>	5,178	62,130	62,837	63,578
Net Profit (E) [C-D)		8,323	99,870	107,264	115,027
Investment Payback			16,000	16,000	16,000

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	40,000		
1.2	Net Profit	99,870	107,264	115,027
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		83,870	175,134
	Total Cash Inflow	139,870	191,134	290,160
2	Cash Outflow			
2.1	Purchase of Product	40,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including	16,000	16,000	16,000
2.3	Ownership Tr. Fee)	16,000	16,000	16,000
	Total Cash Outflow	56,000	16,000	16,000
3	Net Cash Surplus	83,870	175,134	274,160

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 10 Years

Own Business: 10 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

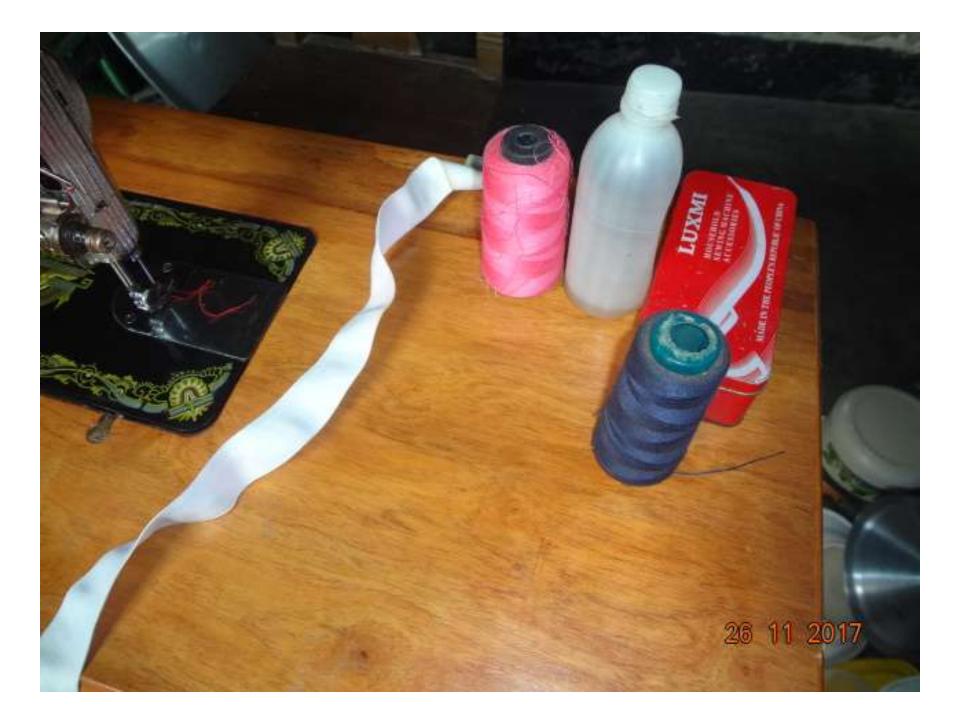
THREATS

Theft

Fire

Political unrest

Pictures



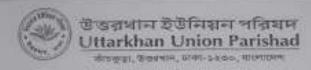












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মালিকের নাম ঃ কবিনা আভাব

পিতা/সামীর নাম : মোঃ আলাউদিন

মাজার লাম হ পুরজাহান বেগাই

व्यक्तिकारमञ्ज भराग । दुविकार्ज

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লাইকেল কি ঃ ৫০০/- (পাঁচৰত টাকা মাত্ৰ)

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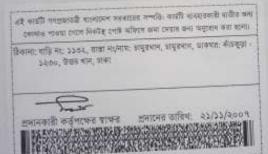
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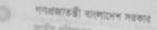
পিতা: আকিম ট্ৰিন

মাতা: আনোয়ারা বেগম

Date of Birth: 14 Mar 1981

ID NO: 2619676139851





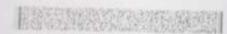
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