

Proposed NU Business Name: **M/S SURAN TAILORS**



Project identification and prepared by: Md. Sujon Hossain  
Modhupur Unit, Tangail.

Project verified by: MD. Mizanur Rahman



**Grameen Shakti**  
**Samajik Byabosha Ltd.**

## Brief Bio of The Proposed Nobin Udyokta

Name	:	<b>SURAN CHANDRA BOISNOB</b>
Age	:	22-10-1984(33 Years)
Education, till to date	:	Class-five
Marital status	:	Married
Children	:	01son
No. of siblings:	:	04 Brothers 01sister
Address	:	Vill: Beribide,P.O : jalchatro, P.S: Modhupur, Dist: Tangail
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	<b>BULU RANI BOISNOB</b>
(iii) Father's name	:	<b>SATISH CHANDRA BOISNOB</b>
(iv) GB member's info	:	Branch: ornakhola, Centre # 50 (Female), Member ID: 4768, Group No: 01 Member since: 02-06-2009 (09Years) First loan: 3000taka. Existing loan: 10,000 taka Outstanding loan: 4060 taka
Further Information:		
(v) Who pays GB loan installment	:	son
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

## ***BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)***

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	15 years experience in running business. He has training 2years
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01735-257269
Mother's Contact No.	:	NO
NU Project Source/Reference	:	<b>Grameen Shakti Samajik Byabosha Ltd.</b>

## BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**BULU RANI BOISNOB** joined Grameen Bank since 09 years ago. At first she took 3000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

## Proposed Nobin Udyokta Business Info

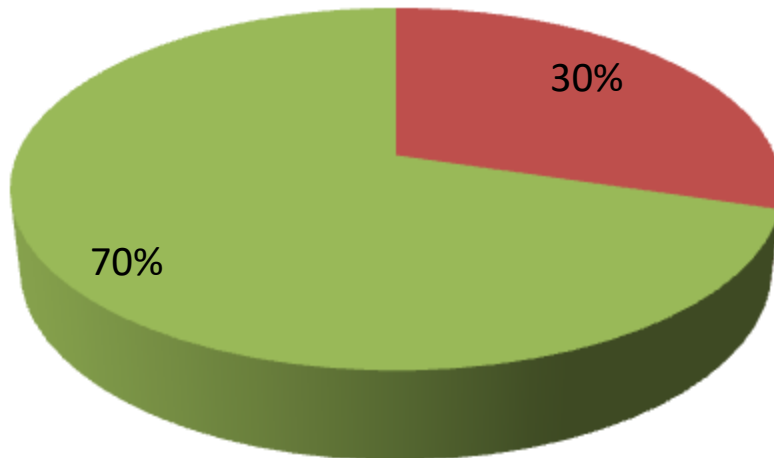
Business Name	:	<b>M/S SURAN TAILORS</b>
Location	:	Baribide bazar, Modhupur, Tangail.
Total Investment in BDT	:	BDT :56,910/-
Financing	:	Self BDT 16,910(existing business) 30% Required Investment BDT 40,000(as equity) 70%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	15ft x 10ft= 150 square ft
Security of the shop	:	NO
Implementation	:	<ul style="list-style-type: none"><li>▪The business is planned to be scaled up by investment in existing goods like; pabalin kapar, vhayel kapar, threepis, chapa kapar etc.</li><li>▪The business is operating by entrepreneur. Existing no employee.</li><li>▪The business is Own.</li><li>▪Collects goods from Modhupur,</li><li>▪Agreed grace period is 3 months.</li></ul>

# Existing

Particular	Daily	Monthly	Yearly
<b>Revnuue (Sale)</b>			
Pabalin kapar, bhayel kapar,threepis, others	1000	30000	360000
	0	0	0
<b>Total Sales(A)</b>	<b>1000</b>	<b>30000</b>	<b>360000</b>
<b>Less Variable Expense (B)</b>			<b>0</b>
Pabalin kapar, bhayel kapar,threepis, others	750	22500	270000
<b>Total Variable Expense</b>	<b>750</b>	<b>22500</b>	<b>270000</b>
<b>Contributon Margin (CM) [C=(A-B)]</b>	<b>250</b>	<b>7500</b>	<b>90000</b>
<b>Less Fixed Expense</b>			
Rent		0	0
Electric Bill		0	0
Transportaion		200	2400
Salary (Self)		5000	60000
Salary (Staff)		0	0
Entertainment		50	600
Guard		0	0
Generator		0	0
Mobile Bill		100	1200
<b>Total Fixed Cost (D)</b>		<b>5350</b>	<b>64200</b>

