#### A Nobin Udyokta Project

### **Bismillah Dairy Farm**





Presented by: Md. Arif Hossain

NU Identified and PP Prepared by: Taposh Kumar Sharma

Verified By: Ballal Hossain



### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Md. Arif Hossain
Age	:	16/03/1997 (20 Years)
Marital status	:	Single
Children	:	N/A
No. of siblings:	:	Brother-01, Sister-02
Parent's and GB related Info  (i) Who is GB member  (ii) Mother's name  (iii) Father's name  (iv) GB member's info		Mother Father Bakul Begum Abdul Ali Member since:01/02/2005 Branch: Sonapur,Ramganj ,Centre no.07/m, Group:05,Loanee No.1865,First loan:10,000/- Existing loan: 30,000/-,Outstanding:-13,500/-
Further Information:  (v) Who pays GB loan installment  (vi) Mobile lady  (vii) Grameen Education Loan  (viii) Any other loan like GCCN, GKF etc  (ix) Others	:	Father N/A N/A N/A N/A
Education	:	Eight

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



(Continued)

Present Occupation		Dairy Farm Business
Trade License Number	:	06
Business Experiences and Training Info	•	07 years and another dairy farm get from training 04 years.
Other Own/Family Sources of Income	:	His Father is a Farmer.
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info	:	01773-089017
NU Project Source/Reference	:	GT Ramganj Unit Office, Lakshmipur.

### BRIEF HISTORY OF GB LOAN Utilization by Family



NU's mother has been a member of Grameen Bank Since 2005. At first his mother took a loan amount of 10,000 BDT from Grameen Bank. She invested the money in NU's business. NU's mother gradually improved their life standard by using GB loan.

## PROPOSED BUSINESS Info.



:	Bismillah Dairy Farm
:	East Chandipur,Ramganj, Lakshmipur.
:	5,80,000/-
:	Self BDT : 5,00,000 (from existing business) - 86% Required Investment BDT : 80,000 (as equity) - 14%
:	BDT 5,000
	BDT 5,000
:	60%
:	60%
:	2 months

### PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Stock Item:  1. Cow with 4 Calf (Australian Fizi)  2. Bio- gas plant & Cow Shed  Present Stock: (*)  1. Water Motor	4,80,000 17,000 3,000		5,00,000
Proposed Stock item: (**) 1.Cow purchase(Australian)		80,000	80,000
Total Capital	5,00,000	80,000	5,80,000



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#### PRESENT & PROPOSED INVESTMENT Breakdown

1

Annex-2

#### PRESENT STOCK ITEMS

Product name with quantity	Amount
Cow with 4 Calf (Australian Fizi )	4,80,000/-
Bio- gas plant & Cow Shed	17,000/-
Water motor	3,000/-
Total Present Stock	5,00,000/-

PROPOSED ITEMS						
Product name with quantity	Amount					
Cow purchase (Australian)	80,000/-					
Total proposed Stock	80,000/-					

### EXISTING BUSINESS OPERATIONS Info.



Particulars	Existing Business (BDT)				
1 articulars	Daily	Monthly	Yearly		
Income from Milk Sale (15 liter x 60/-) [A]	900	27,000	3,24,000		
Less: Cost of sales (feed)[B]	360	10,800	1,29,600		
Gross profit 60% (A-B) = [C]	540	16,200	1,94,400		
Less: Operating Costs					
Electricity bill		200	2,400		
Medical Cost		1,000	12,000		
Mobile Bill		300	3,600		
Salary from Business		5,000	60,000		
Others (Transport)		300	3,600		
Non Cash Item					
Depreciation(3,000*20%)		50	600		
Total Operating Cost (D)		6,850	82,200		
Net Profit (C-D):(E)		9,350	1,12,200		

