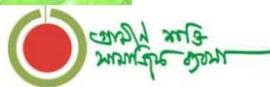
#### **Proposed NU Business Name: JAHANGIR PAN BOROJ**



Project identification and prepared by: Mr. Kabir Raksam, Tahirpur Unit , Rajshahi

Project verified by: MD. Abdul Mannan Talukder



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta						
Name	••	MD. JAHANGIR ALOM				
Age	•	01-12-1989(27 Year)				
Education, till to date	••	Class vi				
Marital status	••	Married				
Children	••	No				
No. of siblings:	••	1 Brother & 3 sister				
Address	••	Vill: nurpur, P.O: jamgram,P.S: Bagmara, Dist: Rajshahi				
Parent's and GB related Info						
(i) Who is GB member	:	Mother Father				
(ii) Mother's name	:	MST. JAHANARA				
(iii) Father's name	:	MD. HAMED ALI				
(iv) GB member's info	:	Branch: Shreepur, Centre # 36Female),				
		Member ID: 5957, Group No:01				
		Member since: 01-04-2008				
		First loan: BDT -5000				
Further Information:		Existing Loan: BDT 175,000 Outstanding loan: 106650				
(v) Who pays GB loan installment	:	Father				
(vi) Mobile lady	:	No				
(vii) Grameen Education Loan	:	No				
(viii) Any other loan like GB, BRAC ASA etc	:	No				

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	03 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Goru khamar
Other Own/Family Sources of Liabilities	:	Agriculture
Entrepreneur Contact No.	:	01704251349
Father's Contact No.	:	01932521382
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Tahirpur Unit, Rajshahi

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

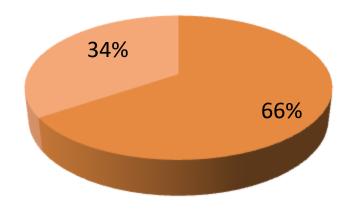
**MST. JAHANARA** joined Grameen Bank since 08 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Agriculture.

Proposed Nobin Udyokta Business Info						
Business Name	:	JAHANGIR PAN KHAMAR				
Location	:	Nurpur, jamgram, Bagmara, Rajshahi				
Total Investment in BDT	:	BDT 1,30,000				
Financing	:	Required Investment BDT 50,000/-(as equity) 34%				
Present salary/drawings from business (estimates)	:	DT 5000/-				
Proposed Salary	:	5000/=				
Size of shop	:	33 decimal				
Security of the shop	:	-				
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Farm</li> <li>The business is operating by entrepreneur. Existing no employees.</li> <li>Average gain</li> <li>The farm is owned.</li> <li>Agreed grace period is 3 months.</li> </ul>				

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Sales of product	500	15,000	180000			
Total Sales (A)	500	15,000	180000			
Less. Variable Expense		0				
Sales	0	0	0			
Total variable Expense (B)	0	0	0			
Contribution Margin (CM) [C=(A-B)	500	15,000	180000			
Less. Fixed Expense						
Mobile Bill		200	2,400			
Salary (self)		5,000	60,000			
Transportation		300	3,600			
Medicin		1,500	18,000			
Total fixed Cost (D)		7,000	84,000			
Net Profit (E) [C-D)		8,000	96,000			

Investment Breakdown							
	Proposed						
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
pan bor	4000	20	80,000	2500	20	50,000	130,000
						0	0
Total	4000	20	80,000	2500	20	50,000	130,000

### **Source of Finance**



Financial Projection (BDT)						
Particular	Daily	Month	1st Year	2nd year	3rd Year	
Revenue (sales)						
sales of product	500	15000	180000	189000	198450	
Total Sales (A)	500	15000	180000	189000	198450	
Less. Variable Expense		0	0	0	0	
	0	0	0	0	0	
Total variable Expense (B)	0	0	0	0	0	
Contribution Margin (CM) [C=(A-B)	500	15000	180000	189000	198450	
Less. Fixed Expense						
Mobile Bill		200	2,400	2,800	3,000	
Salary (self)		5,000	60,000	60,000	60,000	
Transportation		300	3,600	3,800	4,000	
Medicine		1,500	18,000	19,000	20,000	
Bank service Charge			100	100	100	
Total Fixed Cost		7,000	84,100	85,700	87,100	
Net Profit (E) [C-D)		8,000	96,100	1,03,300	1,11,350	
Investment Payback			20000	20000	20000	

### Cash flow projection on business plan (rec. & Pay)

		Year 1	Year 2	
SI#	Particulars	(BDT)	(BDT)	(BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	96,100	1,03,300	1,11,350
1.3	Depreciation (Non cash item)		-	
1.4	Opening Balance of Cash Surplus		76,100	159400
	Total Cash Inflow	1,46,100	1,79,400	270750
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	76,100	1,59,400	2,50,750

### **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 05 Years

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of farm: Nurpur, jamgram, Bagmara, Rajshahi

Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures