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit Price	Existing	Qty.	Unit Price	Proposed	Proposed Total
pabalin kapar	80	42	3,360			20,000	23,360
bhayel kapar	70	45	4,550			20,000	24,550
threepis	10	450	4,500			0	4,500
chapa kapar	100	45	4,500			0	4,500
	0	0	0			0	0
	0	0	0			0	0
	0	0	0			0	0
			0			0	0
			0			0	0
			0			0	0
<b>Total</b>	<b>260</b>	<b>582</b>	<b>16,910</b>	<b>0</b>	<b>0</b>	<b>40,000</b>	<b>56,910</b>

### Source of Finance



- Entrepreneur's Contribution 16,910
- Investor's Investment 40,000
- Total 56,910

# Financial Projection (BDT)

Particular	Daily	Monthly	Year -1	Year-2	Year-3
<b>Revenue(Sales)</b>					
Pabalin kapar, bhayel kapar,threepis, others	1500	45000	540000	567000	595350
0	0	0	0	0	0
<b>Total Sales(A)</b>	<b>1500</b>	<b>45000</b>	<b>540000</b>	<b>567000</b>	<b>595350</b>
<b>Less Variable Expense (B)</b>					
Pabalin kapar, bhayel kapar,threepis, others	1125	33750	405000	425250	446513
<b>Total Variable Expense</b>	<b>1125</b>	<b>33750</b>	<b>405000</b>	<b>425250</b>	<b>446513</b>
<b>Contributon Margin (CM) [C=(A-B)]</b>	<b>375</b>	<b>11250</b>	<b>135000</b>	<b>141750</b>	<b>148838</b>
<b>Less Fixed Expense</b>					
Rent		0	0	0	0
Electric Bill		0	0	300	600
Transportaion		200	2400	2520	2646
Salary (Self)		5000	60000	60000	60000
Salary (Staff)		0	0	0	0
Entertainment		50	600	600	600
Gard		0	0	0	0
Generator		0	0	0	0
Mobil Bill		100	1200	1300	1400
<b>Total Fixed Cost (D)</b>		<b>5350</b>	<b>64200</b>	<b>64720</b>	<b>65246</b>
<b>Net Profit (E)= [C-D]</b>		<b>5900</b>	<b>70800</b>	<b>74340</b>	<b>78057</b>
<b>Investment Pay Back</b>			<b>16,000</b>	<b>16,000</b>	<b>16,000</b>



## Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>	<i>Year 3 (BDT)</i>
<b>1</b>	<b>Cash Inflow</b>			
1.1	Investment Infusion by Investor	40,000		
1.2	Net Profit	70,800	74340	78057
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		54800	113140
	<b>Total Cash Inflow</b>	<b>110,800</b>	<b>129,140</b>	<b>191,197</b>
<b>2</b>	<b>Cash Outflow</b>			
2.1	Purchase of Product	40,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	16000	16000	16000
	<b>Total Cash Outflow</b>	<b>56,000</b>	<b>16,000</b>	<b>16,000</b>
<b>3</b>	<b>Net Cash Surplus</b>	<b>54,800</b>	<b>113,140</b>	<b>175,197</b>

# SWOT ANALYSIS

## **S**TRENGTH

Employment: Self: 01 Family:0 Others:0  
Experience & Skill : 15 Years  
Quality goods & services;  
Skill and experience;

## **W**EAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community  
Location of shop; Baribide bazar ,modhupur  
,tangail  
Regular customers;

## **T**HREATS

Theft  
Fire  
Political unrest

Pictures

কল্লের নাম: সোমসিংহ

কনিষ্ঠের নাম: সুজিত

দ্যাক্তার সংক্ষিপ্ত জীবন বৃত্তান্ত:

ম: সুজিত

বয়স: ৩৩ বছর

জন্ম তারিখ: ২২/০৭/৯৩

শিক্ষাগত যোগ্যতা: মেম্বার

সিদ্ধি











# FAMILY PICTURE