### FINANCIAL PROJECTION OF NU BUSINESS PLAN



	Υ	ear 1 (BE	OT)	Year 2 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Income from Milk Sale (15 liter x 60/-) (A)	900	27,000	3,24,000	1,100	33,000	3,96,000
Less: Cost of sales (feed)(B)	360	10,800	1,29,600	440	13,200	1,58,400
Gross Profit 60% C=(A-B)	540	16,200	1,94,400	660	19,800	2,37,600
Less operating cost:						
Electricity bill		200	2,400		300	3,600
Medical Cost		1,000	12,000		1,500	18,000
Salary from Business		5,000	60,000		6,000	72,000
Mobile Bill (SMS and Reporting)		300	3,600		400	4,800
Others (Transport)		300	3,600		500	6,000
Non Cash Item						
Depreciation		50	600		50	600
Total Operating Cost [E]		6,850	82,200		8,750	1,05,000
Net Profit (D-E) = (F)		9,350	1,12,200		11,050	1,32,600
GT payback	48,000			48,000		
Retained Income:	64,200			84,600		

### CASH FLOW Projection on Business Plan (Rec. & Pay.)



SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	80,000	0
1.2	Net Profit	1,12,200	1,32,600
1.3	Depreciation (Non Cash Item)	600	600
1.4	Opening Balance of Cash Surplus	0	46,200
	Total Cash Inflow	1,92,200	1,79,400
2.0	Cash Outflow		
2.1	Purchase of Cow	80,000	0
2.2	Payment of GB Loan	0	0
2.3	Investment Pay Back	48,000	48,000
	Total Cash Outflow	1,28,000	48,000
3.0	Net Cash Surplus	46,200	1,31,400

### **SWOT Analysis**



# STRENGTH

- NU is full time engaged with Dairy farm
- Skilled & Experience
- Good Communication System.
- Good Networking with milk buyer
- Mother is capable to take care of cattle
- No Credit Sale

### WEAKNESS

Lack of investment

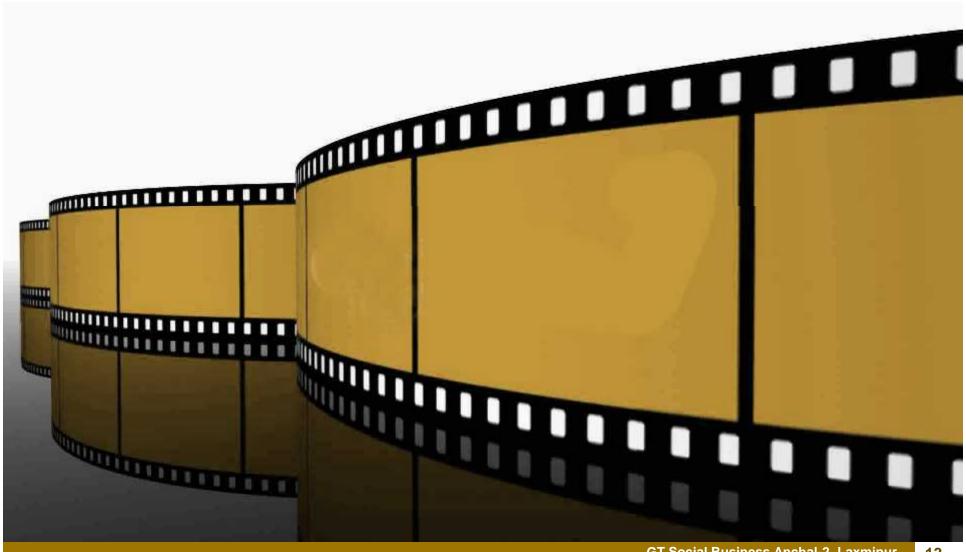
### **O**PPORTUNITIES

- Expansion Of Business
- Increasing the profitability

### THREATS

- Cow related disease
- Theft





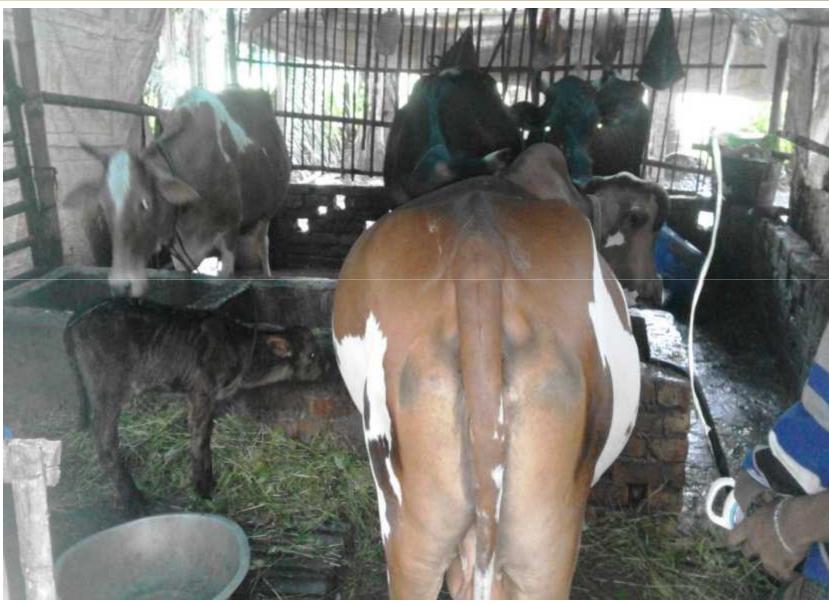








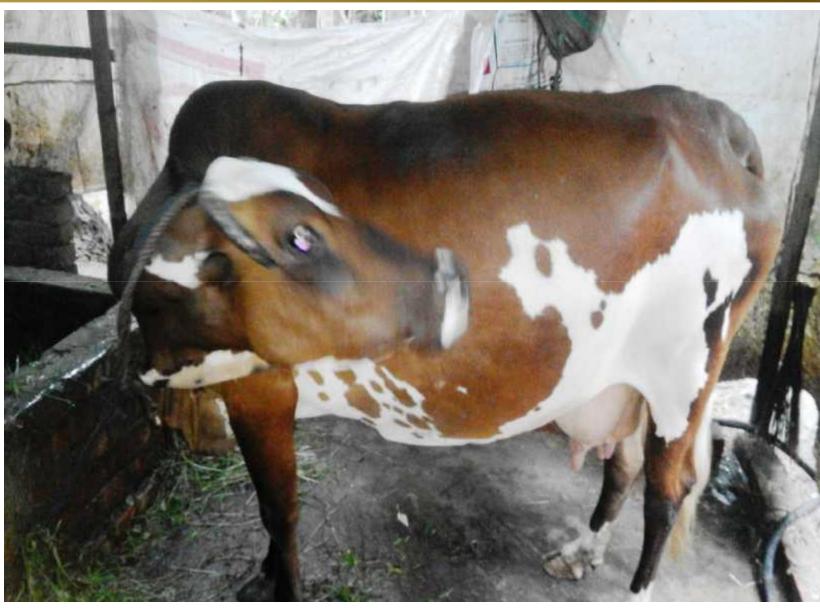




















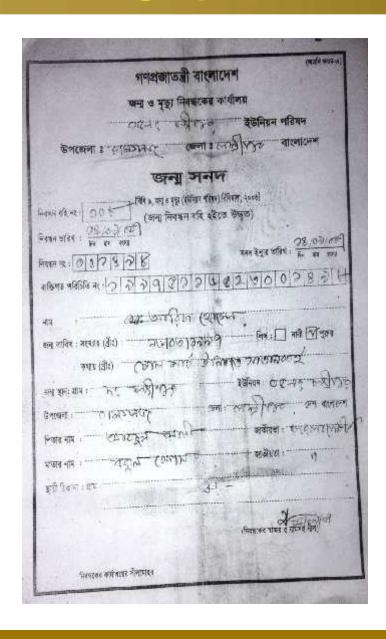


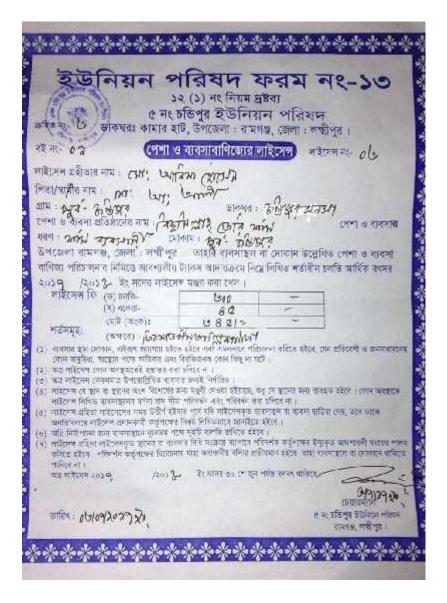


















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