Kazi Emran Traders



Project by- Kazi Emran

Identified By Ruhul Amin Verified by- Md. Shakil Ahmead Madhobpur Unit Area 4 GRAMEEN TRUST

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Name	:	Kazi Emran		
Age	:	18 Feb-1983(34 Years)		
Marital status	:	Married		
Children	:	1 Son		
No. of siblings:	:	2 Brothers		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : : :	Mother		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF	: :	Existing loan: 30,000 Outstanding: 8,880 NU's Father N/A N/A N/A		
Education	:	Class Eight		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Grocery Business
Initial Investment	:	30,000
Trade License		3 (2017-2018)
Business Experience And Training Info	:	10 Years
Other Own/Family Sources of Income	:	N/A
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01711-460829
NU Project Source/Reference	:	GT- Madhobpur Unit

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's Mother has been a member of Grameen Bank since 2008-2017 (09 years). At first She took 8,000 taka from GB. GB Borrower invested GB Loan in work and gradually improved their living standard by using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Kazi Emran Traders
Address/ Location	:	Jogodishpur, Madhobpur, Hobigonj
Total Investment in BDT	:	2,60,000
Financing	:	Self BDT- 2,00,000 /-(from existing business) 76% Required Investment BDT-60,000 /-(as equity) 24%
Present salary/drawings from business (estimates)	:	7,000
Proposed Salary		7,000
Proposed Business (i)% of present gross profit margin (ii) Estimated %of proposed gross profit margin (iii) Agreed grace period	:	10 % 10% 1 Month

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Stock Items: Items-1,45,000 Decoration-55,000 Shop Advance-			2,00,000
Proposed items: Items-		60,000	60,000
Total Capital	2,00,000	60,000	2,60,000

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Present Stock items				
Product name	Unit (Quantity)	Amount		
Sugar		10,000		
Oil		10,000		
Rice		20,000		
Milk		5,000		
Flour		5,000		
Cosmetics Item		30,000		
Soft Drinks, Water		20,000		
Dal		10000		
Biscuits Item		5000		
Bkash		20,000		
others		10,000		
Total Present Stock		1,45,000		

Proposed items					
Product Name	Unit (Quantity)	Amount			
Oil	1 Drum	10,000			
Sugar	10 Bag	10,000			
Rice	10 Bag	20,000			
Bkash		20,000			
Total Proposed items		60,000			

INFO ON EXISTING BUSINESS OPERATIONS

	Existing Business (BDT)			
Particulars	Daily	Monthly	Yearly	
Sales (A)	7000	2,10,000	25,20,000	
Less: Cost of sales (B)	6300	1,89,000	22,68,000	
Profit (C) [C=(A-B)]	700	21,000	2,52,000	
Less: Operating Costs				
Electricity bill		1,800	21,600	
Night guard bill				
Shop Rent				
Mobile bill		500	6,000	
Present salary/Drawings- self		7,000	84,000	
Present Salary-Staff ()				
Conveyance or Transport				
Others (fees, Entertainment, TL renewal)		500	6,000	
Non Cash Item:				
Depreciation Expenses55000*10%		458	5,500	
Total Operating Cost (F)		10,258	1,23,096	
Net Profit (E-F):		10,742	1,28,904	

FINANCIAL PROJECTION OF NU BUSINESS PLAN

Particulars	Year 1 (BDT)			Year 2 (BDT)		
1 articulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	7200	216000	2592000	7400	222000	2664000
Less: Cost of Sale (B)	6480	194400	2332800	6660	199800	2397600
Profit (A-B)=(C)	720	21600	259200	740	22200	266400
Less: Operating Costs						
Electricity bill		1,800	21,600		1,800	21,600
Night guard bill						
Shop Rent						
Mobile bill		500	6,000		500	6,000
Present salary/Drawings- self		7,000	84,000		7,000	84,000
Present Salary-Staff ()						
Conveyance or Transport						
Others (fees, Entertainment, TL renewal)		500	6,000		500	6,000
Non Cash Item:						
Depreciation Expenses		458	5,500		458	5,500
Total Operating Cost		10,258	1,23,096		10,258	1,23,096
Net Profit (C-D) = (E)		11,342	1,36,104		11,942	1,43,304
GT payback			36,000			36,000
Retained Income:			1,00104			1,07,304

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	60,000	
1.2	Net Profit	1,36,104	1,43,304
1.3	Depreciation (Non cash item)	5,500	5,500
1.4	Opening Balance of Cash Surplus		1,65,604
	Total Cash Inflow	2,01,604	3,14,408
2.0	Cash Outflow		
2.1	Purchase of Product	60000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	36,000	36,000
	Total Cash Outflow	96,000	36,000
3.0	Net Cash Surplus	1,65,604	2,78,408

SWOT ANALYSIS

STRENGTH

- Skilled and experienced
- Relationship with GB
- Good communicational Skill
- Well known businessman

WEAKNESS

Less Stock

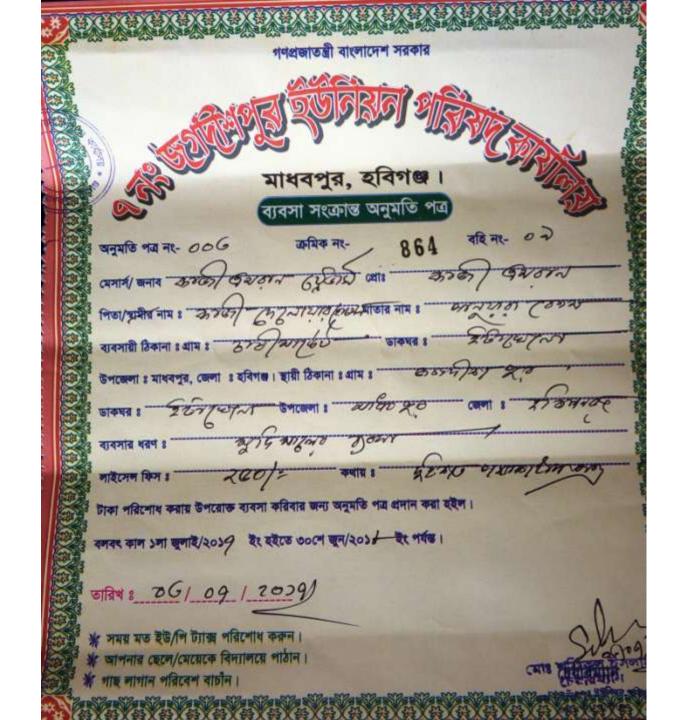
OPPORTUNITIE

- More Employment opportunity
- Expansion of business

THREATS

- Competitors
- Theft







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নাম: কাজী এমরান

Name: KAZI EMRAN

পিতা: কাজী দেলুয়ার

মাতা: মোছাঃ পানুয়ারা বেগম

Date of Birth: 18 Feb 1983

ID NO: 3617169106316



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নাম: পানোয়ারা বেগম

Name: PANUARA BEGUM

স্বামী: কাজী দেলোয়ার হোসেন

মাতা: বিরজা খাতুন

Date of Birth: 17 May 1960

ID NO: 3617169106309

"মূলা ৫ ৫ (পাঁচ) টাকা মাত্র"
"পাশ বই হাতিছে পেলে বা নট হলে পরিবর্তিত বইছের মূল্য ৫ ৭ (সাত) টাকা মাত্র"

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